

Farm Accounts in England 2009/2010



Results of the Farm Business Survey

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Contents

Introduction

Overview: farm incomes for 2009/10

Crop Gross Margins for 2009/10

Table No.

INCOMES

Farm business income by farm type	1.1
Net farm income by farm type	1.2
Cash income by farm type	1.3
Family farm income by farm type	1.4
Farm business income by farm type and Government Office region	2.1
Net farm income by farm type and Government Office region	2.2
Cash income by farm type and Government Office region	2.3
Family farm income by farm type and Government Office region	2.4
Farm business income by farm type and size	3.1
Net farm income by farm type size	3.2
Cash income by farm type size	3.3
Family farm income by farm type size	3.4
Farm business income by farm type and tenure	4.1

BUSINESS OUTPUT, INPUT COSTS AND INCOME

Cereal farms: business output, input costs and income	5.1
Cereal farms: detailed output and input costs	5.2
General cropping farms: business output, input costs and income	5.3
General cropping farms: detailed output and input costs	5.4
Dairy farms: business output, input costs and income	5.5
Dairy farms: detailed output and input costs	5.6
Grazing livestock (lowland) farms: business output, input costs and income	5.7
Grazing livestock (lowland) farms: detailed output and input costs	5.8
Grazing livestock (LFA) farms: business output, input costs and income	5.9
Grazing livestock (LFA) farms: detailed output and input costs	5.10
Specialist pig farms: business output, input costs and income	5.11
Specialist pig farms: detailed output and input costs	5.12
Specialist poultry farms: business output, input costs and income	5.13
Specialist poultry farms: detailed output and input costs	5.14
Mixed farms: business output, input costs and income	5.15
Mixed farms: detailed output and input costs	5.16
Horticulture farms: business output, input costs and income	5.17
Horticulture farms: detailed output and input costs	5.18
All farm types: business output, input costs and income	5.19
All farm types: detailed output and input costs	5.20

DETAILS BY FARM TYPE

Cereal farms: cropping, stocking and labour by size group	6.1
Cereal farms: outputs, inputs and income by size group	6.2
General cropping farms: cropping, stocking and labour by size group	6.3
General cropping farms: outputs, inputs and income by size group	6.4
Dairy farms: cropping, stocking and labour by size group	6.5
Dairy farms: outputs, inputs and income by size group	6.6
Grazing livestock (lowland) farms: cropping, stocking and labour by size group	6.7
Grazing livestock (lowland) farms: outputs, inputs and income by size group	6.8
Grazing livestock (LFA) farms: cropping, stocking and labour by size group	6.9
Grazing livestock (LFA) farms: outputs, inputs and income by size group	6.10
Specialist pig farms: cropping, stocking and labour by size group	6.11
Specialist pig farms: outputs, inputs and income by size group	6.12
Specialist poultry farms: cropping, stocking and labour by size group	6.13
Specialist poultry farms: outputs, inputs and income by size group	6.14
Mixed farms: cropping, stocking and labour by size group	6.15
Mixed farms: outputs, inputs and income by size group	6.16
Horticulture farms: cropping, stocking and labour by size group	6.17
Horticulture farms: outputs, inputs and income by size group	6.18
All farm types: cropping, stocking and labour by size group	6.19
All farm types: outputs, inputs and income by size group	6.20
Cereal farms: cropping, stocking and labour by performance band	7.1
Cereal farms: outputs, inputs and income by performance band	7.2
General cropping farms: cropping, stocking and labour by performance band	7.3
General cropping farms: outputs, inputs and income by performance band	7.4
Dairy farms: cropping, stocking and labour by performance band	7.5
Dairy farms: outputs, inputs and income by performance band	7.6
Grazing livestock (lowland) farms: cropping, stocking and labour by performance band	7.7
Grazing livestock (lowland) farms: outputs, inputs and income by performance band	7.8
Grazing livestock (LFA) farms: cropping, stocking and labour by performance band	7.9
Grazing livestock (LFA) farms: outputs, inputs and income by performance band	7.10
Specialist pig farms: cropping, stocking and labour by performance band	7.11
Specialist pig farms: outputs, inputs and income by performance band	7.12
Specialist poultry farms: cropping, stocking and labour by performance band	7.13
Specialist poultry farms: outputs, inputs and income by performance band	7.14
Mixed farms: cropping, stocking and labour by performance band	7.15
Mixed farms: outputs, inputs and income by performance band	7.16
Horticulture farms: cropping, stocking and labour by performance band	7.17
Horticulture farms: outputs, inputs and income by performance band	7.18
All farm types: cropping, stocking and labour by performance band	7.19
All farm types: outputs, inputs and income by performance band	7.20

DISTRIBUTION OF FARM INCOMES

Cereal farms: distribution of farm incomes	8.1
General cropping farms: distribution of farm incomes	8.2
Dairy farms: distribution of farm incomes	8.3
Grazing livestock (lowland) farms: distribution of farm incomes	8.4
Grazing livestock (LFA) farms: distribution of farm incomes	8.5
Specialist pig farms: distribution of farm incomes	8.6
Specialist poultry farms: distribution of farm incomes	8.7
Mixed farms: distribution of farm incomes	8.8
Horticulture farms: distribution of farm incomes	8.9
All farm types: distribution of farm incomes	8.10

BALANCE SHEETS

Cereal farms: opening and closing balance sheets by tenure	9.1
General cropping farms: opening and closing balance sheets by tenure	9.2
Dairy farms: opening and closing balance sheets by tenure	9.3
Grazing livestock (lowland) farms: opening and closing balance sheets by tenure	9.4
Grazing livestock (LFA) farms: opening and closing balance sheets by tenure	9.5
Specialist pig farms: opening and closing balance sheets by tenure	9.6
Specialist poultry farms: opening and closing balance sheets by tenure	9.7
Mixed farms: opening and closing balance sheets by tenure	9.8
Horticulture farms: opening and closing balance sheets by tenure	9.9
All farm types: opening and closing balance sheets by tenure	9.10

BANK BORROWING AND EXTERNAL LIABILITIES

Cereal farms: total external liabilities of farm businesses, by tenure of farm	10.1
General cropping farms: total external liabilities of farm businesses, by tenure of farm	10.2
Dairy farms: total external liabilities of farm businesses, by tenure of farm	10.3
Grazing livestock (lowland) farms: total external liabilities of farm businesses, by tenure of farm	10.4
Grazing livestock (LFA) farms: total external liabilities of farm businesses, by tenure of farm	10.5
Specialist pig farms: total external liabilities of farm businesses, by tenure of farm	10.6
Specialist poultry farms: total external liabilities of farm businesses, by tenure of farm	10.7
Mixed farms: total external liabilities of farm businesses, by tenure of farm	10.8
Horticulture farms: total external liabilities of farm businesses, by tenure of farm	10.9
All farm types: total external liabilities of farm businesses, by tenure of farm	10.10

CROP YIELDS AND IMPLIED OUTPUT PRICES OF CROPS AND LIVESTOCK BY GOVERNMENT OFFICE REGION

FLOW OF FUNDS STATEMENT BY FARM TYPE

TRADING ACCOUNT: FINANCIAL VERSUS MANAGEMENT ACCOUNT

APPENDICES

Appendix 1

The FBS sample, classification of survey farms by type of farming and size of business

Table A: Farm Classification System (Revised 2004)

Table B: Farm Business Survey 2009/10: sample characteristics

Map of regional boundaries

Appendix 2

Definitions of terms

Note:

In cases where the sample contains fewer than fifteen farms, physical and financial results are not shown; the results are, however, included in the over-all type averages.

Due to rounding, figures may not add to the totals shown.

Percentage change figures are based on unrounded data.

The calculation of Farm business income has been modified and applied back through the time series as the previous calculation was incorrectly defined in terms of profit or loss on sale of fixed assets. Therefore the figures presented in this publication will not match those published prior to the 2007/08 Farm Accounts in England.

FARM ACCOUNTS IN ENGLAND

The material in this booklet has been prepared by the Department for Environment, Food and Rural Affairs (Defra) from the results of the Farm Business Survey (FBS) in England carried out by seven universities and agricultural colleges. The tables relate to the samples of farms providing information on their 2008/09 and 2009/10 accounts, but are weighted to represent all farms with a Standard Labour Requirement greater than 0.5.

Nearly all farms in the FBS have accounting years ending between 31 December and 30 April; on average, the accounts end in February. Definitions of the income measures and other terms used in the booklet are given in Appendix 2. More details about the methodology and type of information collected by the FBS can be found at the following website:

www.defra.gov.uk/evidence/statistics/foodfarm/farmmanage/fbs/index.htm.

Information about this publication can be obtained from the address shown on the cover or from Mr C Mbakwe on 020 7238 3277 ([email:fbs.queries@DEFRA.gsi.gov.uk](mailto:fbs.queries@DEFRA.gsi.gov.uk)).

Information for all four countries of the United Kingdom is available in *Agriculture in the United Kingdom*:

www.defra.gov.uk/evidence/statistics/foodfarm/general/auk/index.htm

FARM INCOMES 2009/10

1. Tables 1.1 to 1.4 show Farm Business Income, Net Farm Income, Cash Income and Family Farm Income, for the years 2002/03 to 2009/10 (ending February).
2. For non-corporate businesses, Farm Business Income represents the financial return to all unpaid labour on the farm (farmers and spouses, non-principal partners and their spouses and family workers) and on all their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on the shareholders' capital invested in the farm business. Farm Business Income is essentially the same as Net Profit, which, as a standard financial accounting measure of income, is used widely within and outside agriculture.

General Developments in 2009/10

3. Average farm business income across all farm types, fell by around 15% from 2008/09 to £43,400. However, although lower than in the preceding two years, average farm incomes in 2009/10 were above the low levels seen earlier in the decade for many farm types. The changes for 2009/10 reflect lower incomes for cropping and dairy farms being offset to some extent by increased incomes for horticulture and the meat producing sectors. Average receipts from the Single Payment Scheme also increased by around 14 percent compared with 2008/09.

Farm Business Income can be considered as comprising of income from four different 'segments' (i.e. cost centres) of the business: agriculture, agri-environment, diversification and the single payment. However as the methodology to allocate costs to each of these segments involves a degree of estimation results should be interpreted with caution.

Cereal farms

4. In 2009/10 average Farm Business Income fell by just over a third compared with the previous year, largely as a result of lower output from the cropping enterprises. These figures relate to the 2009 harvest when crop output was affected by a number of factors; a reduced cropping area due to the wet autumn of 2008, lower average yields reflecting a switch to spring cropping and a fall in cereal and oilseed prices. Fertiliser costs were also higher as the impact of the high prices in the autumn of 2008 was felt. Overall the contribution of agriculture to average farm business income for these farms was negative in 2009/10 with positive contributions from the agri-environment, diversification and the single payment costs centres.

General cropping farms

5. Farm Business Income on general cropping farms fell in 2009/10 for similar reasons as for cereal farms. However on these farms the fall in

cropping output was mitigated to some extent by an increase in sugar beet output, reflecting higher yields and prices.

Dairy farms

6. The average farm business income on dairy farms fell by almost 20% compared with the previous year, reflecting increased variable and fixed costs and a broadly unchanged level of total farm output. Lower average milk prices were offset to some extent by a higher output for sales of other livestock. Increases in variable costs were particularly marked for fertiliser and other livestock costs. For fixed costs, increases for labour and machinery depreciation were the most significant.

Grazing livestock farms (lowland)

7. On lowland grazing livestock farms incomes increased in 2009/10 by around 20% compared with the previous year. The increase in average Farm Business Income can be attributed primarily to a higher single payment combined with small increases from diversification and agri-environment schemes. Increased agricultural output, largely due to an increase in output from the sheep enterprise, was almost entirely offset by increased agricultural costs, notably machinery, land and property costs.

Grazing livestock farms (LFA)

8. Although the contribution of agriculture to farm business income has been negative for farms in the Less Favoured Area in the last two years, this was slightly less marked in 2009/10. The improved output for 2009/10 was primarily due to a higher output from sheep which was only partially offset by an increase in costs. The improved profitability for agriculture, combined with a small increase in agri-environment and the single payment resulted in an overall increase in Farm Business Income on these farms of around 30% in 2009/10.

Specialist Pigs

9. Incomes on specialist pig farms increased significantly in 2009/10 – on top of the very marked increase in 2008/09 – to an average of £72,000. This was almost entirely due to an increase in pig output, reflecting the firmer pigmeat prices seen in 2009. Although variable costs also increased slightly, (primarily fertiliser and vet and medicines) average fixed costs fell. Of particular note are the falls in labour costs and net interest payments.

Specialist Poultry

10. Average Farm Business Income for specialist poultry farms increased by 39% in 2009/10 to just over £66,000. Although overall output from the agriculture cost centre was 12% lower, variable costs, particularly for feed and other livestock costs, also fell. Fixed costs were also substantially

lower, notably for machinery and labour. While output from diversification was similar to the previous year, lower costs resulted in a larger contribution from this cost centre to overall farm business income.

Mixed farms

11. Average farm business income on mixed farms increased by around 4% in 2009/10. Notwithstanding a higher agricultural output driven by the livestock enterprises, higher variable and fixed costs resulted in a negative contribution to farm business income. The small increase in overall income on these farms therefore arose from the other cost centres, particularly the single payment.

Crop Enterprise Gross Margins 2009/10

(£/ha unless otherwise stated)	Wheat	Winter barley	Spring barley	Winter oilseed rape	Dried peas	Beans	Main crop potatoes	Sugarbeet
Average crop area (ha)	65	23	27	42	26	28	22	29
Yield (tonnes per ha)	8.5	6.6	5.8	3.6	4.0	3.7	38.7	66.0
Price (£/tonne)	105	99	95	253	261	144	115	31
Grain sales	893	657	553	915	1,055	529	4,474	2,049
Area payment and other subsidies	0	0	0	2	40	37	0	0
Straw Output	40	71	59	2	1	1	0	0
Enterprise output	933	727	611	917	1,056	530	4,474	2,049
Seeds	58	56	57	41	131	60	704	156
Fertilisers	211	178	139	229	33	44	502	238
Crop protection	154	114	83	152	127	99	468	149
Other crop costs	24	23	20	17	12	15	369	258
Fuel for grain drying	6	3	3	2	3	2	5	0
Total variable costs	455	375	304	441	306	220	2,048	802
Gross margin	478	352	308	476	750	310	2,426	1,247

TABLE 1.1 Farm Business Income by Farm Type (£/farm)

	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10
At current prices								
Cereals	n/a	49,800	29,200	29,000	45,900	73,400	69,700	46,000
General Cropping	n/a	65,900	42,400	36,900	62,200	81,000	96,000	66,000
Dairy	n/a	30,500	33,100	33,600	30,800	55,100	69,400	56,100
Grazing Livestock (Lowland)	n/a	12,100	9,300	9,400	11,400	12,400	18,500	22,000
Grazing Livestock (Less Favoured Area)	n/a	17,400	16,200	15,800	10,500	10,400	17,100	22,200
Specialist Pigs	n/a	36,900	25,900	30,300	24,500	6,300	59,100	71,600
Specialist Poultry	n/a	48,800	86,000	93,100	100,600	139,200	47,700	66,300
Mixed	n/a	31,100	23,900	25,800	27,200	37,300	38,600	39,800
Horticulture	n/a	45,900	30,700	33,900	41,700	51,800	29,300	49,300
All Types	n/a	36,800	28,300	28,600	34,400	48,100	50,900	43,300
In real terms at 2009/10 prices (a)								
Cereals	n/a	58,700	33,400	32,300	49,400	75,700	69,600	46,000
General Cropping	n/a	77,600	48,500	41,100	66,900	83,600	95,900	66,000
Dairy	n/a	35,900	37,800	37,400	33,100	56,800	69,300	56,100
Grazing Livestock (Lowland)	n/a	14,300	10,600	10,500	12,300	12,800	18,500	22,000
Grazing Livestock (Less Favoured Area)	n/a	20,500	18,500	17,600	11,300	10,700	17,100	22,200
Specialist Pigs	n/a	43,500	29,600	33,700	26,400	6,500	59,000	71,600
Specialist Poultry	n/a	57,500	98,300	103,600	108,200	143,600	47,600	66,300
Mixed	n/a	36,600	27,300	28,700	29,300	38,500	38,500	39,800
Horticulture	n/a	54,100	35,100	37,700	44,900	53,400	29,300	49,300
All Types	n/a	43,400	32,400	31,800	37,000	49,600	50,800	43,300

Notes:

(a) Deflated by the Retail Price Index for All Items.

TABLE 1.2 Net Farm Income by Farm Type (£/farm)

	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10
At current prices								
Cereals	13,600	36,400	15,600	14,100	31,300	57,100	52,700	27,900
General Cropping	15,500	56,800	32,200	26,700	54,000	64,700	82,000	48,900
Dairy	18,200	23,600	26,400	27,100	22,900	46,700	59,200	40,500
Grazing Livestock (Lowland)	6,600	7,100	5,400	5,300	6,800	6,500	12,200	14,500
Grazing Livestock (Less Favoured Area)	17,400	15,000	13,400	11,800	6,100	5,000	11,900	15,600
Specialist Pigs	25,700	34,400	25,100	29,000	25,000	12,400	53,500	73,000
Specialist Poultry	97,100	53,200	89,700	97,500	102,600	141,400	49,800	68,900
Mixed	12,100	24,400	16,400	17,400	17,600	27,600	28,600	26,300
Horticulture	34,600	40,600	28,400	32,700	40,800	49,400	36,400	50,900
All Types	17,300	29,500	21,200	21,100	26,700	38,600	41,600	31,500

In real terms at 2009/10 prices (a)								
Cereals	16,500	42,900	17,800	15,700	33,700	58,900	52,600	27,900
General Cropping	18,800	66,900	36,800	29,700	58,100	66,700	81,900	48,900
Dairy	22,100	27,800	30,200	30,200	24,600	48,200	59,100	40,500
Grazing Livestock (Lowland)	8,000	8,400	6,200	5,900	7,300	6,700	12,200	14,500
Grazing Livestock (Less Favoured Area)	21,100	17,700	15,300	13,100	6,600	5,200	11,900	15,600
Specialist Pigs	31,100	40,500	28,700	32,300	26,900	12,800	53,400	73,000
Specialist Poultry	117,600	62,700	102,500	108,500	110,400	145,900	49,700	68,900
Mixed	14,700	28,700	18,700	19,400	18,900	28,500	28,600	26,300
Horticulture	41,900	47,800	32,500	36,400	43,900	51,000	36,300	50,900
All Types	21,000	34,800	24,200	23,500	28,700	39,800	41,500	31,500

Notes:

(a) Deflated by the Retail Price Index for All Items.

TABLE 1.3 Cash Income by Farm Type (£/farm)

	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10
At current prices								
Cereals	35,300	64,300	54,100	50,500	59,100	72,100	75,800	78,700
General Cropping	20,100	88,700	81,000	60,000	84,200	93,300	122,800	104,300
Dairy	24,100	42,700	45,000	46,300	45,000	64,500	78,200	75,000
Grazing Livestock (Lowland)	14,400	16,900	16,400	19,700	18,900	17,300	23,300	27,900
Grazing Livestock (Less Favoured Area)	21,700	22,900	24,200	25,100	20,300	16,400	23,600	29,300
Specialist Pigs	21,600	48,000	46,300	55,500	46,400	27,700	72,700	86,300
Specialist Poultry	58,100	67,200	103,800	115,300	113,600	161,300	77,200	100,100
Mixed	16,200	43,700	43,400	45,200	37,400	45,300	46,100	55,200
Horticulture	-9,000	59,300	55,100	52,000	58,000	70,400	46,400	61,600
All Types	21,500	49,300	46,900	45,200	47,600	55,300	61,000	63,400

In real terms at 2009/10 prices (a)								
Cereals	42,800	75,800	61,800	56,200	63,600	74,400	75,700	78,700
General Cropping	24,400	104,500	92,600	66,800	90,600	96,200	122,600	104,300
Dairy	29,200	50,300	51,400	51,500	48,400	66,500	78,100	75,000
Grazing Livestock (Lowland)	17,400	19,900	18,700	21,900	20,300	17,800	23,300	27,900
Grazing Livestock (Less Favoured Area)	26,300	27,000	27,700	27,900	21,800	16,900	23,600	29,300
Specialist Pigs	26,200	56,600	52,900	61,800	49,900	28,600	72,600	86,300
Specialist Poultry	70,400	79,200	118,700	128,300	122,200	166,400	77,100	100,100
Mixed	19,600	51,500	49,600	50,300	40,200	46,700	46,000	55,200
Horticulture	-10,900	69,900	63,000	57,900	62,400	72,600	46,300	61,600
All Types	26,000	58,100	53,600	50,300	51,200	57,000	60,900	63,400

Notes:

(a) Deflated by the Retail Price Index for All Items.

TABLE 1.4 Family Farm Income by Farm Type (£/farm)

	2002/03	2003/04	2004/05	2005/06	2006/07	2007/08	2008/09	2009/10
At current prices								
Cereals	29,200	53,200	32,900	34,000	52,100	74,900	73,300	49,400
General Cropping	31,600	68,700	46,700	41,700	68,300	82,300	99,400	68,900
Dairy	28,000	36,500	36,700	38,900	41,000	82,600	90,400	63,700
Grazing Livestock (Lowland)	16,800	15,800	12,000	13,300	17,000	13,200	22,900	25,600
Grazing Livestock (Less Favoured Area)	27,100	23,300	20,200	20,200	16,300	10,400	22,600	27,400
Specialist Pigs	29,100	42,900	29,700	33,500	29,000	-400	51,100	74,500
Specialist Poultry	95,300	53,900	90,200	98,400	104,000	138,000	50,700	69,500
Mixed	25,900	37,600	28,300	30,500	33,400	40,700	45,000	44,800
Horticulture	39,600	45,800	33,000	36,200	45,900	51,700	38,200	57,900
All Types	29,000	41,000	31,900	33,100	40,900	53,400	58,000	48,100

In real terms at 2009/10 prices (a)								
Cereals	35,400	62,700	37,600	37,800	56,100	77,300	73,200	49,400
General Cropping	38,300	80,900	53,400	46,400	73,500	84,900	99,200	68,900
Dairy	33,900	43,000	42,000	43,300	44,100	85,200	90,300	63,700
Grazing Livestock (Lowland)	20,400	18,600	13,700	14,800	18,300	13,600	22,900	25,600
Grazing Livestock (Less Favoured Area)	32,800	27,500	23,100	22,500	17,500	10,700	22,600	27,400
Specialist Pigs	35,300	50,500	34,000	37,300	31,200	-400	51,000	74,500
Specialist Poultry	115,500	63,500	103,100	109,500	111,900	142,400	50,600	69,500
Mixed	31,400	44,300	32,400	33,900	35,900	42,000	44,900	44,800
Horticulture	48,000	54,000	37,700	40,300	49,400	53,300	38,100	57,900
All Types	35,100	48,300	36,500	36,800	44,000	55,100	57,900	48,100

Notes:

(a) Deflated by the Retail Price Index for All Items.

TABLE 2.1 Farm Business Income by Farm Type and Government Office Region

(Pounds per farm)

	North East, Yorks & the Humber			North West			East Midlands			West Midlands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	53,338	31,005	-42	40,638	24,124	-41	68,864	60,240	-13	47,129	33,340	-29
General Cropping	95,838	68,673	-28	39,778	697	-98	120,069	72,073	-40	103,180	77,307	-25
Dairy	50,092	46,643	-7	71,424	46,701	-35	75,432	64,463	-15	64,534	58,534	-9
Grazing Livestock (Lowland)	17,613	15,180	-14	28,063	26,031	-7	17,805	24,238	36	12,730	13,751	8
Grazing Livestock (Less Favoured Area)	18,951	28,246	49	11,099	19,401	75	25,033	21,690	-13	12,162	16,535	36
Mixed	37,976	37,243	-2	29,777	33,078	11	61,995	39,581	-36	25,622	36,556	43
Horticulture	..	..		..	..		46,981	137,537	193	31,208	42,713	37
All Types	41,447	36,343	-12	37,905	29,424	-22	68,276	56,016	-18	39,445	37,657	-5

(Pounds per farm)

	East			London & South East			South West			England		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	100,116	57,124	-43	74,975	46,729	-38	55,294	32,221	-42	69,744	46,049	-34
General Cropping	136,916	96,500	-30	42,896	39,529	-8	24,765	18,680	-25	96,042	66,037	-31
Dairy	66,478	49,381	-26	69,089	51,961	-25	76,417	64,598	-15	69,386	56,113	-19
Grazing Livestock (Lowland)	20,264	28,836	42	18,551	30,309	63	17,668	19,339	9	18,507	21,995	19
Grazing Livestock (Less Favoured Area)	..	..		..	..		22,601	19,485	-14	17,137	22,206	30
Mixed	52,081	65,622	26	42,949	45,073	5	25,950	31,145	20	38,603	39,833	3
Horticulture	32,884	52,396	59	25,681	36,326	41	26,059	39,991	53	29,305	49,300	68
All Types	82,866	64,050	-23	46,750	41,588	-11	39,082	35,198	-10	50,917	43,348	-15

.. Too few observations in the sample to give reliable estimates

TABLE 2.2 Net Farm Income by Farm Type and Government Office Region

(Pounds per farm)

	North East, Yorks & the Humber			North West			East Midlands			West Midlands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	47,694	22,303	-53	28,552	7,155	-75	50,117	38,851	-22	32,518	20,317	-38
General Cropping	82,135	46,239	-44	26,564	-11,224	(a)	103,932	49,513	-52	88,583	65,296	-26
Dairy	39,649	34,822	-12	63,255	34,409	-46	64,624	49,719	-23	52,508	44,070	-16
Grazing Livestock (Lowland)	18,630	10,812	-42	20,486	16,521	-19	13,116	17,649	35	6,821	7,415	9
Grazing Livestock (Less Favoured Area)	13,833	21,827	58	7,935	15,158	91	13,049	11,073	-15	8,853	8,923	1
Mixed	30,633	25,726	-16	19,824	16,266	-18	44,692	24,798	-45	9,074	15,706	73
Horticulture	..	..	..	..	..	..	55,032	126,140	129	29,447	40,786	39
All Types	35,724	27,708	-22	30,795	19,216	-38	52,445	39,237	-25	30,658	27,449	-10

(Pounds per farm)

	East			London & South East			South West			England		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	72,622	33,346	-54	59,772	28,300	-53	39,961	16,888	-58	52,701	27,871	-47
General Cropping	120,653	76,717	-36	30,518	30,519	0	18,877	9,978	-47	82,005	48,911	-40
Dairy	58,166	36,487	-37	65,139	42,378	-35	64,287	43,011	-33	59,247	40,509	-32
Grazing Livestock (Lowland)	15,394	24,374	58	11,173	19,589	75	9,471	11,461	21	12,243	14,533	19
Grazing Livestock (Less Favoured Area)	..	..	..	..	..	..	15,758	12,447	-21	11,853	15,571	31
Mixed	43,596	51,466	18	38,275	35,419	-7	18,377	19,054	4	28,622	26,300	-8
Horticulture	37,196	49,705	34	46,474	53,092	14	21,605	34,157	58	36,439	50,861	40
All Types	68,297	48,969	-28	43,028	33,498	-22	30,076	22,802	-24	41,553	31,498	-24

.. Too few observations in the sample to give reliable estimates

TABLE 2.3 Cash Income by Farm Type and Government Office Region

(Pounds per farm)

	North East, Yorks & the Humber			North West			East Midlands			West Midlands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	52,124	70,386	35	53,736	60,000	12	71,675	79,794	11	48,930	71,323	46
General Cropping	72,686	123,125	69	60,409	24,003	-60	128,696	110,441	-14	123,945	118,805	-4
Dairy	60,667	60,703	0	82,020	64,026	-22	85,657	82,943	-3	69,595	72,608	4
Grazing Livestock (Lowland)	20,526	28,072	37	34,466	37,476	9	20,386	26,357	29	16,306	13,062	-20
Grazing Livestock (Less Favoured Area)	24,305	33,782	39	18,813	31,462	67	31,488	24,371	-23	21,341	21,627	1
Mixed	38,635	53,451	38	39,461	40,854	4	54,688	47,392	-13	34,664	54,948	59
Horticulture	..	..		..	..		83,520	161,435	93	31,183	57,381	84
All Types	43,948	58,809	34	49,152	46,318	-6	73,729	73,716	0	45,608	53,650	18

(Pounds per farm)

	East			London & South East			South West			England		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	109,478	85,602	-22	85,427	88,094	3	63,782	70,225	10	75,818	78,657	4
General Cropping	172,624	136,055	-21	78,458	72,474	-8	97,837	52,715	-46	122,788	104,258	-15
Dairy	74,485	79,855	7	72,156	87,169	21	86,158	82,942	-4	78,218	74,965	-4
Grazing Livestock (Lowland)	24,086	37,060	54	28,169	38,517	37	21,616	23,762	10	23,309	27,898	20
Grazing Livestock (Less Favoured Area)	..	..		..	..		27,316	26,625	-3	23,586	29,310	24
Mixed	70,397	87,574	24	49,158	69,184	41	41,388	43,060	4	46,099	55,239	20
Horticulture	48,388	59,604	23	52,503	58,152	11	29,112	37,604	29	46,433	61,626	33
All Types	100,340	89,326	-11	60,729	69,319	14	50,653	50,239	-1	60,980	63,445	4

.. Too few observations in the sample to give reliable estimates

TABLE 2.4 Family Farm Income by Farm Type and Government Office Region

(Pounds per farm)

	North East, Yorks & the Humber			North West			East Midlands			West Midlands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	54,664	32,926	-40	38,285	23,309	-39	71,019	63,280	-11	47,786	39,606	-17
General Cropping	98,891	70,291	-29	41,104	1,046	-97	123,389	74,054	-40	109,428	79,044	-28
Dairy	64,781	49,866	-23	92,602	54,087	-42	121,279	62,655	-48	80,895	71,845	-11
Grazing Livestock (Lowland)	25,277	17,339	-31	33,001	31,843	-4	24,866	32,089	29	16,972	16,431	-3
Grazing Livestock (Less Favoured Area)	24,248	32,165	33	16,402	24,133	47	32,676	28,902	-12	17,040	22,812	34
Mixed	43,763	39,542	-10	33,292	36,162	9	76,740	46,243	-40	28,745	42,716	49
Horticulture	..	..		..	..		55,779	138,542	148	31,060	42,767	38
All Types	47,010	38,955	-17	45,531	33,744	-26	75,575	59,573	-21	44,742	43,163	-4

(Pounds per farm)

	East			London & South East			South West			England		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	103,240	58,762	-43	83,095	52,651	-37	64,052	37,307	-42	73,311	49,396	-33
General Cropping	140,556	98,906	-30	44,701	46,228	3	28,252	27,167	-4	99,380	68,917	-31
Dairy	78,672	60,835	-23	88,173	71,774	-19	97,083	70,931	-27	90,415	63,718	-30
Grazing Livestock (Lowland)	23,740	31,837	34	24,036	37,598	56	20,359	20,431	0	22,923	25,568	12
Grazing Livestock (Less Favoured Area)	..	..		..	..		28,005	25,568	-9	22,623	27,416	21
Mixed	56,623	68,630	21	51,634	54,971	6	29,814	35,237	18	44,954	44,826	0
Horticulture	34,115	57,222	68	50,257	61,534	22	26,517	40,500	53	38,241	57,926	51
All Types	86,702	67,320	-22	58,319	52,716	-10	47,323	39,177	-17	58,001	48,094	-17

.. Too few observations in the sample to give reliable estimates

TABLE 3.1 Farm Business Income by Farm Type and Size

(Pounds per farm)

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	28,589	27,113	-5	50,665	32,588	-36	86,311	56,177	-35	170,635	103,280	-39	69,744	46,049	-34
General Cropping	27,270	20,663	-24	41,914	30,515	-27	79,287	49,619	-37	199,834	145,515	-27	96,042	66,037	-31
Dairy	..	..	..	28,667	25,633	-11	48,400	36,598	-24	98,742	76,491	-23	69,386	56,113	-19
Grazing Livestock (Lowland)	9,508	14,317	51	18,403	20,235	10	32,070	25,722	-20	48,003	61,955	29	18,507	21,995	19
Grazing Livestock (Less Favoured Area)	5,236	6,675	27	17,955	20,774	16	26,864	32,027	19	37,907	54,585	44	17,137	22,206	30
Specialist Pigs	..	..	..	..	..	..	..	..	..	131,823	142,123	8	59,062	71,565	21
Specialist Poultry	29,738	24,222	-19	21,657	42,411	96	..	..	..	54,044	139,079	157	47,701	66,326	39
Mixed	12,676	13,716	8	20,355	27,878	37	38,114	39,965	5	85,592	78,772	-8	38,603	39,833	3
Horticulture	..	17,048	..	22,282	29,275	31	17,177	19,607	14	56,318	117,236	108	29,305	49,300	68
All Types	15,930	17,563	10	31,251	27,576	-12	54,618	41,537	-24	111,442	93,945	-16	50,917	43,348	-15

TABLE 3.2 Net Farm Income by Farm Type and Size

(Pounds per farm)

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	17,962	13,655	-24	34,608	16,332	-53	70,035	37,065	-47	138,673	72,322	-48	52,701	27,871	-47
General Cropping	22,566	12,115	-46	32,380	20,214	-38	72,268	36,244	-50	172,385	112,899	-35	82,005	48,911	-40
Dairy	..	..	..	25,192	16,488	-35	37,824	25,542	-32	85,851	56,417	-34	59,247	40,509	-32
Grazing Livestock (Lowland)	4,857	9,232	90	10,763	11,509	7	22,186	14,771	-33	42,212	50,446	20	12,243	14,533	19
Grazing Livestock (Less Favoured Area)	3,344	3,925	17	11,039	13,782	25	20,042	22,486	12	29,013	41,996	45	11,853	15,571	31
Specialist Pigs	..	..	..	..	..	..	..	..	..	106,785	146,333	37	53,545	72,957	36
Specialist Poultry	31,915	19,219	-40	27,888	45,600	64	..	..	..	55,041	148,942	171	49,762	68,900	38
Mixed	7,066	4,779	-32	12,955	15,838	22	27,690	24,355	-12	68,576	60,195	-12	28,622	26,300	-8
Horticulture	..	15,010	..	27,047	31,196	15	16,146	17,373	8	71,003	123,805	74	36,439	50,861	40
All Types	10,627	10,082	-5	22,973	17,570	-24	44,442	28,901	-35	96,720	75,216	-22	41,553	31,498	-24

.. Too few observations in the sample to give reliable estimates

TABLE 3.3 Cash Income by Farm Type and Size

(Pounds per farm)

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	29,203	37,150	27	56,171	58,627	4	95,593	103,049	8	185,146	181,622	-2	75,818	78,657	4
General Cropping	74,915	25,598	-66	49,306	55,294	12	74,505	89,700	20	247,561	220,431	-11	122,788	104,258	-15
Dairy	..	..	..	35,163	34,992	0	53,407	46,892	-12	110,634	102,724	-7	78,218	74,965	-4
Grazing Livestock (Lowland)	14,115	21,096	49	21,830	26,225	20	38,225	33,969	-11	56,810	60,709	7	23,309	27,898	20
Grazing Livestock (Less Favoured Area)	12,426	13,966	12	22,490	27,030	20	34,037	37,574	10	46,486	64,858	40	23,586	29,310	24
Specialist Pigs	..	..	..	..	..	..	..	..	..	153,448	175,425	14	72,679	86,286	19
Specialist Poultry	47,116	42,063	-11	48,658	94,541	94	..	..	..	96,905	164,142	69	77,170	100,109	30
Mixed	21,746	19,041	-12	25,795	33,539	30	43,134	58,717	36	95,390	113,283	19	46,099	55,239	20
Horticulture	..	17,580	..	28,765	29,307	2	22,273	35,137	58	94,496	153,580	63	46,433	61,626	33
All Types	23,603	24,615	4	36,995	42,071	14	60,722	65,187	7	131,808	133,956	2	60,980	63,445	4

TABLE 3.4 Family Farm Income by Farm Type and Size

(Pounds per farm)

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	29,143	27,689	-5	52,434	36,236	-31	95,153	60,487	-36	178,494	110,653	-38	73,311	49,396	-33
General Cropping	30,388	22,112	-27	44,232	31,707	-28	80,305	50,849	-37	205,386	152,143	-26	99,380	68,917	-31
Dairy	..	..	..	41,539	28,720	-31	66,226	45,132	-32	125,812	85,602	-32	90,415	63,718	-30
Grazing Livestock (Lowland)	12,216	15,920	30	23,482	23,437	0	39,455	33,475	-15	55,386	72,081	30	22,923	25,568	12
Grazing Livestock (Less Favoured Area)	7,970	8,694	9	22,235	25,237	13	35,092	38,756	10	51,307	68,040	33	22,623	27,416	21
Specialist Pigs	..	..	..	..	..	..	..	..	..	109,395	148,674	36	51,135	74,542	46
Specialist Poultry	30,668	23,153	-25	22,145	46,599	110	..	..	..	55,137	147,134	167	50,662	69,477	37
Mixed	14,769	14,972	1	23,314	29,917	28	43,507	43,718	0	100,641	91,435	-9	44,954	44,826	0
Horticulture	..	19,767	..	30,943	34,188	10	17,135	19,070	11	70,525	139,983	98	38,241	57,926	51
All Types	18,240	18,895	4	35,709	30,795	-14	63,533	46,628	-27	125,893	104,341	-17	58,001	48,094	-17

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative income.

TABLE 4: Farm Business Income by Farm Type and Tenure

(Pounds per farm)

	Owner Occupied			Tenanted			Mixed Tenure			All Tenure Types		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Cereals	52,063	40,613	-22	66,153	26,541	-60	82,813	55,378	-33	69,744	46,049	-34
General Cropping	67,157	66,798	-1	63,624	36,405	-43	115,580	75,914	-34	96,042	66,037	-31
Dairy	65,083	52,510	-19	65,924	55,353	-16	73,073	58,186	-20	69,386	56,113	-19
Grazing Livestock (Lowland)	15,947	19,714	24	15,907	17,109	8	22,323	26,019	17	18,507	21,995	19
Grazing Livestock (Less Favoured Area)	14,708	18,257	24	16,088	24,139	50	19,645	24,792	26	17,137	22,206	30
Specialist Pigs	37,707	49,520	31	..	..		74,251	60,600	-18	59,062	71,565	21
Specialist Poultry	58,878	56,379	-4	..	..		..	..		47,701	66,326	39
Mixed	28,273	24,114	-15	42,369	29,670	-30	46,302	53,912	16	38,603	39,833	3
Horticulture	18,662	38,429	106	62,990	40,936	-35	46,784	78,176	67	29,305	49,300	68
All Types	35,698	35,887	1	47,562	34,735	-27	64,354	52,232	-19	50,917	43,348	-15

.. Too few observations in the sample to give reliable estimates

TABLE 5.1 - Cereal Farms: Business Output, Input Costs and Income ^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	185,303	166,499	-10	9,347	9,543	2	18,136	19,391	7	42,381	47,445	12	255,166	242,879	-5
2	Variable costs	76,925	88,538	15	199	125	-37	597	647	8	9	11	32	77,730	89,322	15
3 = 1 - 2	Total Gross Margin	108,377	77,961	-28	9,148	9,418	3	17,539	18,744	7	42,372	47,434	12	177,436	153,557	-13
4	Fixed costs	93,717	93,919	0	2,161	2,051	-5	8,220	7,405	-10	5,337	4,878	-9	109,435	108,253	-1
5 = 2 + 4	Total Costs	170,642	182,457	7	2,360	2,176	-8	8,817	8,052	-9	5,346	4,890	-9	187,165	197,575	6
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	1,742	745	-57										1,742	745	-57
7 = 1 – 5 + 6	Farm Business Income (c)	16,403	-15,212		6,987	7,367	5	9,319	11,339	22	37,035	42,555	15	69,744	46,049	-34
8	Adjustment for unpaid manual labour (d)	18,837	19,251	2	173	142	-18	1,232	1,477	20				20,243	20,870	3
9 = 7 - 8	Farm Corporate Income (e)	-2,435	-34,463		6,814	7,225	6	8,087	9,862	22	37,035	42,555	15	49,501	25,179	-49
10	Interest payments on borrowing (net of interest received)	4,052	3,617	-11	52	27	-48	279	224	-20	148	82	-44	4,531	3,950	-13
11 = 9 + 10	Farm Investment Income (f)	1,617	-30,846		6,866	7,252	6	8,366	10,085	21	37,183	42,638	15	54,032	29,129	-46
Holding gains not included in farm income:														148,787	102,304	-31
of which:																
Breeding Livestock Stock Appreciation (BLSA)														1,131	773	-32
Revaluation of machinery, permanent crops, glasshouses, quota														2,626	7,428	183
Revaluation of land														145,029	94,103	-35
Derivation of Net Farm Income:																
12	Director remuneration													1,773	1,701	-4
13	Imputed rent (g)													24,164	24,824	3
14	Ownership charges													6,083	6,722	11
15	Non-agricultural output historically not accounted for in Net Farm Income													995	702	-29
16	Non-agricultural input costs historically not accounted for in Net Farm Income													748	395	-47
17	Unpaid labour of principal farmer and spouse													15,224	15,449	1
18=11+12-13+14-15+16+17	Net Farm Income													52,701	27,871	-47

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.2 - Cereal Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	185,303	166,499	-10	Agricultural costs	170,642	182,457	7
of which:				of which:			
Crop output (excluding subsidies)	155,287	136,606	-12	Variable costs	76,925	88,538	15
— Enterprise output of current crops				of which: — crop specific costs	55,557	66,618	20
— winter wheat	82,222	63,934	-22	— seed	8,430	9,135	8
— winter barley	11,084	7,649	-31	— fertilizers	21,126	31,199	48
— spring barley	8,545	9,458	11	— crop protection	21,346	21,637	1
— other cereals	4,665	4,917	5	— other crop costs	4,654	4,647	0
— oilseed rape	25,698	23,957	-7	— livestock specific costs	7,825	6,998	-11
— peas and beans	4,987	6,556	31	— purchased feed & fodder	2,914	2,385	-18
— potatoes	947	477	-50	— home grown feed & fodder	1,733	1,604	-7
— sugar beet	5,087	4,848	-5	— veterinary fees & medicines	701	641	-9
— other crops	1,261	1,811	44	— other livestock costs	2,477	2,367	-4
— by-products, forage and cultivations (excl. set-aside)	10,060	11,190	11	Contract costs	11,224	12,110	8
— Disposal of previous crops	732	1,809	147	Casual labour	1,877	2,172	16
Livestock output (excluding subsidies and payments to agriculture)	15,519	14,378	-7	Miscellaneous variable costs (including for work done on other farms)	443	640	44
— milk and milk products	611	125	-80				
— dairy cattle	2	-50		Fixed costs	93,717	93,919	0
— other cattle	9,232	8,384	-9	of which: Regular labour	11,921	11,341	-5
— sheep and wool	3,585	3,636	1	Machinery costs	39,861	39,040	-2
— pigs	1,019	1,527	50	of which: Machinery running costs	20,807	18,658	-10
— eggs	77	211	175	Machinery depreciation	19,054	20,382	7
— broilers and other poultry	994	503	-49	Depreciation of glasshouses & permanent crops	-39	-14	
— other livestock (including horses)	0	42		General farming costs	19,040	18,534	-3
				of which: Bank charges & professional fees	4,057	4,221	4
Subsidies and payments to agriculture	345	580	68	Water, electricity and other general costs	10,930	10,695	-2
				Share of net interest payments	4,052	3,617	-11
				Write-off of bad debts	0	0	
				Land and property costs	14,136	15,426	9
				of which: Rent paid	11,455	12,299	7
				Maintenance, repairs and insurance	467	495	6
				Depreciation of buildings and works	2,214	2,632	19
				Miscellaneous fixed costs (including for work done on other farms)	8,798	9,593	9
Miscellaneous output (including agricultural work done on other farms)	14,152	14,935	6	Costs of agri-environment activities and other payments	2,360	2,176	-8
				of which:			
Output from agri-environment activities and other payments	9,347	9,543	2	Variable costs	199	125	-37
of which:				Fixed costs	2,161	2,051	-5
Agri-environmental schemes	9,201	9,452	3	of which:			
Hill Farm Allowance	19	17	-7	Labour costs	371	569	53
Project based schemes	22	60	177	Machinery costs	150	134	-11
Other grants and subsidies	106	14	-87	General farming costs (including share of interest)	408	282	-31
				Land and property costs	1,231	1,066	-13
Output from diversification out of agriculture	18,136	19,391	7	Costs of diversification out of agriculture	8,817	8,052	-9
of which:				of which:			
Food processing and retailing	1,258	941	-25	Variable costs	597	647	8
Tourism	1,173	1,406	20	Fixed costs	8,220	7,405	-10
Recreation	1,296	1,712	32	of which:			
Rental income	13,074	14,227	9	Labour costs	1,441	776	-46
Other diversified output	1,336	1,105	-17	Machinery costs	732	537	-27
				General farming costs (including share of interest)	2,057	2,011	-2
				Land and property costs	3,989	4,081	2
Output from Single Payment Scheme	42,381	47,445	12	Costs of Single Payment Scheme	5,346	4,890	-9
				Fixed costs	5,337	4,878	-9
				of which:			
				Labour costs	20	16	-20
				Machinery costs	100	123	24
				General farming costs (including share of interest)	563	575	2
				Land and property costs	4,655	4,164	-11

TABLE 5.3 - General Cropping Farms: Business Output, Input Costs and Income^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	331,519	314,789	-5	8,861	9,608	8	14,107	12,503	-11	41,069	48,071	17	395,556	384,972	-3
2	Variable costs	134,404	151,772	13	79	97	23	328	253	-23	13	21	63	134,824	152,142	13
3 = 1 - 2	Total Gross Margin	197,115	163,017	-17	8,783	9,511	8	13,779	12,251	-11	41,056	48,050	17	260,732	232,829	-11
4	Fixed costs	151,719	157,338	4	1,677	1,376	-18	6,718	5,015	-25	5,441	4,477	-18	165,556	168,206	2
5 = 2 + 4	Total Costs	286,124	309,110	8	1,756	1,473	-16	7,047	5,268	-25	5,454	4,497	-18	300,379	320,348	7
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	866	1,413	63										866	1,413	63
7 = 1 – 5 + 6	Farm Business Income (c)	46,261	7,092	-85	7,106	8,135	14	7,060	7,235	2	35,615	43,574	22	96,042	66,037	-31
8	Adjustment for unpaid manual labour (d)	24,013	23,641	-2	153	147	-4	1,095	959	-12				25,260	24,747	-2
9 = 7 - 8	Farm Corporate Income (e)	22,248	-16,549		6,953	7,988	15	5,966	6,277	5	35,615	43,574	22	70,782	41,290	-42
10	Interest payments on borrowing (net of interest received)	6,075	4,726	-22	32	22	-30	112	227	103	112	63	-44	6,330	5,038	-20
11 = 9 + 10	Farm Investment Income (f)	28,323	-11,822		6,985	8,011	15	6,078	6,504	7	35,727	43,636	22	77,113	46,328	-40
Holding gains not included in farm income:														135,434	82,239	-39
	of which:															
	Breeding Livestock Stock Appreciation (BLSA)													997	662	-34
	Revaluation of machinery, permanent crops, glasshouses, quota													4,664	10,372	122
	Revaluation of land													129,773	71,206	-45
Derivation of Net Farm Income:																
12	Director remuneration													1,285	1,361	6
13	Imputed rent (g)													22,010	24,032	9
14	Ownership charges													6,998	6,595	-6
15	Non-agricultural output historically not accounted for in Net Farm Income													178	187	5
16	Non-agricultural input costs historically not accounted for in Net Farm Income													43	65	53
17	Unpaid labour of principal farmer and spouse													18,754	18,780	0
18=11+12-13+14-15+16+17	Net Farm Income													82,005	48,911	-40

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.4 - General Cropping Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	331,519	314,789	-5	Agricultural costs	286,124	309,110	8
of which:				of which:			
Crop output (excluding subsidies)	278,034	260,067	-6	Variable costs	134,404	151,772	13
— Enterprise output of current crops				of which: — crop specific costs	89,180	102,466	15
— winter wheat	78,456	59,733	-24	— seed	20,823	23,178	11
— winter barley	9,930	9,619	-3	— fertilizers	23,822	35,302	48
— spring barley	8,522	10,035	18	— crop protection	27,325	26,594	-3
— other cereals	3,172	3,400	7	— other crop costs	17,211	17,392	1
— oilseed rape	18,035	15,154	-16	— livestock specific costs	17,456	14,068	-19
— peas and beans	3,465	5,052	46	— purchased feed & fodder	10,411	7,751	-26
— potatoes	72,786	58,335	-20	— home grown feed & fodder	2,861	2,413	-16
— sugar beet	26,111	31,343	20	— veterinary fees & medicines	1,047	879	-16
— other crops	43,575	53,505	23	— other livestock costs	3,137	3,025	-4
— by-products, forage and cultivations (excl. set-aside)	12,369	12,002	-3	Contract costs	16,661	19,752	19
— Disposal of previous crops	1,614	1,889	17	Casual labour	10,255	14,245	39
Livestock output (excluding subsidies and payments to agriculture)	29,438	28,583	-3	Miscellaneous variable costs (including for work done on other farms)	853	1,241	46
— milk and milk products	5,100	2,743	-46				
— dairy cattle	-392	-493		Fixed costs	151,719	157,338	4
— other cattle	8,921	11,227	26	of which: Regular labour	25,037	27,992	12
— sheep and wool	2,483	2,949	19	Machinery costs	56,637	60,242	6
— pigs	7,966	5,687	-29	of which: Machinery running costs	32,021	31,313	-2
— eggs	3,482	4,670	34	Machinery depreciation	24,617	28,929	18
— broilers and other poultry	1,844	1,805	-2	Depreciation of glasshouses & permanent crops	-79	-226	
— other livestock (including horses)	36	-6		General farming costs	27,165	26,212	-4
				of which: Bank charges & professional fees	5,055	5,403	7
Subsidies and payments to agriculture	187	527	182	Water, electricity and other general costs	16,035	15,871	-1
				Share of net interest payments	6,075	4,726	-22
				Write-off of bad debts	0	212	
				Land and property costs	29,006	28,044	-3
				of which: Rent paid	24,374	23,664	-3
				Maintenance, repairs and insurance	557	541	-3
				Depreciation of buildings and works	4,074	3,839	-6
				Miscellaneous fixed costs (including for work done on other farms)	13,953	15,074	8
Miscellaneous output (including agricultural work done on other farms)	23,859	25,612	7	Costs of agri-environment activities and other payments	1,756	1,473	-16
Output from agri-environment activities and other payments	8,861	9,608	8	of which:			
of which:				Variable costs	79	97	23
Agri-environmental schemes	8,837	9,423	7	Fixed costs	1,677	1,376	-18
Hill Farm Allowance	25	51	108	of which:			
Project based schemes	0	0		Labour costs	168	198	18
Other grants and subsidies	0	134		Machinery costs	86	94	9
				General farming costs (including share of interest)	309	221	-29
				Land and property costs	1,114	864	-22
Output from diversification out of agriculture	14,107	12,503	-11	Costs of diversification out of agriculture	7,047	5,268	-25
of which:				of which:			
Food processing and retailing	726	801	10	Variable costs	328	253	-23
Tourism	628	939	49	Fixed costs	6,718	5,015	-25
Recreation	612	513	-16	of which:			
Rental income	9,286	9,194	-1	Labour costs	1,348	845	-37
Other diversified output	2,855	1,056	-63	Machinery costs	1,598	676	-58
				General farming costs (including share of interest)	1,406	1,160	-17
				Land and property costs	2,367	2,334	-1
Output from Single Payment Scheme	41,069	48,071	17	Costs of Single Payment Scheme	5,454	4,497	-18
				Fixed costs	5,441	4,477	-18
				of which:			
				Labour costs	19	90	383
				Machinery costs	81	106	31
				General farming costs (including share of interest)	429	465	8
				Land and property costs	4,913	3,816	-22

TABLE 5.5 - Dairy Farms: Business Output, Input Costs and Income^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	296,794	295,624	0	3,750	3,987	6	5,962	6,030	1	23,769	27,340	15	330,275	332,980	1
2	Variable costs	151,859	161,687	6	84	75	-10	564	449	-20	3	3	2	152,510	162,215	6
3 = 1 - 2	Total Gross Margin	144,935	133,937	-8	3,666	3,911	7	5,398	5,581	3	23,766	27,337	15	177,765	170,766	-4
4	Fixed costs	102,298	110,721	8	623	547	-12	3,406	2,259	-34	2,629	2,143	-18	108,956	115,670	6
5 = 2 + 4	Total Costs	254,157	272,408	7	706	622	-12	3,970	2,708	-32	2,632	2,146	-18	261,466	277,885	6
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	577	1,017	76										577	1,017	76
7 = 1 – 5 + 6	Farm Business Income (c)	43,213	24,233	-44	3,043	3,364	11	1,992	3,322	67	21,137	25,193	19	69,386	56,113	-19
8	Adjustment for unpaid manual labour (d)	35,117	37,045	5	93	92	-2	959	763	-20				36,170	37,900	5
9 = 7 - 8	Farm Corporate Income (e)	8,096	-12,812		2,950	3,273	11	1,033	2,558	148	21,137	25,193	19	33,216	18,213	-45
10	Interest payments on borrowing (net of interest received)	7,465	4,857	-35	20	11	-47	117	71	-40	73	40	-45	7,675	4,978	-35
11 = 9 + 10	Farm Investment Income (f)	15,561	-7,955		2,970	3,283	11	1,150	2,629	129	21,210	25,233	19	40,890	23,191	-43
Holding gains not included in farm income:														97,508	41,498	-57
of which:																
Breeding Livestock Stock Appreciation (BLSA)														19,055	6,893	-64
Revaluation of machinery, permanent crops, glasshouses, quota														-4,434	7,448	
Revaluation of land														82,887	27,157	-67
Derivation of Net Farm Income:																
12	Director remuneration													365	330	-10
13	Imputed rent (g)													16,928	18,646	10
14	Ownership charges													8,672	8,447	-3
15	Non-agricultural output historically not accounted for in Net Farm Income													657	55	-92
16	Non-agricultural input costs historically not accounted for in Net Farm Income													1,048	29	-97
17	Unpaid labour of principal farmer and spouse													25,855	27,213	5
18=11+12-13+14-15+16+17	Net Farm Income													59,247	40,509	-32

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.6 - Dairy Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	296,794	295,624	0	Agricultural costs	254,157	272,408	7
of which:				of which:			
Crop output (excluding subsidies)	12,270	12,681	3	Variable costs	151,859	161,687	6
— Enterprise output of current crops				of which: — crop specific costs	19,548	22,618	16
— winter wheat	5,514	4,487	-19	— seed	2,936	3,293	12
— winter barley	1,205	1,215	1	— fertilizers	11,961	14,266	19
— spring barley	880	1,063	21	— crop protection	2,694	2,788	3
— other cereals	656	526	-20	— other crop costs	1,957	2,271	16
— oilseed rape	280	427	52	— livestock specific costs	114,317	119,578	5
— peas and beans	115	103	-10	— purchased feed & fodder	78,061	79,096	1
— potatoes	359	272	-24	— home grown feed & fodder	5,462	5,463	0
— sugar beet	20	24	15	— veterinary fees & medicines	9,553	10,918	14
— other crops	17	0		— other livestock costs	21,241	24,102	13
— by-products, forage and cultivations (excl. set-aside)	3,246	4,576	41	Contract costs	14,678	16,369	12
— Disposal of previous crops	-21	-11		Casual labour	3,048	2,913	-4
Livestock output (excluding subsidies and payments to agriculture)	277,970	277,439	0	Miscellaneous variable costs (including for work done on other farms)	267	209	-22
— milk and milk products	237,701	235,490	-1				
— dairy cattle	-12,535	-13,722		Fixed costs	102,298	110,721	8
— other cattle	46,894	49,467	5	of which: Regular labour	19,125	23,478	23
— sheep and wool	3,413	4,365	28	Machinery costs	33,454	37,024	11
— pigs	1,091	833	-24	of which: Machinery running costs	17,877	18,342	3
— eggs	1,417	997	-30	Machinery depreciation	15,577	18,682	20
— broilers and other poultry	-45	7		Depreciation of glasshouses & permanent crops	0	0	
— other livestock (including horses)	36	1	-97	General farming costs	25,768	25,278	-2
				of which: Bank charges & professional fees	3,865	4,411	14
Subsidies and payments to agriculture	1,100	976	-11	Water, electricity and other general costs	14,404	16,004	11
				Share of net interest payments	7,465	4,857	-35
				Write-off of bad debts	34	5	-85
				Land and property costs	19,800	21,629	9
				of which: Rent paid	12,810	14,534	13
				Maintenance, repairs and insurance	475	489	3
				Depreciation of buildings and works	6,515	6,606	1
				Miscellaneous fixed costs (including for work done on other farms)	4,151	3,312	-20
Miscellaneous output (including agricultural work done on other farms)	5,453	4,528	-17	Costs of agri-environment activities and other payments	706	622	-12
				of which:			
Output from agri-environment activities and other payments	3,750	3,987	6	Variable costs	84	75	-10
of which:				Fixed costs	623	547	-12
Agri-environmental schemes	3,376	3,619	7	of which:			
Hill Farm Allowance	219	197	-10	Labour costs	9	3	-67
Project based schemes	1	1	96	Machinery costs	19	19	-1
Other grants and subsidies	154	170	10	General farming costs (including share of interest)	146	100	-32
				Land and property costs	449	426	-5
Output from diversification out of agriculture	5,962	6,030	1	Costs of diversification out of agriculture	3,970	2,708	-32
of which:				of which:			
Food processing and retailing	1,710	2,249	31	Variable costs	564	449	-20
Tourism	1,030	598	-42	Fixed costs	3,406	2,259	-34
Recreation	178	178	0	of which:			
Rental income	2,916	2,672	-8	Labour costs	345	251	-27
Other diversified output	128	333	160	Machinery costs	993	259	-74
				General farming costs (including share of interest)	899	782	-13
				Land and property costs	1,169	967	-17
Output from Single Payment Scheme	23,769	27,340	15	Costs of Single Payment Scheme	2,632	2,146	-18
				Fixed costs	2,629	2,143	-18
				of which:			
				Labour costs	0	0	-82
				Machinery costs	31	40	28
				General farming costs (including share of interest)	256	268	5
				Land and property costs	2,342	1,836	-22

TABLE 5.7 - Lowland Grazing Livestock Farms: Business Output, Input Costs and Income ^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change			
Derivation of farm income measures:																
1	Total Output	52,788	57,480	9	4,593	5,283	15	7,608	9,053	19	17,073	18,879	11	82,062	90,695	11
2	Variable costs	26,271	28,466	8	75	90	20	647	542	-16	5	5	10	26,998	29,104	8
3 = 1 - 2	Total Gross Margin	26,517	29,014	9	4,518	5,193	15	6,961	8,511	22	17,068	18,874	11	55,064	61,592	12
4	Fixed costs	28,800	32,039	11	1,172	1,290	10	4,068	4,378	8	2,595	2,046	-21	36,634	39,752	9
5 = 2 + 4	Total Costs	55,071	60,505	10	1,247	1,380	11	4,715	4,920	4	2,600	2,051	-21	63,632	68,855	8
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	78	155	100										78	155	100
7 = 1 – 5 + 6	Farm Business Income (c)	-2,206	-2,869		3,346	3,903	17	2,894	4,133	43	14,474	16,828	16	18,507	21,995	19
8	Adjustment for unpaid manual labour (d)	18,513	19,366	5	393	343	-13	1,195	1,424	19				20,100	21,134	5
9 = 7 - 8	Farm Corporate Income (e)	-20,718	-22,235		2,953	3,560	21	1,699	2,708	59	14,474	16,828	16	-1,593	862	
10	Interest payments on borrowing (net of interest received)	1,852	1,371	-26	46	23	-49	271	173	-36	80	36	-56	2,249	1,604	-29
11 = 9 + 10	Farm Investment Income (f)	-18,867	-20,864		2,999	3,584	20	1,970	2,882	46	14,554	16,864	16	656	2,466	276
Holding gains not included in farm income:														68,662	26,278	-62
of which:																
Breeding Livestock Stock Appreciation (BLSA)														3,811	3,124	-18
Revaluation of machinery, permanent crops, glasshouses, quota														916	2,530	176
Revaluation of land														63,934	20,624	-68
Derivation of Net Farm Income:																
12	Director remuneration													68	0	
13	Imputed rent (g)													8,098	9,023	11
14	Ownership charges													2,818	2,892	3
15	Non-agricultural output historically not accounted for in Net Farm Income													1,015	591	-42
16	Non-agricultural input costs historically not accounted for in Net Farm Income													494	302	-39
17	Unpaid labour of principal farmer and spouse													17,320	18,488	7
18=11+12-13+14-15+16+17	Net Farm Income													12,243	14,533	19

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.8 - Lowland Grazing Livestock Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	52,788	57,480	9	Agricultural costs	55,071	60,505	10
of which:				of which:			
Crop output (excluding subsidies)	4,268	4,966	16	Variable costs	26,271	28,466	8
— Enterprise output of current crops				of which: — crop specific costs	3,865	4,268	10
— winter wheat	770	211	-73	— seed	551	632	15
— winter barley	470	408	-13	— fertilizers	2,340	2,648	13
— spring barley	420	428	2	— crop protection	482	413	-14
— other cereals	124	87	-30	— other crop costs	492	575	17
— oilseed rape	17	10	-43	— livestock specific costs	17,871	19,183	7
— peas and beans	4	0		— purchased feed & fodder	9,514	9,851	4
— potatoes	7	16	124	— home grown feed & fodder	1,147	993	-13
— sugar beet	0	0		— veterinary fees & medicines	2,257	2,403	6
— other crops	45	22	-51	— other livestock costs	4,954	5,936	20
— by-products, forage and cultivations (excl. set-aside)	2,398	3,761	57	Contract costs	3,553	3,971	12
— Disposal of previous crops	11	23	110	Casual labour	894	865	-3
Livestock output (excluding subsidies and payments to agriculture)	44,031	48,080	9	Miscellaneous variable costs (including for work done on other farms)	86	180	108
— milk and milk products	1,624	152	-91				
— dairy cattle	-1,178	-188		Fixed costs	28,800	32,039	11
— other cattle	29,371	30,680	4	of which: Regular labour	2,339	2,769	18
— sheep and wool	12,345	16,026	30	Machinery costs	11,467	13,226	15
— pigs	79	138	74	of which: Machinery running costs	6,096	6,582	8
— eggs	264	322	22	Machinery depreciation	5,371	6,645	24
— broilers and other poultry	15	79	422	Depreciation of glasshouses & permanent crops	0	0	-57
— other livestock (including horses)	1,511	871	-42	General farming costs	8,163	8,223	1
Subsidies and payments to agriculture	1,155	223	-81	of which: Bank charges & professional fees	1,614	1,829	13
				Water, electricity and other general costs	4,697	5,005	7
				Share of net interest payments	1,852	1,371	-26
				Write-off of bad debts	0	17	
				Land and property costs	4,685	5,727	22
				of which: Rent paid	3,544	4,368	23
				Maintenance, repairs and insurance	151	184	22
				Depreciation of buildings and works	990	1,175	19
				Miscellaneous fixed costs (including for work done on other farms)	2,146	2,093	-2
Miscellaneous output (including agricultural work done on other farms)	3,335	4,210	26	Costs of agri-environment activities and other payments	1,247	1,380	11
				of which:			
Output from agri-environment activities and other payments	4,593	5,283	15	Variable costs	75	90	20
of which:				Fixed costs	1,172	1,290	10
Agri-environmental schemes	4,476	5,153	15	of which:			
Hill Farm Allowance	20	36	83	Labour costs	23	165	632
Project based schemes	0	0		Machinery costs	63	130	107
Other grants and subsidies	97	93	-4	General farming costs (including share of interest)	377	313	-17
				Land and property costs	710	681	-4
Output from diversification out of agriculture	7,608	9,053	19	Costs of diversification out of agriculture	4,715	4,920	4
of which:				of which:			
Food processing and retailing	1,929	2,087	8	Variable costs	647	542	-16
Tourism	654	1,958	199	Fixed costs	4,068	4,378	8
Recreation	1,197	936	-22	of which:			
Rental income	3,309	3,779	14	Labour costs	937	912	-3
Other diversified output	519	292	-44	Machinery costs	374	380	2
				General farming costs (including share of interest)	1,357	1,555	15
				Land and property costs	1,400	1,531	9
Output from Single Payment Scheme	17,073	18,879	11	Costs of Single Payment Scheme	2,600	2,051	-21
				Fixed costs	2,595	2,046	-21
				of which:			
				Labour costs	0	0	
				Machinery costs	48	54	12
				General farming costs (including share of interest)	391	387	-1
				Land and property costs	2,156	1,605	-26

TABLE 5.9 - LFA Grazing Livestock Farms: Business Output, Input Costs and Income^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	45,106	51,438	14	10,009	10,784	8	3,521	2,465	-30	18,402	20,424	11	77,038	85,110	10
2	Variable costs	25,734	27,955	9	253	180	-29	295	83	-72	2	2	8	26,285	28,220	7
3 = 1 - 2	Total Gross Margin	19,372	23,483	21	9,755	10,603	9	3,226	2,382	-26	18,400	20,421	11	50,754	56,890	12
4	Fixed costs	27,850	28,847	4	2,107	2,235	6	1,464	1,303	-11	2,327	2,460	6	33,748	34,845	3
5 = 2 + 4	Total Costs	53,584	56,802	6	2,361	2,416	2	1,758	1,386	-21	2,329	2,462	6	60,032	63,065	5
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	132	161	23										132	161	23
7 = 1 – 5 + 6	Farm Business Income (c)	-8,347	-5,203		7,648	8,368	9	1,763	1,079	-39	16,073	17,961	12	17,137	22,206	30
8	Adjustment for unpaid manual labour (d)	18,872	20,331	8	850	886	4	768	718	-7				20,491	21,936	7
9 = 7 - 8	Farm Corporate Income (e)	-27,219	-25,534		6,797	7,482	10	994	361	-64	16,073	17,961	12	-3,354	270	
10	Interest payments on borrowing (net of interest received)	1,744	1,201	-31	66	47	-29	62	57	-8	95	52	-45	1,967	1,358	-31
11 = 9 + 10	Farm Investment Income (f)	-25,475	-24,332		6,864	7,529	10	1,056	418	-60	16,168	18,014	11	-1,387	1,628	
Holding gains not included in farm income:														52,317	22,637	-57
of which:																
Breeding Livestock Stock Appreciation (BLSA)														5,573	4,848	-13
Revaluation of machinery, permanent crops, glasshouses, quota														1,167	2,646	127
Revaluation of land														45,577	15,144	-67
Derivation of Net Farm Income:																
12	Director remuneration													0	0	
13	Imputed rent (g)													6,261	6,952	11
14	Ownership charges													2,376	2,355	-1
15	Non-agricultural output historically not accounted for in Net Farm Income													809	300	-63
16	Non-agricultural input costs historically not accounted for in Net Farm Income													413	194	-53
17	Unpaid labour of principal farmer and spouse													17,520	18,645	6
18=11+12-13+14-15+16+17	Net Farm Income													11,853	15,571	31

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.10 - LFA Grazing Livestock Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	45,106	51,438	14	Agricultural costs	53,584	56,802	6
of which:				of which:			
Crop output (excluding subsidies)	1,652	1,578	-4	Variable costs	25,734	27,955	9
— Enterprise output of current crops				of which: — crop specific costs	3,479	4,112	18
— winter wheat	62	43	-30	— seed	164	235	43
— winter barley	162	104	-36	— fertilizers	2,605	3,106	19
— spring barley	132	175	33	— crop protection	218	218	0
— other cereals	47	55	17	— other crop costs	492	552	12
— oilseed rape	0	0		— livestock specific costs	19,105	20,381	7
— peas and beans	0	3		— purchased feed & fodder	10,997	11,909	8
— potatoes	0	0		— home grown feed & fodder	365	353	-3
— sugar beet	0	0		— veterinary fees & medicines	2,851	2,790	-2
— other crops	0	2		— other livestock costs	4,893	5,329	9
— by-products, forage and cultivations (excl. set-aside)	1,267	1,199	-5	Contract costs	2,290	2,423	6
— Disposal of previous crops	-17	-3		Casual labour	786	930	18
Livestock output (excluding subsidies and payments to agriculture)	41,541	47,759	15	Miscellaneous variable costs (including for work done on other farms)	74	110	48
— milk and milk products	48	249	417				
— dairy cattle	-435	-287		Fixed costs	27,850	28,847	4
— other cattle	21,919	22,272	2	of which: Regular labour	1,966	1,662	-15
— sheep and wool	19,668	24,713	26	Machinery costs	12,579	13,310	6
— pigs	236	321	36	of which: Machinery running costs	6,196	6,294	2
— eggs	24	505	2,041	Machinery depreciation	6,383	7,016	10
— broilers and other poultry	33	-54		Depreciation of glasshouses & permanent crops	0	0	
— other livestock (including horses)	48	40	-17	General farming costs	6,933	6,984	1
Subsidies and payments to agriculture	429	240	-44	of which: Bank charges & professional fees	1,421	1,555	9
				Water, electricity and other general costs	3,768	4,227	12
				Share of net interest payments	1,744	1,201	-31
				Write-off of bad debts	0	0	
				Land and property costs	5,405	5,777	7
				of which: Rent paid	4,034	4,561	13
				Maintenance, repairs and insurance	177	182	3
				Depreciation of buildings and works	1,193	1,035	-13
				Miscellaneous fixed costs (including for work done on other farms)	967	1,113	15
Miscellaneous output (including agricultural work done on other farms)	1,484	1,859	25	Costs of agri-environment activities and other payments	2,361	2,416	2
				of which:			
Output from agri-environment activities and other payments	10,009	10,784	8	Variable costs	253	180	-29
of which:				Fixed costs	2,107	2,235	6
Agri-environmental schemes	6,774	7,589	12	of which:			
Hill Farm Allowance	2,845	2,921	3	Labour costs	172	148	-14
Project based schemes	0	0		Machinery costs	108	93	-13
Other grants and subsidies	389	273	-30	General farming costs (including share of interest)	691	472	-32
				Land and property costs	1,137	1,522	34
Output from diversification out of agriculture	3,521	2,465	-30	Costs of diversification out of agriculture	1,758	1,386	-21
of which:				of which:			
Food processing and retailing	485	503	4	Variable costs	295	83	-72
Tourism	970	660	-32	Fixed costs	1,464	1,303	-11
Recreation	322	348	8	of which:			
Rental income	1,188	608	-49	Labour costs	92	69	-26
Other diversified output	556	347	-38	Machinery costs	305	236	-23
				General farming costs (including share of interest)	607	531	-13
				Land and property costs	459	468	2
Output from Single Payment Scheme	18,402	20,424	11	Costs of Single Payment Scheme	2,329	2,462	6
				Fixed costs	2,327	2,460	6
				of which:			
				Labour costs	0	1	34
				Machinery costs	59	60	2
				General farming costs (including share of interest)	414	373	-10
				Land and property costs	1,854	2,026	9

TABLE 5.11 - Specialist Pig Farms: Business Output, Input Costs and Income ^(a)

			Cost Centre (£ per Farm)										Farm Business (£ per Farm)			
			Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme				
			2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	459,291	484,801	6	1,309	1,375	5	37,898	2,414	-94	5,558	7,423	34	504,056	496,013	-2
2	Variable costs	288,775	292,029	1	56	15	-73	2,936	30	-99	1	2	255	291,767	292,077	0
3 = 1 - 2	Total Gross Margin	170,516	192,772	13	1,254	1,360	8	34,962	2,385	-93	5,557	7,420	34	212,289	203,937	-4
4	Fixed costs	134,757	129,237	-4	650	269	-59	15,896	1,071	-93	791	635	-20	152,094	131,212	-14
5 = 2 + 4	Total Costs	423,532	421,267	-1	705	284	-60	18,832	1,101	-94	791	637	-19	443,861	423,288	-5
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	-1,133	-1,160											-1,133	-1,160	
7 = 1 – 5 + 6	Farm Business Income (c)	34,626	62,375	80	604	1,091	81	19,066	1,313	-93	4,766	6,786	42	59,062	71,565	21
8	Adjustment for unpaid manual labour (d)	20,976	21,607	3	112	60	-47	1,130	329	-71				22,219	21,996	-1
9 = 7 - 8	Farm Corporate Income (e)	13,650	40,767	199	492	1,031	110	17,935	984	-95	4,766	6,786	42	36,844	49,569	35
10	Interest payments on borrowing (net of interest received)	11,858	7,781	-34	113	15	-87	200	80	-60	47	24	-49	12,219	7,901	-35
11 = 9 + 10	Farm Investment Income (f)	25,508	48,549	90	605	1,047	73	18,136	1,065	-94	4,814	6,810	41	49,063	57,470	17
Holding gains not included in farm income:														42,298	14,713	-65
of which:																
Breeding Livestock Stock Appreciation (BLSA)														4,639	2,697	-42
Revaluation of machinery, permanent crops, glasshouses, quota														4,626	5,258	14
Revaluation of land														33,033	6,758	-80
Derivation of Net Farm Income:																
12	Director remuneration													3,512	2,056	-41
13	Imputed rent (g)													10,652	15,015	41
14	Ownership charges													8,071	8,769	9
15	Non-agricultural output historically not accounted for in Net Farm Income													28,958	0	
16	Non-agricultural input costs historically not accounted for in Net Farm Income													12,372	0	
17	Unpaid labour of principal farmer and spouse													20,136	19,676	-2
18=11+12-13+14-15+16+17	Net Farm Income													53,545	72,957	36

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.12 - Specialist Pig Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	459,291	484,801	6	Agricultural costs	423,532	421,267	-1
of which:				of which:			
Crop output (excluding subsidies)	15,543	14,188	-9	Variable costs	288,775	292,029	1
— Enterprise output of current crops				of which: — crop specific costs	4,320	5,695	32
— winter wheat	6,279	4,478	-29	— seed	822	774	-6
— winter barley	1,894	1,017	-46	— fertilizers	1,178	2,301	95
— spring barley	1,291	1,311	1	— crop protection	2,117	2,183	3
— other cereals	141	0		— other crop costs	203	437	116
— oilseed rape	2,824	2,588	-8	— livestock specific costs	275,285	274,364	0
— peas and beans	496	1,186	139	— purchased feed & fodder	233,434	231,477	-1
— potatoes	0	0		— home grown feed & fodder	3,123	2,229	-29
— sugar beet	105	220	109	— veterinary fees & medicines	11,433	13,276	16
— other crops	118	80	-32	— other livestock costs	27,295	27,381	0
— by-products, forage and cultivations (excl. set-aside)	2,367	3,107	31	Contract costs	6,775	9,489	40
— Disposal of previous crops	28	200	621	Casual labour	2,393	2,479	4
Livestock output (excluding subsidies and payments to agriculture)	442,108	469,226	6	Miscellaneous variable costs (including for work done on other farms)	2	2	-1
— milk and milk products	0	0					
— dairy cattle	0	0		Fixed costs	134,757	129,237	-4
— other cattle	59	828	1,307	of which: Regular labour	48,083	44,166	-8
— sheep and wool	1,016	1,375	35	Machinery costs	31,703	29,701	-6
— pigs	440,539	465,747	6	of which: Machinery running costs	18,177	16,539	-9
— eggs	458	1,368	198	Machinery depreciation	13,526	13,162	-3
— broilers and other poultry	-87	-91		Depreciation of glasshouses & permanent crops	0	0	
— other livestock (including horses)	123	0		General farming costs	32,224	29,244	-9
				of which: Bank charges & professional fees	3,049	3,735	22
Subsidies and payments to agriculture	34	85	154	Water, electricity and other general costs	17,317	17,727	2
				Share of net interest payments	11,858	7,781	-34
				Write-off of bad debts	0	0	
				Land and property costs	22,204	25,545	15
				of which: Rent paid	15,181	17,515	15
				Maintenance, repairs and insurance	598	577	-4
				Depreciation of buildings and works	6,425	7,453	16
				Miscellaneous fixed costs (including for work done on other farms)	543	581	7
Miscellaneous output (including agricultural work done on other farms)	1,607	1,302	-19	Costs of agri-environment activities and other payments	705	284	-60
				of which:			
Output from agri-environment activities and other payments	1,309	1,375	5	Variable costs	56	15	-73
of which:				Fixed costs	650	269	-59
Agri-environmental schemes	1,289	1,340	4	of which:			
Hill Farm Allowance	0	35		Labour costs	8	0	
Project based schemes	0	0		Machinery costs	19	5	-72
Other grants and subsidies	21	0		General farming costs (including share of interest)	186	44	-76
				Land and property costs	437	219	-50
Output from diversification out of agriculture	37,898	2,414	-94	Costs of diversification out of agriculture	18,832	1,101	-94
of which:				of which:			
Food processing and retailing	35,261	764	-98	Variable costs	2,936	30	-99
Tourism	0	0		Fixed costs	15,896	1,071	-93
Recreation	49	81	64	of which:			
Rental income	1,557	1,250	-20	Labour costs	10,941	127	-99
Other diversified output	1,030	321	-69	Machinery costs	1,820	131	-93
				General farming costs (including share of interest)	2,441	267	-89
				Land and property costs	694	546	-21
Output from Single Payment Scheme	5,558	7,423	34	Costs of Single Payment Scheme	791	637	-19
				Fixed costs	791	635	-20
				of which:			
				Labour costs	0	1	
				Machinery costs	8	10	32
				General farming costs (including share of interest)	100	85	-15
				Land and property costs	683	539	-21

TABLE 5.13 - Specialist PoultryFarms: Business Output, Input Costs and Income^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	662,458	582,328	-12	769	972	26	20,578	19,585	-5	3,125	3,570	14	686,930	606,455	-12
2	Variable costs	425,421	364,905	-14	4	11	147	433	163	-62	0	0	88	425,858	365,079	-14
3 = 1 - 2	Total Gross Margin	237,037	217,423	-8	765	961	26	20,146	19,422	-4	3,125	3,569	14	261,072	241,376	-8
4	Fixed costs	196,814	167,497	-15	228	256	12	15,685	7,049	-55	367	296	-19	213,094	175,098	-18
5 = 2 + 4	Total Costs	622,235	532,402	-14	232	267	15	16,118	7,212	-55	367	296	-19	638,953	540,177	-15
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	-277	48											-277	48	
7 = 1 – 5 + 6	Farm Business Income (c)	39,946	49,974	25	537	705	31	4,460	12,373	177	2,758	3,274	19	47,701	66,326	39
8	Adjustment for unpaid manual labour (d)	19,230	20,055	4	46	55	22	655	314	-52				19,930	20,424	2
9 = 7 - 8	Farm Corporate Income (e)	20,717	29,920	44	491	649	32	3,806	12,059	217	2,758	3,274	19	27,771	45,902	65
10	Interest payments on borrowing (net of interest received)	5,181	8,033	55	3	2	-14	181	411	127	5	7	36	5,369	8,452	57
11 = 9 + 10	Farm Investment Income (f)	25,897	37,952	47	494	652	32	3,987	12,470	213	2,762	3,280	19	33,140	54,354	64
Holding gains not included in farm income:														54,606	27,094	-50
of which:																
Breeding Livestock Stock Appreciation (BLSA)														135	202	49
Revaluation of machinery, permanent crops, glasshouses, quota														5,016	5,933	18
Revaluation of land														49,455	20,959	-58
Derivation of Net Farm Income:																
12	Director remuneration													1,990	1,758	-12
13	Imputed rent (g)													22,753	28,816	27
14	Ownership charges													21,367	24,552	15
15	Non-agricultural output historically not accounted for in Net Farm Income													118	155	32
16	Non-agricultural input costs historically not accounted for in Net Farm Income													117	81	-31
17	Unpaid labour of principal farmer and spouse													16,018	17,125	7
18=11+12-13+14-15+16+17	Net Farm Income													49,762	68,900	38

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.14 - Specialist Poultry Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	662,458	582,328	-12	Agricultural costs	622,235	532,402	-14
of which:				of which:			
Crop output (excluding subsidies)	5,594	4,068	-27	Variable costs	425,421	364,905	-14
— Enterprise output of current crops				of which: — crop specific costs	1,350	1,620	20
— winter wheat	1,732	1,680	-3	— seed	490	397	-19
— winter barley	431	158	-63	— fertilizers	317	543	71
— spring barley	0	306		— crop protection	436	583	34
— other cereals	166	38	-77	— other crop costs	107	97	-9
— oilseed rape	681	676	-1	— livestock specific costs	414,801	354,159	-15
— peas and beans	0	23		— purchased feed & fodder	361,411	312,925	-13
— potatoes	482	0		— home grown feed & fodder	541	872	61
— sugar beet	126	0		— veterinary fees & medicines	9,036	8,026	-11
— other crops	1,088	0		— other livestock costs	43,812	32,336	-26
— by-products, forage and cultivations (excl. set-aside)	899	1,131	26	Contract costs	6,306	6,338	1
— Disposal of previous crops	-11	57		Casual labour	2,964	2,787	-6
Livestock output (excluding subsidies and payments to agriculture)	655,611	576,989	-12	Miscellaneous variable costs (including for work done on other farms)	1	0	-90
— milk and milk products	0	0					
— dairy cattle	0	0		Fixed costs	196,814	167,497	-15
— other cattle	2,097	2,106	0	of which: Regular labour	74,901	51,889	-31
— sheep and wool	216	995	361	Machinery costs	33,592	29,681	-12
— pigs	0	4		of which: Machinery running costs	19,856	15,670	-21
— eggs	300,445	207,289	-31	Machinery depreciation	13,736	14,011	2
— broilers and other poultry	352,853	366,595	4	Depreciation of glasshouses & permanent crops	0	0	
— other livestock (including horses)	0	0		General farming costs	54,503	51,472	-6
				of which: Bank charges & professional fees	6,717	7,349	9
Subsidies and payments to agriculture	0	2		Water, electricity and other general costs	42,605	36,091	-15
				Share of net interest payments	5,181	8,033	55
				Write-off of bad debts	0	0	
				Land and property costs	33,158	33,758	2
				of which: Rent paid	14,796	13,296	-10
				Maintenance, repairs and insurance	924	872	-6
				Depreciation of buildings and works	17,438	19,591	12
				Miscellaneous fixed costs (including for work done on other farms)	661	697	5
Miscellaneous output (including agricultural work done on other farms)	1,254	1,270	1	Costs of agri-environment activities and other payments	232	267	15
				of which:			
Output from agri-environment activities and other payments	769	972	26	Variable costs	4	11	147
of which:				Fixed costs	228	256	12
Agri-environmental schemes	738	603	-18	of which:			
Hill Farm Allowance	0	0		Labour costs	0	0	
Project based schemes	0	117		Machinery costs	2	5	159
Other grants and subsidies	31	252	719	General farming costs (including share of interest)	33	186	472
				Land and property costs	193	65	-66
Output from diversification out of agriculture	20,578	19,585	-5	Costs of diversification out of agriculture	16,118	7,212	-55
of which:				of which:			
Food processing and retailing	6,041	3,530	-42	Variable costs	433	163	-62
Tourism	92	155	69	Fixed costs	15,685	7,049	-55
Recreation	1,068	44	-96	of which:			
Rental income	10,642	13,678	29	Labour costs	4,234	91	-98
Other diversified output	2,735	2,177	-20	Machinery costs	621	386	-38
				General farming costs (including share of interest)	6,674	2,335	-65
				Land and property costs	4,156	4,238	2
Output from Single Payment Scheme	3,125	3,570	14	Costs of Single Payment Scheme	367	296	-19
				Fixed costs	367	296	-19
				of which:			
				Labour costs	0	0	
				Machinery costs	3	5	50
				General farming costs (including share of interest)	30	33	9
				Land and property costs	334	258	-23

TABLE 5.15 - Mixed Farms: Business Output, Input Costs and Income ^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	174,958	184,439	5	5,993	6,268	5	12,892	15,775	22	27,516	31,683	15	221,358	238,165	8
2	Variable costs	92,539	104,791	13	52	62	18	1,494	1,208	-19	5	8	56	94,091	106,069	13
3 = 1 - 2	Total Gross Margin	82,419	79,648	-3	5,941	6,206	4	11,397	14,567	28	27,510	31,675	15	127,268	132,096	4
4	Fixed costs	77,418	81,044	5	1,351	876	-35	6,985	8,133	16	3,692	2,969	-20	89,446	93,021	4
5 = 2 + 4	Total Costs	169,957	185,834	9	1,403	938	-33	8,480	9,341	10	3,697	2,977	-19	183,537	199,090	8
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	782	759	-3										782	759	-3
7 = 1 – 5 + 6	Farm Business Income (c)	5,782	-637		4,590	5,330	16	4,412	6,434	46	23,819	28,706	21	38,603	39,833	3
8	Adjustment for unpaid manual labour (d)	25,988	26,323	1	234	143	-39	1,466	1,402	-4				27,688	27,868	1
9 = 7 - 8	Farm Corporate Income (e)	-20,205	-26,960		4,356	5,187	19	2,945	5,032	71	23,819	28,706	21	10,915	11,965	10
10	Interest payments on borrowing (net of interest received)	5,579	3,095	-45	59	20	-66	226	170	-25	129	55	-57	5,993	3,340	-44
11 = 9 + 10	Farm Investment Income (f)	-14,626	-23,865		4,415	5,207	18	3,171	5,202	64	23,948	28,761	20	16,908	15,305	-9
Holding gains not included in farm income:														115,786	60,627	-48
of which:																
Breeding Livestock Stock Appreciation (BLSA)														5,848	3,777	-35
Revaluation of machinery, permanent crops, glasshouses, quota														1,771	5,924	235
Revaluation of land														108,168	50,925	-53
Derivation of Net Farm Income:																
12	Director remuneration													451	462	3
13	Imputed rent (g)													15,564	16,692	7
14	Ownership charges													6,260	6,659	6
15	Non-agricultural output historically not accounted for in Net Farm Income													143	148	4
16	Non-agricultural input costs historically not accounted for in Net Farm Income													15	70	373
17	Unpaid labour of principal farmer and spouse													20,696	20,645	0
18=11+12-13+14-15+16+17	Net Farm Income													28,622	26,300	-8

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.16 - Mixed Farms: Detailed Output and Input Costs

		£ per Farm					£ per Farm		
		2008/09	2009/10	%change			2008/09	2009/10	%change
Agricultural output		174,958	184,439	5	Agricultural costs		169,957	185,834	9
of which:					of which:				
Crop output (excluding subsidies)		53,397	51,338	-4	Variable costs		92,539	104,791	13
— Enterprise output of current crops					of which: — crop specific costs		23,444	27,985	19
— winter wheat		24,523	18,988	-23	— seed		3,931	4,473	14
— winter barley		4,828	3,961	-18	— fertilizers		9,947	13,062	31
— spring barley		4,242	4,890	15	— crop protection		7,317	7,789	6
— other cereals		1,937	1,809	-7	— other crop costs		2,248	2,661	18
— oilseed rape		5,412	4,949	-9	— livestock specific costs		56,270	63,018	12
— peas and beans		1,108	1,618	46	— purchased feed & fodder		33,089	36,999	12
— potatoes		1,443	1,172	-19	— home grown feed & fodder		8,205	9,150	12
— sugar beet		635	573	-10	— veterinary fees & medicines		4,071	4,423	9
— other crops		738	1,333	81	— other livestock costs		10,905	12,446	14
— by-products, forage and cultivations (excl. set-aside)		8,768	11,400	30	Contract costs		10,597	11,644	10
— Disposal of previous crops		-236	643		Casual labour		1,877	2,035	8
Livestock output (excluding subsidies and payments to agriculture)		113,190	125,028	10	Miscellaneous variable costs (including for work done on other farms)		351	109	-69
— milk and milk products		26,157	25,072	-4	Fixed costs		77,418	81,044	5
— dairy cattle		-1,747	-2,459		of which: Regular labour		12,592	14,388	14
— other cattle		37,944	38,348	1	Machinery costs		28,547	30,474	7
— sheep and wool		9,906	12,990	31	of which: Machinery running costs		15,450	15,333	-1
— pigs		23,407	36,453	56	Machinery depreciation		13,096	15,141	16
— eggs		5,902	4,475	-24	Depreciation of glasshouses & permanent crops		0	0	
— broilers and other poultry		11,171	8,955	-20	General farming costs		19,176	17,117	-11
— other livestock (including horses)		449	1,194	166	of which: Bank charges & professional fees		3,147	3,201	2
Subsidies and payments to agriculture		298	701	135	Water, electricity and other general costs		10,450	10,821	4
					Share of net interest payments		5,579	3,095	-45
					Write-off of bad debts		0	0	
					Land and property costs		12,732	14,942	17
					of which: Rent paid		8,801	10,414	18
					Maintenance, repairs and insurance		296	306	3
					Depreciation of buildings and works		3,636	4,222	16
Miscellaneous output (including agricultural work done on other farms)		8,073	7,373	-9	Miscellaneous fixed costs (including for work done on other farms)		4,372	4,123	-6
Output from agri-environment activities and other payments		5,993	6,268	5	Costs of agri-environment activities and other payments		1,403	938	-33
of which:					of which:				
Agri-environmental schemes		5,829	6,130	5	Variable costs		52	62	18
Hill Farm Allowance		49	88	80	Fixed costs		1,351	876	-35
Project based schemes		0	0		of which:				
Other grants and subsidies		115	50	-57	Labour costs		27	28	2
					Machinery costs		141	39	-73
					General farming costs (including share of interest)		350	186	-47
					Land and property costs		833	624	-25
Output from diversification out of agriculture		12,892	15,775	22	Costs of diversification out of agriculture		8,480	9,341	10
of which:					of which:				
Food processing and retailing		3,311	4,593	39	Variable costs		1,494	1,208	-19
Tourism		492	644	31	Fixed costs		6,985	8,133	16
Recreation		1,963	1,644	-16	of which:				
Rental income		3,990	5,020	26	Labour costs		2,089	2,515	20
Other diversified output		3,136	3,874	24	Machinery costs		698	866	24
					General farming costs (including share of interest)		2,025	2,085	3
					Land and property costs		2,173	2,667	23
Output from Single Payment Scheme		27,516	31,683	15	Costs of Single Payment Scheme		3,697	2,977	-19
					Fixed costs		3,692	2,969	-20
					of which:				
					Labour costs		2	2	35
					Machinery costs		58	71	21
					General farming costs (including share of interest)		414	389	-6
					Land and property costs		3,218	2,507	-22

TABLE 5.17 - Horticulture Farms: Business Output, Input Costs and Income ^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	363,379	333,115	-8	1,219	1,366	12	35,292	26,613	-25	2,381	2,566	8	402,272	363,661	-10
2	Variable costs	182,576	162,813	-11	7	20	188	10,693	3,720	-65	0	0	68	193,276	166,554	-14
3 = 1 - 2	Total Gross Margin	180,803	170,302	-6	1,212	1,346	11	24,599	22,893	-7	2,381	2,566	8	208,996	197,107	-6
4	Fixed costs	160,209	132,640	-17	225	164	-27	18,937	14,876	-21	262	149	-43	179,633	147,829	-18
5 = 2 + 4	Total Costs	342,785	295,453	-14	232	184	-21	29,630	18,597	-37	262	149	-43	372,909	314,383	-16
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	-58	22											-58	22	
7 = 1 – 5 + 6	Farm Business Income (c)	20,536	37,684	83	988	1,183	20	5,662	8,017	42	2,119	2,417	14	29,305	49,300	68
8	Adjustment for unpaid manual labour (d)	20,598	21,674	5	63	21	-67	1,785	2,133	19				22,446	23,828	6
9 = 7 - 8	Farm Corporate Income (e)	-62	16,010		925	1,162	26	3,877	5,884	52	2,119	2,417	14	6,859	25,472	271
10	Interest payments on borrowing (net of interest received)	3,983	2,469	-38	24	4	-85	220	112	-49	11	4	-62	4,238	2,589	-39
11 = 9 + 10	Farm Investment Income (f)	3,922	18,479	371	950	1,166	23	4,096	5,996	46	2,130	2,421	14	11,097	28,062	153
Holding gains not included in farm income:														29,614	21,430	-28
of which:																
Breeding Livestock Stock Appreciation (BLSA)														70	70	0
Revaluation of machinery, permanent crops, glasshouses, quota														5,939	5,029	-15
Revaluation of land														23,605	16,330	-31
Derivation of Net Farm Income:																
12	Director remuneration													7,779	6,545	-16
13	Imputed rent (g)													7,007	8,172	17
14	Ownership charges													4,805	4,099	-15
15	Non-agricultural output historically not accounted for in Net Farm Income													8,017	6,274	-22
16	Non-agricultural input costs historically not accounted for in Net Farm Income													9,148	7,020	-23
17	Unpaid labour of principal farmer and spouse													18,634	19,580	5
18=11+12-13+14-15+16+17	Net Farm Income													36,439	50,861	40

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.18 - Horticulture Farms: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	363,379	333,115	-8	Agricultural costs	342,785	295,453	-14
of which:				of which:			
Crop output (excluding subsidies)	355,816	324,544	-9	Variable costs	182,576	162,813	-11
— Current crops				of which: — crop specific costs	155,291	124,633	-20
— winter wheat	2,006	1,195	-40	— seed	76,888	60,869	-21
— winter barley	0	30		— fertilizers	13,084	10,855	-17
— spring barley	284	73	-74	— crop protection	8,013	6,876	-14
— other cereals	114	85	-25	— other crop costs	57,305	46,032	-20
— oilseed rape	161	0		— livestock specific costs	984	648	-34
— peas and beans	17	14	-18	— purchased feed & fodder	687	344	-50
— potatoes	1,250	779	-38	— home grown feed & fodder	44	24	-45
— sugar beet	220	799	263	— veterinary fees & medicines	94	80	-15
— outdoor vegetables	82,408	98,797	20	— other livestock costs	159	200	26
— glasshouse vegetables (including mushrooms)	23,842	20,636	-13	Contract costs	4,131	4,931	19
— outdoor flowers, bulbs and nursery stock	113,382	89,489	-21	Casual labour	21,344	31,545	48
— glasshouse flowers, bulbs and nursery stock	85,426	61,542	-28	Miscellaneous variable costs (including for work done on other farms)	826	1,056	28
— glasshouse fruit	9,999	9,609	-4				
— top fruit	21,046	25,036	19	Fixed costs	160,209	132,640	-17
— soft fruit and strawberries	11,751	14,222	21	of which: Regular labour	82,312	64,596	-22
— other crops	2,729	1,714	-37	Machinery costs	27,427	22,734	-17
— by-products, forage and cultivations (excl. set-aside)	944	1,475	56	of which: Machinery running costs	15,914	13,121	-18
— Disposal of previous crops	235	-952		Machinery depreciation	11,513	9,613	-17
Livestock output (excluding subsidies and payments to agriculture)	2,788	1,829	-34	Depreciation of glasshouses & permanent crops	3,904	3,249	-17
				General farming costs	30,214	26,976	-11
				of which: Bank charges & professional fees	4,656	4,396	-6
				Water, electricity and other general costs	21,578	20,023	-7
				Share of net interest payments	3,983	2,469	-38
				Write-off of bad debts	-3	87	
				Land and property costs	13,535	13,685	1
				of which: Rent paid	10,216	10,834	6
				Maintenance, repairs and insurance	544	624	15
				Depreciation of buildings and works	2,774	2,227	-20
				Miscellaneous fixed costs (including for work done on other farms)	2,818	1,400	-50
				Costs of agri-environment activities and other payments	232	184	-21
Output from agri-environment activities and other payments	1,219	1,366	12	of which:			
of which:				Variable costs	7	20	188
Agri-environmental schemes	980	996	2	Fixed costs	225	164	-27
Hill Farm Allowance	0	0		of which:			
Project based schemes	0	0		Labour costs	2	4	121
Other grants and subsidies	240	371	55	Machinery costs	3	3	-13
				General farming costs (including share of interest)	130	75	-42
				Land and property costs	89	82	-8
Output from diversification out of agriculture	35,292	26,613	-25	Costs of diversification out of agriculture	29,630	18,597	-37
of which:				of which:			
Food processing and retailing	19,081	7,095	-63	Variable costs	10,693	3,720	-65
Tourism	855	1,566	83	Fixed costs	18,937	14,876	-21
Recreation	809	601	-26	of which:			
Rental income	4,521	5,447	20	Labour costs	10,453	7,346	-30
Other diversified output	10,026	11,905	19	Machinery costs	1,681	1,960	17
				General farming costs (including share of interest)	4,169	2,875	-31
				Land and property costs	2,635	2,695	2
Output from Single Payment Scheme	2,381	2,566	8	Costs of Single Payment Scheme	262	149	-43
				Fixed costs	262	149	-43
				of which:			
				Labour costs	0	0	
				Machinery costs	4	3	-17
				General farming costs (including share of interest)	48	33	-31
				Land and property costs	211	113	-47

TABLE 5.19 - All Farm Types: Business Output, Input Costs and Income ^(a)

		Cost Centre (£ per Farm)												Farm Business (£ per Farm)		
		Agriculture			Agri-environment and other Payments			Diversification out of Agriculture			Single Payment Scheme					
		2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change	2008/09	2009/10	%change
Derivation of farm income measures:																
1	Total Output	204,758	197,958	-3	6,406	6,827	7	13,607	12,983	-5	26,440	30,028	14	251,211	247,796	-1
2	Variable costs	99,037	105,044	6	116	96	-18	1,472	782	-47	6	8	36	100,631	105,929	5
3 = 1 - 2	Total Gross Margin	105,720	92,913	-12	6,290	6,731	7	12,135	12,201	1	26,435	30,021	14	150,580	141,866	-6
4	Fixed costs	88,702	89,085	0	1,400	1,307	-7	6,839	5,767	-16	3,405	2,952	-13	100,346	99,110	-1
5 = 2 + 4	Total Costs	187,740	194,129	3	1,516	1,402	-8	8,311	6,549	-21	3,410	2,959	-13	200,977	205,040	2
6	Profit/(loss) on sale of machinery, glasshouses and permanent crops (b)	684	592	-13										684	592	-13
7 = 1 – 5 + 6	Farm Business Income (c)	17,701	4,420	-75	4,890	5,425	11	5,296	6,434	21	23,030	27,069	18	50,917	43,348	-15
8	Adjustment for unpaid manual labour (d)	22,738	23,487	3	264	236	-10	1,178	1,232	5				24,179	24,954	3
9 = 7 - 8	Farm Corporate Income (e)	-5,037	-19,067		4,627	5,189	12	4,118	5,202	26	23,030	27,069	18	26,738	18,394	-31
10	Interest payments on borrowing (net of interest received)	4,447	3,273	-26	44	22	-49	199	161	-19	98	51	-48	4,788	3,508	-27
11 = 9 + 10	Farm Investment Income (f)	-590	-15,794		4,671	5,211	12	4,317	5,363	24	23,128	27,120	17	31,526	21,901	-31
Holding gains not included in farm income:														98,999	55,845	-44
of which:																
Breeding Livestock Stock Appreciation (BLSA)														5,234	2,793	-47
Revaluation of machinery, permanent crops, glasshouses, quota														1,557	5,974	284
Revaluation of land														92,208	47,078	-49
Derivation of Net Farm Income:																
12	Director remuneration													1,389	1,245	-10
13	Imputed rent (g)													15,590	16,896	8
14	Ownership charges													5,794	5,956	3
15	Non-agricultural output historically not accounted for in Net Farm Income													1,737	852	-51
16	Non-agricultural input costs historically not accounted for in Net Farm Income													1,405	748	-47
17	Unpaid labour of principal farmer and spouse													18,765	19,397	3
18=11+12-13+14-15+16+17	Net Farm Income													41,553	31,498	-24

Footnotes:

(a) The purpose of this table is to identify the contribution of the various cost centres to the farm business. The methodology for allocating fixed costs across the four cost centres has been revised for 2008/09 onwards.

Because of these revisions, data from years preceding 2008/09 are not directly comparable with 2008/09 results.

For more details on the methodology see Item VI in Appendix 2.

(b) Assumed to be attributable entirely to agriculture.

(c) Financial return to unpaid labour (farmers and other unpaid partners in the business) and to their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on shareholders' capital.

(d) Manual labour of farmer, spouse (if unpaid) and unpaid business partners.

(e) Represents the return on own capital invested in the farm business, to risk and to entrepreneurship.

(f) Represents the return on all capital invested in the farm business whether borrowed or not, to risk and to entrepreneurship.

(g) Net of imputed rent receipts.

TABLE 5.20 - All Farm Types: Detailed Output and Input Costs

	£ per Farm				£ per Farm		
	2008/09	2009/10	%change		2008/09	2009/10	%change
Agricultural output	204,758	197,958	-3	Agricultural costs	187,740	194,129	3
of which:				of which:			
Crop output (excluding subsidies)	104,636	95,744	-8	Variable costs	99,037	105,044	6
— Enterprise output of current crops				of which: — crop specific costs	42,005	44,814	7
— winter wheat	32,142	24,990	-22	— seed	11,417	10,667	-7
— winter barley	4,568	3,609	-21	— fertilizers	12,287	16,629	35
— spring barley	3,688	4,194	14	— crop protection	10,065	10,078	0
— other cereals	1,810	1,867	3	— other crop costs	8,236	7,439	-10
— oilseed rape	8,830	8,144	-8	— livestock specific costs	43,165	43,870	2
— peas and beans	1,721	2,357	37	— purchased feed & fodder	29,440	29,330	0
— potatoes	8,417	6,589	-22	— home grown feed & fodder	2,705	2,690	-1
— sugar beet	4,145	4,676	13	— veterinary fees & medicines	3,190	3,423	7
— other crops	33,121	31,788	-4	— other livestock costs	7,831	8,428	8
— by-products, forage and cultivations (excl. set-aside)	5,850	6,884	18	Contract costs	9,251	10,355	12
— Disposal of previous crops	343	645	88	Casual labour	4,252	5,546	30
Livestock output (excluding subsidies and payments to agriculture)	90,730	92,363	2	Miscellaneous variable costs (including for work done on other farms)	365	460	26
— milk and milk products	39,935	38,009	-5	Fixed costs	88,702	89,085	0
— dairy cattle	-2,390	-2,425		of which: Regular labour	18,938	18,202	-4
— other cattle	21,904	22,493	3	Machinery costs	30,379	31,266	3
— sheep and wool	6,980	8,688	24	of which: Machinery running costs	16,414	15,673	-5
— pigs	10,620	13,032	23	Machinery depreciation	13,965	15,594	12
— eggs	6,058	4,800	-21	Depreciation of glasshouses & permanent crops	294	230	-22
— broilers and other poultry	7,292	7,473	2	General farming costs	19,406	18,598	-4
— other livestock (including horses)	332	293	-12	of which: Bank charges & professional fees	3,403	3,628	7
Subsidies and payments to agriculture	555	483	-13	Water, electricity and other general costs	11,550	11,664	1
				Share of net interest payments	4,447	3,273	-26
				Write-off of bad debts	5	33	564
				Land and property costs	14,240	15,278	7
				of which: Rent paid	10,607	11,436	8
				Maintenance, repairs and insurance	389	410	5
				Depreciation of buildings and works	3,244	3,432	6
				Miscellaneous fixed costs (including for work done on other farms)	5,446	5,511	1
Miscellaneous output (including agricultural work done on other farms)	8,837	9,368	6	Costs of agri-environment activities and other payments	1,516	1,402	-8
Output from agri-environment activities and other payments	6,406	6,827	7	of which:			
of which:				Variable costs	116	96	-18
Agri-environmental schemes	5,913	6,322	7	Fixed costs	1,400	1,307	-7
Hill Farm Allowance	348	361	4	of which:			
Project based schemes	5	17	217	Labour costs	134	209	56
Other grants and subsidies	139	127	-9	Machinery costs	86	83	-4
				General farming costs (including share of interest)	344	241	-30
				Land and property costs	835	773	-7
Output from diversification out of agriculture	13,607	12,983	-5	Costs of diversification out of agriculture	8,311	6,549	-21
of which:				of which:			
Food processing and retailing	3,550	2,188	-38	Variable costs	1,472	782	-47
Tourism	847	1,143	35	Fixed costs	6,839	5,767	-16
Recreation	937	925	-1	of which:			
Rental income	6,289	6,813	8	Labour costs	2,011	1,336	-34
Other diversified output	1,983	1,914	-3	Machinery costs	844	589	-30
				General farming costs (including share of interest)	1,777	1,554	-13
				Land and property costs	2,207	2,288	4
Output from Single Payment Scheme	26,440	30,028	14	Costs of Single Payment Scheme	3,410	2,959	-13
				Fixed costs	3,405	2,952	-13
				of which:			
				Labour costs	7	14	97
				Machinery costs	59	71	21
				General farming costs (including share of interest)	383	383	0
				Land and property costs	2,956	2,483	-16

TABLE 6.1 - Cereals Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	55	65		131	126		66	72		105	91		357	354	
Average total area of farm (ha)	97.4	97.0	-0.3	156.6	160.7	2.6	220.3	248.1	12.6	541.4	523.9	-3.2	213.2	212.7	-0
tenanted area %	25.0	19.2	-23.1	36.3	34.5	-5.1	44.6	47.0	5.2	39.2	40.8	4.1	37.3	37.0	-1
owner occupied area %	75.0	80.8	7.7	63.7	65.5	2.9	55.4	53.0	-4.2	60.8	59.2	-2.6	62.7	63.0	0
Woodland, buildings, etc.	3.6	4.4	21.5	6.8	7.8	14.9	6.1	6.9	13.0	20.8	24.3	17.0	8.0	9.2	15
Utilised agricultural area (uaa)	93.8	92.7	-1.2	149.8	152.8	2.1	214.1	241.2	12.6	520.6	499.6	-4.0	205.2	203.5	-1
Net land hired in for less than 1 year	-12.4	-8.2	(a)	-9.7	-10.2	(a)	-2.5	-0.8	(a)	-9.8	-6.0	(a)	-9.4	-7.3	(a)
Total area farmed (excl. shared rough grazing)	81.4	84.5	3.8	140.1	142.7	1.8	211.7	240.4	13.5	510.8	493.7	-3.4	195.8	196.2	0
of which: Total tillage	67.1	71.6	6.7	119.4	122.5	2.6	179.9	202.5	12.6	436.9	423.9	-3.0	166.4	167.5	1
Temporary grass	2.7	3.0	9.2	5.4	5.8	6.7	7.0	10.8	54.9	11.0	15.0	36.0	5.8	7.2	24
Permanent grass	11.2	9.9	-11.8	14.7	14.0	-5.3	23.8	26.5	11.1	59.0	51.4	-12.9	22.6	20.7	-8
Rough grazing (sole occupation)	0.4	0.0	-93.4	0.5	0.4	-14.8	1.0	0.6	-45.0	4.0	3.4	-13.1	1.1	0.8	-29
CROPPING (hectares per farm)															
Winter wheat	33.8	32.0	-5.3	61.5	52.8	-14.2	83.6	82.9	-0.9	207.9	178.8	-14.0	81.0	71.2	-12
Winter barley	9.7	8.2	-14.9	7.5	8.9	17.9	19.8	14.0	-29.5	29.7	22.2	-25.1	14.0	11.7	-17
Spring barley	3.1	5.4	70.6	5.2	7.8	49.7	15.0	21.4	43.0	21.4	35.4	65.2	8.9	13.7	54
Other cereals	1.4	3.2	120.7	7.7	6.8	-10.7	6.8	8.1	19.5	16.3	15.2	-6.4	7.0	7.2	3
Oilseed rape	9.1	7.4	-19.4	16.2	20.3	25.4	26.7	37.3	39.8	89.3	75.9	-15.0	28.1	27.8	-1
Peas & beans (dry/stockfeed)	3.2	3.9	21.0	4.9	7.1	43.6	10.2	14.9	46.6	21.6	33.9	57.2	8.1	11.7	44
Potatoes	0.0	0.0		0.1	0.2	110.2	0.2	0.1	-56.6	0.7	0.3	-59.0	0.2	0.1	-28
Sugar beet	0.8	1.0	30.5	2.6	1.4	-46.2	1.9	3.5	80.4	9.1	6.3	-30.6	3.0	2.4	-20
Other crops incl. horticultural crops	0.6	1.7	184.8	1.3	2.7	113.3	2.1	4.2	96.7	7.2	9.0	24.9	2.2	3.6	65
Fallow & arable fodder crops	4.4	7.3	67.5	9.6	11.0	14.0	12.4	10.1	-18.2	27.2	37.4	37.7	11.4	13.9	23
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.1 - Cereals Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.2	0.2	8.1	0.0	0.0		0.0	0.0		1.4	0.0	-99	0.3	0.1	-77.3
Beef cows	2.8	2.3	-19.4	4.4	4.1	-6.5	6.1	6.6	9.0	15.0	13.3	-12	5.9	5.4	-9.5
Other cattle	9.9	7.7	-22.5	19.1	23.2	21.2	27.3	23.5	-14.0	46.2	39.4	-15	22.1	20.7	-6.1
Ewes	1.0	1.0	4.1	19.8	21.2	6.9	49.2	49.2	-0.1	164.2	143.9	-12	43.1	39.0	-9.5
Other sheep	3.6	3.0	-17.6	16.1	17.5	8.8	46.3	48.9	5.7	157.2	160.4	2	40.9	40.9	-0.0
Breeding sows	0.1	0.1	-18.9	0.2	0.2	13.1	0.0	0.1		1.1	2.5	131	0.3	0.5	82.8
Other pigs	1.1	4.2	282.4	1.4	9.1	550.2	99.7	86.9	-12.8	31.0	45.6	47	22.4	25.9	15.8
Hens & pullets in lay	0.0	0.0		1.1	1.2	8.1	0.0	0.0		25.0	67.6	170	4.6	11.4	146.0
Other poultry	0.0	0.0		51.9	22.1	-57.4	54.3	11.3	-79.2	0.0	15.9		26.8	12.1	-54.9
Other livestock	0.1	0.2	59.3	0.7	0.9	22.0	1.6	1.0	-38.6	1.9	5.1	167	0.9	1.3	54.3
Total livestock units	8.3	7.3	-12.5	18.1	21.4	18.6	47.1	42.2	-10.3	71.4	68.0	-5	28.7	27.7	-3.7
LABOUR															
Total annual labour units	1.0	1.1	3.0	1.6	1.6	-1.3	2.1	2.3	6.5	4.0	3.9	-3	1.9	1.9	-0.8
of which:															
Farmer & spouse	0.8	0.7	-4.9	0.9	0.9	1.3	1.0	1.0	0.5	1.0	1.0	-1	0.9	0.9	-1.2
Wholly or mainly unpaid labour	0.1	0.2	34.4	0.3	0.3	-5.3	0.4	0.5	5.7	0.3	0.3	9	0.3	0.3	5.4
Regular hired labour & manager	0.1	0.1	-6.3	0.3	0.3	-8.9	0.6	0.7	15.4	2.4	2.2	-6	0.6	0.6	-5.9
Casual & seasonal	0.0	0.1	112.9	0.1	0.1	10.0	0.1	0.1	12.5	0.3	0.3	5	0.1	0.1	14.9

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.2 - Cereal Farms: Output, Input Costs and Income by Size Group

			Part-Time			Small			Medium			Large			All Sizes		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample			55	65		131	126		66	72		105	91		357	354	
Agriculture:																	
Total Output			68,169	64,792	-5	131,554	122,940	-7	208,003	210,498	1	494,876	422,670	-15	185,303	166,499	-10
of which:																	
Crop output (excluding subsidies)			58,468	55,783	-5	109,361	99,794	-9	167,932	169,513	1	420,103	346,932	-17	155,287	136,606	-12
Livestock output (excluding subsidies and payments to agriculture)			5,049	3,736	-26	12,045	12,816	6	20,485	16,545	-19	37,665	37,192	-1	15,519	14,378	-7
Subsidies and payments to agriculture			132	157	19	203	366	81	466	912	96	921	1,567	70	345	580	68
Miscellaneous variable costs (including for work done on other farms)			4,520	5,117	13	9,946	9,964	0	19,120	23,528	23	36,187	36,979	2	14,152	14,935	6
Variable costs			33,495	38,054	14	58,537	69,963	20	82,890	111,404	34	190,945	208,151	9	76,925	88,538	15
of which:																	
crop specific costs			22,972	27,484	20	39,857	50,377	26	58,182	85,068	46	146,743	162,560	11	55,557	66,618	20
livestock specific costs			2,748	1,995	-27	6,082	6,204	2	9,479	7,743	-18	19,406	18,123	-7	7,825	6,998	-11
Contract costs			7,159	7,573	6	10,615	11,016	4	12,952	14,492	12	18,513	21,299	15	11,224	12,110	8
Casual labour			482	801	66	1,542	1,777	15	1,958	2,356	20	5,125	5,624	10	1,877	2,172	16
Miscellaneous variable costs (including for work done on other farms)			132	200	51	441	589	34	319	1,745	446	1,157	544	-53	443	640	44
Total Gross Margin			34,674	26,738	-23	73,017	52,977	-27	125,113	99,095	-21	303,932	214,520	-29	108,377	77,961	-28
Fixed costs			34,046	32,681	-4	64,114	66,482	4	100,830	116,730	16	260,214	254,411	-2	93,717	93,919	0
of which:																	
Regular labour			1,650	1,945	18	4,941	5,135	4	11,536	11,924	3	45,954	43,143	-6	11,921	11,341	-5
Machinery costs			15,211	14,910	-2	28,755	29,107	1	45,059	51,300	14	104,186	97,141	-7	39,861	39,040	-2
Depreciation of glasshouses & permanent crops			0	0		-77	0		0	0		-75	-87	(a)	-39	-14	(a)
General farming costs			10,045	8,400	-16	14,523	13,894	-4	16,724	20,966	25	47,511	46,641	-2	19,040	18,534	-3
Land and property costs			4,546	4,498	-1	9,714	11,560	19	16,542	18,930	14	38,999	42,425	9	14,136	15,426	9
Miscellaneous fixed costs (including for work done on other farms)			2,594	2,928	13	6,257	6,785	8	10,970	13,610	24	23,641	25,148	6	8,798	9,593	9
Total Costs			67,541	70,735	5	122,650	136,445	11	183,720	228,133	24	451,159	462,561	3	170,642	182,457	7
Agriculture share of farm business income			1,759	-6,146	(a)	9,767	-12,863	(a)	27,151	-15,815	(a)	47,320	-38,065	(a)	16,403	-15,212	(a)
Agri-environment and Other Payments:																	
Total Output			2,930	3,380	15	6,628	6,856	3	13,800	13,308	-4	22,759	24,076	6	9,347	9,543	2
Variable costs			123	60	-51	183	115	-37	401	154	-62	182	252	39	199	125	-37
Total Gross Margin			2,807	3,321	18	6,445	6,741	5	13,399	13,154	-2	22,578	23,825	6	9,148	9,418	3
Fixed costs			551	423	-23	1,512	1,409	-7	4,596	4,294	-7	4,191	4,502	7	2,161	2,051	-5
of which:																	
Labour costs			0	0		86	314	266	1,434	1,662	16	631	1,185	88	371	569	53
Machinery costs			58	31	-47	120	97	-19	190	111	-41	349	449	29	150	134	-11
General farming costs (including share of interest)			187	110	-41	313	226	-28	688	391	-43	752	642	-15	408	282	-31
Land and property costs			305	282	-8	993	772	-22	2,285	2,130	-7	2,459	2,227	-9	1,231	1,066	-13
Total Costs			673	483	-28	1,695	1,523	-10	4,997	4,448	-11	4,373	4,754	9	2,360	2,176	-8
Agri-environment share of farm business income			2,256	2,898	28	4,934	5,332	8	8,803	8,860	1	18,387	19,322	5	6,987	7,367	5

TABLE 6.2 - Cereal Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		11,135	16,445	48	14,850	14,385	-3	18,888	22,340	18	37,371	33,164	-11	18,136	19,391	7
Variable costs		813	1,086	34	205	405	98	811	412	-49	776	508	-35	597	647	8
Total Gross Margin		10,322	15,359	49	14,645	13,980	-5	18,076	21,928	21	36,595	32,656	-11	17,539	18,744	7
Fixed costs		3,244	5,444	68	6,100	5,865	-4	7,600	8,088	6	22,564	14,010	-38	8,220	7,405	-10
of which:	Labour costs	328	301	-8	1,044	764	-27	302	328	9	5,457	2,213	-59	1,441	776	-46
	Machinery costs and capital costs	308	487	58	461	371	-20	282	755	168	2,521	778	-69	732	537	-27
	General farming costs (including share of interest)	1,190	2,043	72	1,862	1,575	-15	2,014	1,787	-11	4,141	3,101	-25	2,057	2,011	-2
	Land and property costs	1,417	2,613	84	2,733	3,154	15	5,003	5,218	4	10,444	7,918	-24	3,989	4,081	2
Total Costs		4,057	6,529	61	6,305	6,270	-1	8,412	8,500	1	23,340	14,518	-38	8,817	8,052	-9
Diversified share of farm business income		7,078	9,916	40	8,545	8,115	-5	10,476	13,840	32	14,031	18,647	33	9,319	11,339	22
Single Payment Scheme:																
Total Output		20,233	22,552	11	31,511	35,757	13	45,486	55,280	22	103,490	115,261	11	42,381	47,445	12
Variable Costs		4	9	134	11	11	-5	11	13	21	10	15	56	9	11	32
Fixed Costs		2,734	2,096	-23	4,080	3,743	-8	5,593	5,976	7	12,583	11,870	-6	5,337	4,878	-9
Total Costs		2,738	2,106	-23	4,092	3,754	-8	5,604	5,989	7	12,593	11,885	-6	5,346	4,890	-9
SPS share of farm business income		17,496	20,446	17	27,419	32,003	17	39,882	49,291	24	90,897	103,376	14	37,035	42,555	15
Farm Business:																
Derivation of income measures:																
1	Total Output	102,467	107,169	5	184,543	179,938	-2	286,177	301,427	5	658,496	595,171	-10	255,166	242,879	-5
2	Variable costs	34,435	39,209	14	58,936	70,494	20	84,113	111,983	33	191,912	208,926	9	77,730	89,322	15
3=1-2	Total Gross Margin	68,033	67,961	-0	125,607	109,444	-13	202,064	189,444	-6	466,584	386,246	-17	177,436	153,557	-13
4	Fixed costs	40,575	40,644	0	75,806	77,498	2	118,620	135,088	14	299,553	284,793	-5	109,435	108,253	-1
5=2+4	Total Costs	75,009	79,853	6	134,742	147,992	10	202,733	247,071	22	491,465	493,718	0	187,165	197,575	6
6	Profit/(loss) on sale of fixed assets	1,131	-204	(a)	864	642	-26	2,867	1,821	-37	3,603	1,827	-49	1,742	745	-57
7=1-5+6	Farm Business Income	28,589	27,113	-5	50,665	32,588	-36	86,311	56,177	-35	170,635	103,280	-39	69,744	46,049	-34

(a) Percentage change omitted because of negative values.

TABLE 6.3 - General Cropping Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	24	27		43	50		37	41		87	84		191	202	
Average total area of farm (ha)	68.6	82.2	19.9	108.1	113.3	4.8	177.0	180.6	2.0	427.0	454.9	6.5	214.4	220.1	2.7
tenanted area %	40.0	31.2	-22.0	40.5	43.6	7.7	58.6	48.3	-17.5	50.4	46.9	-7.0	49.1	45.3	-7.7
owner occupied area %	60.0	68.8	14.7	59.5	56.4	-5.2	41.4	51.7	24.7	49.6	53.1	7.1	50.9	54.7	7.5
Woodland, buildings, etc.	1.8	4.9	178.2	2.6	2.4	-6.0	4.3	4.1	-3.0	11.1	14.6	31.8	5.4	6.9	26.0
Utilised agricultural area (uaa)	66.8	77.3	15.7	105.5	110.9	5.1	172.7	176.4	2.2	415.8	440.2	5.9	209.0	213.2	2.0
Net land hired in for less than 1 year	-3.3	-3.7	(a)	-0.4	-5.4	(a)	-5.2	-2.6	(a)	-13.8	-14.0	(a)	-6.1	-7.2	(a)
Total area farmed (excl. shared rough grazing)	63.5	73.5	15.8	105.1	105.5	0.4	167.5	173.9	3.8	402.0	426.3	6.0	202.9	206.1	1.6
of which:															
Total tillage	56.8	62.0	9.2	88.5	92.5	4.6	150.7	151.2	0.3	366.0	384.8	5.1	181.9	183.3	0.8
Temporary grass	0.8	1.1	51.0	4.1	3.0	-26.6	4.1	4.9	20.3	9.2	13.2	43.5	5.1	6.0	17.6
Permanent grass	5.9	9.1	52.9	10.4	7.8	-24.5	12.7	17.4	37.3	26.3	27.6	4.9	15.0	15.5	3.4
Rough grazing (sole occupation)	0.0	1.3		2.1	2.1	-2.3	0.1	0.4	356.0	0.5	0.7	37.2	0.9	1.3	42.5
CROPPING (hectares per farm)															
Winter wheat	20.2	15.6	-22.9	38.2	30.8	-19.5	53.9	53.1	-1.5	148.7	133.3	-10.3	73.0	62.0	-15.1
Winter barley	8.3	5.5	-33.5	5.2	5.8	12.2	12.4	14.4	16.7	20.6	25.6	24.1	11.9	13.0	9.6
Spring barley	4.9	7.6	55.5	4.2	6.4	52.6	11.5	14.0	21.8	15.7	24.3	54.2	9.2	13.2	43.8
Other cereals	1.4	1.9	40.2	1.6	1.1	-30.2	3.9	3.2	-17.7	7.4	9.5	27.4	3.8	4.1	8.3
Oilseed rape	1.5	1.4	-10.3	4.3	6.4	46.5	16.5	16.5	-0.1	41.7	37.0	-11.3	17.8	16.1	-9.2
Peas & beans (dry/stockfeed)	1.1	1.7	62.3	2.1	5.2	146.3	1.7	2.2	30.6	8.7	13.0	50.1	4.0	6.3	59.9
Potatoes	0.9	0.9	3.3	5.6	5.0	-11.5	9.1	8.1	-10.7	33.7	32.5	-3.5	14.4	12.9	-10.0
Sugar beet	8.1	6.4	-20.0	8.3	10.2	23.1	11.8	10.7	-9.5	25.8	29.7	14.8	14.5	15.3	6.0
Other crops incl. horticultural crops	4.2	5.6	35.5	11.8	9.1	-23.1	14.1	13.4	-5.3	35.2	43.4	23.3	18.3	19.4	6.0
Fallow & arable fodder crops	4.0	13.5	234.7	5.1	6.5	26.0	12.0	13.8	15.8	28.3	30.0	5.7	13.5	16.1	19.4
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.3 - General Cropping Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.0	0.0		0.0	0.0		0.0	0.0		6.4	3.5	-45.3	2.1	1.0	-49.7
Beef cows	1.7	3.5	103.6	3.9	3.3	-15.2	6.0	8.8	47.9	12.1	12.4	2.7	6.4	7.0	7.9
Other cattle	4.8	5.7	17.3	17.0	15.7	-7.4	29.7	34.0	14.3	31.1	45.5	46.4	21.1	25.5	21.2
Ewes	0.0	0.3		17.2	10.2	-40.3	22.1	32.0	45.2	52.9	61.3	15.8	26.1	27.0	3.3
Other sheep	0.0	1.6		20.5	14.8	-27.9	27.4	33.8	23.2	55.4	74.3	34.1	28.8	33.0	14.4
Breeding sows	0.4	0.3	-26.5	1.0	0.6	-39.6	1.4	1.7	15.7	8.6	5.2	-39.7	3.4	2.1	-39.2
Other pigs	2.4	2.5	5.9	38.1	41.9	10.0	78.8	41.2	-47.7	173.6	129.0	-25.7	81.2	59.9	-26.2
Hens & pullets in lay	0.0	0.0		4.2	0.0		173.0	167.8	-3.0	609.2	674.6	10.7	225.7	228.9	1.4
Other poultry	8.0	0.0		239.6	60.1	-74.9	0.0	66.6		5.6	229.8	4,025.5	81.5	99.8	22.5
Other livestock	0.0	0.1		0.8	1.0	24.4	0.4	0.4	6.8	0.9	0.4	-58.0	0.6	0.5	-11.0
Total livestock units	4.2	6.0	41.4	23.6	20.1	-14.7	41.8	41.2	-1.4	76.1	78.5	3.1	39.6	38.1	-3.7
LABOUR															
Total annual labour units	1.2	1.1	-8.5	1.9	1.8	-5.9	2.5	2.6	2.2	6.9	8.4	21.5	3.5	3.8	7.7
of which:															
Farmer & spouse	0.8	0.9	6.8	1.1	1.0	-8.9	1.1	1.1	1.5	1.1	1.1	-3.8	1.0	1.0	-3.2
Wholly or mainly unpaid labour	0.1	0.0	-42.9	0.3	0.3	1.1	0.3	0.3	12.8	0.6	0.5	-15.1	0.3	0.3	-10.4
Regular hired labour & manager	0.2	0.1	-47.8	0.3	0.3	-18.2	0.8	0.8	10.1	3.6	4.3	18.0	1.4	1.5	6.1
Casual & seasonal	0.1	0.1	-30.9	0.1	0.2	38.1	0.4	0.3	-18.2	1.6	2.6	59.6	0.7	0.9	38.3

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.4 - General Cropping Farms: Output, Input Costs and Income by Size Group

(£ per farm)																		
				Part-Time			Small			Medium			Large			All Sizes		
				2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample				24	27		43	50		37	41		87	84		191	202	
Agriculture:																		
Total Output				74,952	59,172	-21	135,745	126,504	-7	241,131	219,515	-9	725,310	750,653	3	331,519	314,789	-5
of which:																		
Crop output (excluding subsidies)				67,316	54,872	-18	113,336	102,369	-10	202,037	174,520	-14	606,168	622,158	3	278,034	260,067	-6
Livestock output (excluding subsidies and payments to agriculture)				2,685	2,120	-21	17,493	13,020	-26	18,110	24,047	33	62,903	66,447	6	29,438	28,583	-3
Subsidies and payments to agriculture				38	87	128	202	410	103	152	126	-17	278	1,170	321	187	527	182
Miscellaneous variable costs (including for work done on other farms)				4,913	2,093	-57	4,714	10,705	127	20,831	20,822	-0	55,960	60,878	9	23,859	25,612	7
Variable costs				31,732	32,721	3	61,134	65,601	7	98,642	108,388	10	286,731	352,530	23	134,404	151,772	13
of which:																		
crop specific costs				21,916	23,260	6	40,362	47,244	17	64,512	74,951	16	190,356	232,937	22	89,180	102,466	15
livestock specific costs				1,103	886	-20	9,934	6,029	-39	11,269	11,035	-2	37,795	33,662	-11	17,456	14,068	-19
Contract costs				6,771	7,322	8	8,991	9,628	7	16,753	17,067	2	30,330	41,009	35	16,661	19,752	19
Casual labour				1,937	1,250	-36	1,820	2,661	46	6,044	5,181	-14	25,694	40,911	59	10,255	14,245	39
Miscellaneous variable costs (including for work done on other farms)				5	3	-32	27	39	42	65	154	135	2,556	4,012	57	853	1,241	46
Total Gross Margin				43,220	26,451	-39	74,611	60,903	-18	142,489	111,127	-22	438,579	398,123	-9	197,115	163,017	-17
Fixed costs				31,266	28,495	-9	59,243	63,606	7	108,949	112,906	4	337,314	373,807	11	151,719	157,338	4
of which:																		
Regular labour				1,635	1,311	-20	6,841	4,560	-33	11,475	14,960	30	63,726	79,390	25	25,037	27,992	12
Machinery costs				13,240	13,450	2	25,616	31,050	21	42,847	43,958	3	120,468	133,459	11	56,637	60,242	6
Depreciation of glasshouses & permanent crops				0	-106		-810	-648	(a)	-72	-4	(a)	600	52	-91	-79	-226	(a)
General farming costs				7,954	7,638	-4	15,809	14,189	-10	23,113	21,445	-7	52,106	54,867	5	27,165	26,212	-4
Land and property costs				5,242	4,949	-6	9,244	10,433	13	20,625	20,693	0	67,112	67,435	0	29,006	28,044	-3
Miscellaneous fixed costs (including for work done on other farms)				3,195	1,254	-61	2,543	4,022	58	10,961	11,854	8	33,302	38,603	16	13,953	15,074	8
Total Costs				62,999	61,216	-3	120,377	129,207	7	207,591	221,294	7	624,045	726,336	16	286,124	309,110	8
Agriculture share of farm business income				12,000	-1,913	(a)	15,773	-2,088	(a)	34,005	-1,808	(a)	103,275	28,260	-73	46,261	7,092	-85
Agri-environment and Other Payments:																		
Total Output				2,397	4,399	84	3,363	3,743	11	8,592	8,385	-2	18,431	20,402	11	8,861	9,608	8
Variable costs				1	30	1,930	44	99	122	64	89	40	166	144	-13	79	97	23
Total Gross Margin				2,395	4,369	82	3,318	3,644	10	8,528	8,296	-3	18,265	20,258	11	8,783	9,511	8
Fixed costs				409	730	78	549	465	-15	1,755	1,207	-31	3,544	2,931	-17	1,677	1,376	-18
of which:																		
Labour costs				26	0		0	10		89	33	-63	460	631	37	168	198	18
Machinery costs				26	96	274	27	26	-5	203	41	-80	127	197	54	86	94	9
General farming costs (including share of interest)				132	218	65	151	85	-44	341	162	-53	561	406	-28	309	221	-29
Land and property costs				226	416	84	371	344	-7	1,122	971	-13	2,396	1,697	-29	1,114	864	-22
Total Costs				411	760	85	594	564	-5	1,819	1,296	-29	3,710	3,075	-17	1,756	1,473	-16
Agri-environment share of farm business income				1,986	3,639	83	2,769	3,179	15	6,773	7,089	5	14,721	17,327	18	7,106	8,135	14

TABLE 6.4 - General Cropping Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		2,030	3,083	52	5,868	9,870	68	10,654	9,314	-13	31,301	23,533	-25	14,107	12,503	-11
Variable costs		4	58	1,284	46	102	118	49	20	-59	936	678	-28	328	253	-23
Total Gross Margin		2,026	3,025	49	5,822	9,768	68	10,605	9,294	-12	30,365	22,855	-25	13,779	12,251	-11
Fixed costs		1,172	773	-34	1,866	4,043	117	2,870	2,578	-10	16,717	10,271	-39	6,718	5,015	-25
of which:																
	Labour costs	616	0		107	31	-71	420	144	-66	3,461	2,708	-22	1,348	845	-37
	Machinery costs and capital costs	119	115	-3	170	237	40	304	397	30	4,521	1,699	-62	1,598	676	-58
	General farming costs (including share of interest)	312	234	-25	484	1,493	209	920	537	-42	3,217	1,739	-46	1,406	1,160	-17
	Land and property costs	124	424	241	1,106	2,282	106	1,225	1,499	22	5,518	4,126	-25	2,367	2,334	-1
Total Costs		1,176	830	-29	1,913	4,145	117	2,918	2,598	-11	17,653	10,949	-38	7,047	5,268	-25
Diversified share of farm business income		854	2,252	164	3,956	5,725	45	7,736	6,716	-13	13,648	12,584	-8	7,060	7,235	2
Single Payment Scheme:																
Total Output		14,422	18,852	31	22,019	26,324	20	35,670	42,134	18	78,863	95,525	21	41,069	48,071	17
Variable Costs		8	14	75	3	13	290	13	12	-5	25	38	55	13	21	63
Fixed Costs		1,984	2,152	8	2,599	2,611	0	4,885	4,500	-8	10,648	8,142	-24	5,441	4,477	-18
Total Costs		1,992	2,167	9	2,603	2,624	1	4,898	4,512	-8	10,673	8,181	-23	5,454	4,497	-18
SPS share of farm business income		12,430	16,685	34	19,416	23,700	22	30,772	37,622	22	68,190	87,344	28	35,615	43,574	22
Farm Business:																
Derivation of income measures:																
1	Total Output	93,801	85,505	-9	166,995	166,441	-0	296,047	279,348	-6	853,905	890,112	4	395,556	384,972	-3
2	Variable costs	31,746	32,824	3	61,228	65,815	7	98,768	108,510	10	287,858	353,390	23	134,824	152,142	13
3=1-2	Total Gross Margin	62,055	52,682	-15	105,767	100,626	-5	197,279	170,839	-13	566,047	536,722	-5	260,732	232,829	-11
4	Fixed costs	34,832	32,150	-8	64,258	70,726	10	118,458	121,190	2	368,223	395,151	7	165,556	168,206	2
5=2+4	Total Costs	66,578	64,974	-2	125,486	136,540	9	217,225	229,700	6	656,081	748,541	14	300,379	320,348	7
6	Profit/(loss) on sale of fixed assets	46	131	184	405	615	52	465	-29	(a)	2,010	3,944	96	866	1,413	63
7=1-5+6	Farm Business Income	27,270	20,663	-24	41,914	30,515	-27	79,287	49,619	-37	199,834	145,515	-27	96,042	66,037	-31

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.5 - Dairy Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample		51	45		83	90		180	186		323	329	
Average total area of farm (ha)		55.7	58.4	4.8	88.8	83.4	-6.1	164.3	169.7	3.3	119.2	125.7	5.4
tenanted area %		40.5	42.0	3.9	39.7	40.3	1.5	49.0	49.8	1.6	46.1	47.4	2.7
owner occupied area %		59.5	58.0	-2.6	60.3	59.7	-1.0	51.0	50.2	-1.6	53.9	52.6	-2.3
Woodland, buildings, etc.		2.5	2.7	10.6	2.6	2.3	-9.6	4.0	4.2	4.2	3.3	3.4	4.8
Utilised agricultural area (uaa)		53.3	55.7	4.6	86.2	81.1	-6.0	160.3	165.5	3.3	116.0	122.2	5.4
Net land hired in for less than 1 year		4.2	3.9	-5.1	4.2	5.4	28.7	7.0	8.3	19.6	5.4	6.6	22.1
Total area farmed (excl. shared rough grazing)		57.4	59.6	3.9	90.4	86.5	-4.4	167.2	173.8	3.9	121.3	128.8	6.2
of which: Total tillage		4.4	2.9	-34.1	15.6	13.6	-12.3	40.6	43.5	7.2	25.9	28.1	8.7
Temporary grass		9.5	9.6	0.5	18.0	20.1	12.0	37.2	41.0	10.0	26.0	29.7	14.3
Permanent grass		43.2	46.6	7.9	53.3	50.7	-4.9	79.3	78.0	-1.6	63.3	64.1	1.3
Rough grazing (sole occupation)		0.3	0.6	78.0	3.6	2.0	-44.7	10.1	11.3	12.1	6.2	7.0	11.7
CROPPING (hectares per farm)															
Winter wheat		0.0	0.0		3.3	2.2	-33.3	11.0	9.0	-18.7	6.6	5.6	-15.8
Winter barley		0.2	0.0		1.9	1.3	-34.0	2.5	3.4	37.8	1.9	2.2	18.9
Spring barley		0.7	0.7	-7.2	0.9	1.6	79.3	1.7	2.7	61.8	1.2	2.1	68.0
Other cereals		0.2	0.1	-55.1	0.8	0.3	-61.0	1.7	0.8	-49.1	1.1	0.6	-48.4
Oilseed rape		0.0	0.0		0.1	0.2	54.8	0.6	1.1	96.2	0.3	0.7	104.8
Peas & beans (dry/stockfeed)		0.0	0.0		0.3	0.5	62.8	0.2	0.4	61.0	0.2	0.3	58.7
Potatoes		0.0	0.0		0.0	0.0	-41.8	0.2	0.1	-34.0	0.1	0.1	-29.0
Sugar beet		0.0	0.0		0.0	0.0		0.0	0.0	7.1	0.0	0.0	15.3
Other crops incl. horticultural crops		0.0	0.0		0.0	0.0		0.0	0.0	-77.0	0.0	0.0	-75.2
Fallow & arable fodder crops		3.3	2.1	-34.5	8.2	7.3	-10.4	22.3	25.6	14.8	14.2	16.4	15.5
Total set-aside area		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.5 - Dairy Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk		58.3	55.7	-4.4	85.2	88.4	3.8	175.3	177.8	1.4	124.4	130.7	5.0
Beef cows		0.3	0.6	65.8	1.6	0.5	-66.2	0.8	1.2	45.6	0.9	1.0	7.5
Other cattle		46.4	46.9	1.1	79.4	77.9	-1.8	154.1	166.0	7.7	109.3	120.1	9.8
Ewes		17.4	17.1	-1.7	29.5	19.8	-33.0	67.3	69.2	2.9	45.5	46.4	2.0
Other sheep		18.6	16.5	-11.3	23.6	18.7	-20.6	69.6	67.4	-3.3	45.6	45.0	-1.3
Breeding sows		0.2	0.3	56.3	0.0	0.0		0.4	0.3	-19.0	0.2	0.2	-2.7
Other pigs		2.4	2.6	7.1	3.0	2.6	-14.6	9.7	8.2	-15.4	6.2	5.6	-9.7
Hens & pullets in lay		5.0	6.7	34.1	1.6	2.0	27.1	140.0	87.1	-37.8	74.5	50.6	-32.0
Other poultry		0.0	0.4		0.5	0.3	-28.9	3.8	3.8	-0.5	2.1	2.3	8.1
Other livestock		0.3	0.2	-20.4	0.2	0.1	-28.7	0.4	0.3	-21.8	0.3	0.3	-20.0
Total livestock units		86.9	85.2	-2.0	134.4	134.2	-0.2	272.7	280.0	2.7	193.0	204.2	5.8
LABOUR															
Total annual labour units		2.1	2.0	-5.8	2.5	2.5	-1.7	4.0	4.2	4.2	3.2	3.3	4.5
of which: Farmer & spouse		1.4	1.4	-1.3	1.5	1.5	2.6	1.4	1.4	0.6	1.4	1.4	0.8
Wholly or mainly unpaid labour		0.3	0.3	-0.2	0.4	0.4	-11.2	0.7	0.7	-1.7	0.5	0.5	0.1
Regular hired labour & manager		0.3	0.2	-30.0	0.5	0.4	-10.8	1.6	1.8	12.9	1.0	1.2	14.3
Casual & seasonal		0.1	0.1	-17.9	0.1	0.1	17.1	0.3	0.2	-13.0	0.2	0.2	-6.3

.. Too few observations in the sample to give reliable estimates

TABLE 6.6 - Dairy Farms: Output, Input Costs and Income by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
(£ per farm)															
Number of farms in sample		51	45		83	90		180	186		323	329	
Agriculture:															
Total Output		115,820	99,084	-14	191,103	179,137	-6	433,675	420,118	-3	296,794	295,624	-0
of which:															
Crop output (excluding subsidies)		800	1,988	149	8,823	5,955	-33	19,035	19,475	2	12,270	12,681	3
Livestock output (excluding subsidies and payments to agriculture)		109,057	95,031	-13	179,124	168,712	-6	405,811	393,282	-3	277,970	277,439	-0
Subsidies and payments to agriculture		513	113	-78	572	2,376	316	1,579	754	-52	1,100	976	-11
Miscellaneous variable costs (including for work done on other farms)		5,450	1,951	-64	2,584	2,093	-19	7,249	6,607	-9	5,453	4,528	-17
Variable costs		55,697	52,691	-5	98,105	98,009	-0	222,989	230,116	3	151,859	161,687	6
of which:															
crop specific costs		6,132	6,360	4	12,509	13,609	9	29,169	32,553	12	19,548	22,618	16
livestock specific costs		42,922	39,809	-7	73,486	70,950	-3	167,608	170,532	2	114,317	119,578	5
Contract costs		4,515	5,205	15	10,007	10,972	10	21,645	22,887	6	14,678	16,369	12
Casual labour		1,418	1,043	-26	1,987	2,405	21	4,372	3,886	-11	3,048	2,913	-4
Miscellaneous variable costs (including for work done on other farms)		710	275	-61	117	72	-38	196	258	32	267	209	-22
Total Gross Margin		60,124	46,393	-23	92,998	81,128	-13	210,685	190,002	-10	144,935	133,937	-8
Fixed costs		41,680	36,914	-11	63,467	64,043	1	150,219	158,714	6	102,298	110,721	8
of which:															
Regular labour		3,704	3,052	-18	8,290	7,948	-4	31,431	37,574	20	19,125	23,478	23
Machinery costs		14,628	15,295	5	22,768	23,644	4	47,698	51,116	7	33,454	37,024	11
Depreciation of glasshouses & permanent crops		0	0		0	0		0	0		0	0	
General farming costs		12,999	11,263	-13	19,056	18,302	-4	35,219	33,699	-4	25,768	25,278	-2
Land and property costs		6,245	6,534	5	11,125	12,638	14	30,449	31,275	3	19,800	21,629	9
Miscellaneous fixed costs (including for work done on other farms)		4,103	770	-81	2,227	1,511	-32	5,422	5,049	-7	4,151	3,312	-20
Total Costs		97,377	89,605	-8	161,573	162,052	0	373,209	388,829	4	254,157	272,408	7
Agriculture share of farm business income		18,584	9,645	-48	29,832	17,562	-41	61,383	32,842	-46	43,213	24,233	-44
Agri-environment and Other Payments:															
Total Output		2,106	2,365	12	2,461	2,485	1	5,252	5,342	2	3,750	3,987	6
Variable costs		72	30	-58	121	147	21	79	66	-16	84	75	-10
Total Gross Margin		2,034	2,335	15	2,339	2,338	-0	5,174	5,276	2	3,666	3,911	7
Fixed costs		342	461	35	519	471	-9	826	638	-23	623	547	-12
of which:															
Labour costs		0	0		12	10	-17	12	1	-88	9	3	-67
Machinery costs		11	13	14	35	25	-28	16	19	20	19	19	-1
General farming costs (including share of interest)		85	125	46	117	133	13	193	85	-56	146	100	-32
Land and property costs		245	324	32	355	303	-14	605	533	-12	449	426	-5
Total Costs		414	491	19	640	618	-3	905	704	-22	706	622	-12
Agri-environment share of farm business income		1,692	1,874	11	1,821	1,867	3	4,347	4,637	7	3,043	3,364	11

TABLE 6.6 - Dairy Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		..	..		7,544	7,013	-7	3,079	1,574	-49	7,144	7,890	10	5,962	6,030	1
Variable costs		..	..		1,869	1,443	-23	84	28	-66	349	341	-2	564	449	-20
Total Gross Margin		..	..		5,675	5,570	-2	2,995	1,545	-48	6,795	7,549	11	5,398	5,581	3
Fixed costs		..	..		6,516	2,392	-63	1,423	629	-56	3,434	3,010	-12	3,406	2,259	-34
of which:		..	..		641	239	-63	43	25	-43	404	363	-10	345	251	-27
	Labour costs	..	..		4,081	393	-90	266	45	-83	263	320	22	993	259	-74
	Machinery costs and capital costs	..	..		1,179	1,155	-2	583	192	-67	1,000	951	-5	899	782	-13
	General farming costs (including share of interest)	..	..		614	605	-1	530	368	-31	1,767	1,376	-22	1,169	967	-17
	Land and property costs	..	..		8,385	3,835	-54	1,507	658	-56	3,783	3,350	-11	3,970	2,708	-32
Total Costs		..	..											
Diversified share of farm business income		..	..		-842	3,178	(a)	1,572	916	-42	3,361	4,539	35	1,992	3,322	67
Single Payment Scheme:																
Total Output		..	..		10,122	11,778	16	16,971	17,590	4	33,511	37,456	12	23,769	27,340	15
Variable Costs		..	..		0	1	142	1	2	3	5	4	-15	3	3	2
Fixed Costs		..	..		889	841	-5	1,795	1,335	-26	3,856	2,979	-23	2,629	2,143	-18
Total Costs		..	..		890	842	-5	1,797	1,337	-26	3,861	2,983	-23	2,632	2,146	-18
SPS share of farm business income		..	..		9,233	10,936	18	15,174	16,253	7	29,651	34,473	16	21,137	25,193	19
Farm Business:																
Derivation of income measures:																
1	Total Output	..	..		135,593	120,240	-11	213,614	200,786	-6	479,583	470,805	-2	330,275	332,980	1
2	Variable costs	..	..		57,638	54,165	-6	98,312	98,186	-0	223,422	230,527	3	152,510	162,215	6
3=1-2	Total Gross Margin	..	..		77,954	66,075	-15	115,301	102,600	-11	256,160	240,278	-6	177,765	170,766	-4
4	Fixed costs	..	..		49,427	40,608	-18	67,203	66,479	-1	158,335	165,341	4	108,956	115,670	6
5=2+4	Total Costs	..	..		107,065	94,773	-11	165,515	164,665	-1	381,758	395,868	4	261,466	277,885	6
6	Profit/(loss) on sale of fixed assets	..	..		140	166	19	302	477	58	917	1,553	69	577	1,017	76
7=1-5+6	Farm Business Income	..	..		28,667	25,633	-11	48,400	36,598	-24	98,742	76,491	-23	69,386	56,113	-19

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.7 - Lowland Grazing Livestock Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	59	63		72	80		46	43		57	49		234	235	
Average total area of farm (ha)	59.8	66.6	11.4	86.0	89.7	4.3	122.0	116.0	-4.9	228.6	262.9	15.0	91.4	98.1	7.4
tenanted area %	33.3	38.8	16.5	32.8	32.9	0.3	39.7	42.8	7.6	69.2	70.4	1.7	43.0	45.9	6.7
owner occupied area %	66.7	61.2	-8.2	67.2	67.1	-0.1	60.3	57.2	-5.0	30.8	29.6	-3.8	57.0	54.1	-5.1
Woodland, buildings, etc.	2.4	2.8	16.8	5.8	7.2	25.1	3.5	3.6	3.5	3.4	3.7	9.2	3.7	4.4	18.0
Utilised agricultural area (uaa)	57.4	63.8	11.2	80.2	82.5	2.8	118.5	112.4	-5.2	225.2	259.2	15.1	87.7	93.8	6.9
Net land hired in for less than 1 year	-2.2	-0.3	(a)	-3.8	-5.8	(a)	1.9	3.0	58.0	-4.9	10.1	(a)	-2.5	-0.7	(a)
Total area farmed (excl. shared rough grazing)	55.3	63.5	14.9	76.4	76.7	0.3	120.4	115.4	-4.2	220.3	269.3	22.3	85.1	93.1	9.3
of which: Total tillage	2.2	2.5	11.8	4.4	4.3	-1.8	9.7	8.2	-16.0	17.2	18.3	6.5	5.2	5.2	0.3
Temporary grass	4.4	8.0	82.8	8.6	9.5	10.1	20.5	15.9	-22.6	17.7	19.2	8.9	8.7	10.4	19.0
Permanent grass	44.7	50.0	11.9	62.6	61.9	-1.1	89.6	89.0	-0.6	162.8	182.8	12.3	66.8	70.7	5.9
Rough grazing (sole occupation)	4.0	3.0	-23.9	0.9	1.0	10.4	0.6	2.3	285.7	22.6	49.0	116.6	4.5	6.8	51.0
CROPPING (hectares per farm)															
Winter wheat	0.2	0.1	-77.4	0.6	0.2	-70.7	1.4	0.0		6.2	1.9	-70.1	1.1	0.3	-75.3
Winter barley	0.4	0.1	-72.2	0.4	0.7	59.0	1.3	1.9	40.5	2.9	3.3	14.2	0.8	0.8	5.5
Spring barley	0.4	0.3	-17.0	0.8	1.2	43.5	2.9	2.4	-16.9	2.4	2.3	-3.5	1.0	1.0	1.3
Other cereals	0.1	0.1	21.8	0.4	0.4	18.8	0.5	0.0		0.5	0.4	-13.8	0.3	0.2	-11.3
Oilseed rape	0.0	0.0		0.0	0.0		0.0	0.0		0.2	0.0		0.0	0.0	-29.6
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.0		0.1	0.0		0.0	0.0		0.0	0.0	
Potatoes	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	-8.5
Sugar beet	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Other crops incl. horticultural crops	0.0	0.0		0.0	0.0		0.1	0.0	-99.4	0.1	0.0	-54.9	0.0	0.0	-66.0
Fallow & arable fodder crops	1.1	1.9	67.5	2.1	1.8	-15.2	3.5	3.7	5.5	5.0	10.5	109.7	2.1	2.9	39.4
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.7 - Lowland Grazing Livestock Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.0	0.2		0.2	0.0		0.0	0.0		8.8	0.0		0.9	0.1	-89.0
Beef cows	20.6	21.6	4.7	25.5	23.1	-9.3	34.5	29.8	-13.6	29.4	29.4	0.3	24.5	23.7	-3.2
Other cattle	50.3	56.3	12.0	69.7	70.8	1.5	104.7	113.8	8.7	148.6	153.8	3.6	71.9	76.3	6.1
Ewes	42.8	32.9	-23.3	152.4	161.8	6.2	249.9	257.6	3.1	667.3	774.6	16.1	161.3	168.9	4.7
Other sheep	36.6	32.0	-12.6	143.3	164.5	14.8	248.0	229.7	-7.4	609.2	764.6	25.5	149.5	165.4	10.7
Breeding sows	0.0	0.1	724.5	0.0	0.0		0.2	0.1	-52.6	0.1	0.0	-34.8	0.0	0.1	56.1
Other pigs	0.1	0.6	580.9	4.1	6.8	65.1	0.6	0.6	-2.2	0.5	1.4	154.6	1.5	2.6	75.7
Hens & pullets in lay	17.7	16.2	-8.1	6.0	3.9	-35.7	6.3	24.0	280.1	15.6	8.8	-44.0	12.5	12.4	-0.9
Other poultry	2.2	4.5	102.6	0.0	4.5		2.7	6.5	137.3	3.3	0.0		1.7	4.3	157.1
Other livestock	0.5	0.3	-50.7	0.7	0.8	22.3	8.1	9.2	14.2	44.4	38.4	-13.6	5.7	5.1	-11.0
Total livestock units	50.5	53.6	6.2	84.6	86.0	1.7	130.5	134.2	2.8	236.7	249.5	5.4	88.2	91.2	3.5
LABOUR															
Total annual labour units	1.1	1.1	5.9	1.3	1.4	3.0	1.8	1.9	4.0	2.5	2.4	-1.1	1.4	1.4	3.2
of which:															
Farmer & spouse	0.8	0.9	6.7	1.0	1.0	2.3	1.3	1.3	0.7	1.3	1.3	-4.4	1.0	1.0	2.7
Wholly or mainly unpaid labour	0.1	0.0	-56.8	0.2	0.2	16.4	0.2	0.3	3.2	0.3	0.3	31.1	0.2	0.1	-7.2
Regular hired labour & manager	0.1	0.2	41.9	0.1	0.1	-8.6	0.2	0.3	22.1	0.6	0.6	6.2	0.2	0.2	18.3
Casual & seasonal	0.0	0.0	20.5	0.1	0.1	0.8	0.1	0.1	3.4	0.3	0.2	-29.2	0.1	0.1	-10.2

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.8 - Lowland Grazing Livestock Farms: Output, Input Costs and Income by Size Group

(£ per farm)																
		Part-Time			Small			Medium			Large			All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample		59	63		72	80		46	43		57	49		234	235	
Agriculture:																
Total Output		26,837	32,350	21	48,876	54,244	11	76,150	76,798	1	165,858	172,527	4	52,788	57,480	9
of which:																
Crop output (excluding subsidies)		1,760	3,673	109	3,931	5,015	28	10,010	7,778	-22	11,459	8,255	-28	4,268	4,966	16
Livestock output (excluding subsidies and payments to agriculture)		21,888	25,878	18	38,387	43,049	12	61,153	64,586	6	150,914	157,331	4	44,031	48,080	9
Subsidies and payments to agriculture		603	231	-62	2,660	276	-90	29	222	666	73	18	-75	1,155	223	-81
Miscellaneous variable costs (including for work done on other farms)		2,587	2,568	-1	3,898	5,905	51	4,958	4,211	-15	3,412	6,923	103	3,335	4,210	26
Variable costs		13,318	14,937	12	22,700	26,712	18	35,926	37,737	5	90,045	91,644	2	26,271	28,466	8
of which:																
crop specific costs		2,140	2,080	-3	2,975	4,408	48	7,408	6,972	-6	11,376	11,835	4	3,865	4,268	10
livestock specific costs		8,281	8,997	9	15,418	17,597	14	23,007	25,103	9	66,552	68,733	3	17,871	19,183	7
Contract costs		2,513	3,474	38	3,467	3,445	-1	4,501	4,531	1	7,851	7,543	-4	3,553	3,971	12
Casual labour		280	369	32	747	749	0	955	1,128	18	4,261	3,428	-20	894	865	-3
Miscellaneous variable costs (including for work done on other farms)		105	17	-84	94	512	444	55	3	-95	5	104	1,831	86	180	108
Total Gross Margin		13,519	17,413	29	26,176	27,532	5	40,225	39,061	-3	75,813	80,883	7	26,517	29,014	9
Fixed costs		18,737	22,046	18	27,450	30,617	12	39,920	42,725	7	69,973	75,019	7	28,800	32,039	11
of which:																
Regular labour		987	1,869	89	1,822	1,619	-11	4,258	4,761	12	8,519	8,841	4	2,339	2,769	18
Machinery costs		7,073	9,673	37	11,486	12,275	7	17,336	17,962	4	26,424	28,953	10	11,467	13,226	15
Depreciation of glasshouses & permanent crops		0	0		1	0		0	1		0	0		0	0	-57
General farming costs		6,247	6,128	-2	7,969	8,137	2	9,175	10,257	12	16,938	16,770	-1	8,163	8,223	1
Land and property costs		2,172	3,312	53	4,336	5,388	24	6,528	7,345	13	15,977	17,132	7	4,685	5,727	22
Miscellaneous fixed costs (including for work done on other farms)		2,258	1,064	-53	1,838	3,199	74	2,623	2,399	-9	2,116	3,324	57	2,146	2,093	-2
Total Costs		32,055	36,983	15	50,151	57,329	14	75,845	80,462	6	160,018	166,664	4	55,071	60,505	10
Agriculture share of farm business income		-5,144	-4,720	(a)	-1,123	-2,684	(a)	431	-3,198	(a)	5,643	6,103	8	-2,206	-2,869	(a)
Agri-environment and Other Payments:																
Total Output		3,242	4,049	25	5,084	5,377	6	5,857	4,918	-16	8,170	11,514	41	4,593	5,283	15
Variable costs		16	19	22	119	152	28	86	18	-79	208	321	54	75	90	20
Total Gross Margin		3,226	4,030	25	4,965	5,224	5	5,770	4,900	-15	7,962	11,193	41	4,518	5,193	15
Fixed costs		976	1,261	29	1,327	1,259	-5	989	952	-4	1,794	1,890	5	1,172	1,290	10
of which:																
Labour costs		43	333	680	3	0		0	0		14	38	167	23	165	632
Machinery costs		40	169	327	106	127	20	52	29	-44	47	60	26	63	130	107
General farming costs (including share of interest)		310	290	-6	446	291	-35	307	312	2	544	501	-8	377	313	-17
Land and property costs		584	468	-20	773	842	9	630	612	-3	1,188	1,291	9	710	681	-4
Total Costs		992	1,280	29	1,446	1,411	-2	1,075	971	-10	2,002	2,210	10	1,247	1,380	11
Agri-environment share of farm business income		2,250	2,770	23	3,638	3,965	9	4,782	3,948	-17	6,168	9,304	51	3,346	3,903	17

TABLE 6.8 - Lowland Grazing Livestock Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		6,673	10,642	59	5,828	5,475	-6	10,155	6,697	-34	15,251	15,184	-0	7,608	9,053	19
Variable costs		317	586	85	375	189	-50	196	261	33	3,578	1,762	-51	647	542	-16
Total Gross Margin		6,356	10,057	58	5,452	5,286	-3	9,960	6,436	-35	11,673	13,422	15	6,961	8,511	22
Fixed costs		4,381	5,759	31	2,508	2,181	-13	3,669	1,598	-56	8,050	7,545	-6	4,068	4,378	8
of which:	Labour costs	1,372	1,418	3	100	67	-33	416	37	-91	2,107	2,051	-3	937	912	-3
	Machinery costs and capital costs	337	409	21	118	243	107	1,085	381	-65	647	676	5	374	380	2
	General farming costs (including share of interest)	1,512	2,005	33	737	902	22	1,333	518	-61	2,656	2,524	-5	1,357	1,555	15
	Land and property costs	1,159	1,928	66	1,553	969	-38	835	662	-21	2,641	2,293	-13	1,400	1,531	9
Total Costs		4,698	6,345	35	2,883	2,370	-18	3,865	1,858	-52	11,627	9,307	-20	4,715	4,920	4
Diversified share of farm business income		1,975	4,297	118	2,944	3,105	5	6,290	4,838	-23	3,623	5,878	62	2,894	4,133	43
Single Payment Scheme:																
Total Output		12,394	13,498	9	15,479	17,998	16	23,197	22,306	-4	38,379	44,882	17	17,073	18,879	11
Variable Costs		2	3	46	3	2	-32	24	19	-18	4	13	184	5	5	10
Fixed Costs		1,966	1,525	-22	2,532	2,147	-15	2,607	2,153	-17	5,806	4,198	-28	2,595	2,046	-21
Total Costs		1,968	1,528	-22	2,535	2,149	-15	2,631	2,172	-17	5,810	4,211	-28	2,600	2,051	-21
SPS share of farm business income		10,426	11,970	15	12,944	15,849	22	20,567	20,134	-2	32,569	40,671	25	14,474	16,828	16
Farm Business:																
Derivation of income measures:																
1	Total Output	49,145	60,540	23	75,266	83,094	10	115,360	110,719	-4	227,658	244,107	7	82,062	90,695	11
2	Variable costs	13,653	15,545	14	23,198	27,056	17	36,232	38,035	5	93,835	93,739	-0	26,998	29,104	8
3=1-2	Total Gross Margin	35,493	44,995	27	52,069	56,038	8	79,128	72,684	-8	133,823	150,368	12	55,064	61,592	12
4	Fixed costs	26,060	30,591	17	33,817	36,204	7	47,184	47,428	1	85,622	88,652	4	36,634	39,752	9
5=2+4	Total Costs	39,712	46,136	16	57,015	63,260	11	83,416	85,463	2	179,457	182,391	2	63,632	68,855	8
6	Profit/(loss) on sale of fixed assets	74	-87	(a)	152	400	164	126	466	270	-197	239	(a)	78	155	100
7=1-5+6	Farm Business Income	9,508	14,317	51	18,403	20,235	10	32,070	25,722	-20	48,003	61,955	29	18,507	21,995	19

(a) Percentage change omitted because of negative values.

TABLE 6.9 - LFA Grazing Livestock Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	35	34		73	74		66	62		67	68		241	238	
Average total area of farm (ha)	65.0	64.3	-1.1	116.2	114.9	-1.1	180.4	200.4	11.1	344.4	334.2	-3.0	136.7	141.1	3.3
tenanted area %	27.6	25.6	-7.4	49.4	45.7	-7.3	48.4	46.1	-4.8	67.1	65.2	-2.8	51.3	49.1	-4.2
owner occupied area %	72.4	74.4	2.8	50.6	54.3	7.2	51.6	53.9	4.5	32.9	34.8	5.7	48.7	50.9	4.4
Woodland, buildings, etc.	3.7	2.3	-37.6	3.2	4.4	39.9	3.2	3.3	4.6	7.0	7.0	0.2	3.9	3.9	-0.8
Utilised agricultural area (uaa)	61.3	62.0	1.2	113.0	110.5	-2.2	177.3	197.1	11.2	337.4	327.2	-3.0	132.8	137.3	3.4
Net land hired in for less than 1 year	-1.5	-0.1	(a)	-0.2	1.8	(a)	6.5	7.9	22.8	18.8	26.1	39.0	2.8	5.5	97.9
Total area farmed (excl. shared rough grazing)	59.8	61.9	3.4	112.8	112.4	-0.4	183.7	205.0	11.6	356.2	353.3	-0.8	135.6	142.8	5.3
of which:															
Total tillage	0.2	0.3	56.6	1.3	1.6	21.7	2.8	1.9	-30.8	2.4	2.6	8.5	1.3	1.3	5.7
Temporary grass	0.5	0.5	8.2	2.0	3.0	50.5	6.4	6.7	3.8	21.4	15.7	-26.6	4.7	4.5	-3.5
Permanent grass	44.6	45.8	2.7	67.3	75.2	11.7	97.8	93.8	-4.0	185.4	183.3	-1.1	78.9	82.8	5.0
Rough grazing (sole occupation)	14.5	15.2	4.8	42.2	32.6	-22.8	76.8	102.6	33.7	147.0	151.7	3.2	50.8	54.2	6.7
CROPPING (hectares per farm)															
Winter wheat	0.0	0.0		0.0	0.0		0.4	0.2	-55.6	0.3	0.3	8.3	0.1	0.1	-24.9
Winter barley	0.0	0.0		0.4	0.3	-28.5	0.5	0.4	-22.7	0.5	0.4	-20.1	0.3	0.2	-23.0
Spring barley	0.0	0.2		0.1	0.1	43.7	1.0	0.7	-29.4	0.6	0.6	14.3	0.3	0.3	22.3
Other cereals	0.1	0.0	-57.9	0.1	0.2	63.4	0.2	0.1	-29.6	0.1	0.2	189.2	0.1	0.1	3.9
Oilseed rape	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Potatoes	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Sugar beet	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Other crops incl. horticultural crops	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Fallow & arable fodder crops	0.2	0.1	-41.9	0.8	1.1	37.8	0.9	0.4	-55.7	0.7	0.6	-6.4	0.6	0.6	-0.8
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.9 - LFA Grazing Livestock Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.0	0.0		0.0	0.6		0.0	0.4		0.2	0.1	-24.0	0.0	0.3	918.5
Beef cows	20.9	19.1	-8.6	24.9	25.4	2.1	33.8	33.0	-2.3	68.4	64.4	-5.8	30.5	29.9	-1.9
Other cattle	33.3	33.3	-0.0	46.6	51.8	11.2	66.4	61.8	-7.0	109.3	104.5	-4.4	52.8	54.1	2.5
Ewes	79.5	92.7	16.7	248.7	252.3	1.5	437.6	449.5	2.7	994.8	903.2	-9.2	311.9	317.9	1.9
Other sheep	77.2	76.4	-1.1	229.7	216.0	-6.0	409.2	417.6	2.1	947.9	851.0	-10.2	294.1	287.3	-2.3
Breeding sows	0.1	0.0		0.2	0.0		0.0	0.0		1.0	0.9	-8.7	0.2	0.1	-41.6
Other pigs	0.3	0.0	-88.6	0.7	3.8	432.3	0.0	0.0		7.4	6.3	-14.6	1.3	2.2	65.3
Hens & pullets in lay	0.0	0.0		2.1	74.5	3,401.4	0.6	1.3	106.5	0.0	0.0		0.8	25.1	2,927.0
Other poultry	0.0	0.0		1.1	1.6	48.3	0.0	0.0		0.3	0.2	-31.2	0.4	0.6	36.8
Other livestock	0.6	0.2	-61.3	0.6	0.4	-26.3	2.7	0.7	-75.9	2.6	2.0	-21.9	1.2	0.6	-46.8
Total livestock units	43.2	43.5	0.9	73.8	78.5	6.4	113.0	112.6	-0.4	229.0	210.8	-7.9	88.6	90.0	1.5
LABOUR															
Total annual labour units	1.0	0.9	-4.5	1.3	1.3	3.1	1.6	1.6	0.4	2.4	2.4	0.1	1.4	1.4	1.2
of which: Farmer & spouse	0.9	0.9	-1.1	1.0	1.0	5.3	1.2	1.2	-2.2	1.2	1.3	3.8	1.0	1.0	2.2
Wholly or mainly unpaid labour	0.0	0.0	-27.2	0.2	0.2	-7.4	0.2	0.2	30.3	0.5	0.5	4.4	0.2	0.2	5.4
Regular hired labour & manager	0.0	0.0		0.1	0.1	-14.8	0.2	0.2	-3.9	0.4	0.4	-17.7	0.1	0.1	-17.7
Casual & seasonal	0.0	0.0	6.3	0.0	0.0	39.6	0.1	0.1	-15.4	0.2	0.2	4.7	0.1	0.1	11.6

(a) Percentage change omitted because of negative values.

TABLE 6.10 - LFA Grazing Livestock Farms: Output, Input Costs and Income by Size Group

(£ per farm)																		
				Part-Time			Small			Medium			Large			All Sizes		
				2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample				35	34		73	74		66	62		67	68		241	238	
Agriculture:																		
Total Output				20,752	22,558	9	38,770	44,873	16	58,468	64,023	10	115,717	126,817	10	45,106	51,438	14
of which:																		
Crop output (excluding subsidies)				598	932	56	2,456	2,131	-13	1,295	1,496	16	2,910	2,032	-30	1,652	1,578	-4
Livestock output (excluding subsidies and payments to agriculture)				18,895	19,923	5	34,840	41,228	18	53,550	58,949	10	109,771	121,900	11	41,541	47,759	15
Subsidies and payments to agriculture				21	40	89	331	185	-44	1,443	762	-47	727	320	-56	429	240	-44
Miscellaneous variable costs (including for work done on other farms)				1,239	1,664	34	1,143	1,329	16	2,180	2,816	29	2,309	2,565	11	1,484	1,859	25
Variable costs				11,555	12,818	11	20,952	23,892	14	32,292	33,847	5	71,043	69,662	-2	25,734	27,955	9
of which:																		
crop specific costs				1,363	1,887	38	3,073	3,578	16	4,336	4,974	15	9,570	10,100	6	3,479	4,112	18
livestock specific costs				8,640	9,279	7	15,344	17,361	13	23,607	24,431	3	53,519	51,357	-4	19,105	20,381	7
Contract costs				1,133	1,171	3	2,273	2,349	3	2,975	3,119	5	4,844	5,035	4	2,290	2,423	6
Casual labour				324	404	25	254	582	129	1,129	869	-23	3,102	3,143	1	786	930	18
Miscellaneous variable costs (including for work done on other farms)				95	78	-18	7	21	222	243	455	87	7	27	279	74	110	48
Total Gross Margin				9,197	9,740	6	17,818	20,980	18	26,177	30,176	15	44,674	57,155	28	19,372	23,483	21
Fixed costs				15,847	16,341	3	24,070	25,158	5	33,370	34,042	2	65,535	63,729	-3	27,850	28,847	4
of which:																		
Regular labour				251	-92	(a)	1,213	974	-20	2,591	2,396	-8	8,085	6,946	-14	1,966	1,662	-15
Machinery costs				7,727	8,466	10	12,079	11,826	-2	15,071	15,468	3	24,838	26,793	8	12,579	13,310	6
Depreciation of glasshouses & permanent crops				0	0		0	0		0	0		0	0		0	0	
General farming costs				4,868	4,536	-7	6,024	6,583	9	7,388	7,712	4	14,637	13,374	-9	6,933	6,984	1
Land and property costs				2,162	2,566	19	4,072	4,823	18	6,902	7,037	2	16,396	14,833	-10	5,405	5,777	7
Miscellaneous fixed costs (including for work done on other farms)				838	866	3	682	952	40	1,419	1,429	1	1,579	1,782	13	967	1,113	15
Total Costs				27,402	29,159	6	45,022	49,051	9	65,662	67,889	3	136,579	133,391	-2	53,584	56,802	6
Agriculture share of farm business income				-6,753	-6,757	(a)	-5,920	-3,910	(a)	-6,870	-3,753	(a)	-20,802	-5,802	(a)	-8,347	-5,203	(a)
Agri-environment and Other Payments:																		
Total Output				5,461	5,491	1	8,446	8,901	5	12,578	14,582	16	24,104	24,576	2	10,009	10,784	8
Variable costs				301	243	-19	197	140	-29	42	85	103	497	216	-56	253	180	-29
Total Gross Margin				5,160	5,247	2	8,249	8,761	6	12,536	14,497	16	23,607	24,360	3	9,755	10,603	9
Fixed costs				1,780	1,411	-21	1,671	2,094	25	2,174	2,774	28	4,100	4,085	-0	2,107	2,235	6
of which:																		
Labour costs				286	0		132	406	209	28	61	121	113	21	-81	172	148	-14
Machinery costs				93	87	-6	102	67	-34	114	119	4	157	140	-11	108	93	-13
General farming costs (including share of interest)				611	441	-28	614	400	-35	755	520	-31	1,047	667	-36	691	472	-32
Land and property costs				790	883	12	824	1,221	48	1,278	2,075	62	2,784	3,256	17	1,137	1,522	34
Total Costs				2,081	1,655	-20	1,868	2,234	20	2,216	2,859	29	4,597	4,301	-6	2,361	2,416	2
Agri-environment share of farm business income				3,380	3,836	13	6,578	6,667	1	10,363	11,723	13	19,507	20,276	4	7,648	8,368	9

TABLE 6.10 - LFA Grazing Livestock Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		1,208	1,282	6	6,778	3,709	-45	2,521	3,060	21	2,601	1,951	-25	3,521	2,465	-30
Variable costs		127	51	-60	667	41	-94	42	290	592	67	38	-43	295	83	-72
Total Gross Margin		1,080	1,230	14	6,111	3,668	-40	2,479	2,770	12	2,534	1,913	-25	3,226	2,382	-26
Fixed costs		435	526	21	2,992	2,082	-30	933	1,582	70	938	1,174	25	1,464	1,303	-11
of which:																
	Labour costs	4	0		216	66	-69	104	299	187	4	1	-76	92	69	-26
	Machinery costs and capital costs	42	81	91	793	545	-31	47	91	93	51	71	39	305	236	-23
	General farming costs (including share of interest)	207	204	-1	1,210	940	-22	348	645	86	440	286	-35	607	531	-13
	Land and property costs	182	240	32	774	531	-31	434	546	26	443	816	84	459	468	2
Total Costs		563	577	3	3,659	2,123	-42	975	1,872	92	1,005	1,213	21	1,758	1,386	-21
Diversified share of farm business income		645	704	9	3,119	1,586	-49	1,546	1,188	-23	1,596	739	-54	1,763	1,079	-39
Single Payment Scheme:																
Total Output		9,347	10,514	12	16,203	18,566	15	24,367	25,727	6	43,160	44,310	3	18,402	20,424	11
Variable Costs		1	1	2	1	2	35	3	3	-6	6	6	-5	2	2	8
Fixed Costs		1,382	1,621	17	2,025	2,133	5	2,539	2,855	12	5,548	4,932	-11	2,327	2,460	6
Total Costs		1,383	1,622	17	2,026	2,135	5	2,542	2,858	12	5,554	4,938	-11	2,329	2,462	6
SPS share of farm business income		7,964	8,892	12	14,177	16,431	16	21,825	22,869	5	37,606	39,372	5	16,073	17,961	12
Farm Business:																
Derivation of income measures:																
1	Total Output	36,768	39,845	8	70,198	76,049	8	97,935	107,392	10	185,583	197,655	7	77,038	85,110	10
2	Variable costs	11,985	13,114	9	21,817	24,075	10	32,379	34,225	6	71,613	69,922	-2	26,285	28,220	7
3=1-2	Total Gross Margin	24,783	26,731	8	48,380	51,974	7	65,557	73,166	12	113,969	127,733	12	50,754	56,890	12
4	Fixed costs	19,443	19,900	2	30,758	31,468	2	39,016	41,253	6	76,122	73,920	-3	33,748	34,845	3
5=2+4	Total Costs	31,428	33,014	5	52,575	55,543	6	71,395	75,478	6	147,735	143,843	-3	60,032	63,065	5
6	Profit/(loss) on sale of fixed assets	-103	-156	(a)	332	268	-19	323	114	-65	60	772	1,197	132	161	23
7=1-5+6	Farm Business Income	5,236	6,675	27	17,955	20,774	16	26,864	32,027	19	37,907	54,585	44	17,137	22,206	30

(a) Percentage change omitted because of negative values.

TABLE 6.11 - Specialist Pig Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample		32	35		52	61	
Average total area of farm (ha)		67.1	66.6	-0.8	37.0	41.3	11.6
tenanted area %		54.0	45.2	-16.3	45.4	31.6	-30.5
owner occupied area %		46.0	54.8	19.2	54.6	68.4	25.4
Woodland, buildings, etc.		4.7	5.2	10.7	3.1	3.5	13.2
Utilised agricultural area (uaa)		62.4	61.3	-1.6	33.9	37.8	11.5
Net land hired in for less than 1 year		-2.6	-5.8	(a)	-3.7	-8.1	(a)
Total area farmed (excl. shared rough grazing)		59.7	55.5	-7.1	30.2	29.7	-1.7
of which: Total tillage		45.5	37.4	-17.6	20.8	18.7	-10.4
Temporary grass		5.5	7.2	32.0	2.2	2.8	24.8
Permanent grass		8.7	10.7	23.7	6.7	8.1	21.0
Rough grazing (sole occupation)		0.1	0.1	-14.8	0.5	0.2	-61.5
CROPPING (hectares per farm)															
Winter wheat		15.0	9.7	-34.9	6.4	5.5	-14.0
Winter barley		5.4	2.9	-47.3	2.6	1.8	-31.8
Spring barley		3.8	1.2	-68.4	1.8	0.6	-69.1
Other cereals		0.0	0.0		0.0	0.0	
Oilseed rape		6.8	4.3	-36.8	2.7	2.6	-4.3
Peas & beans (dry/stockfeed)		1.8	3.0	61.4	0.9	1.5	69.1
Potatoes		0.0	0.0		0.0	0.0	
Sugar beet		0.2	0.2	-14.1	0.1	0.1	43.7
Other crops incl. horticultural crops		0.9	0.4	-53.8	0.3	0.2	-56.3
Fallow & arable fodder crops		11.0	12.1	9.5	5.7	5.0	-12.0
Total set-aside area		0.0	0.0		0.0	0.0	

TABLE 6.11 - Specialist Pig Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk		0.0	0.0		0.0	0.0	
Beef cows		0.0	1.1	23,430.4	0.0	1.1	60,094.7
Other cattle		0.6	2.5	287.0	0.3	2.1	705.2
Ewes		1.2	3.9	221.4	10.6	14.3	35.0
Other sheep		0.3	5.9	2,086.6	11.5	13.5	17.2
Breeding sows		529.6	491.2	-7.3	256.9	224.9	-12.5
Other pigs		4614.7	4397.9	-4.7	2463.7	2282.7	-7.3
Hens & pullets in lay		44.0	123.7	180.8	17.7	47.0	165.4
Other poultry		0.0	0.0		0.0	30.3	
Other livestock		0.0	0.0		1.4	0.2	-81.8
Total livestock units		710.0	684.2	-3.6	390.1	363.5	-6.8
LABOUR															
Total annual labour units		6.1	6.0	-2.6	3.6	3.2	-10.0
of which: Farmer & spouse		1.0	1.0	0.6	1.1	1.0	-4.4
Wholly or mainly unpaid labour		0.2	0.2	-2.1	0.1	0.1	9.6
Regular hired labour & manager		4.7	4.5	-3.9	2.2	1.9	-14.3
Casual & seasonal		0.3	0.3	8.1	0.2	0.2	-3.2

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.12 - Specialist Pig Farms: Output, Input Costs and Income by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
(£ per farm)															
Number of farms in sample		32	35		52	61	
Agriculture:															
Total Output		950,693	1,045,567	10	459,291	484,801	6
of which:															
Crop output (excluding subsidies)		35,473	24,492	-31	15,543	14,188	-9
Livestock output (excluding subsidies and payments to agriculture)		913,163	1,018,921	12	442,108	469,226	6
Subsidies and payments to agriculture		84	187	124	34	85	154
Miscellaneous variable costs (including for work done on other farms)		1,974	1,967	-0	1,607	1,302	-19
Variable costs		599,604	636,667	6	288,775	292,029	1
of which:															
crop specific costs		10,115	10,252	1	4,320	5,695	32
livestock specific costs		568,836	600,262	6	275,285	274,364	-0
Contract costs		15,958	20,960	31	6,775	9,489	40
Casual labour		4,691	5,192	11	2,393	2,479	4
Miscellaneous variable costs (including for work done on other farms)		4	1	-85	2	2	-1
Total Gross Margin		351,089	408,900	16	170,516	192,772	13
Fixed costs		267,916	278,818	4	134,757	129,237	-4
of which:															
Regular labour		107,536	107,839	0	48,083	44,166	-8
Machinery costs		59,461	60,985	3	31,703	29,701	-6
Depreciation of glasshouses & permanent crops		0	0		0	0	
General farming costs		53,022	54,199	2	32,224	29,244	-9
Land and property costs		47,114	55,054	17	22,204	25,545	15
Miscellaneous fixed costs (including for work done on other farms)		782	741	-5	543	581	7
Total Costs		867,520	915,485	6	423,532	421,267	-1
Agriculture share of farm business income		80,500	127,041	58	34,626	62,375	80
Agri-environment and Other Payments:															
Total Output		1,034	1,864	80	1,309	1,375	5
Variable costs		126	20	-84	56	15	-73
Total Gross Margin		908	1,844	103	1,254	1,360	8
Fixed costs		185	147	-20	650	269	-59
of which:															
Labour costs		20	0		8	0	
Machinery costs		35	4	-88	19	5	-72
General farming costs (including share of interest)		31	19	-37	186	44	-76
Land and property costs		99	124	25	437	219	-50
Total Costs		311	167	-46	705	284	-60
Agri-environment share of farm business income		723	1,697	135	604	1,091	81

TABLE 6.12 - Specialist Pig Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		..	..		..	..		..	..		77,136	3,336	-96	37,898	2,414	-94
Variable costs		..	..		..	..		..	..		5,565	0	-100	2,936	30	-99
Total Gross Margin		..	..		..	..		..	..		71,571	3,336	-95	34,962	2,385	-93
Fixed costs		..	..		..	..		..	..		30,411	1,501	-95	15,896	1,071	-93
of which:	Labour costs	..	..		..	..		..	..		23,975	241	-99	10,941	127	-99
	Machinery costs and capital costs	..	..		..	..		..	..		2,111	256	-88	1,820	131	-93
	General farming costs (including share of interest)	..	..		..	..		..	..		3,684	375	-90	2,441	267	-89
	Land and property costs	..	..		..	..		..	..		642	629	-2	694	546	-21
Total Costs		..	..		..	..		..	..		35,976	1,502	-96	18,832	1,101	-94
Diversified share of farm business income		..	..		..	..		..	..		41,160	1,835	-96	19,066	1,313	-93
Single Payment Scheme:																
Total Output		..	..		..	..		..	..		10,759	12,454	16	5,558	7,423	34
Variable Costs		..	..		..	..		..	..		1	1	-1	1	2	255
Fixed Costs		..	..		..	..		..	..		1,318	902	-32	791	635	-20
Total Costs		..	..		..	..		..	..		1,319	903	-32	791	637	-19
SPS share of farm business income		..	..		..	..		..	..		9,440	11,551	22	4,766	6,786	42
Farm Business:																
Derivation of income measures:																
1	Total Output	..	..		..	..		..	..		1,039,623	1,063,221	2	504,056	496,013	-2
2	Variable costs	..	..		..	..		..	..		605,297	636,689	5	291,767	292,077	0
3=1-2	Total Gross Margin	..	..		..	..		..	..		434,326	426,532	-2	212,289	203,937	-4
4	Fixed costs	..	..		..	..		..	..		299,830	281,368	-6	152,094	131,212	-14
5=2+4	Total Costs	..	..		..	..		..	..		905,127	918,057	1	443,861	423,288	-5
6	Profit/(loss) on sale of fixed assets	..	..		..	..		..	..		-2,673	-3,041	(a)	-1,133	-1,160	(a)
7=1-5+6	Farm Business Income	..	..		..	..		..	..		131,823	142,123	8	59,062	71,565	21

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.13 - Specialist Poultry Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	19	22		20	18		..	..		19	20		66	67	
Average total area of farm (ha)	16.4	18.8	14.4	21.9	14.9	-31.8	..	..		41.3	41.9	1.6	23.4	22.4	-4.4
tenanted area %	6.0	2.1	-65.7	56.8	18.7	-67.0	..	..		14.6	23.2	59.0	24.1	19.6	-18.9
owner occupied area %	94.0	97.9	4.2	43.2	81.3	88.1	..	..		85.4	76.8	-10.1	75.9	80.4	6.0
Woodland, buildings, etc.	2.6	2.3	-12.5	2.6	2.9	10.9	..	..		4.7	6.6	40.7	3.1	3.4	9.3
Utilised agricultural area (uaa)	13.9	16.6	19.4	19.3	12.1	-37.5	..	..		36.6	35.3	-3.4	20.3	19.0	-6.5
Net land hired in for less than 1 year	-3.4	-4.6	(a)	-1.6	-1.2	(a)	..	..		-9.3	-1.6	(a)	-4.0	-2.1	(a)
Total area farmed (excl. shared rough grazing)	10.4	11.9	14.4	17.7	10.8	-38.9	..	..		27.3	33.7	23.4	16.3	16.9	3.4
of which: Total tillage	2.0	3.1	56.8	0.8	0.8	-6.9	..	..		12.6	20.7	64.1	5.0	6.4	28.5
Temporary grass	0.6	1.6	162.3	0.6	1.6	151.9	..	..		2.5	2.8	11.5	1.0	1.6	59.2
Permanent grass	7.8	7.2	-7.9	16.2	8.5	-47.8	..	..		12.1	10.1	-16.5	10.3	8.9	-14.1
Rough grazing (sole occupation)	0.0	0.0		0.0	0.0		..	..		0.0	0.0		0.0	0.0	
CROPPING (hectares per farm)															
Winter wheat	0.5	1.4	150.7	0.0	0.0		..	..		6.6	7.4	11.9	1.9	2.1	6.5
Winter barley	0.0	0.4		0.0	0.0		..	..		1.8	0.7	-62.9	0.6	0.3	-53.7
Spring barley	0.0	0.0		0.0	0.3		..	..		0.0	2.0		0.0	0.6	
Other cereals	0.0	0.1		0.0	0.1		..	..		0.4	0.0		0.1	0.1	-37.0
Oilseed rape	0.0	0.0		0.0	0.0		..	..		2.2	4.0	80.7	0.8	0.9	13.2
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.0		..	..		0.0	0.2		0.0	0.0	
Potatoes	0.0	0.0		0.0	0.0		..	..		0.5	0.0		0.1	0.0	
Sugar beet	0.0	0.0		0.0	0.0		..	..		0.0	0.0		0.1	0.0	
Other crops incl. horticultural crops	0.9	0.7	-14.0	0.0	0.0		..	..		0.9	0.0		0.4	0.2	-50.8
Fallow & arable fodder crops	0.6	0.6	-1.6	0.8	0.3	-69.0	..	..		0.3	6.4	2,241.6	0.9	2.3	144.3
Total set-aside area	0.0	0.0		0.0	0.0		..	..		0.0	0.0		0.0	0.0	

TABLE 6.13 - Specialist Poultry Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.0	0.0		0.0	0.0		..	..		0.0	0.0		0.0	0.0	
Beef cows	0.0	0.0		1.9	1.0	-44.7	..	..		0.8	1.4	79.4	0.8	0.7	-13.8
Other cattle	1.8	2.2	24.6	3.1	2.0	-37.5	..	..		12.3	23.6	91.2	4.7	6.6	39.9
Ewes	3.1	5.2	68.5	6.2	13.6	117.8	..	..		0.0	22.2		2.6	14.7	465.4
Other sheep	3.1	5.6	80.8	7.9	9.8	23.3	..	..		0.0	21.6		3.1	11.7	277.7
Breeding sows	0.0	0.0		0.0	0.0		..	..		0.0	0.0		0.0	0.0	
Other pigs	0.0	0.0		0.0	0.1		..	..		0.0	0.0		0.0	0.0	
Hens & pullets in lay	3930.0	4284.0	9.0	9009.2	7774.8	-13.7	..	..		53285.7	30103.7	-43.5	19902.1	12638.3	-36.5
Other poultry	14104.5	10695.4	-24.2	12897.6	12632.1	-2.1	..	..		88277.8	99463.0	12.7	45560.2	36881.8	-19.0
Other livestock	0.1	0.4	249.8	0.3	0.3	15.9	..	..		3.8	0.1	-96.2	1.2	0.3	-78.1
Total livestock units	92.7	93.8	1.3	206.9	195.2	-5.6	..	..		1089.4	733.6	-32.7	435.2	305.0	-29.9
LABOUR															
Total annual labour units	1.7	1.6	-3.9	4.0	3.6	-11.2	..	..		10.8	6.9	-35.9	5.3	3.9	-27.0
of which: Farmer & spouse	1.0	1.1	1.9	0.9	1.0	11.7	..	..		1.1	1.0	-6.5	1.0	1.0	1.3
Wholly or mainly unpaid labour	0.1	0.1	58.4	0.1	0.1	84.5	..	..		0.4	0.2	-55.0	0.2	0.2	-16.5
Regular hired labour & manager	0.5	0.3	-43.8	2.9	2.3	-21.1	..	..		9.0	5.5	-38.6	4.0	2.6	-35.4
Casual & seasonal	0.1	0.1	137.0	0.2	0.1	-5.0	..	..		0.4	0.2	-37.9	0.2	0.2	-5.2

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.14 - Specialist Poultry Farms: Output, Input Costs and Income by Size Group

(£ per farm)																	
			Part-Time			Small			Medium			Large			All Sizes		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample			19	22		20	18		..	..		19	20		66	67	
Agriculture:																	
Total Output			196,577	159,287	-19	388,941	366,420	-6	..	..		1,339,597	1,355,108	1	662,458	582,328	-12
of which:																	
Crop output (excluding subsidies)			1,416	3,366	138	508	871	71	..	..		17,324	12,472	-28	5,594	4,068	-27
Livestock output (excluding subsidies and payments to agriculture)			194,975	155,589	-20	386,595	362,525	-6	..	..		1,320,729	1,341,944	2	655,611	576,989	-12
Subsidies and payments to agriculture			0	0		0	0		..	..		0	9		0	2	
Miscellaneous variable costs (including for work done on other farms)			186	333	79	1,837	3,024	65	..	..		1,545	684	-56	1,254	1,270	1
Variable costs			112,743	92,536	-18	228,950	183,087	-20	..	..		889,279	902,122	1	425,421	364,905	-14
of which:																	
crop specific costs			362	824	127	285	221	-22	..	..		3,943	5,834	48	1,350	1,620	20
livestock specific costs			109,632	87,957	-20	221,510	175,968	-21	..	..		869,543	877,102	1	414,801	354,159	-15
Contract costs			1,972	2,033	3	4,515	4,357	-4	..	..		9,327	15,094	62	6,306	6,338	1
Casual labour			777	1,721	121	2,639	2,541	-4	..	..		6,465	4,092	-37	2,964	2,787	-6
Miscellaneous variable costs (including for work done on other farms)			0	0		0	0		..	..		0	0	143	1	0	-90
Total Gross Margin			83,834	66,751	-20	159,991	183,333	15	..	..		450,319	452,986	1	237,037	217,423	-8
Fixed costs			56,157	49,691	-12	154,796	155,993	1	..	..		403,019	333,214	-17	196,814	167,497	-15
of which:																	
Regular labour			7,953	4,577	-42	55,997	47,524	-15	..	..		164,628	113,183	-31	74,901	51,889	-31
Machinery costs			12,276	14,699	20	24,778	26,267	6	..	..		66,039	48,024	-27	33,592	29,681	-12
Depreciation of glasshouses & permanent crops			0	0		0	0		..	..		0	0		0	0	
General farming costs			18,396	17,111	-7	44,060	48,217	9	..	..		113,633	106,331	-6	54,503	51,472	-6
Land and property costs			17,210	13,214	-23	28,757	32,196	12	..	..		58,191	65,375	12	33,158	33,758	2
Miscellaneous fixed costs (including for work done on other farms)			321	90	-72	1,204	1,789	49	..	..		528	300	-43	661	697	5
Total Costs			168,900	142,227	-16	383,746	339,080	-12	..	..		1,292,298	1,235,335	-4	622,235	532,402	-14
Agriculture share of farm business income			27,806	17,310	-38	5,195	27,669	433	..	..		47,045	119,183	153	39,946	49,974	25
Agri-environment and Other Payments:																	
Total Output			1,331	1,285	-3	174	953	449	..	..		1,453	1,256	-14	769	972	26
Variable costs			0	0		0	0		..	..		16	47	199	4	11	147
Total Gross Margin			1,331	1,285	-3	174	953	449	..	..		1,438	1,209	-16	765	961	26
Fixed costs			690	121	-82	75	564	655	..	..		189	139	-27	228	256	12
of which:																	
Labour costs			0	0		0	0		..	..		0	0		0	0	
Machinery costs			5	10	115	1	6	764	..	..		3	2	-23	2	5	159
General farming costs (including share of interest)			56	63	13	7	485	6,435	..	..		69	19	-73	33	186	472
Land and property costs			629	47	-92	67	73	10	..	..		117	118	1	193	65	-66
Total Costs			690	121	-82	75	564	655	..	..		205	186	-9	232	267	15
Agri-environment share of farm business income			641	1,163	81	99	389	293	..	..		1,249	1,071	-14	537	705	31

TABLE 6.14 - Specialist Poultry Farms: Output, Input Costs and Income by Size Group

			Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																	
Total Output			4,196	5,063	21	25,938	21,528	-17	..	..		32,220	19,431	-40	20,578	19,585	-5
Variable costs			321	378	18	522	162	-69	..	..		632	0	-100	433	163	-62
Total Gross Margin			3,875	4,685	21	25,416	21,365	-16	..	..		31,588	19,431	-38	20,146	19,422	-4
Fixed costs			4,043	1,681	-58	10,161	8,263	-19	..	..		32,982	9,243	-72	15,685	7,049	-55
of which:			2,180	86	-96	561	156	-72	..	..		6,305	61	-99	4,234	91	-98
	Labour costs		266	570	114	868	559	-36	..	..		251	97	-61	621	386	-38
	Machinery costs and capital costs		926	517	-44	1,894	1,437	-24	..	..		20,173	6,944	-66	6,674	2,335	-65
	General farming costs (including share of interest)		672	508	-24	6,838	6,111	-11	..	..		6,254	2,142	-66	4,156	4,238	2
	Land and property costs		4,364	2,058	-53	10,683	8,425	-21	..	..		33,614	9,243	-73	16,118	7,212	-55
Total Costs																	
Diversified share of farm business income			-168	3,005	(a)	15,255	13,102	-14	..	..		-1,394	10,188	(a)	4,460	12,373	177
Single Payment Scheme:																	
Total Output			1,812	2,933	62	1,502	1,351	-10	..	..		7,746	9,538	23	3,125	3,570	14
Variable Costs			0	0		0	0	-53	..	..		0	1	597	0	0	88
Fixed Costs			354	190	-46	394	100	-75	..	..		602	900	49	367	296	-19
Total Costs			354	190	-46	394	100	-75	..	..		603	901	49	367	296	-19
SPS share of farm business income			1,458	2,743	88	1,108	1,250	13	..	..		7,144	8,638	21	2,758	3,274	19
Farm Business:																	
Derivation of income measures:																	
1	Total Output		203,916	168,568	-17	416,554	390,251	-6	..	..		1,381,017	1,385,334	0	686,930	606,455	-12
2	Variable costs		113,064	92,914	-18	229,471	183,250	-20	..	..		889,926	902,170	1	425,858	365,079	-14
3=1-2	Total Gross Margin		90,852	75,654	-17	187,082	207,002	11	..	..		491,091	483,164	-2	261,072	241,376	-8
4	Fixed costs		61,244	51,683	-16	165,426	164,919	-0	..	..		436,793	343,495	-21	213,094	175,098	-18
5=2+4	Total Costs		174,308	144,597	-17	394,897	348,169	-12	..	..		1,326,719	1,245,665	-6	638,953	540,177	-15
6	Profit/(loss) on sale of fixed assets		129	250	94	0	329		..	..		-255	-589	(a)	-277	48	(a)
7=1-5+6	Farm Business Income		29,738	24,222	-19	21,657	42,411	96	..	..		54,044	139,079	157	47,701	66,326	39

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.15 - Mixed Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	18	17		62	49		38	43		88	80		206	189	
Average total area of farm (ha)	59.1	64.3	8.8	86.3	90.4	4.8	128.2	150.5	17.3	279.7	291.3	4.2	137.5	147.3	7.2
tenanted area %	22.8	20.5	-10.2	25.8	20.4	-20.8	38.5	41.5	8.0	52.0	60.6	16.5	41.6	45.4	9.0
owner occupied area %	77.2	79.5	3.0	74.2	79.6	7.2	61.6	58.5	-5.0	48.0	39.4	-17.9	58.4	54.6	-6.4
Woodland, buildings, etc.	5.8	5.7	-1.4	2.7	2.8	6.0	2.7	4.7	73.4	9.8	10.6	8.1	5.4	6.0	10.9
Utilised agricultural area (uaa)	53.3	58.6	9.9	83.6	87.6	4.8	125.5	145.8	16.1	269.9	280.7	4.0	132.1	141.3	7.0
Net land hired in for less than 1 year	-6.2	-5.0	(a)	-0.1	0.4	(a)	5.0	5.1	2.5	7.8	8.4	7.1	1.2	1.8	53.1
Total area farmed (excl. shared rough grazing)	47.1	53.5	13.8	83.5	88.0	5.4	130.6	150.9	15.6	277.7	289.1	4.1	133.3	143.2	7.4
of which: Total tillage	16.7	15.7	-5.9	31.6	32.4	2.6	61.4	63.1	2.8	139.4	144.9	3.9	61.3	63.3	3.4
Temporary grass	5.5	12.5	126.6	12.8	12.8	0.1	19.2	20.6	7.3	34.3	34.8	1.4	17.7	19.9	12.8
Permanent grass	24.6	25.3	2.6	38.7	42.5	9.6	48.9	65.2	33.4	99.8	104.4	4.6	53.0	58.2	9.9
Rough grazing (sole occupation)	0.2	0.0		0.3	0.3	-10.2	1.0	2.0	96.1	4.2	4.9	18.8	1.4	1.7	22.7
CROPPING (hectares per farm)															
Winter wheat	7.2	2.1	-70.6	13.7	9.0	-34.4	25.9	24.1	-7.0	64.1	59.7	-6.9	27.4	23.3	-15.1
Winter barley	1.1	2.3	114.2	4.6	5.6	22.6	10.6	9.7	-8.6	13.0	12.9	-0.7	6.9	7.3	6.7
Spring barley	1.3	3.3	147.8	4.1	5.3	30.6	5.0	8.4	69.1	9.4	11.9	26.6	4.9	7.0	43.1
Other cereals	2.3	0.9	-58.6	1.3	1.4	13.7	2.8	2.3	-18.0	5.8	6.3	9.0	3.0	2.8	-7.4
Oilseed rape	0.5	0.0		1.2	1.8	44.6	6.5	3.2	-50.5	17.1	18.3	7.1	6.1	6.0	-1.0
Peas & beans (dry/stockfeed)	0.2	0.2	-8.7	0.5	0.7	51.4	1.5	2.9	89.1	5.5	8.6	57.3	1.9	3.1	60.5
Potatoes	0.0	0.0		0.0	0.0		0.7	0.6	-8.7	1.0	0.4	-56.3	0.4	0.2	-44.1
Sugar beet	0.3	0.3	7.6	0.0	0.0		0.3	0.0		1.0	0.9	-16.3	0.4	0.3	-22.4
Other crops incl. horticultural crops	0.0	0.0		0.1	0.0	-96.1	0.4	1.0	161.5	2.4	2.8	15.3	0.8	0.9	21.0
Fallow & arable fodder crops	2.4	3.3	36.4	3.6	4.3	22.5	6.0	8.0	33.0	17.9	20.3	13.3	7.5	9.0	19.9
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.15 - Mixed Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.0	0.0		1.0	1.1	11.2	7.7	4.8	-37.9	44.5	43.5	-2.1	13.4	13.0	-3.4
Beef cows	13.3	13.1	-1.6	15.3	15.5	0.7	16.6	21.6	30.5	25.2	31.7	26.1	17.6	20.2	14.6
Other cattle	48.9	50.2	2.6	77.2	81.7	5.9	80.6	110.5	37.2	143.0	139.4	-2.5	87.9	93.4	6.3
Ewes	13.4	20.0	48.9	78.6	93.4	18.9	153.2	134.2	-12.4	288.4	281.0	-2.6	129.4	131.3	1.5
Other sheep	12.3	10.6	-14.0	71.6	106.6	49.0	168.2	153.2	-8.9	314.2	320.8	2.1	136.2	146.6	7.7
Breeding sows	1.5	1.7	17.1	5.7	6.0	5.5	6.9	4.3	-36.8	20.6	44.3	114.5	8.8	15.1	72.3
Other pigs	52.7	8.9	-83.0	152.2	73.9	-51.4	133.8	98.3	-26.5	255.7	517.8	102.5	150.7	181.7	20.6
Hens & pullets in lay	0.0	7.2		274.4	276.9	0.9	864.4	386.5	-55.3	594.1	659.2	11.0	381.3	326.1	-14.5
Other poultry	1059.8	0.0		1231.6	643.9	-47.7	1466.3	4870.4	232.1	1937.7	556.8	-71.3	1412.5	1074.0	-24.0
Other livestock	1.0	0.7	-30.4	0.9	0.0		0.8	0.7	-6.1	14.8	17.9	20.8	4.6	5.2	12.3
Total livestock units	49.2	42.4	-13.8	95.0	90.7	-4.5	125.2	134.4	7.3	246.8	292.4	18.5	128.3	139.5	8.7
LABOUR															
Total annual labour units	1.2	1.1	-3.1	1.9	1.7	-9.4	2.2	2.3	5.8	4.4	4.7	6.1	2.4	2.5	1.5
of which:															
Farmer & spouse	1.0	0.9	-7.7	1.1	1.1	-2.6	1.2	1.2	-2.2	1.3	1.3	1.0	1.2	1.1	-2.5
Wholly or mainly unpaid labour	0.1	0.2	22.8	0.3	0.3	6.9	0.4	0.4	19.6	0.8	0.7	-13.4	0.4	0.4	-0.7
Regular hired labour & manager	0.1	0.1	48.5	0.4	0.3	-30.5	0.5	0.6	17.6	2.0	2.3	16.1	0.7	0.8	10.8
Casual & seasonal	0.0	0.0	-67.3	0.1	0.0	-50.8	0.2	0.2	0.5	0.3	0.3	10.5	0.1	0.1	-8.0

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.16 - Mixed Farms: Output, Input Costs and Income by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	18	17		62	49		38	43		88	80		206	189	
Agriculture:															
Total Output	48,417	45,294	-6	120,405	103,194	-14	149,872	180,169	20	377,769	414,618	10	174,958	184,439	5
of which:															
Crop output (excluding subsidies)	13,679	16,723	22	28,249	24,619	-13	52,471	55,347	5	122,233	113,290	-7	53,397	51,338	-4
Livestock output (excluding subsidies and payments to agriculture)	29,263	25,935	-11	85,904	68,882	-20	91,836	117,732	28	240,188	289,293	20	113,190	125,028	10
Subsidies and payments to agriculture	232	1,620	598	318	117	-63	55	388	610	484	644	33	298	701	135
Miscellaneous variable costs (including for work done on other farms)	5,243	1,017	-81	5,934	9,576	61	5,511	6,702	22	14,863	11,391	-23	8,073	7,373	-9
Variable costs	22,775	26,310	16	69,797	56,386	-19	74,842	103,848	39	198,144	236,771	19	92,539	104,791	13
of which:															
crop specific costs	5,367	8,105	51	12,690	13,234	4	22,258	26,536	19	54,425	64,913	19	23,444	27,985	19
livestock specific costs	13,299	13,707	3	45,096	35,739	-21	44,240	57,147	29	118,704	145,218	22	56,270	63,018	12
Contract costs	3,106	4,315	39	10,422	6,530	-37	6,114	17,563	187	20,841	21,401	3	10,597	11,644	10
Casual labour	384	179	-53	1,050	630	-40	2,142	2,501	17	4,148	5,188	25	1,877	2,035	8
Miscellaneous variable costs (including for work done on other farms)	619	4	-99	539	253	-53	88	101	14	27	51	91	351	109	-69
Total Gross Margin	25,642	18,985	-26	50,608	46,808	-8	75,030	76,321	2	179,624	177,847	-1	82,419	79,648	-3
Fixed costs	25,441	22,817	-10	49,109	42,705	-13	68,312	79,253	16	166,853	182,324	9	77,418	81,044	5
of which:															
Regular labour	909	1,007	11	5,114	3,928	-23	8,545	10,084	18	35,173	41,651	18	12,592	14,388	14
Machinery costs	11,138	12,287	10	18,307	17,744	-3	28,326	30,377	7	57,701	62,721	9	28,547	30,474	7
Depreciation of glasshouses & permanent crops	0	0		0	0		0	0		0	0		0	0	
General farming costs	6,944	6,098	-12	16,051	10,619	-34	17,270	19,067	10	35,981	34,182	-5	19,176	17,117	-11
Land and property costs	3,696	2,952	-20	6,536	6,545	0	11,514	14,487	26	29,540	36,416	23	12,732	14,942	17
Miscellaneous fixed costs (including for work done on other farms)	2,753	473	-83	3,100	3,870	25	2,656	5,237	97	8,459	7,355	-13	4,372	4,123	-6
Total Costs	48,215	49,127	2	118,906	99,091	-17	143,154	183,101	28	364,998	419,095	15	169,957	185,834	9
Agriculture share of farm business income	786	-3,960	(a)	2,121	5,026	137	7,014	-2,634	(a)	14,219	-2,797	(a)	5,782	-637	(a)
Agri-environment and Other Payments:															
Total Output	2,585	1,923	-26	3,297	3,044	-8	5,246	9,831	87	12,921	12,242	-5	5,993	6,268	5
Variable costs	61	32	-48	8	40	370	80	118	48	78	86	10	52	62	18
Total Gross Margin	2,524	1,891	-25	3,289	3,005	-9	5,166	9,713	88	12,843	12,156	-5	5,941	6,206	4
Fixed costs	924	234	-75	698	488	-30	1,700	1,296	-24	2,322	1,715	-26	1,351	876	-35
of which:															
Labour costs	9	0		4	4	-8	0	23		87	84	-4	27	28	2
Machinery costs	55	9	-83	33	27	-19	551	62	-89	108	68	-37	141	39	-73
General farming costs (including share of interest)	331	132	-60	250	140	-44	287	264	-8	521	248	-52	350	186	-47
Land and property costs	529	93	-82	410	317	-23	862	947	10	1,606	1,314	-18	833	624	-25
Total Costs	985	266	-73	706	528	-25	1,780	1,414	-21	2,401	1,801	-25	1,403	938	-33
Agri-environment share of farm business income	1,600	1,657	4	2,591	2,516	-3	3,466	8,417	143	10,521	10,441	-1	4,590	5,330	16

(£ per farm)

TABLE 6.16 - Mixed Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		4,046	4,622	14	5,038	4,283	-15	6,298	7,862	25	34,624	44,002	27	12,892	15,775	22
Variable costs		437	264	-40	677	351	-48	117	75	-36	4,302	3,716	-14	1,494	1,208	-19
Total Gross Margin		3,609	4,358	21	4,362	3,931	-10	6,182	7,787	26	30,322	40,286	33	11,397	14,567	28
Fixed costs		2,056	1,720	-16	3,543	2,093	-41	1,735	2,941	70	18,948	24,060	27	6,985	8,133	16
of which:																
	Labour costs	0	1		821	338	-59	5	207	4,499	6,855	8,688	27	2,089	2,515	20
	Machinery costs and capital costs	240	114	-53	347	307	-11	61	194	216	1,933	2,596	34	698	866	24
	General farming costs (including share of interest)	1,031	682	-34	1,735	644	-63	467	547	17	4,266	5,923	39	2,025	2,085	3
	Land and property costs	785	924	18	641	803	25	1,202	1,993	66	5,895	6,853	16	2,173	2,667	23
Total Costs		2,493	1,984	-20	4,220	2,444	-42	1,851	3,016	63	23,250	27,776	19	8,480	9,341	10
Diversified share of farm business income		1,553	2,638	70	818	1,838	125	4,447	4,845	9	11,373	16,226	43	4,412	6,434	46
Single Payment Scheme:																
Total Output		10,111	14,509	44	17,215	20,169	17	26,804	32,787	22	57,028	60,909	7	27,516	31,683	15
Variable Costs		1	9	873	5	7	35	7	8	18	9	10	6	5	8	56
Fixed Costs		1,373	1,118	-19	2,385	1,665	-30	3,610	3,442	-5	7,540	5,998	-20	3,692	2,969	-20
Total Costs		1,374	1,127	-18	2,390	1,672	-30	3,617	3,450	-5	7,549	6,008	-20	3,697	2,977	-19
SPS share of farm business income		8,737	13,382	53	14,825	18,497	25	23,187	29,338	27	49,479	54,901	11	23,819	28,706	21
Farm Business:																
Derivation of income measures:																
1	Total Output	65,158	66,348	2	145,955	130,690	-10	188,219	230,649	23	482,342	531,772	10	221,358	238,165	8
2	Variable costs	23,273	26,614	14	70,488	56,784	-19	75,045	104,049	39	202,534	240,584	19	94,091	106,069	13
3=1-2	Total Gross Margin	41,885	39,734	-5	75,467	73,906	-2	113,174	126,600	12	279,808	291,188	4	127,268	132,096	4
4	Fixed costs	29,794	25,890	-13	55,735	46,951	-16	75,356	86,932	15	195,664	214,096	9	89,446	93,021	4
5=2+4	Total Costs	53,067	52,504	-1	126,223	103,735	-18	150,402	190,981	27	398,198	454,680	14	183,537	199,090	8
6	Profit/(loss) on sale of fixed assets	584	-128	(a)	623	924	48	296	298	0	1,448	1,680	16	782	759	-3
7=1-5+6	Farm Business Income	12,676	13,716	8	20,355	27,878	37	38,114	39,965	5	85,592	78,772	-8	38,603	39,833	3

(a) Percentage change omitted because of negative values.

TABLE 6.17 - Horticulture Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	..	17		27	26		22	25		142	144		205	212	
Average total area of farm (ha)	..	9.5		18.2	15.6	-15	10.2	10.2	-1	54.7	65.5	20	28.1	27.2	-3
tenanted area %	..	58.6		19.2	13.5	-29	29.0	28.2	-3	52.9	45.7	-14	47.3	40.6	-14
owner occupied area %	..	41.4		80.8	86.5	7	71.0	71.8	1	47.1	54.3	15	52.7	59.4	13
Woodland, buildings, etc.	..	0.5		2.7	2.2	-18	0.7	1.2	54	6.3	8.3	31	3.2	3.3	2
Utilised agricultural area (uaa)	..	9.0		15.5	13.3	-14	9.5	9.0	-5	48.3	57.3	19	24.9	23.9	-4
Net land hired in for less than 1 year	..	-0.5		-2.1	-3.2	(a)	-0.5	-0.8	(a)	-2.9	-5.5	(a)	-1.6	-2.8	(a)
Total area farmed (excl. shared rough grazing)	..	8.6		13.4	10.1	-24	9.0	8.3	-8	45.4	51.7	14	23.2	21.2	-9
of which: Total tillage	..	3.0		6.4	5.7	-10	8.5	7.9	-8	42.2	47.6	13	18.3	17.0	-7
Temporary grass	..	0.0		0.0	0.1	177	0.0	0.0		0.2	0.4	131	0.1	0.1	61
Permanent grass	..	5.6		7.0	4.3	-39	0.5	0.4	-21	3.0	3.7	21	4.9	4.0	-18
Rough grazing (sole occupation)	..	0.1		0.0	0.0		0.0	0.0		0.0	0.1	4,514	0.0	0.0	6,740
CROPPING (hectares per farm)															
Winter wheat	..	0.0		0.3	0.0		3.9	0.8	-79	4.3	4.6	6	2.0	1.4	-32
Winter barley	..	0.0		0.0	0.0		0.0	0.0		0.0	0.2		0.0	0.1	
Spring barley	..	0.0		0.3	0.0		0.0	0.7		1.4	0.3	-80	0.6	0.2	-71
Other cereals	..	0.0		0.0	0.0		0.0	0.0		0.4	0.3	-20	0.1	0.1	-36
Oilseed rape	..	0.0		0.0	0.0		0.0	0.0		0.6	0.0		0.2	0.0	
Peas & beans (dry/stockfeed)	..	0.0		0.0	0.0		0.0	0.0		0.1	0.1	38	0.0	0.0	10
Potatoes	..	0.0		0.3	0.1	-63	0.0	0.0		0.5	0.4	-21	0.3	0.2	-41
Sugar beet	..	0.0		0.1	0.0		0.0	0.0		0.3	1.5	363	0.2	0.4	186

TABLE 6.17 - Horticulture Farms: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
CROPPING (cont'd) (hectares per farm)															
Outdoor vegetables	..	1		3	3	0	0	3		22	30	39	9	10	15
Glasshouse vegetables (incl mushrooms)	..	0.0		0.1	0.1	14	0.1	0.1	-11	0.4	0.4	4	0.2	0.2	-9
Outdoor flowers and nursery stock	..	0.2		0.6	0.6	9	0.7	0.6	-14	3.3	2.7	-19	1.5	1.1	-26
Glasshouse flowers and nursery stock	..	0.0		0.0	0.0	-41	0.1	0.1	-13	0.8	0.6	-20	0.3	0.2	-34
Glasshouse fruit	..	0.0		0.0	0.0		0.0	0.0		0.4	0.4	1	0.1	0.1	-19
Top fruit	..	0.7		0.9	0.9	0	1.6	1.6	-0	7.4	9.0	22	3.2	3.2	-1
Soft fruit and strawberries	..	0.4		0.5	0.5	-2	0.1	0.5	326	0.9	1.1	25	0.6	0.6	15
Other crops excl. horticultural crops	..	1.1		3.0	3.3	10	0.8	3.9	381	23.0	26.2	14	9.3	9.2	-2
Total set-aside area	..	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
LABOUR															
Total annual labour units	..	1.9		2.8	2.8	-2	3.2	3.7	15	16.5	17.3	5	7.4	6.7	-9
of which: Farmer & spouse	..	0.9		1.1	1.1	-6	1.3	1.5	14	1.2	1.2	-2	1.1	1.1	-2
Wholly or mainly unpaid labour	..	0.2		0.2	0.1	-30	0.1	0.1	84	0.3	0.4	6	0.2	0.2	3
Regular hired labour & manager	..	0.6		1.1	1.2	12	1.1	1.0	-9	11.4	9.0	-20	4.5	3.2	-29
Casual & seasonal	..	0.2		0.4	0.3	-21	0.7	1.0	48	3.6	6.7	87	1.5	2.2	45

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.18 - Horticulture Farms: Output, Input Costs and Income by Size Group

(£ per farm)																
		Part-Time			Small			Medium			Large			All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample		..	17		27	26		22	25		142	144		205	212	
Agriculture:																
Total Output		..	73,409		123,973	114,965	-7	126,695	152,941	21	858,758	915,411	7	363,379	333,115	-8
of which:																
Crop output (excluding subsidies)		..	69,063		122,534	113,716	-7	113,735	149,230	31	846,859	892,472	5	355,816	324,544	-9
Livestock output (excluding subsidies and payments to agriculture)		..	2,479		1,222	1,013	-17	11,075	2,510	-77	692	1,732	150	2,788	1,829	-34
Subsidies and payments to agriculture		..	0		0	0		111	0		2	3	18	14	1	-94
Miscellaneous variable costs (including for work done on other farms)		..	1,867		217	236	9	1,774	1,201	-32	11,205	21,204	89	4,761	6,742	42
Variable costs		..	27,910		48,527	45,508	-6	68,797	83,099	21	444,450	463,486	4	182,576	162,813	-11
of which:																
crop specific costs		..	24,275		41,429	39,377	-5	55,419	64,568	17	379,750	346,488	-9	155,291	124,633	-20
livestock specific costs		..	738		823	406	-51	3,418	826	-76	368	736	100	984	648	-34
Contract costs		..	265		1,062	1,577	49	361	976	170	10,488	15,102	44	4,131	4,931	19
Casual labour		..	2,504		5,213	4,148	-20	9,598	16,723	74	51,571	97,548	89	21,344	31,545	48
Miscellaneous variable costs (including for work done on other farms)		..	128		0	0		0	7		2,272	3,612	59	826	1,056	28
Total Gross Margin		..	45,498		75,446	69,458	-8	57,898	69,842	21	414,309	451,925	9	180,803	170,302	-6
Fixed costs		..	31,415		59,195	52,308	-12	46,706	52,827	13	376,980	358,761	-5	160,209	132,640	-17
of which:																
Regular labour		..	9,906		27,074	25,227	-7	18,963	20,459	8	201,131	182,883	-9	82,312	64,596	-22
Machinery costs		..	5,173		10,402	9,229	-11	9,306	12,103	30	62,710	60,089	-4	27,427	22,734	-17
Depreciation of glasshouses & permanent crops		..	1,593		1,010	579	-43	834	958	15	9,272	8,836	-5	3,904	3,249	-17
General farming costs		..	10,152		16,295	12,408	-24	12,582	14,879	18	64,294	65,350	2	30,214	26,976	-11
Land and property costs		..	4,186		4,319	4,744	10	4,819	4,236	-12	32,035	37,268	16	13,535	13,685	1
Miscellaneous fixed costs (including for work done on other farms)		..	405		94	120	27	202	193	-4	7,537	4,335	-42	2,818	1,400	-50
Total Costs		..	59,325		107,722	97,815	-9	115,503	135,927	18	821,429	822,247	0	342,785	295,453	-14
Agriculture share of farm business income		..	14,173		15,686	17,150	9	11,192	16,638	49	37,648	93,314	148	20,536	37,684	83
Agri-environment and Other Payments:																
Total Output		..	612		930	911	-2	176	135	-23	2,188	3,176	45	1,219	1,366	12
Variable costs		..	57		0	3	4,338	1	0		0	9	21,964	7	20	188
Total Gross Margin		..	555		930	909	-2	175	135	-23	2,188	3,167	45	1,212	1,346	11
Fixed costs		..	105		434	110	-75	16	9	-44	152	350	131	225	164	-27
of which:																
Labour costs		..	0		0	0		0	0		5	14	177	2	4	121
Machinery costs		..	1		3	3	-17	2	0	-80	5	6	20	3	3	-13
General farming costs (including share of interest)		..	16		354	39	-89	6	3	-56	64	206	222	130	75	-42
Land and property costs		..	88		77	68	-11	8	6	-28	77	123	59	89	82	-8
Total Costs		..	162		434	113	-74	17	9	-47	152	359	137	232	184	-21
Agri-environment share of farm business income		..	450		496	799	61	159	126	-20	2,037	2,817	38	988	1,183	20

TABLE 6.18 - Horticulture Farms: Output, Input Costs and Income by Size Group

		Part-Time			Small			Medium			Large			(£ per farm) All Sizes		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																
Total Output		..	28,580		9,772	20,888	114	15,180	4,523	-70	62,283	40,393	-35	35,292	26,613	-25
Variable costs		..	7,384		747	593	-21	3,573	278	-92	19,539	4,784	-76	10,693	3,720	-65
Total Gross Margin		..	21,195		9,025	20,295	125	11,607	4,245	-63	42,744	35,609	-17	24,599	22,893	-7
Fixed costs		..	20,076		4,185	10,233	145	6,578	2,137	-68	29,914	20,046	-33	18,937	14,876	-21
of which:	Labour costs	..	15,052		1,462	3,964	171	2,032	153	-92	14,468	6,133	-58	10,453	7,346	-30
	Machinery costs and capital costs	..	389		351	2,758	685	314	122	-61	4,164	3,539	-15	1,681	1,960	17
	General farming costs (including share of interest)	..	2,886		1,299	2,102	62	3,124	1,387	-56	6,262	4,345	-31	4,169	2,875	-31
	Land and property costs	..	1,749		1,072	1,409	31	1,107	475	-57	5,020	6,030	20	2,635	2,695	2
Total Costs		..	27,460		4,932	10,826	120	10,151	2,414	-76	49,453	24,830	-50	29,630	18,597	-37
Diversified share of farm business income		..	1,119		4,840	10,061	108	5,029	2,108	-58	12,830	15,562	21	5,662	8,017	42
Single Payment Scheme:																
Total Output		..	1,420		1,534	1,346	-12	893	786	-12	4,122	5,842	42	2,381	2,566	8
Variable Costs		..	0		0	0	-72	0	0	29	0	0	159	0	0	68
Fixed Costs		..	114		274	81	-70	96	51	-47	319	299	-6	262	149	-43
Total Costs		..	115		274	81	-70	96	51	-47	319	300	-6	262	149	-43
SPS share of farm business income		..	1,306		1,260	1,265	0	797	735	-8	3,803	5,542	46	2,119	2,417	14
Farm Business:																
Derivation of income measures:																
1	Total Output	..	104,020		136,210	138,111	1	142,944	158,384	11	927,352	964,822	4	402,272	363,661	-10
2	Variable costs	..	35,352		49,274	46,104	-6	72,372	83,377	15	463,989	468,280	1	193,276	166,554	-14
3=1-2	Total Gross Margin	..	68,669		86,935	92,007	6	70,572	75,008	6	463,363	496,542	7	208,996	197,107	-6
4	Fixed costs	..	51,710		64,088	62,732	-2	53,395	55,024	3	407,364	379,456	-7	179,633	147,829	-18
5=2+4	Total Costs	..	87,062		113,362	108,836	-4	125,767	138,401	10	871,353	847,736	-3	372,909	314,383	-16
6	Profit/(loss) on sale of fixed assets	..	90		-565	0		0	-377	(a)	320	151	-53	-58	22	(a)
7=1-5+6	Farm Business Income	..	17,048		22,282	29,275	31	17,177	19,607	14	56,318	117,236	108	29,305	49,300	68

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 6.19 - All Farm Types: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	242	261		484	479		372	390		777	757		1,875	1,887	
Average total area of farm (ha)	66.3	69.3	4.5	101.7	104.5	2.8	140.3	152.1	8.4	271.9	279.4	2.8	140.9	145.2	3.0
tenanted area %	28.8	26.9	-6.7	37.2	35.5	-4.4	45.0	45.2	0.4	49.0	50.0	2.2	43.0	42.9	-0.5
owner occupied area %	71.2	73.1	2.7	62.8	64.5	2.6	55.0	54.8	-0.3	51.0	50.0	-2.1	57.0	57.1	0.3
Woodland, buildings, etc.	3.0	3.4	12.1	4.4	5.1	15.4	3.7	4.1	11.2	8.8	10.1	15.0	5.0	5.7	13.5
Utilised agricultural area (uaa)	63.2	65.9	4.2	97.3	99.5	2.2	136.6	148.0	8.4	263.1	269.3	2.4	135.9	139.5	2.7
Net land hired in for less than 1 year	-5.2	-3.4	(a)	-3.2	-4.4	(a)	1.1	2.3	112.4	-0.3	2.6	(a)	-2.4	-1.3	(a)
Total area farmed (excl. shared rough grazing)	58.0	62.5	7.7	94.1	95.1	1.0	137.7	150.3	9.2	262.8	272.0	3.5	133.5	138.2	3.5
of which: Total tillage	25.3	27.2	7.7	48.1	50.6	5.2	72.9	79.4	9.0	156.6	155.6	-0.6	73.0	74.4	1.9
Temporary grass	2.9	4.8	62.4	6.1	6.3	3.0	11.3	12.3	8.3	21.0	24.4	15.9	9.8	11.3	14.9
Permanent grass	26.5	27.5	3.8	34.2	33.8	-1.2	44.7	46.8	4.6	71.1	74.4	4.6	43.0	44.1	2.4
Rough grazing (sole occupation)	3.3	3.0	-9.7	5.7	4.4	-23.1	8.7	11.8	35.1	14.0	17.6	25.4	7.6	8.4	10.6
CROPPING (hectares per farm)															
Winter wheat	11.6	10.3	-10.8	22.8	19.5	-14.5	30.5	30.0	-1.6	66.0	56.6	-14.3	31.8	27.7	-12.9
Winter barley	3.5	2.9	-16.5	3.3	4.0	20.4	8.0	6.7	-16.6	10.2	9.8	-3.9	5.9	5.6	-5.3
Spring barley	1.5	2.5	68.9	2.6	3.8	47.1	6.1	8.6	40.9	7.6	11.3	48.6	4.1	6.1	47.3
Other cereals	0.8	1.1	53.1	2.5	2.3	-8.0	2.7	2.7	2.7	4.9	4.7	-3.3	2.6	2.6	0.1
Oilseed rape	2.7	2.2	-17.6	5.1	6.7	31.5	9.1	11.7	28.3	22.5	19.5	-13.3	9.5	9.3	-1.1
Peas & beans (dry/stockfeed)	1.0	1.2	26.5	1.6	2.7	62.6	3.0	4.5	49.5	5.4	8.3	53.6	2.6	3.9	50.1
Potatoes	0.1	0.1	4.2	0.7	0.7	-5.8	1.1	1.0	-7.5	5.0	4.4	-13.2	1.7	1.5	-12.8
Sugar beet	0.8	0.8	-7.3	1.7	1.6	-4.7	1.7	2.1	19.5	5.2	5.1	-2.6	2.3	2.3	-2.0
Other crops incl. horticultural crops	0.7	1.2	61.4	2.3	2.5	7.7	2.2	3.3	46.1	12.8	13.7	6.9	4.5	5.0	11.1
Fallow & arable fodder crops	2.1	4.0	87.8	4.5	5.0	12.3	7.6	7.1	-7.5	18.3	22.3	21.6	7.8	9.3	19.4
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 6.19 - All Farm Types: Cropping, Stocking and Labour by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)															
Dairy cows & heifers in milk	0.8	0.7	-14.7	5.8	4.9	-14.8	20.4	19.5	-4.2	61.5	65.2	5.9	20.8	21.0	0.7
Beef cows	11.3	11.0	-2.3	11.2	10.4	-6.5	11.5	12.0	3.9	13.0	13.8	6.7	11.7	11.7	-0.2
Other cattle	28.5	29.3	2.6	38.7	40.1	3.7	55.3	57.6	4.1	92.3	101.4	9.9	52.0	54.9	5.6
Ewes	25.6	24.4	-4.7	76.4	77.7	1.6	109.5	112.3	2.5	188.2	195.6	3.9	95.5	96.9	1.4
Other sheep	24.1	21.8	-9.3	71.1	74.6	4.9	106.8	107.3	0.5	184.1	199.9	8.6	92.0	95.5	3.8
Breeding sows	0.5	0.4	-13.6	1.7	1.8	7.1	3.0	2.6	-15.4	16.9	19.3	13.9	5.4	5.9	8.2
Other pigs	11.1	10.1	-9.3	32.2	31.6	-1.7	78.4	63.0	-19.5	174.7	202.6	16.0	69.6	72.8	4.6
Hens & pullets in lay	54.1	76.5	41.4	175.7	185.6	5.6	285.8	281.3	-1.6	1108.6	664.5	-40.1	395.2	287.9	-27.2
Other poultry	276.9	180.2	-34.9	376.0	320.6	-14.7	1640.9	1287.6	-21.5	1718.3	1610.5	-6.3	887.1	750.7	-15.4
Other livestock	0.4	0.2	-44.5	0.6	0.6	0.2	1.8	1.6	-12.9	5.5	5.9	5.8	2.0	2.0	-1.9
Total livestock units	32.0	32.1	0.4	55.9	56.0	0.1	97.4	95.2	-2.3	199.9	208.0	4.1	92.2	93.0	0.9
LABOUR															
Total annual labour units	1.1	1.1	3.1	1.8	1.7	-2.2	2.3	2.4	3.5	5.8	5.8	-0.7	2.7	2.7	-0.9
of which:															
Farmer & spouse	0.8	0.8	-0.2	1.1	1.0	-1.0	1.2	1.2	0.9	1.2	1.2	0.1	1.1	1.1	-0.4
Wholly or mainly unpaid labour	0.1	0.1	4.6	0.3	0.2	-1.0	0.3	0.3	3.8	0.5	0.5	-1.4	0.3	0.3	-0.7
Regular hired labour & manager	0.1	0.2	16.0	0.3	0.3	-6.9	0.6	0.6	4.9	3.2	2.9	-10.6	1.0	1.0	-9.3
Casual & seasonal	0.0	0.1	23.8	0.1	0.1	-0.7	0.2	0.2	15.3	0.8	1.1	36.3	0.3	0.4	27.5

(a) Percentage change omitted because of negative values.

TABLE 6.20 - All Farm Types: Output, Input Costs and Income by Size Group

	Part-Time			Small			Medium			Large			All Sizes		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	242	261		484	479		372	390		777	757		1,875	1,887	
Agriculture:															
Total Output	47,228	49,273	4	105,961	102,083	-4	176,273	176,011	-0	517,467	502,895	-3	204,758	197,958	-3
of which:															
Crop output (excluding subsidies)	25,611	28,053	10	56,034	53,195	-5	78,594	79,907	2	267,621	236,864	-11	104,636	95,744	-8
Livestock output (excluding subsidies and payments to agriculture)	18,109	18,118	0	43,890	42,075	-4	88,216	84,915	-4	229,876	245,394	7	90,730	92,363	2
Subsidies and payments to agriculture	266	278	4	705	245	-65	420	903	115	783	754	-4	555	483	-13
Miscellaneous variable costs (including for work done on other farms)	3,242	2,824	-13	5,332	6,568	23	9,042	10,287	14	19,187	19,882	4	8,837	9,368	6
Variable costs	22,891	26,216	15	50,706	53,839	6	83,934	95,606	14	251,709	265,806	6	99,037	105,044	6
of which:															
crop specific costs	10,224	13,055	28	21,446	26,053	21	31,039	41,020	32	109,071	107,293	-2	42,005	44,814	7
livestock specific costs	8,102	7,963	-2	20,959	19,399	-7	41,154	40,000	-3	110,350	118,233	7	43,165	43,870	2
Contract costs	3,799	4,387	15	6,549	6,504	-1	8,966	10,763	20	18,779	21,795	16	9,251	10,355	12
Casual labour	621	729	17	1,485	1,567	6	2,621	3,286	25	12,650	17,456	38	4,252	5,546	30
Miscellaneous variable costs (including for work done on other farms)	146	82	-44	267	316	18	153	537	250	860	1,030	20	365	460	26
Total Gross Margin	24,336	23,058	-5	55,255	48,244	-13	92,339	80,405	-13	265,758	237,089	-11	105,720	92,913	-12
Fixed costs	24,633	25,891	5	48,839	49,871	2	73,096	79,896	9	217,990	216,728	-1	88,702	89,085	0
of which:															
Regular labour	1,533	2,150	40	6,400	5,959	-7	10,303	10,837	5	58,827	56,542	-4	18,938	18,202	-4
Machinery costs	10,163	11,158	10	19,056	20,009	5	28,884	31,474	9	67,549	68,444	1	30,379	31,266	3
Depreciation of glasshouses & permanent crops	69	119	72	-41	-31	(a)	42	60	44	1,103	786	-29	294	230	-22
General farming costs	7,492	7,201	-4	13,089	12,002	-8	16,328	17,570	8	42,241	40,645	-4	19,406	18,598	-4
Land and property costs	3,330	3,839	15	7,153	8,336	17	12,401	13,883	12	36,107	38,026	5	14,240	15,278	7
Miscellaneous fixed costs (including for work done on other farms)	2,048	1,425	-30	3,182	3,597	13	5,138	6,072	18	12,162	12,285	1	5,446	5,511	1
Total Costs	47,525	52,107	10	99,545	103,710	4	157,030	175,502	12	469,699	482,534	3	187,740	194,129	3
Agriculture share of farm business income	74	-2,923	(a)	6,805	-1,151	(a)	20,135	1,146	-94	49,028	21,864	-55	17,701	4,420	-75
Agri-environment and Other Payments:															
Total Output	3,032	3,444	14	4,823	4,990	3	7,406	7,989	8	11,470	12,310	7	6,406	6,827	7
Variable costs	88	64	-27	109	95	-14	158	104	-34	131	128	-2	116	96	-18
Total Gross Margin	2,944	3,380	15	4,714	4,896	4	7,248	7,885	9	11,339	12,182	7	6,290	6,731	7
Fixed costs	831	761	-8	1,088	1,031	-5	1,976	1,884	-5	2,055	1,923	-6	1,400	1,307	-7
of which:															
Labour costs	55	98	77	40	136	239	375	439	17	187	286	53	134	209	56
Machinery costs	48	78	62	73	65	-11	151	61	-60	104	125	20	86	83	-4
General farming costs (including share of interest)	274	205	-25	328	210	-36	378	267	-30	421	306	-27	344	241	-30
Land and property costs	454	380	-16	647	619	-4	1,071	1,117	4	1,342	1,207	-10	835	773	-7
Total Costs	919	825	-10	1,198	1,126	-6	2,133	1,987	-7	2,185	2,051	-6	1,516	1,402	-8
Agri-environment share of farm business income	2,113	2,619	24	3,626	3,865	7	5,272	6,002	14	9,284	10,259	10	4,890	5,425	11

(£ per farm)

TABLE 6.20 - All Farm Types: Output, Input Costs and Income by Size Group

			(£ per farm)														
			Part-Time			Small			Medium			Large			All Sizes		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:																	
Total Output			8,499	10,886	28	9,155	9,760	7	9,906	10,018	1	26,961	21,220	-21	13,607	12,983	-5
Variable costs			1,298	1,102	-15	531	377	-29	486	200	-59	3,404	1,264	-63	1,472	782	-47
Total Gross Margin			7,201	9,784	36	8,624	9,383	9	9,419	9,819	4	23,556	19,956	-15	12,135	12,201	1
Fixed costs			4,513	5,116	13	4,258	4,169	-2	3,918	3,468	-11	14,347	9,913	-31	6,839	5,767	-16
of which:																	
	Labour costs		1,959	1,696	-13	605	610	1	502	175	-65	4,688	2,524	-46	2,011	1,336	-34
	Machinery costs and capital costs		261	325	25	773	535	-31	343	329	-4	1,894	1,126	-41	844	589	-30
	General farming costs (including share of interest)		1,317	1,502	14	1,287	1,255	-2	1,210	848	-30	3,232	2,418	-25	1,777	1,554	-13
	Land and property costs		977	1,592	63	1,594	1,768	11	1,862	2,116	14	4,534	3,846	-15	2,207	2,288	4
Total Costs			5,812	6,217	7	4,789	4,546	-5	4,404	3,668	-17	17,752	11,177	-37	8,311	6,549	-21
Diversified share of farm business income			2,687	4,668	74	4,365	5,215	19	5,502	6,351	15	9,209	10,043	9	5,296	6,434	21
Single Payment Scheme:																	
Total Output			12,898	14,741	14	18,963	21,911	16	26,987	31,269	16	50,253	57,079	14	26,440	30,028	14
Variable Costs			3	6	126	5	6	24	8	8	3	8	11	36	6	8	36
Fixed Costs			1,840	1,536	-16	2,503	2,258	-10	3,270	3,223	-1	6,324	5,288	-16	3,405	2,952	-13
Total Costs			1,842	1,542	-16	2,508	2,264	-10	3,278	3,231	-1	6,332	5,299	-16	3,410	2,959	-13
SPS share of farm business income			11,056	13,199	19	16,455	19,648	19	23,710	28,038	18	43,921	51,779	18	23,030	27,069	18
Farm Business:																	
Derivation of income measures:																	
1	Total Output		71,657	78,344	9	138,902	138,745	-0	220,572	225,288	2	606,150	593,504	-2	251,211	247,796	-1
2	Variable costs		24,280	27,388	13	51,351	54,316	6	84,586	95,918	13	255,252	267,209	5	100,631	105,929	5
3=1-2	Total Gross Margin		47,377	50,956	8	87,551	84,428	-4	135,986	129,370	-5	350,898	326,295	-7	150,580	141,866	-6
4	Fixed costs		31,817	33,304	5	56,688	57,328	1	82,260	88,470	8	240,716	233,853	-3	100,346	99,110	-1
5=2+4	Total Costs		56,098	60,692	8	108,040	111,645	3	166,845	184,388	11	495,968	501,062	1	200,977	205,040	2
6	Profit/(loss) on sale of fixed assets		371	-90	(a)	388	476	23	892	637	-29	1,260	1,503	19	684	592	-13
7=1-5+6	Farm Business Income		15,930	17,563	10	31,251	27,576	-12	54,618	41,537	-24	111,442	93,945	-16	50,917	43,348	-15

(a) Percentage change omitted because of negative values.

TABLE 7.1 Cereal - Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	84	93		34	47		86	85		357	354	
Average total area of farm (ha)	184.4	236.7	28.4	240.0	199.1	-17.0	188.3	215.8	14.6	213.2	212.7	-0.2
tenanted area %	43.0	46.0	7.0	98.8	85.1	-13.8	22.0	17.0	-22.7	37.3	37.0	-0.6
owner occupied area %	57.0	54.0	-5.3	141.3	114.0	-19.3	78.0	83.0	6.4	62.7	63.0	0.4
Woodland, buildings, etc.	10.2	13.5	32.9	7.6	6.0	-20.8	6.9	11.3	65.1	8.0	9.2	14.7
Utilised agricultural area (uaa)	174.2	223.2	28.1	232.5	193.2	-16.9	181.5	204.5	12.7	205.2	203.5	-0.8
Net land hired in for less than 1 year	-5.2	-3.5	(a)	-12.8	-5.4	(a)	-6.7	-14.9	(a)	-9.4	-7.3	(a)
Total area farmed (excl. shared rough grazing)	169.0	219.8	30.0	219.7	187.8	-14.5	174.8	189.5	8.4	195.8	196.2	0.2
of which: Total tillage	132.8	183.8	38.4	187.9	159.1	-15.3	156.6	168.1	7.4	166.4	167.5	0.7
Temporary grass	8.5	9.1	7.3	5.8	8.1	38.7	2.9	3.4	17.5	5.8	7.2	24.4
Permanent grass	24.5	25.2	2.9	25.4	20.1	-21.0	15.2	17.5	15.6	22.6	20.7	-8.4
Rough grazing (sole occupation)	3.3	1.7	-48.9	0.5	0.5	-2.5	0.2	0.5	178.1	1.1	0.8	-28.6
CROPPING (hectares per farm)												
Winter wheat	65.0	72.7	11.9	90.5	70.1	-22.5	78.0	71.8	-7.9	81.0	71.2	-12.1
Winter barley	14.1	14.5	2.6	16.0	11.8	-26.2	9.9	8.6	-13.2	14.0	11.7	-16.7
Spring barley	6.5	18.9	188.8	10.1	12.7	25.8	8.8	10.4	18.5	8.9	13.7	53.7
Other cereals	6.7	9.2	37.4	8.0	6.2	-21.8	5.2	7.1	35.9	7.0	7.2	3.2
Oilseed rape	19.5	27.4	40.5	33.9	27.2	-19.6	24.9	29.3	17.7	28.1	27.8	-0.9
Peas & beans (dry/stockfeed)	7.7	13.9	80.4	8.5	10.4	22.1	7.5	11.8	58.2	8.1	11.7	44.4
Potatoes	0.0	0.1	248.1	0.2	0.1	-59.1	0.3	0.3	-17.2	0.2	0.1	-27.7
Sugar beet	0.7	0.5	-25.6	4.3	2.9	-31.7	2.7	3.2	18.5	3.0	2.4	-20.0
Other crops incl. horticultural crops	2.7	2.7	-1.1	1.7	3.2	87.3	2.6	5.3	105.2	2.2	3.6	65.2
Fallow & arable fodder crops	8.6	17.2	99.5	11.7	10.2	-12.4	13.5	18.0	33.7	11.4	13.9	22.5
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.1 Cereal - Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	0.2	0.2	-19	0.5	0.0		0.0	0.1		0.3	0.1	-77
Beef cows	8.9	9.2	4	6.1	4.6	-24	2.8	3.1	11	5.9	5.4	-9
Other cattle	23.9	26.8	12	27.2	24.2	-11	10.0	7.9	-21	22.1	20.7	-6
Ewes	74.2	58.1	-22	42.4	38.1	-10	13.7	21.8	59	43.1	39.0	-10
Other sheep	70.9	68.1	-4	38.9	36.4	-6	15.6	23.0	48	40.9	40.9	-0
Breeding sows	0.8	0.0	-96	0.2	0.9	413	0.0	0.2		0.3	0.5	83
Other pigs	10.5	15.1	43	22.9	32.4	41	33.1	23.9	-28	22.4	25.9	16
Hens & pullets in lay	0.0	27.9		0.0	1.0		18.4	15.6	-15	4.6	11.4	146
Other poultry	23.8	10.4	-56	41.4	19.0	-54	0.6	0.0		26.8	12.1	-55
Other livestock	1.1	1.5	40	0.9	1.4	58	0.6	1.1	68	0.9	1.3	54
Total livestock units	34.2	35.2	3	32.0	29.9	-7	16.7	15.9	-5	28.7	27.7	-4
LABOUR												
Total annual labour units	2.0	2.0	3	2.0	1.9	-4	1.7	1.7	3	1.9	1.9	-1
of which:												
Farmer & spouse	0.9	0.9	-5	0.9	0.9	5	0.9	0.8	-10	0.9	0.9	-1
Wholly or mainly unpaid labour	0.1	0.2	32	0.3	0.3	8	0.4	0.3	-8	0.3	0.3	5
Regular hired labour & manager	0.8	0.8	2	0.7	0.6	-20	0.3	0.5	41	0.6	0.6	-6
Casual & seasonal	0.2	0.2	21	0.1	0.1	3	0.1	0.1	50	0.1	0.1	15

(a) Percentage change omitted because of negative values.

TABLE 7.2 - Cereal Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			84	93		187	176		86	85		357	354	
Agriculture:														
Total Output			138,099	159,828	16	213,137	166,993	-22	176,505	172,093	-2	185,303	166,499	-10
of which:														
Crop output (excluding subsidies)			106,670	130,268	22	176,835	131,543	-26	160,390	152,844	-5	155,287	136,606	-12
Livestock output (excluding subsidies and payments to agriculture)			16,926	16,382	-3	18,955	16,855	-11	7,297	7,515	3	15,519	14,378	-7
Subsidies and payments to agriculture			448	725	62	336	528	57	262	539	106	345	580	68
Miscellaneous output (including agricultural work done on other farms)			14,056	12,452	-11	17,012	18,067	6	8,557	11,195	31	14,152	14,935	6
Variable costs			73,776	105,888	44	86,755	85,883	-1	60,479	76,697	27	76,925	88,538	15
of which:														
crop specific costs			47,658	77,570	63	62,927	63,539	1	48,690	61,912	27	55,557	66,618	20
livestock specific costs			10,247	9,031	-12	9,127	7,994	-12	2,846	3,030	6	7,825	6,998	-11
Contract costs			12,853	15,879	24	12,040	11,592	-4	7,992	9,420	18	11,224	12,110	8
Casual labour			2,433	2,843	17	2,093	2,161	3	899	1,535	71	1,877	2,172	16
Miscellaneous variable costs (including for work done on other farms)			586	565	-4	569	598	5	52	799	1,440	443	640	44
Total Gross Margin			64,323	53,939	-16	126,382	81,110	-36	116,026	95,396	-18	108,377	77,961	-28
Fixed costs			96,441	116,408	21	107,530	93,797	-13	63,555	72,013	13	93,717	93,919	0
of which:														
Regular labour			13,032	16,954	30	13,424	10,244	-24	7,837	7,980	2	11,921	11,341	-5
Machinery costs			34,187	47,166	38	46,097	38,933	-16	33,052	31,248	-5	39,861	39,040	-2
Depreciation of glasshouses & permanent crops			-36	0		-54	-28	(a)	-14	0	(a)	-39	-14	(a)
General farming costs			23,501	24,685	5	21,090	17,088	-19	10,562	15,331	45	19,040	18,534	-3
Land and property costs			15,142	19,153	26	16,458	15,999	-3	8,525	10,624	25	14,136	15,426	9
Miscellaneous fixed costs (including for work done on other farms)			10,615	8,451	-20	10,514	11,562	10	3,593	6,829	90	8,798	9,593	9
Total Costs			170,217	222,296	31	194,285	179,680	-8	124,034	148,710	20	170,642	182,457	7
Agriculture share of farm business income			-29,905	-61,615	(a)	20,310	-11,757	(a)	54,314	23,657	-56	16,403	-15,212	(a)
Agri-environment and Other Payments:														
Total Output			6,636	8,667	31	11,442	9,038	-21	7,854	11,405	45	9,347	9,543	2
Variable costs			145	108	-25	282	127	-55	86	139	61	199	125	-37
Total Gross Margin			6,491	8,559	32	11,160	8,911	-20	7,767	11,266	45	9,148	9,418	3
Fixed costs			1,748	2,416	38	2,732	1,999	-27	1,433	1,794	25	2,161	2,051	-5
of which:														
Labour costs			133	767	476	555	436	-21	240	637	165	371	569	53
Machinery costs			119	144	22	115	74	-36	252	245	-3	150	134	-11
General farming costs (including share of interest)			354	315	-11	509	262	-49	262	288	10	408	282	-31
Land and property costs			1,142	1,189	4	1,554	1,228	-21	679	623	-8	1,231	1,066	-13
Total Costs			1,893	2,524	33	3,014	2,126	-29	1,520	1,933	27	2,360	2,176	-8
Agri-environment share of farm business income			4,743	6,143	30	8,428	6,912	-18	6,334	9,472	50	6,987	7,367	5

TABLE 7.2 - Cereal Farms: Output, Input Costs and Income by Performance Band

		Low			Medium			High			(£ per farm) All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		21,460	16,421	-23	17,064	17,535	3	16,989	25,982	53	18,136	19,391	7
Variable costs		776	842	8	770	765	-1	76	223	192	597	647	8
Total Gross Margin		20,684	15,579	-25	16,294	16,770	3	16,913	25,759	52	17,539	18,744	7
Fixed costs		15,549	9,709	-38	6,335	6,812	8	4,739	6,308	33	8,220	7,405	-10
of which:		3,990	1,243	-69	681	776	14	439	317	-28	1,441	776	-46
	Labour costs												
	Machinery costs and capital costs	1,539	567	-63	624	692	11	152	201	32	732	537	-27
	General farming costs (including share of interest)	3,798	2,897	-24	1,657	1,717	4	1,134	1,719	52	2,057	2,011	-2
	Land and property costs	6,223	5,002	-20	3,373	3,627	8	3,013	4,070	35	3,989	4,081	2
Total Costs		16,326	10,551	-35	7,105	7,576	7	4,815	6,531	36	8,817	8,052	-9
Diversified share of farm business income		5,135	5,870	14	9,959	9,958	0	12,175	19,451	60	9,319	11,339	22
Single Payment Scheme:													
Total Output		35,515	51,317	44	47,791	44,994	-6	38,392	48,472	26	42,381	47,445	12
Variable Costs		9	15	72	10	13	26	5	5	-9	9	11	32
Fixed Costs		7,136	7,494	5	5,705	4,551	-20	2,830	2,948	4	5,337	4,878	-9
Total Costs		7,145	7,509	5	5,715	4,564	-20	2,836	2,953	4	5,346	4,890	-9
SPS share of farm business income		28,370	43,808	54	42,076	40,429	-4	35,556	45,520	28	37,035	42,555	15
Farm Business:													
Derivation of income measures:													
1	Total Output	201,709	236,233	17	289,435	238,560	-18	239,740	257,951	8	255,166	242,879	-5
2	Variable costs	74,706	106,854	43	87,818	86,788	-1	60,647	77,064	27	77,730	89,322	15
3=1-2	Total Gross Margin	127,003	129,379	2	201,617	151,772	-25	179,093	180,888	1	177,436	153,557	-13
4	Fixed costs	120,874	136,027	13	122,302	107,160	-12	72,557	83,063	14	109,435	108,253	-1
5=2+4	Total Costs	195,580	242,880	24	210,119	193,947	-8	133,204	160,126	20	187,165	197,575	6
6	Profit/(loss) on sale of fixed assets	2,213	854	-61	1,458	930	-36	1,843	274	-85	1,742	745	-57
7=1-5+6	Farm Business Income	8,342	-5,794	(a)	80,774	45,543	-44	108,379	98,100	-9	69,744	46,049	-34

(a) Percentage change omitted because of negative values.

TABLE 7.3 - General Cropping Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	51	50		34	47		45	52		191	202	
Average total area of farm (ha)	216.7	202.5	-6.6	222.7	236.6	6.2	195.9	203.8	4.0	214.4	220.1	2.7
tenanted area %	51.7	54.4	5.2	125.5	127.3	1.4	30.2	16.7	-44.7	49.1	45.3	-7.7
owner occupied area %	48.3	45.6	-5.5	97.2	109.3	12.4	69.8	83.3	19.3	50.9	54.7	7.5
Woodland, buildings, etc.	7.5	5.4	-27.5	5.1	7.4	44.9	4.1	7.1	72.9	5.4	6.9	26.0
Utilised agricultural area (uaa)	209.2	197.1	-5.8	217.6	229.2	5.3	191.8	196.7	2.6	209.0	213.2	2.0
Net land hired in for less than 1 year	-4.7	-4.9	(a)	-5.1	-5.3	(a)	-9.3	-13.1	(a)	-6.1	-7.2	(a)
Total area farmed (excl. shared rough grazing)	204.5	192.1	-6.0	212.5	223.9	5.3	182.4	183.6	0.6	202.9	206.1	1.6
of which: Total tillage	167.1	158.9	-4.9	195.0	200.1	2.6	170.7	172.9	1.3	181.9	183.3	0.8
Temporary grass	10.2	9.9	-3.3	4.2	6.0	43.6	1.9	2.2	14.9	5.1	6.0	17.6
Permanent grass	27.1	21.8	-19.5	12.0	16.0	33.3	9.2	8.4	-8.1	15.0	15.5	3.4
Rough grazing (sole occupation)	0.2	1.5	863.6	1.3	1.7	30.5	0.7	0.0		0.9	1.3	42.5
CROPPING (hectares per farm)												
Winter wheat	60.1	47.0	-21.9	82.0	71.1	-13.3	67.7	58.1	-14.2	73.0	62.0	-15.1
Winter barley	11.3	9.4	-17.1	11.0	15.4	40.0	14.2	11.8	-17.1	11.9	13.0	9.6
Spring barley	7.9	10.3	30.7	9.1	15.4	69.8	10.6	11.5	8.2	9.2	13.2	43.8
Other cereals	6.4	6.2	-3.7	3.2	4.2	28.2	2.4	2.1	-13.1	3.8	4.1	8.3
Oilseed rape	13.0	12.6	-3.1	21.0	19.4	-7.7	16.1	13.0	-19.0	17.8	16.1	-9.2
Peas & beans (dry/stockfeed)	2.9	4.4	50.8	5.1	7.7	51.6	2.8	5.5	96.0	4.0	6.3	59.9
Potatoes	19.4	22.7	17.1	15.3	12.0	-22.1	7.6	5.5	-27.7	14.4	12.9	-10.0
Sugar beet	7.6	4.6	-39.3	15.2	15.6	2.8	19.7	25.1	27.3	14.5	15.3	6.0
Other crops incl. horticultural crops	25.1	22.0	-12.4	14.7	19.9	35.2	18.6	15.8	-15.2	18.3	19.4	6.0
Fallow & arable fodder crops	12.3	12.5	1.5	15.2	15.3	0.8	11.2	21.1	88.4	13.5	16.1	19.4
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.3 - General Cropping Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	3.8	0.1	-97	2.3	2.0	-12	0.0	0.0		2.1	1.0	-50
Beef cows	12.8	6.3	-51	5.0	8.4	68	3.1	4.6	50	6.4	7.0	8
Other cattle	40.3	34.3	-15	18.4	24.8	35	7.5	18.5	145	21.1	25.5	21
Ewes	35.9	35.2	-2	20.5	33.7	64	27.7	5.5	-80	26.1	27.0	3
Other sheep	35.0	39.1	12	24.7	43.1	75	31.0	6.5	-79	28.8	33.0	14
Breeding sows	7.1	1.1	-85	3.3	3.6	8	0.0	0.0		3.4	2.1	-39
Other pigs	84.4	24.8	-71	87.2	83.0	-5	66.5	47.1	-29	81.2	59.9	-26
Hens & pullets in lay	694.0	1.1	-100	109.0	451.0	314	0.0	0.0		225.7	228.9	1
Other poultry	323.7	284.4	-12	0.0	28.9		6.2	64.9	941	81.5	99.8	23
Other livestock	0.7	0.2	-71	0.7	0.7	3	0.3	0.5	47	0.6	0.5	-11
Total livestock units	66.0	34.1	-48	35.3	47.3	34	22.2	23.4	6	39.6	38.1	-4
LABOUR												
Total annual labour units	5.2	6.0	16	3.2	3.5	10	2.4	2.1	-14	3.5	3.8	8
of which:												
Farmer & spouse	1.1	1.1	-1	1.0	1.0	1	1.0	0.9	-12	1.0	1.0	-3
Wholly or mainly unpaid labour	0.3	0.3	-5	0.3	0.4	30	0.5	0.2	-63	0.3	0.3	-10
Regular hired labour & manager	2.1	2.5	17	1.5	1.5	-2	0.7	0.7	9	1.4	1.5	6
Casual & seasonal	1.6	2.1	29	0.4	0.7	70	0.2	0.3	7	0.7	0.9	38

(a) Percentage change omitted because of negative values.

TABLE 7.4 - General Cropping Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			51	50		95	100		45	52		191	202	
Agriculture:														
Total Output			368,983	343,104	-7	346,664	335,056	-3	265,301	246,452	-7	331,519	314,789	-5
of which:														
Crop output (excluding subsidies)			288,240	290,581	1	295,249	269,017	-9	234,248	212,488	-9	278,034	260,067	-6
Livestock output (excluding subsidies and payments to agriculture)			59,471	20,508	-66	25,376	39,255	55	8,230	14,809	80	29,438	28,583	-3
Subsidies and payments to agriculture			124	343	176	182	681	273	256	394	54	187	527	182
Miscellaneous output (including agricultural work done on other farms)			21,148	31,673	50	25,857	26,103	1	22,566	18,761	-17	23,859	25,612	7
Variable costs			185,709	190,810	3	134,197	155,006	16	84,929	107,512	27	134,404	151,772	13
of which:														
crop specific costs			102,632	125,846	23	96,827	106,440	10	61,059	71,842	18	89,180	102,466	15
livestock specific costs			39,228	11,408	-71	13,997	19,537	40	3,092	5,580	80	17,456	14,068	-19
Contract costs			18,125	18,724	3	17,354	18,696	8	13,873	22,882	65	16,661	19,752	19
Casual labour			25,658	33,270	30	5,880	10,078	71	3,886	4,286	10	10,255	14,245	39
Miscellaneous variable costs (including for work done on other farms)			67	1,562	2,243	140	256	84	3,020	2,922	-3	853	1,241	46
Total Gross Margin			183,274	152,294	-17	212,467	180,050	-15	180,372	138,940	-23	197,115	163,017	-17
Fixed costs			200,340	198,875	-1	159,327	171,636	8	89,481	88,293	-1	151,719	157,338	4
of which:														
Regular labour			37,023	43,205	17	26,095	27,517	5	11,305	14,251	26	25,037	27,992	12
Machinery costs			72,978	73,287	0	56,272	65,739	17	41,468	36,522	-12	56,637	60,242	6
Depreciation of glasshouses & permanent crops			595	332	-44	69	-179	(a)	-1,028	-859	(a)	-79	-226	(a)
General farming costs			39,996	29,249	-27	26,314	29,153	11	16,363	17,330	6	27,165	26,212	-4
Land and property costs			34,821	30,534	-12	33,375	33,981	2	14,757	13,632	-8	29,006	28,044	-3
Miscellaneous fixed costs (including for work done on other farms)			14,927	22,268	49	17,202	15,424	-10	6,616	7,418	12	13,953	15,074	8
Total Costs			386,049	389,685	1	293,524	326,642	11	174,410	195,805	12	286,124	309,110	8
Agriculture share of farm business income			-15,397	-45,724	(a)	53,922	10,159	-81	91,141	51,928	-43	46,261	7,092	-85
Agri-environment and Other Payments:														
Total Output			6,802	6,134	-10	8,646	10,383	20	11,286	11,400	1	8,861	9,608	8
Variable costs			23	48	105	88	114	30	113	109	-4	79	97	23
Total Gross Margin			6,779	6,086	-10	8,558	10,268	20	11,173	11,291	1	8,783	9,511	8
Fixed costs			1,588	1,292	-19	1,767	1,318	-25	1,586	1,574	-1	1,677	1,376	-18
of which:														
Labour costs			16	32	104	92	9	-90	466	740	59	168	198	18
Machinery costs			46	51	12	106	72	-33	85	180	112	86	94	9
General farming costs (including share of interest)			332	138	-58	285	220	-23	335	302	-10	309	221	-29
Land and property costs			1,196	1,071	-10	1,283	1,018	-21	701	352	-50	1,114	864	-22
Total Costs			1,612	1,340	-17	1,855	1,433	-23	1,699	1,683	-1	1,756	1,473	-16
Agri-environment share of farm business income			5,191	4,794	-8	6,791	8,950	32	9,587	9,717	1	7,106	8,135	14

TABLE 7.4 - General Cropping Farms: Output, Input Costs and Income by Performance Band

		Low			Medium			High			(£ per farm) All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		19,909	13,131	-34	13,763	14,179	3	9,141	8,509	-7	14,107	12,503	-11
Variable costs		1,112	149	-87	96	414	331	24	28	15	328	253	-23
Total Gross Margin		18,798	12,982	-31	13,668	13,765	1	9,117	8,482	-7	13,779	12,251	-11
Fixed costs		11,922	5,531	-54	6,210	5,570	-10	2,660	3,396	28	6,718	5,015	-25
of which:													
	Labour costs	2,067	1,152	-44	1,300	814	-37	745	613	-18	1,348	845	-37
	Machinery costs and capital costs	2,793	487	-83	1,767	1,017	-42	102	170	66	1,598	676	-58
	General farming costs (including share of interest)	3,206	1,535	-52	1,089	1,160	6	277	798	188	1,406	1,160	-17
	Land and property costs	3,855	2,357	-39	2,053	2,580	26	1,536	1,815	18	2,367	2,334	-1
Total Costs		13,033	5,680	-56	6,306	5,983	-5	2,684	3,423	28	7,047	5,268	-25
Diversified share of farm business income		6,876	7,451	8	7,458	8,195	10	6,458	5,086	-21	7,060	7,235	2
Single Payment Scheme:													
Total Output		36,040	35,181	-2	43,264	53,862	24	41,640	48,818	17	41,069	48,071	17
Variable Costs		10	11	9	11	16	35	18	41	129	13	21	63
Fixed Costs		6,768	3,815	-44	5,884	5,591	-5	3,280	2,863	-13	5,441	4,477	-18
Total Costs		6,778	3,826	-44	5,895	5,606	-5	3,298	2,904	-12	5,454	4,497	-18
SPS share of farm business income		29,262	31,356	7	37,369	48,255	29	38,342	45,914	20	35,615	43,574	22
Farm Business:													
Derivation of income measures:													
1	Total Output	431,735	397,550	-8	412,337	413,480	0	327,368	315,180	-4	395,556	384,972	-3
2	Variable costs	186,854	191,017	2	134,392	155,550	16	85,084	107,690	27	134,824	152,142	13
3=1-2	Total Gross Margin	244,881	206,533	-16	277,945	257,930	-7	242,284	207,490	-14	260,732	232,829	-11
4	Fixed costs	220,618	209,513	-5	173,188	184,114	6	97,007	96,126	-1	165,556	168,206	2
5=2+4	Total Costs	407,472	400,530	-2	307,580	339,664	10	182,091	203,816	12	300,379	320,348	7
6	Profit/(loss) on sale of fixed assets	1,668	857	-49	782	1,744	123	250	1,281	412	866	1,413	63
7=1-5+6	Farm Business Income	25,932	-2,123	(a)	105,539	75,560	-28	145,527	112,645	-23	96,042	66,037	-31

(a) Percentage change omitted because of negative values.

TABLE 7.5 - Dairy Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	83	80		34	47		79	82		323	329	
Average total area of farm (ha)	121.1	132.9	9.7	126.7	126.0	-0.6	102.5	118.0	15.1	119.2	125.7	5.4
tenanted area %	43.4	45.0	3.7	65.8	65.2	-0.9	35.1	40.7	16.0	46.1	47.4	2.7
owner occupied area %	56.6	55.0	-2.9	60.9	60.7	-0.2	64.9	59.3	-8.7	53.9	52.6	-2.3
Woodland, buildings, etc.	4.1	4.8	19.4	3.3	3.1	-4.1	2.4	2.6	5.1	3.3	3.4	4.8
Utilised agricultural area (uaa)	117.0	128.0	9.4	123.4	122.8	-0.5	100.1	115.4	15.3	116.0	122.2	5.4
Net land hired in for less than 1 year	11.2	7.1	-36.6	2.3	6.0	162.5	5.8	7.3	25.1	5.4	6.6	22.1
Total area farmed (excl. shared rough grazing)	128.2	135.1	5.4	125.7	128.8	2.5	105.9	122.7	15.9	121.3	128.8	6.2
of which: Total tillage	33.2	43.8	31.9	27.1	25.9	-4.3	16.1	17.1	6.5	25.9	28.1	8.7
Temporary grass	28.6	31.6	10.6	26.1	33.2	27.2	23.1	20.7	-10.4	26.0	29.7	14.3
Permanent grass	64.0	54.5	-14.8	63.4	64.2	1.2	62.4	73.3	17.6	63.3	64.1	1.3
Rough grazing (sole occupation)	2.4	5.2	112.3	9.1	5.5	-39.5	4.4	11.6	166.7	6.2	7.0	11.7
CROPPING (hectares per farm)												
Winter wheat	7.7	9.5	22.6	7.7	5.2	-32.6	3.3	2.4	-26.2	6.6	5.6	-15.8
Winter barley	1.4	4.3	200.3	2.2	1.6	-26.2	1.6	1.3	-18.7	1.9	2.2	18.9
Spring barley	1.4	3.4	146.7	1.5	1.7	13.3	0.6	1.5	167.7	1.2	2.1	68.0
Other cereals	2.3	1.1	-53.4	0.8	0.4	-54.3	0.4	0.4	4.2	1.1	0.6	-48.4
Oilseed rape	0.6	0.5	-29.3	0.3	0.5	106.0	0.1	1.1	764.6	0.3	0.7	104.8
Peas & beans (dry/stockfeed)	0.2	0.5	173.1	0.2	0.3	24.8	0.2	0.3	36.9	0.2	0.3	58.7
Potatoes	0.4	0.3	-20.1	0.0	0.0		0.0	0.0	-87.3	0.1	0.1	-29.0
Sugar beet	0.0	0.0		0.0	0.0		0.1	0.1	15.4	0.0	0.0	15.3
Other crops incl. horticultural crops	0.0	0.0	21.7	0.0	0.0		0.0	0.0		0.0	0.0	-75.2
Fallow & arable fodder crops	18.1	23.6	30.6	14.5	16.3	12.2	9.8	9.7	-1.5	14.2	16.4	15.5
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.5 - Dairy Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	124.7	136.0	9	128.8	136.8	6	115.4	113.3	-2	124.4	130.7	5
Beef cows	2.0	1.1	-46	0.4	1.0	155	0.8	0.8	-8	0.9	1.0	7
Other cattle	120.0	121.3	1	109.4	123.4	13	98.4	112.1	14	109.3	120.1	10
Ewes	37.3	33.8	-9	52.3	44.5	-15	40.1	62.5	56	45.5	46.4	2
Other sheep	40.3	33.1	-18	50.6	43.8	-14	40.9	59.3	45	45.6	45.0	-1
Breeding sows	0.0	0.0	40	0.3	0.4	9	0.2	0.1	-43	0.2	0.2	-3
Other pigs	0.4	0.5	32	5.1	10.5	105	14.3	0.9	-94	6.2	5.6	-10
Hens & pullets in lay	296.7	41.9	-86	0.6	79.2	12,868	0.0	2.1		74.5	50.6	-32
Other poultry	3.0	6.6	116	2.7	1.3	-51	0.0	0.0		2.1	2.3	8
Other livestock	0.4	0.7	77	0.3	0.1	-64	0.2	0.1	-53	0.3	0.3	-20
Total livestock units	201.8	207.6	3	196.7	213.3	8	177.1	182.6	3	193.0	204.2	6
LABOUR												
Total annual labour units	3.3	3.6	8	3.2	3.4	5	2.9	2.9	-0	3.2	3.3	5
of which:												
Farmer & spouse	1.4	1.4	2	1.4	1.4	0	1.5	1.5	0	1.4	1.4	1
Wholly or mainly unpaid labour	0.4	0.4	3	0.5	0.5	-2	0.7	0.7	2	0.5	0.5	0
Regular hired labour & manager	1.3	1.5	16	1.0	1.2	19	0.7	0.6	-4	1.0	1.2	14
Casual & seasonal	0.3	0.3	10	0.2	0.2	-17	0.1	0.1	-2	0.2	0.2	-6

TABLE 7.6 - Dairy Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			83	80		161	167		79	82		323	329	
Agriculture:														
Total Output			290,675	300,573	3	310,954	315,224	1	274,717	251,684	-8	296,794	295,624	0
of which: Crop output (excluding subsidies)			15,846	20,041	26	12,944	10,710	-17	7,369	9,399	28	12,270	12,681	3
Livestock output (excluding subsidies and payments to agriculture)			264,133	272,029	3	292,461	300,569	3	262,921	236,616	-10	277,970	277,439	0
Subsidies and payments to agriculture			796	661	-17	1,106	695	-37	1,391	1,845	33	1,100	976	-11
Miscellaneous output (including agricultural work done on other farms)			9,899	7,842	-21	4,443	3,251	-27	3,036	3,825	26	5,453	4,528	-17
Variable costs			168,101	190,991	14	163,577	173,978	6	112,368	108,445	-3	151,859	161,687	6
of which: crop specific costs			22,788	28,517	25	20,781	22,896	10	13,870	16,280	17	19,548	22,618	16
livestock specific costs			121,865	140,850	16	124,021	128,250	3	87,495	81,429	-7	114,317	119,578	5
Contract costs			18,889	16,562	-12	15,285	19,820	30	9,275	9,297	0	14,678	16,369	12
Casual labour			3,928	4,724	20	3,283	2,809	-14	1,705	1,344	-21	3,048	2,913	-4
Miscellaneous variable costs (including for work done on other farms)			630	337	-46	207	203	-2	23	96	310	267	209	-22
Total Gross Margin			122,574	109,583	-11	147,376	141,245	-4	162,348	143,239	-12	144,935	133,937	-8
Fixed costs			127,502	141,897	11	103,817	112,832	9	74,176	75,943	2	102,298	110,721	8
of which: Regular labour			24,573	31,880	30	19,623	24,880	27	12,707	12,445	-2	19,125	23,478	23
Machinery costs			36,187	45,450	26	35,099	36,392	4	27,459	30,023	9	33,454	37,024	11
Depreciation of glasshouses & permanent crops			0	0		0	0		0	0		0	0	
General farming costs			35,008	32,313	-8	25,004	25,836	3	18,086	17,266	-5	25,768	25,278	-2
Land and property costs			23,642	25,203	7	20,517	23,324	14	14,549	14,744	1	19,800	21,629	9
Miscellaneous fixed costs (including for work done on other farms)			8,093	7,051	-13	3,573	2,400	-33	1,376	1,464	6	4,151	3,312	-20
Total Costs			295,604	332,888	13	267,394	286,811	7	186,545	184,388	-1	254,157	272,408	7
Agriculture share of farm business income			-4,576	-30,257	(a)	44,225	29,228	-34	88,795	67,697	-24	43,213	24,233	-44
Agri-environment and Other Payments:														
Total Output			2,977	3,480	17	4,297	4,247	-1	3,431	3,964	16	3,750	3,987	6
Variable costs			121	52	-57	80	93	17	55	62	12	84	75	-10
Total Gross Margin			2,856	3,428	20	4,217	4,154	-1	3,376	3,902	16	3,666	3,911	7
Fixed costs			698	649	-7	684	573	-16	425	395	-7	623	547	-12
of which: Labour costs			3	1	-82	17	6	-66	0	0		9	3	-67
Machinery costs			9	18	113	23	13	-43	20	29	47	19	19	-1
General farming costs (including share of interest)			166	129	-22	162	103	-36	95	65	-32	146	100	-32
Land and property costs			520	501	-4	482	451	-6	311	301	-3	449	426	-5
Total Costs			818	701	-14	764	667	-13	480	457	-5	706	622	-12
Agri-environment share of farm business income			2,159	2,779	29	3,533	3,581	1	2,950	3,507	19	3,043	3,364	11

TABLE 7.6 - Dairy Farms: Output, Input Costs and Income by Performance Band

		Low			Medium			High			(£ per farm) All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		10,634	11,669	10	5,143	5,006	-3	2,937	2,542	-13	5,962	6,030	1
Variable costs		1,626	742	-54	294	476	62	44	109	145	564	449	-20
Total Gross Margin		9,009	10,928	21	4,849	4,530	-7	2,893	2,433	-16	5,398	5,581	3
Fixed costs		8,642	4,496	-48	2,089	2,008	-4	811	565	-30	3,406	2,259	-34
of which:													
	Labour costs	1,127	665	-41	110	174	58	36	0		345	251	-27
	Machinery costs and capital costs	3,353	565	-83	282	216	-23	56	43	-24	993	259	-74
	General farming costs (including share of interest)	1,904	1,506	-21	667	691	4	359	255	-29	899	782	-13
	Land and property costs	2,259	1,759	-22	1,031	927	-10	360	268	-25	1,169	967	-17
Total Costs		10,268	5,237	-49	2,384	2,485	4	855	674	-21	3,970	2,708	-32
Diversified share of farm business income		366	6,432	1,655	2,760	2,522	-9	2,082	1,868	-10	1,992	3,322	67
Single Payment Scheme:													
Total Output		23,491	29,499	26	25,082	27,601	10	21,434	24,702	15	23,769	27,340	15
Variable Costs		5	5	5	2	3	25	2	1	-54	3	3	2
Fixed Costs		3,512	2,980	-15	2,629	2,134	-19	1,748	1,342	-23	2,629	2,143	-18
Total Costs		3,517	2,985	-15	2,632	2,137	-19	1,750	1,343	-23	2,632	2,146	-18
SPS share of farm business income		19,975	26,514	33	22,450	25,464	13	19,684	23,359	19	21,137	25,193	19
Farm Business:													
Derivation of income measures:													
1	Total Output	327,777	345,221	5	345,476	352,079	2	302,519	282,892	-6	330,275	332,980	1
2	Variable costs	169,852	191,789	13	163,954	174,551	6	112,470	108,617	-3	152,510	162,215	6
3=1-2	Total Gross Margin	157,925	153,432	-3	181,522	177,527	-2	190,049	174,275	-8	177,765	170,766	-4
4	Fixed costs	140,354	150,022	7	109,220	117,547	8	77,160	78,245	1	108,956	115,670	6
5=2+4	Total Costs	310,207	341,811	10	273,173	292,099	7	189,630	186,862	-1	261,466	277,885	6
6	Profit/(loss) on sale of fixed assets	353	2,057	483	665	815	22	623	401	-36	577	1,017	76
7=1-5+6	Farm Business Income	17,924	5,468	-69	72,967	60,795	-17	113,512	96,431	-15	69,386	56,113	-19

(a) Percentage change omitted because of negative values.

TABLE 7.7 - Lowland Grazing Livestock Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	58	62		34	47		60	59		234	235	
Average total area of farm (ha)	82.7	95.1	15.0	84.8	86.0	1.5	112.9	124.9	10.7	91.4	98.1	7.4
tenanted area %	43.0	46.1	7.2	39.1	40.8	4.2	38.2	43.6	14.1	43.0	45.9	6.7
owner occupied area %	57.0	53.9	-5.4	45.7	45.2	-0.9	61.8	56.4	-8.7	57.0	54.1	-5.1
Woodland, buildings, etc.	3.3	3.3	-1.2	3.3	2.5	-24.8	4.9	9.1	87.5	3.7	4.4	18.0
Utilised agricultural area (uaa)	79.3	91.8	15.7	81.5	83.6	2.5	108.0	115.8	7.2	87.7	93.8	6.9
Net land hired in for less than 1 year	-7.4	-1.4	(a)	0.4	0.3	-29.7	-3.6	-1.9	(a)	-2.5	-0.7	(a)
Total area farmed (excl. shared rough grazing)	71.9	90.4	25.7	81.9	83.8	2.4	104.4	113.9	9.1	85.1	93.1	9.3
of which: Total tillage	4.2	8.3	100.5	5.9	5.0	-15.4	4.7	2.5	-46.6	5.2	5.2	0.3
Temporary grass	6.1	12.4	105.0	11.0	10.8	-1.8	6.7	7.5	11.6	8.7	10.4	19.0
Permanent grass	60.5	66.3	9.6	63.2	66.0	4.5	79.8	84.2	5.5	66.8	70.7	5.9
Rough grazing (sole occupation)	1.1	3.3	188.7	1.8	2.0	13.0	13.2	19.7	49.2	4.5	6.8	51.0
CROPPING (hectares per farm)												
Winter wheat	0.8	0.1	-82.5	1.4	0.4	-74.4	0.7	0.2	-70.7	1.1	0.3	-75.3
Winter barley	0.5	0.8	73.1	0.7	1.0	47.6	1.2	0.4	-66.0	0.8	0.8	5.5
Spring barley	0.6	1.0	72.5	1.3	1.2	-1.5	0.8	0.5	-39.9	1.0	1.0	1.3
Other cereals	0.2	0.5	102.9	0.2	0.2	-12.6	0.3	0.0	-87.8	0.3	0.2	-11.3
Oilseed rape	0.0	0.1		0.0	0.0		0.0	0.0		0.0	0.0	-29.6
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Potatoes	0.0	0.0		0.0	0.0	-31.2	0.0	0.0		0.0	0.0	-8.5
Sugar beet	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Other crops incl. horticultural crops	0.0	0.0	-60.6	0.0	0.0	-71.0	0.0	0.0		0.0	0.0	-66.0
Fallow & arable fodder crops	2.0	5.8	189.3	2.3	2.2	-5.5	1.6	1.4	-16.7	2.1	2.9	39.4
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.7 - Lowland Grazing Livestock Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	0.6	0.0	-100	1.6	0.2	-87	0.0	0.0		0.9	0.1	-89
Beef cows	22.9	27.2	19	24.4	23.5	-4	26.1	20.6	-21	24.5	23.7	-3
Other cattle	56.2	82.2	46	77.2	81.8	6	76.5	59.7	-22	71.9	76.3	6
Ewes	143.8	162.4	13	173.2	167.7	-3	154.5	177.4	15	161.3	168.9	5
Other sheep	130.5	152.5	17	169.1	170.6	1	128.8	167.7	30	149.5	165.4	11
Breeding sows	0.1	0.2	215	0.0	0.0	-68	0.0	0.0	129	0.0	0.1	56
Other pigs	0.4	1.9	384	0.1	4.3	3,919	5.3	0.1	-99	1.5	2.6	76
Hens & pullets in lay	8.6	4.9	-43	16.0	19.5	22	9.4	5.7	-39	12.5	12.4	-1
Other poultry	2.5	4.7	91	2.1	6.2	196	0.0	0.0		1.7	4.3	157
Other livestock	10.6	5.4	-49	4.9	6.8	39	2.5	1.3	-49	5.7	5.1	-11
Total livestock units	77.3	96.4	25	92.9	94.2	1	89.3	80.4	-10	88.2	91.2	3
LABOUR												
Total annual labour units	1.4	1.5	7	1.3	1.5	9	1.3	1.2	-11	1.4	1.4	3
of which:												
Farmer & spouse	0.9	0.8	-5	1.0	1.1	12	1.0	0.9	-9	1.0	1.0	3
Wholly or mainly unpaid labour	0.1	0.2	63	0.1	0.1	-22	0.2	0.1	-30	0.2	0.1	-7
Regular hired labour & manager	0.4	0.5	15	0.2	0.2	22	0.1	0.1	13	0.2	0.2	18
Casual & seasonal	0.1	0.1	-12	0.1	0.1	-5	0.1	0.1	-17	0.1	0.1	-10

(a) Percentage change omitted because of negative values.

TABLE 7.8 - Lowland Grazing Livestock Farms: Output, Input Costs and Income by Performance Band

													(£ per farm)		
				Low			Medium			High			All Performance Bands		
				2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample				58	62		116	114		60	59		234	235	
Agriculture:															
Total Output				38,013	56,236	48	59,252	64,052	8	54,227	45,714	-16	52,788	57,480	9
of which: Crop output (excluding subsidies)				3,241	3,768	16	4,694	6,640	41	4,413	2,830	-36	4,268	4,966	16
Livestock output (excluding subsidies and payments to agriculture)				30,577	46,889	53	50,299	53,165	6	44,583	39,200	-12	44,031	48,080	9
Subsidies and payments to agriculture				70	123	77	742	239	-68	3,024	290	-90	1,155	223	-81
Miscellaneous output (including agricultural work done on other farms)				4,125	5,456	32	3,518	4,009	14	2,206	3,394	54	3,335	4,210	26
Variable costs				25,721	36,437	42	29,951	30,404	2	19,490	16,865	-13	26,271	28,466	8
of which: crop specific costs				3,908	6,500	66	4,357	4,257	-2	2,848	2,114	-26	3,865	4,268	10
livestock specific costs				16,902	23,708	40	21,081	20,977	0	12,430	11,227	-10	17,871	19,183	7
Contract costs				4,079	4,920	21	3,511	4,183	19	3,129	2,626	-16	3,553	3,971	12
Casual labour				815	794	-3	876	902	3	1,007	860	-15	894	865	-3
Miscellaneous variable costs (including for work done on other farms)				17	515	2,966	126	85	-32	75	39	-48	86	180	108
Total Gross Margin				12,292	19,799	61	29,301	33,648	15	34,737	28,849	-17	26,517	29,014	9
Fixed costs				33,646	40,397	20	29,944	32,489	8	21,842	22,998	5	28,800	32,039	11
of which: Regular labour				3,488	4,769	37	2,629	2,863	9	651	633	-3	2,339	2,769	18
Machinery costs				10,930	15,328	40	12,219	13,790	13	10,493	10,064	-4	11,467	13,226	15
Depreciation of glasshouses & permanent crops				0	0		0	0	-57	0	0		0	0	-57
General farming costs				10,665	9,959	-7	8,183	8,023	-2	5,703	6,924	21	8,163	8,223	1
Land and property costs				4,555	6,595	45	5,143	6,304	23	3,901	3,742	-4	4,685	5,727	22
Miscellaneous fixed costs (including for work done on other farms)				4,007	3,746	-7	1,769	1,508	-15	1,095	1,635	49	2,146	2,093	-2
Total Costs				59,367	76,834	29	59,895	62,893	5	41,332	39,864	-4	55,071	60,505	10
Agriculture share of farm business income				-21,230	-20,158	(a)	-577	1,204	(a)	12,951	5,948	-54	-2,206	-2,869	(a)
Agri-environment and Other Payments:															
Total Output				3,161	2,956	-6	3,566	5,259	47	8,017	7,599	-5	4,593	5,283	15
Variable costs				83	13	-84	53	149	180	111	49	-56	75	90	20
Total Gross Margin				3,078	2,943	-4	3,513	5,110	45	7,906	7,550	-4	4,518	5,193	15
Fixed costs				1,434	663	-54	867	1,596	84	1,524	1,296	-15	1,172	1,290	10
of which: Labour costs				2	3	90	42	327	678	4	5	21	23	165	632
Machinery costs				25	20	-20	67	188	182	92	124	35	63	130	107
General farming costs (including share of interest)				479	224	-53	281	270	-4	467	485	4	377	313	-17
Land and property costs				928	416	-55	478	811	70	960	682	-29	710	681	-4
Total Costs				1,517	676	-55	921	1,745	90	1,634	1,345	-18	1,247	1,380	11
Agri-environment share of farm business income				1,644	2,280	39	2,646	3,514	33	6,382	6,254	-2	3,346	3,903	17

TABLE 7.8 - Lowland Grazing Livestock Farms: Output, Input Costs and Income by Performance Band

		(£ per farm)											
		Low			Medium			High			All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		11,727	12,281	5	7,206	7,158	-1	4,426	9,646	118	7,608	9,053	19
Variable costs		1,080	931	-14	556	534	-4	409	177	-57	647	542	-16
Total Gross Margin		10,648	11,350	7	6,650	6,623	0	4,016	9,469	136	6,961	8,511	22
Fixed costs		9,851	8,756	-11	2,564	3,400	33	1,464	2,038	39	4,068	4,378	8
of which:		2,993	3,174	6	341	252	-26	132	9	-93	937	912	-3
	Labour costs												
	Machinery costs and capital costs	305	892	192	298	228	-24	590	181	-69	374	380	2
	General farming costs (including share of interest)	3,029	2,659	-12	961	1,375	43	530	833	57	1,357	1,555	15
	Land and property costs	3,523	2,031	-42	965	1,546	60	212	1,015	378	1,400	1,531	9
Total Costs		10,931	9,688	-11	3,120	3,935	26	1,874	2,216	18	4,715	4,920	4
Diversified share of farm business income		796	2,593	226	4,086	3,223	-21	2,552	7,430	191	2,894	4,133	43
Single Payment Scheme:													
Total Output		13,996	17,943	28	15,616	17,283	11	22,945	22,945	0	17,073	18,879	11
Variable Costs		4	2	-65	6	8	22	2	4	97	5	5	10
Fixed Costs		3,880	2,889	-26	2,047	1,699	-17	2,440	1,908	-22	2,595	2,046	-21
Total Costs		3,885	2,891	-26	2,053	1,707	-17	2,442	1,912	-22	2,600	2,051	-21
SPS share of farm business income		10,111	15,053	49	13,563	15,576	15	20,502	21,034	3	14,474	16,828	16
Farm Business:													
Derivation of income measures:													
1	Total Output	66,898	89,417	34	85,640	93,752	9	89,614	85,905	-4	82,062	90,695	11
2	Variable costs	26,889	37,383	39	30,566	31,095	2	20,012	17,096	-15	26,998	29,104	8
3=1-2	Total Gross Margin	40,009	52,034	30	55,074	62,657	14	69,602	68,809	-1	55,064	61,592	12
4	Fixed costs	48,811	52,705	8	35,422	39,184	11	27,270	28,240	4	36,634	39,752	9
5=2+4	Total Costs	75,700	90,088	19	65,989	70,279	7	47,282	45,336	-4	63,632	68,855	8
6	Profit/(loss) on sale of fixed assets	124	439	254	66	44	-33	56	98	75	78	155	100
7=1-5+6	Farm Business Income	-8,678	-232	(a)	19,717	23,517	19	42,388	40,667	-4	18,507	21,995	19

(a) Percentage change omitted because of negative values.

TABLE 7.9 - LFA Grazing Livestock Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	47	43		34	47		61	61		241	238	
Average total area of farm (ha)	96.2	81.8	-15.0	153.2	142.4	-7.1	143.3	197.2	37.7	136.7	141.1	3.3
tenanted area %	47.6	42.6	-10.5	90.1	75.0	-16.7	37.8	46.6	23.4	51.3	49.1	-4.2
owner occupied area %	52.4	57.4	9.5	63.2	67.4	6.6	62.2	53.4	-14.2	48.7	50.9	4.4
Woodland, buildings, etc.	5.4	4.7	-12.3	3.6	3.4	-4.9	3.1	4.0	27.9	3.9	3.9	-0.8
Utilised agricultural area (uaa)	90.8	77.1	-15.1	149.6	139.0	-7.1	140.2	193.3	37.9	132.8	137.3	3.4
Net land hired in for less than 1 year	3.0	0.0	-99.4	3.3	9.1	174.3	1.5	3.9	150.8	2.8	5.5	97.9
Total area farmed (excl. shared rough grazing)	93.9	77.1	-17.9	153.0	148.1	-3.2	141.7	197.1	39.1	135.6	142.8	5.3
of which: Total tillage	1.3	1.5	22.3	1.6	1.6	4.5	0.6	0.5	-21.7	1.3	1.3	5.7
Temporary grass	0.8	2.0	149.6	6.4	7.1	10.6	4.9	1.8	-64.1	4.7	4.5	-3.5
Permanent grass	60.3	60.4	0.3	91.2	90.5	-0.8	72.6	89.6	23.5	78.9	82.8	5.0
Rough grazing (sole occupation)	31.5	13.1	-58.5	53.8	48.9	-9.1	63.5	105.2	65.6	50.8	54.2	6.7
CROPPING (hectares per farm)												
Winter wheat	0.1	0.1	-14.0	0.1	0.1	-27.1	0.0	0.0		0.1	0.1	-24.9
Winter barley	0.4	0.0	-90.4	0.3	0.3	25.7	0.1	0.1	-25.7	0.3	0.2	-23.0
Spring barley	0.0	0.3	614.2	0.4	0.4	6.9	0.2	0.1	-51.6	0.3	0.3	22.3
Other cereals	0.0	0.1		0.2	0.2	4.9	0.1	0.0	-78.4	0.1	0.1	3.9
Oilseed rape	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Potatoes	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Sugar beet	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Other crops incl. horticultural crops	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Fallow & arable fodder crops	0.8	1.0	19.6	0.6	0.5	-19.9	0.3	0.3	19.1	0.6	0.6	-0.8
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.9 - LFA Grazing Livestock Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	0.0	0.8		0.1	0.2	194	0.0	0.0		0.0	0.3	919
Beef cows	26.9	34.2	27	35.4	32.9	-7	24.0	19.7	-18	30.5	29.9	-2
Other cattle	49.2	52.4	7	59.0	59.7	1	44.2	44.9	1	52.8	54.1	2
Ewes	190.5	140.3	-26	374.1	373.8	-0	306.8	381.9	25	311.9	317.9	2
Other sheep	169.5	109.7	-35	359.6	344.7	-4	285.4	348.4	22	294.1	287.3	-2
Breeding sows	0.1	0.0	-96	0.4	0.3	-35	0.0	0.0		0.2	0.1	-42
Other pigs	0.4	0.0	-98	2.5	4.4	79	0.0	0.0		1.3	2.2	65
Hens & pullets in lay	0.4	99.4	27,183	1.5	0.5	-63	0.0	0.8		0.8	25.1	2,927
Other poultry	0.0	0.0		0.1	1.1	1,511	1.5	0.0		0.4	0.6	37
Other livestock	2.9	0.6	-80	0.3	0.5	63	1.3	1.0	-24	1.2	0.6	-47
Total livestock units	68.1	69.6	2	103.1	101.6	-1	80.0	86.9	8	88.6	90.0	2
LABOUR												
Total annual labour units	1.2	1.1	-8	1.5	1.5	2	1.3	1.4	7	1.4	1.4	1
of which:												
Farmer & spouse	1.0	0.9	-7	1.0	1.1	5	1.0	1.1	4	1.0	1.0	2
Wholly or mainly unpaid labour	0.0	0.1	23	0.2	0.2	3	0.2	0.2	7	0.2	0.2	5
Regular hired labour & manager	0.2	0.1	-50	0.1	0.1	-7	0.1	0.1	11	0.1	0.1	-18
Casual & seasonal	0.0	0.1	106	0.1	0.1	-22	0.0	0.1	86	0.1	0.1	12

TABLE 7.10 - LFA Grazing Livestock Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			47	43		133	134		61	61		241	238	
Agriculture:														
Total Output			31,030	35,407	14	53,916	60,529	12	41,364	49,171	19	45,106	51,438	14
of which: Crop output (excluding subsidies)			1,663	2,017	21	1,858	1,526	-18	1,235	1,250	1	1,652	1,578	-4
Livestock output (excluding subsidies and payments to agriculture)			28,195	32,169	14	49,521	56,252	14	38,731	46,249	19	41,541	47,759	15
Subsidies and payments to agriculture			126	50	-60	558	417	-25	468	78	-83	429	240	-44
Miscellaneous output (including agricultural work done on other farms)			1,048	1,171	12	1,978	2,334	18	931	1,595	71	1,484	1,859	25
Variable costs			22,881	25,689	12	31,284	31,979	2	17,523	22,188	27	25,734	27,955	9
of which: crop specific costs			2,580	3,617	40	4,368	5,038	15	2,595	2,759	6	3,479	4,112	18
livestock specific costs			17,678	18,850	7	22,976	23,018	0	12,829	16,647	30	19,105	20,381	7
Contract costs			1,997	2,436	22	2,843	2,750	-3	1,479	1,758	19	2,290	2,423	6
Casual labour			408	702	72	1,074	1,000	-7	581	1,014	74	786	930	18
Miscellaneous variable costs (including for work done on other farms)			217	84	-61	21	173	715	39	10	-74	74	110	48
Total Gross Margin			8,149	9,719	19	22,632	28,550	26	23,841	26,983	13	19,372	23,483	21
Fixed costs			29,913	27,686	-7	31,249	32,447	4	19,112	22,835	19	27,850	28,847	4
of which: Regular labour			2,179	1,169	-46	2,456	2,344	-5	787	793	1	1,966	1,662	-15
Machinery costs			12,603	12,940	3	13,671	14,475	6	10,394	11,359	9	12,579	13,310	6
Depreciation of glasshouses & permanent crops			0	0		0	0		0	0		0	0	
General farming costs			9,303	8,134	-13	7,125	7,072	-1	4,248	5,674	34	6,933	6,984	1
Land and property costs			4,940	4,671	-5	6,690	7,109	6	3,311	4,222	28	5,405	5,777	7
Miscellaneous fixed costs (including for work done on other farms)			887	772	-13	1,306	1,447	11	372	787	112	967	1,113	15
Total Costs			52,795	53,375	1	62,533	64,427	3	36,635	45,024	23	53,584	56,802	6
Agriculture share of farm business income			-21,521	-17,899	(a)	-8,518	-3,774	(a)	4,818	4,476	-7	-8,347	-5,203	(a)
Agri-environment and Other Payments:														
Total Output			5,680	4,989	-12	10,477	9,777	-7	13,296	18,499	39	10,009	10,784	8
Variable costs			169	262	55	252	159	-37	337	143	-58	253	180	-29
Total Gross Margin			5,511	4,727	-14	10,224	9,619	-6	12,958	18,356	42	9,755	10,603	9
Fixed costs			2,000	1,485	-26	1,950	1,769	-9	2,523	3,902	55	2,107	2,235	6
of which: Labour costs			436	206	-53	9	18	91	236	352	49	172	148	-14
Machinery costs			69	104	51	119	72	-40	123	125	2	108	93	-13
General farming costs (including share of interest)			611	311	-49	653	372	-43	843	828	-2	691	472	-32
Land and property costs			884	864	-2	1,169	1,307	12	1,322	2,598	97	1,137	1,522	34
Total Costs			2,169	1,747	-19	2,202	1,928	-12	2,860	4,045	41	2,361	2,416	2
Agri-environment share of farm business income			3,510	3,242	-8	8,274	7,850	-5	10,435	14,454	39	7,648	8,368	9

TABLE 7.10 - LFA Grazing Livestock Farms: Output, Input Costs and Income by Performance Band

		Low			Medium			High			(£ per farm) All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		2,711	1,616	-40	3,843	2,562	-33	3,673	3,110	-15	3,521	2,465	-30
Variable costs		139	34	-75	507	66	-87	25	165	561	295	83	-72
Total Gross Margin		2,572	1,581	-39	3,335	2,496	-25	3,648	2,944	-19	3,226	2,382	-26
Fixed costs		1,868	1,550	-17	1,570	1,270	-19	858	1,124	31	1,464	1,303	-11
of which:													
	Labour costs	62	57	-9	132	31	-77	42	155	267	92	69	-26
	Machinery costs and capital costs	469	103	-78	350	305	-13	56	230	311	305	236	-23
	General farming costs (including share of interest)	572	452	-21	721	580	-20	416	510	22	607	531	-13
	Land and property costs	765	938	23	367	355	-3	344	229	-33	459	468	2
Total Costs		2,008	1,584	-21	2,078	1,336	-36	883	1,289	46	1,758	1,386	-21
Diversified share of farm business income		704	31	-96	1,765	1,226	-31	2,789	1,820	-35	1,763	1,079	-39
Single Payment Scheme:													
Total Output		12,411	13,638	10	21,122	22,238	5	18,848	23,508	25	18,402	20,424	11
Variable Costs		1	3	95	2	2	-16	3	3	4	2	2	8
Fixed Costs		2,699	3,058	13	2,368	2,459	4	1,883	1,873	-1	2,327	2,460	6
Total Costs		2,700	3,060	13	2,370	2,460	4	1,886	1,876	-1	2,329	2,462	6
SPS share of farm business income		9,711	10,578	9	18,752	19,777	5	16,963	21,633	28	16,073	17,961	12
Farm Business:													
Derivation of income measures:													
1	Total Output	51,833	55,650	7	89,357	95,106	6	77,181	94,288	22	77,038	85,110	10
2	Variable costs	23,191	25,987	12	32,046	32,206	0	17,888	22,499	26	26,285	28,220	7
3=1-2	Total Gross Margin	28,642	29,663	4	57,311	62,900	10	59,292	71,789	21	50,754	56,890	12
4	Fixed costs	36,481	33,779	-7	37,137	37,945	2	24,376	29,734	22	33,748	34,845	3
5=2+4	Total Costs	59,672	59,766	0	69,183	70,151	1	42,264	52,233	24	60,032	63,065	5
6	Profit/(loss) on sale of fixed assets	243	69	-72	98	123	25	89	328	269	132	161	23
7=1-5+6	Farm Business Income	-7,597	-4,048	(a)	20,273	25,079	24	35,005	42,382	21	17,137	22,206	30

(a) Percentage change omitted because of negative values.

TABLE 7.11 - Specialist Pig Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	..	16		34	47		..	..		52	61	
Average total area of farm (ha)	..	28.9		47.2	49.9	5.9	..	..		37.0	41.3	11.6
tenanted area %	..	41.1		21.6	18.7	-13.5	..	..		45.4	31.6	-30.5
owner occupied area %	..	58.9		25.6	31.3	22.1	..	..		54.6	68.4	25.4
Woodland, buildings, etc.	..	2.6		3.5	4.3	20.2	..	..		3.1	3.5	13.2
Utilised agricultural area (uaa)	..	26.3		43.6	45.7	4.7	..	..		33.9	37.8	11.5
Net land hired in for less than 1 year	..	-8.3		-2.8	-1.6	(a)	..	..		-3.7	-8.1	(a)
Total area farmed (excl. shared rough grazing)	..	18.0		40.8	44.1	8.1	..	..		30.2	29.7	-1.7
of which: Total tillage	..	12.5		31.6	29.2	-7.7	..	..		20.8	18.7	-10.4
Temporary grass	..	0.0		4.6	5.3	14.5	..	..		2.2	2.8	24.8
Permanent grass	..	4.9		4.2	9.6	129.2	..	..		6.7	8.1	21.0
Rough grazing (sole occupation)	..	0.6		0.4	0.1	-78.7	..	..		0.5	0.2	-61.5
CROPPING (hectares per farm)												
Winter wheat	..	2.0		10.7	9.1	-15.2	..	..		6.4	5.5	-14.0
Winter barley	..	1.5		2.3	2.8	23.1	..	..		2.6	1.8	-31.8
Spring barley	..	0.5		2.5	0.9	-64.3	..	..		1.8	0.6	-69.1
Other cereals	..	0.0		0.0	0.0		..	..		0.0	0.0	
Oilseed rape	..	0.0		2.7	5.0	84.7	..	..		2.7	2.6	-4.3
Peas & beans (dry/stockfeed)	..	0.0		1.8	2.8	55.1	..	..		0.9	1.5	69.1
Potatoes	..	0.0		0.0	0.0		..	..		0.0	0.0	
Sugar beet	..	0.5		0.0	0.0		..	..		0.1	0.1	43.7
Other crops incl. horticultural crops	..	0.0		0.7	0.3	-59.9	..	..		0.3	0.2	-56.3
Fallow & arable fodder crops	..	8.0		10.4	5.5	-46.9	..	..		5.7	5.0	-12.0
Total set-aside area	..	0.0		0.0	0.0		..	..		0.0	0.0	

TABLE 7.11 - Specialist Pig Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	..	0.0		0.0	0.0		..	..		0.0	0.0	
Beef cows	..	0.0		0.0	2.2	56,244	..	..		0.0	1.1	60,095
Other cattle	..	0.2		0.5	3.9	620	..	..		0.3	2.1	705
Ewes	..	2.1		13.4	11.0	-18	..	..		10.6	14.3	35
Other sheep	..	2.5		17.6	10.5	-40	..	..		11.5	13.5	17
Breeding sows	..	302.1		313.8	244.4	-22	..	..		256.9	224.9	-12
Other pigs	..	2805.6		3317.0	2589.1	-22	..	..		2463.7	2282.7	-7
Hens & pullets in lay	..	208.7		37.1	0.0		..	..		17.7	47.0	165
Other poultry	..	0.0		0.0	58.2		..	..		0.0	30.3	
Other livestock	..	0.1		0.0	0.0		..	..		1.4	0.2	-82
Total livestock units	..	439.7		504.4	408.6	-19	..	..		390.1	363.5	-7
LABOUR												
Total annual labour units	..	4.1		4.6	3.5	-24	..	..		3.6	3.2	-10
of which: Farmer & spouse	..	1.0		1.1	1.1	2	..	..		1.1	1.0	-4
Wholly or mainly unpaid labour	..	0.1		0.2	0.1	-33	..	..		0.1	0.1	10
Regular hired labour & manager	..	2.8		3.1	2.1	-31	..	..		2.2	1.9	-14
Casual & seasonal	..	0.2		0.3	0.2	-38	..	..		0.2	0.2	-3

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 7.12 - Specialist Pig Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			..	16		28	31		..	..		52	61	
Agriculture:														
Total Output			..	515,729		661,813	605,845	-8	..	..		459,291	484,801	6
of which: Crop output (excluding subsidies)			..	5,833		18,935	21,718	15	..	..		15,543	14,188	-9
Livestock output (excluding subsidies and payments to agriculture)			..	507,919		641,297	583,272	-9	..	..		442,108	469,226	6
Subsidies and payments to agriculture			..	0		70	164	133	..	..		34	85	154
Miscellaneous output (including agricultural work done on other farms)			..	1,976		1,510	691	-54	..	..		1,607	1,302	-19
Variable costs			..	326,731		413,099	374,103	-9	..	..		288,775	292,029	1
of which: crop specific costs			..	1,898		5,579	10,013	79	..	..		4,320	5,695	32
livestock specific costs			..	307,192		396,172	349,824	-12	..	..		275,285	274,364	0
Contract costs			..	13,997		7,309	11,508	57	..	..		6,775	9,489	40
Casual labour			..	3,644		4,036	2,758	-32	..	..		2,393	2,479	4
Miscellaneous variable costs (including for work done on other farms)			..	1		4	0	-92	..	..		2	2	-1
Total Gross Margin			..	188,997		248,714	231,742	-7	..	..		170,516	192,772	13
Fixed costs			..	188,756		180,318	142,190	-21	..	..		134,757	129,237	-4
of which: Regular labour			..	70,217		63,558	49,032	-23	..	..		48,083	44,166	-8
Machinery costs			..	37,174		45,725	33,511	-27	..	..		31,703	29,701	-6
Depreciation of glasshouses & permanent crops			..	0		0	0		..	..		0	0	
General farming costs			..	46,740		35,527	29,000	-18	..	..		32,224	29,244	-9
Land and property costs			..	34,268		35,089	30,208	-14	..	..		22,204	25,545	15
Miscellaneous fixed costs (including for work done on other farms)			..	357		420	439	4	..	..		543	581	7
Total Costs			..	515,487		593,417	516,293	-13	..	..		423,532	421,267	-1
Agriculture share of farm business income			..	744		65,533	87,765	34	..	..		34,626	62,375	80
Agri-environment and Other Payments:														
Total Output			..	2,119		373	1,535	312	..	..		1,309	1,375	5
Variable costs			..	1		10	29	201	..	..		56	15	-73
Total Gross Margin			..	2,119		363	1,507	315	..	..		1,254	1,360	8
Fixed costs			..	882		44	117	168	..	..		650	269	-59
of which: Labour costs			..	0		0	0		..	..		8	0	
Machinery costs			..	14		0	3	1,032	..	..		19	5	-72
General farming costs (including share of interest)			..	134		15	16	10	..	..		186	44	-76
Land and property costs			..	735		29	98	241	..	..		437	219	-50
Total Costs			..	883		53	146	174	..	..		705	284	-60
Agri-environment share of farm business income			..	1,236		319	1,389	335	..	..		604	1,091	81

TABLE 7.12 - Specialist Pig Farms: Output, Input Costs and Income by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:												
Total Output	..	3,712		12,887	2,632	-80	..	..		37,898	2,414	-94
Variable costs	..	0		1,646	57	-97	..	..		2,936	30	-99
Total Gross Margin	..	3,712		11,241	2,575	-77	..	..		34,962	2,385	-93
Fixed costs	..	2,923		8,224	699	-91	..	..		15,896	1,071	-93
of which:												
Labour costs	..	337		5,412	99	-98	..	..		10,941	127	-99
Machinery costs and capital costs	..	428		749	66	-91	..	..		1,820	131	-93
General farming costs (including share of interest)	..	711		1,561	193	-88	..	..		2,441	267	-89
Land and property costs	..	1,446		502	341	-32	..	..		694	546	-21
Total Costs	..	2,923		9,870	756	-92	..	..		18,832	1,101	-94
Diversified share of farm business income	..	790		3,017	1,876	-38	..	..		19,066	1,313	-93
Single Payment Scheme:												
Total Output	..	4,911		6,874	9,916	44	..	..		5,558	7,423	34
Variable Costs	..	1		0	4	1,616	..	..		1	2	255
Fixed Costs	..	855		822	727	-12	..	..		791	635	-20
Total Costs	..	856		823	731	-11	..	..		791	637	-19
SPS share of farm business income	..	4,055		6,052	9,185	52	..	..		4,766	6,786	42
Farm Business:												
Derivation of income measures:												
1 Total Output	..	526,471		681,947	619,928	-9	..	..		504,056	496,013	-2
2 Variable costs	..	326,733		414,756	374,192	-10	..	..		291,767	292,077	0
3=1-2 Total Gross Margin	..	199,739		267,192	245,735	-8	..	..		212,289	203,937	-4
4 Fixed costs	..	193,416		189,408	143,733	-24	..	..		152,094	131,212	-14
5=2+4 Total Costs	..	520,149		604,163	517,926	-14	..	..		443,861	423,288	-5
6 Profit/(loss) on sale of fixed assets	..	503		-2,863	-1,787	(a)	..	..		-1,133	-1,160	(a)
7=1-5+6 Farm Business Income	..	6,826		74,921	100,215	34	..	..		59,062	71,565	21

.. Too few observations in the sample to give reliable estimates

(a) Percentage change omitted because of negative values.

TABLE 7.13 - Specialist Poultry Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	17	17		34	47		18	19		66	67	
Average total area of farm (ha)	18.0	5.9	-67.2	24.5	26.1	6.6	26.7	31.1	16.5	23.4	22.4	-4.4
tenanted area %	52.3	19.4	-62.8	3.9	5.9	54.1	20.7	14.5	-29.9	24.1	19.6	-18.9
owner occupied area %	47.7	80.5	68.9	20.6	20.2	-2.2	79.3	85.5	7.8	75.9	80.4	6.0
Woodland, buildings, etc.	3.0	1.9	-37.5	2.9	3.2	10.8	3.8	5.4	42.7	3.1	3.4	9.3
Utilised agricultural area (uaa)	15.0	4.0	-73.2	21.6	22.9	6.1	22.9	25.7	12.2	20.3	19.0	-6.5
Net land hired in for less than 1 year	-0.9	0.9	(a)	-6.0	-1.9	(a)	-3.1	-5.4	(a)	-4.0	-2.1	(a)
Total area farmed (excl. shared rough grazing)	14.1	4.9	-64.9	15.6	21.0	34.8	19.8	20.3	2.5	16.3	16.9	3.4
of which: Total tillage	0.1	0.2	112.7	3.6	7.6	112.4	12.2	9.9	-18.7	5.0	6.4	28.5
Temporary grass	0.0	0.0		1.4	1.9	32.1	1.2	2.7	117.3	1.0	1.6	59.2
Permanent grass	13.9	4.7	-66.3	10.6	11.6	9.1	6.4	7.7	20.3	10.3	8.9	-14.1
Rough grazing (sole occupation)	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
CROPPING (hectares per farm)												
Winter wheat	0.0	0.0		1.0	1.3	27.2	5.5	5.4	-0.5	1.9	2.1	6.5
Winter barley	0.0	0.0		1.0	0.3	-69.6	0.3	0.4	50.9	0.6	0.3	-53.7
Spring barley	0.0	0.0		0.0	0.9		0.0	0.4		0.0	0.6	
Other cereals	0.0	0.0		0.2	0.0		0.0	0.3		0.1	0.1	-37.0
Oilseed rape	0.0	0.0		0.0	0.9		3.0	1.7	-44.0	0.8	0.9	13.2
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.1		0.0	0.0		0.0	0.0	
Potatoes	0.0	0.0		0.3	0.0		0.0	0.0		0.1	0.0	
Sugar beet	0.0	0.0		0.0	0.0		0.4	0.0		0.1	0.0	
Other crops incl. horticultural crops	0.0	0.0		0.5	0.4	-11.5	0.7	0.0		0.4	0.2	-50.8
Fallow & arable fodder crops	0.1	0.2	112.7	0.6	3.6	491.3	2.3	1.6	-30.7	0.9	2.3	144.3
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.13 - Specialist Poultry Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Beef cows	0.0	0.0		0.9	0.7	-28	1.3	1.3	6	0.8	0.7	-14
Other cattle	0.7	0.2	-70	7.9	11.1	41	2.5	4.0	58	4.7	6.6	40
Ewes	0.0	13.0		0.5	19.5	3,646	8.9	7.1	-21	2.6	14.7	465
Other sheep	0.0	11.5		0.7	15.2	2,004	10.5	5.3	-50	3.1	11.7	278
Breeding sows	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
Other pigs	0.0	0.0		0.0	0.0		0.0	0.1		0.0	0.0	
Hens & pullets in lay	35661.8	17859.4	-50	16844.7	8999.7	-47	10814.4	14605.1	35	19902.1	12638.3	-36
Other poultry	38650.8	11287.9	-71	52912.2	61826.9	17	38211.8	13749.8	-64	45560.2	36881.8	-19
Other livestock	0.4	0.1	-86	2.1	0.3	-87	0.2	0.4	153	1.2	0.3	-78
Total livestock units	705.6	356.6	-49	389.1	281.3	-28	267.2	301.0	13	435.2	305.0	-30
LABOUR												
Total annual labour units	9.7	4.1	-57	4.4	4.3	-2	3.0	2.9	-4	5.3	3.9	-27
of which:												
Farmer & spouse	1.0	0.7	-32	1.0	1.0	1	0.9	1.3	34	1.0	1.0	1
Wholly or mainly unpaid labour	0.0	0.0		0.1	0.2	9	0.5	0.4	-33	0.2	0.2	-17
Regular hired labour & manager	8.4	3.4	-60	3.1	2.9	-5	1.5	1.2	-22	4.0	2.6	-35
Casual & seasonal	0.3	0.1	-63	0.2	0.2	19	0.0	0.1	158	0.2	0.2	-5

(a) Percentage change omitted because of negative values.

TABLE 7.14 - Specialist Poultry Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			17	17		31	31		18	19		66	67	
Agriculture:														
Total Output			980,829	425,268	-57	667,592	807,505	21	352,763	303,551	-14	662,458	582,328	-12
of which: Crop output (excluding subsidies)			147	451	206	5,925	3,111	-47	10,102	9,304	-8	5,594	4,068	-27
Livestock output (excluding subsidies and payments to agriculture)			979,867	423,617	-57	660,778	803,934	22	340,307	291,368	-14	655,611	576,989	-12
Subsidies and payments to agriculture			0	0		0	4		0	0		0	2	
Miscellaneous output (including agricultural work done on other farms)			815	1,200	47	889	457	-49	2,355	2,878	22	1,254	1,270	1
Variable costs			699,422	273,771	-61	437,643	535,996	22	144,176	126,412	-12	425,421	364,905	-14
of which: crop specific costs			1	69	4,615	1,350	1,575	17	2,622	3,172	21	1,350	1,620	20
livestock specific costs			686,455	267,962	-61	426,423	521,123	22	136,897	118,831	-13	414,801	354,159	-15
Contract costs			7,719	3,709	-52	6,822	9,494	39	4,002	2,836	-29	6,306	6,338	1
Casual labour			5,247	2,031	-61	3,048	3,804	25	654	1,573	141	2,964	2,787	-6
Miscellaneous variable costs (including for work done on other farms)			0	0		0	0	-84	1	0	-95	1	0	-90
Total Gross Margin			281,406	151,496	-46	229,949	271,509	18	208,587	177,138	-15	237,037	217,423	-8
Fixed costs			354,970	161,677	-54	163,521	204,952	25	110,538	101,920	-8	196,814	167,497	-15
of which: Regular labour			171,518	67,339	-61	46,832	61,402	31	36,767	19,221	-48	74,901	51,889	-31
Machinery costs			36,260	22,829	-37	34,827	36,332	4	28,750	23,539	-18	33,592	29,681	-12
Depreciation of glasshouses & permanent crops			0	0		0	0		0	0		0	0	
General farming costs			102,372	50,500	-51	46,963	62,057	32	23,608	32,303	37	54,503	51,472	-6
Land and property costs			44,495	20,759	-53	34,587	44,968	30	19,779	24,781	25	33,158	33,758	2
Miscellaneous fixed costs (including for work done on other farms)			326	251	-23	312	193	-38	1,634	2,076	27	661	697	5
Total Costs			1,054,392	435,448	-59	601,164	740,948	23	254,715	228,333	-10	622,235	532,402	-14
Agriculture share of farm business income			-73,552	-10,181	(a)	66,312	66,618	0	97,197	75,287	-23	39,946	49,974	25
Agri-environment and Other Payments:														
Total Output			139	0		758	766	1	1,383	2,281	65	769	972	26
Variable costs			0	0		9	21	146	0	0	232	4	11	147
Total Gross Margin			139	0		749	745	-1	1,383	2,281	65	765	961	26
Fixed costs			73	0		106	74	-30	604	844	40	228	256	12
of which: Labour costs			0	0		0	0		0	0		0	0	
Machinery costs			1	0		1	1	-51	5	19	313	2	5	159
General farming costs (including share of interest)			8	0		38	9	-77	45	698	1,436	33	186	472
Land and property costs			64	0		67	65	-3	553	126	-77	193	65	-66
Total Costs			73	0		115	96	-17	604	844	40	232	267	15
Agri-environment share of farm business income			67	0		643	671	4	779	1,437	84	537	705	31

TABLE 7.14 - Specialist Poultry Farms: Output, Input Costs and Income by Performance Band

	Low			Medium			High			(£ per farm) All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:												
Total Output	32,616	2,697	-92	13,400	29,104	117	22,768	17,493	-23	20,578	19,585	-5
Variable costs	416	0		537	15	-97	251	598	139	433	163	-62
Total Gross Margin	32,200	2,697	-92	12,863	29,089	126	22,517	16,894	-25	20,146	19,422	-4
Fixed costs	38,308	555	-99	10,893	9,490	-13	3,401	8,558	152	15,685	7,049	-55
of which:												
Labour costs	837	0		8,179	129	-98	0	105		4,234	91	-98
Machinery costs and capital costs	1,209	3	-100	238	468	96	787	592	-25	621	386	-38
General farming costs (including share of interest)	21,618	141	-99	2,225	1,259	-43	981	6,453	558	6,674	2,335	-65
Land and property costs	14,643	412	-97	252	7,635	2,934	1,633	1,409	-14	4,156	4,238	2
Total Costs	38,724	555	-99	11,431	9,505	-17	3,652	9,156	151	16,118	7,212	-55
Diversified share of farm business income	-6,108	2,142	(a)	1,969	19,599	895	19,116	8,336	-56	4,460	12,373	177
Single Payment Scheme:												
Total Output	486	244	-50	4,386	4,683	7	3,233	4,602	42	3,125	3,570	14
Variable Costs	0	0		0	0	513	0	0	-53	0	0	88
Fixed Costs	231	29	-88	401	411	3	431	329	-24	367	296	-19
Total Costs	231	29	-88	401	411	3	431	329	-24	367	296	-19
SPS share of farm business income	255	215	-15	3,985	4,272	7	2,801	4,273	53	2,758	3,274	19
Farm Business:												
Derivation of income measures:												
1 Total Output	1,014,070	428,209	-58	686,136	842,059	23	380,147	327,927	-14	686,930	606,455	-12
2 Variable costs	699,838	273,771	-61	438,189	536,033	22	144,428	127,011	-12	425,858	365,079	-14
3=1-2 Total Gross Margin	314,232	154,438	-51	247,947	306,026	23	235,719	200,915	-15	261,072	241,376	-8
4 Fixed costs	393,582	162,261	-59	174,921	214,928	23	114,974	111,651	-3	213,094	175,098	-18
5=2+4 Total Costs	1,093,420	436,032	-60	613,110	750,961	22	259,402	238,662	-8	638,953	540,177	-15
6 Profit/(loss) on sale of fixed assets	12	0		-116	61	(a)	-851	69	(a)	-277	48	(a)
7=1-5+6 Farm Business Income	-79,338	-7,823	(a)	72,910	91,159	25	119,894	89,334	-25	47,701	66,326	39

(a) Percentage change omitted because of negative values.

TABLE 7.15 - Mixed Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	47	46		34	47		47	41		206	189	
Average total area of farm (ha)	112.6	147.9	31.3	154.5	165.8	7.3	128.3	110.9	-13.6	137.5	147.3	7.2
tenanted area %	39.8	50.7	27.4	72.1	77.6	7.7	31.1	34.1	9.6	41.6	45.4	9.0
owner occupied area %	60.2	49.3	-18.1	82.5	88.2	7.0	68.9	65.9	-4.3	58.4	54.6	-6.4
Woodland, buildings, etc.	4.6	5.4	17.7	6.5	5.8	-11.3	4.0	6.9	75.2	5.4	6.0	10.9
Utilised agricultural area (uaa)	108.0	142.5	31.9	148.0	160.0	8.1	124.3	104.0	-16.4	132.1	141.3	7.0
Net land hired in for less than 1 year	-0.2	0.7	(a)	2.9	4.9	70.8	-0.7	-3.0	(a)	1.2	1.8	53.1
Total area farmed (excl. shared rough grazing)	107.8	143.2	32.9	150.9	165.0	9.3	123.6	100.9	-18.4	133.3	143.2	7.4
of which: Total tillage	45.2	67.0	48.4	76.1	76.5	0.4	47.6	34.1	-28.3	61.3	63.3	3.4
Temporary grass	17.7	21.2	19.3	17.7	24.9	41.1	17.6	9.0	-48.9	17.7	19.9	12.8
Permanent grass	43.6	54.1	24.2	55.3	60.9	10.0	57.5	57.0	-0.8	53.0	58.2	9.9
Rough grazing (sole occupation)	1.3	0.9	-30.7	1.7	2.7	54.1	0.9	0.8	-19.1	1.4	1.7	22.7
CROPPING (hectares per farm)												
Winter wheat	17.5	22.2	27.0	34.4	29.3	-14.7	23.3	12.6	-46.2	27.4	23.3	-15.1
Winter barley	5.8	7.1	21.7	8.1	9.0	11.2	5.3	4.2	-21.8	6.9	7.3	6.7
Spring barley	5.4	9.8	83.2	5.2	7.4	42.5	4.0	3.7	-7.5	4.9	7.0	43.1
Other cereals	3.4	2.8	-18.0	2.6	3.5	36.2	3.4	1.3	-61.6	3.0	2.8	-7.4
Oilseed rape	1.9	4.6	140.6	9.1	7.8	-14.4	4.2	3.9	-5.6	6.1	6.0	-1.0
Peas & beans (dry/stockfeed)	1.7	3.2	83.7	2.5	3.9	55.5	0.9	1.4	47.2	1.9	3.1	60.5
Potatoes	0.5	0.3	-49.5	0.5	0.2	-56.7	0.1	0.2	153.6	0.4	0.2	-44.1
Sugar beet	0.0	0.0		0.6	0.4	-42.0	0.4	0.5	41.9	0.4	0.3	-22.4
Other crops incl. horticultural crops	1.0	0.0	-99.3	0.9	1.6	74.7	0.2	0.5	188.2	0.8	0.9	21.0
Fallow & arable fodder crops	6.5	11.7	80.6	9.6	10.3	7.1	4.3	3.8	-12.0	7.5	9.0	19.9
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.15 - Mixed Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	9.3	20.1	115	18.8	16.1	-15	6.8	0.0		13.4	13.0	-3
Beef cows	15.4	15.6	1	17.8	21.5	20	19.4	22.2	15	17.6	20.2	15
Other cattle	66.6	84.5	27	94.1	108.4	15	96.5	72.8	-24	87.9	93.4	6
Ewes	134.5	149.1	11	150.3	133.2	-11	83.2	110.1	32	129.4	131.3	1
Other sheep	143.5	130.4	-9	150.3	165.8	10	101.2	125.3	24	136.2	146.6	8
Breeding sows	3.5	6.8	93	15.8	26.8	70	0.0	0.3		8.8	15.1	72
Other pigs	78.7	85.1	8	188.0	287.8	53	147.7	69.8	-53	150.7	181.7	21
Hens & pullets in lay	663.0	239.3	-64	279.3	147.5	-47	306.9	757.4	147	381.3	326.1	-14
Other poultry	889.9	1008.2	13	1680.9	820.7	-51	1393.9	1629.7	17	1412.5	1074.0	-24
Other livestock	15.6	1.8	-89	1.1	9.3	712	0.8	0.5	-34	4.6	5.2	12
Total livestock units	109.3	121.6	11	143.3	168.0	17	117.4	101.6	-14	128.3	139.5	9
LABOUR												
Total annual labour units	2.2	2.6	20	2.8	2.8	1	1.9	1.6	-17	2.4	2.5	2
of which:												
Farmer & spouse	1.1	1.0	-8	1.2	1.2	0	1.1	1.1	-3	1.2	1.1	-3
Wholly or mainly unpaid labour	0.2	0.3	46	0.4	0.4	-1	0.4	0.3	-25	0.4	0.4	-1
Regular hired labour & manager	0.7	1.1	50	1.0	1.0	4	0.3	0.2	-43	0.7	0.8	11
Casual & seasonal	0.1	0.2	45	0.2	0.1	-9	0.1	0.1	-52	0.1	0.1	-8

(a) Percentage change omitted because of negative values.

TABLE 7.16 - Mixed Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			47	46		112	102		47	41		206	189	
Agriculture:														
Total Output			117,635	162,184	38	224,093	240,154	7	134,113	97,890	-27	174,958	184,439	5
of which:														
	Crop output (excluding subsidies)		35,159	45,371	29	67,844	64,912	-4	42,738	30,780	-28	53,397	51,338	-4
	Livestock output (excluding subsidies and payments to agriculture)		73,677	114,314	55	146,737	164,498	12	85,668	58,797	-31	113,190	125,028	10
	Subsidies and payments to agriculture		311	368	18	257	378	47	366	1,652	351	298	701	135
	Miscellaneous output (including agricultural work done on other farms)		8,487	2,130	-75	9,255	10,366	12	5,340	6,661	25	8,073	7,373	-9
Variable costs			74,044	112,569	52	121,592	135,105	11	53,339	38,352	-28	92,539	104,791	13
of which:														
	crop specific costs		18,214	28,803	58	29,241	34,486	18	17,126	14,563	-15	23,444	27,985	19
	livestock specific costs		44,623	65,244	46	76,291	85,018	11	28,183	18,127	-36	56,270	63,018	12
	Contract costs		9,461	15,771	67	13,597	13,089	-4	5,793	4,822	-17	10,597	11,644	10
	Casual labour		1,334	2,718	104	2,109	2,326	10	1,949	805	-59	1,877	2,035	8
	Miscellaneous variable costs (including for work done on other farms)		411	33	-92	354	186	-48	288	35	-88	351	109	-69
Total Gross Margin			43,591	49,615	14	102,501	105,049	2	80,774	59,538	-26	82,419	79,648	-3
Fixed costs			72,694	89,036	22	92,273	99,263	8	52,751	37,885	-28	77,418	81,044	5
of which:														
	Regular labour		13,413	21,407	60	16,089	16,962	5	4,895	2,563	-48	12,592	14,388	14
	Machinery costs		24,554	32,640	33	33,144	36,630	11	23,385	16,411	-30	28,547	30,474	7
	Depreciation of glasshouses & permanent crops		0	0		0	0		0	0		0	0	
	General farming costs		18,650	17,807	-5	22,742	21,125	-7	12,658	8,662	-32	19,176	17,117	-11
	Land and property costs		10,215	15,319	50	15,223	18,469	21	10,281	7,723	-25	12,732	14,942	17
	Miscellaneous fixed costs (including for work done on other farms)		5,861	1,863	-68	5,074	6,077	20	1,531	2,526	65	4,372	4,123	-6
Total Costs			146,738	201,605	37	213,864	234,368	10	106,090	76,236	-28	169,957	185,834	9
Agriculture share of farm business income			-28,645	-38,838	(a)	11,197	6,746	-40	28,752	22,189	-23	5,782	-637	(a)
Agri-environment and Other Payments:														
Total Output			3,858	4,768	24	6,363	7,118	12	7,352	6,075	-17	5,993	6,268	5
Variable costs			15	34	117	30	87	190	132	41	-69	52	62	18
Total Gross Margin			3,842	4,735	23	6,333	7,031	11	7,220	6,034	-16	5,941	6,206	4
Fixed costs			1,037	803	-22	1,312	1,021	-22	1,736	666	-62	1,351	876	-35
of which:														
	Labour costs		71	46	-35	17	33	94	5	0		27	28	2
	Machinery costs		22	41	83	64	38	-40	410	38	-91	141	39	-73
	General farming costs (including share of interest)		347	143	-59	334	208	-38	384	184	-52	350	186	-47
	Land and property costs		596	574	-4	898	742	-17	937	443	-53	833	624	-25
Total Costs			1,052	837	-20	1,342	1,107	-17	1,868	707	-62	1,403	938	-33
Agri-environment share of farm business income			2,806	3,931	40	5,021	6,011	20	5,483	5,368	-2	4,590	5,330	16

TABLE 7.16 - Mixed Farms: Output, Input Costs and Income by Performance Band

		Low			Medium			High			(£ per farm) All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		6,367	13,512	112	19,884	20,251	2	5,484	9,285	69	12,892	15,775	22
Variable costs		1,424	1,757	23	2,229	1,376	-38	115	350	204	1,494	1,208	-19
Total Gross Margin		4,943	11,754	138	17,655	18,875	7	5,368	8,935	66	11,397	14,567	28
Fixed costs		4,521	8,829	95	10,955	10,448	-5	1,568	2,958	89	6,985	8,133	16
of which:													
	Labour costs	1,199	3,128	161	3,545	3,484	-2	88	36	-59	2,089	2,515	20
	Machinery costs and capital costs	508	820	62	1,083	1,161	7	124	336	171	698	866	24
	General farming costs (including share of interest)	1,478	2,559	73	3,160	2,387	-24	323	1,035	221	2,025	2,085	3
	Land and property costs	1,336	2,322	74	3,167	3,416	8	1,033	1,550	50	2,173	2,667	23
Total Costs		5,945	10,586	78	13,184	11,824	-10	1,683	3,308	97	8,480	9,341	10
Diversified share of farm business income		422	2,925	593	6,700	8,427	26	3,800	5,977	57	4,412	6,434	46
Single Payment Scheme:													
Total Output		20,544	29,581	44	30,802	37,500	22	27,850	22,432	-19	27,516	31,683	15
Variable Costs		6	10	54	5	10	78	4	5	7	5	8	56
Fixed Costs		3,589	3,156	-12	4,101	3,535	-14	2,985	1,687	-43	3,692	2,969	-20
Total Costs		3,595	3,165	-12	4,106	3,544	-14	2,989	1,692	-43	3,697	2,977	-19
SPS share of farm business income		16,948	26,416	56	26,695	33,955	27	24,861	20,740	-17	23,819	28,706	21
Farm Business:													
Derivation of income measures:													
1	Total Output	148,403	210,045	42	281,141	305,022	8	174,798	135,681	-22	221,358	238,165	8
2	Variable costs	75,490	114,369	52	123,856	136,577	10	53,591	38,747	-28	94,091	106,069	13
3=1-2	Total Gross Margin	72,914	95,676	31	157,285	168,446	7	121,207	96,934	-20	127,268	132,096	4
4	Fixed costs	81,841	101,824	24	108,641	114,267	5	59,040	43,196	-27	89,446	93,021	4
5=2+4	Total Costs	157,330	216,194	37	232,497	250,844	8	112,631	81,943	-27	183,537	199,090	8
6	Profit/(loss) on sale of fixed assets	458	583	27	968	961	-1	729	536	-27	782	759	-3
7=1-5+6	Farm Business Income	-8,469	-5,565	(a)	49,613	55,140	11	62,896	54,274	-14	38,603	39,833	3

(a) Percentage change omitted because of negative values.

TABLE 7.17 - Horticulture Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	55	60		117	117		33	35		205	212	
Average total area of farm (ha)	43.1	47.4	10	26.9	22.2	-17	16.0	17.4	8	28.1	27.2	-3
tenanted area %	60.4	48.0	-21	37.3	35.0	-6	45.4	35.0	-23	47.3	40.6	-14
owner occupied area %	39.6	52.0	31	62.7	65.0	4	54.6	65.0	19	52.7	59.4	13
Woodland, buildings, etc.	3.6	8.5	133	4.1	1.8	-56	1.2	1.2	-2	3.2	3.3	2
Utilised agricultural area (uaa)	39.4	38.9	-1	22.8	20.4	-10	14.8	16.2	9	24.9	23.9	-4
Net land hired in for less than 1 year	-0.9	-4.6	(a)	-2.3	-1.8	(a)	-1.0	-3.0	(a)	-1.6	-2.8	(a)
Total area farmed (excl. shared rough grazing)	38.5	34.3	-11	20.5	18.7	-9	13.9	13.2	-5	23.2	21.2	-9
of which: Total tillage	33.0	28.7	-13	16.3	16.2	-1	7.9	7.1	-9	18.3	17.0	-7
Temporary grass	0.3	0.4	48	0.0	0.1	113	0.0	0.0		0.1	0.1	61
Permanent grass	5.2	5.1	-1	4.1	2.4	-42	6.0	6.0	1	4.9	4.0	-18
Rough grazing (sole occupation)	0.0	0.1		0.0	0.0		0.0	0.0	1,195	0.0	0.0	6,740
CROPPING (hectares per farm)												
Winter wheat	0.7	1.2	76	2.9	2.0	-31	1.8	0.4	-78	2.0	1.4	-32
Winter barley	0.0	0.2		0.0	0.0		0.0	0.0		0.0	0.1	
Spring barley	2.0	0.2	-89	0.2	0.2	10	0.0	0.1		0.6	0.2	-71
Other cereals	0.2	0.0		0.2	0.2	-8	0.0	0.0		0.1	0.1	-36
Oilseed rape	0.0	0.0		0.4	0.0		0.0	0.0		0.2	0.0	
Peas & beans (dry/stockfeed)	0.0	0.0		0.0	0.1	9	0.0	0.0		0.0	0.0	10
Potatoes	0.7	0.3	-55	0.2	0.1	-50	0.0	0.1		0.3	0.2	-41
Sugar beet	0.5	0.0		0.1	0.9	1,052	0.0	0.0		0.2	0.4	186

TABLE 7.17 - Horticulture Farms: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
CROPPING (cont'd) (hectares per farm)												
Outdoor vegetables	23.6	22.1	-6	4.7	7.5	60	2.0	3.1	54	8.7	10.0	15
Glasshouse vegetables (incl mushrooms)	0.2	0.2	31	0.2	0.2	-22	0.1	0.0	-25	0.2	0.2	-9
Outdoor flowers and nursery stock	1.4	2.0	43	2.0	0.7	-63	0.5	0.8	62	1.5	1.1	-26
Glasshouse flowers and nursery stock	0.4	0.2	-40	0.4	0.2	-39	0.1	0.1	69	0.3	0.2	-34
Glasshouse fruit	0.3	0.3	-10	0.0	0.1	42	0.1	0.0	-98	0.1	0.1	-19
Top fruit	4.0	4.8	20	3.7	3.3	-11	1.5	1.5	-3	3.2	3.2	-1
Soft fruit and strawberries	0.7	0.5	-33	0.5	0.8	52	0.6	0.6	12	0.6	0.6	15
Other crops excl. horticultural crops	22.9	19.1	-16	6.1	7.1	17	2.6	3.6	38	9.3	9.2	-2
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	
LABOUR												
Total annual labour units	11.5	11.1	-3	8.1	6.4	-21	2.0	2.9	47	7.4	6.7	-9
of which:												
Farmer & spouse	1.0	1.0	0	1.2	1.2	-3	1.0	1.0	-2	1.1	1.1	-2
Wholly or mainly unpaid labour	0.2	0.2	-15	0.2	0.3	27	0.2	0.2	-21	0.2	0.2	3
Regular hired labour & manager	7.0	5.7	-18	5.5	2.8	-50	0.3	1.6	492	4.5	3.2	-29
Casual & seasonal	3.2	4.1	29	1.1	2.2	92	0.5	0.2	-62	1.5	2.2	45

(a) Percentage change omitted because of negative values.

TABLE 7.18 - Horticulture Farms: Output, Input Costs and Income by Performance Band

(£ per farm)														
			Low			Medium			High			All Performance Bands		
			2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample			55	60		117	117		33	35		205	212	
Agriculture:														
Total Output			570,540	562,382	-1	401,192	323,990	-19	92,469	129,106	40	363,379	333,115	-8
of which: Crop output (excluding subsidies)			562,807	551,372	-2	394,604	314,322	-20	83,210	124,997	50	355,816	324,544	-9
Livestock output (excluding subsidies and payments to agriculture)			1,108	1,275	15	1,127	1,244	10	7,566	3,488	-54	2,788	1,829	-34
Subsidies and payments to agriculture			0	0		28	2	-94	0	0		14	1	-94
Miscellaneous output (including agricultural work done on other farms)			6,625	9,735	47	5,433	8,422	55	1,693	621	-63	4,761	6,742	42
Variable costs			340,802	319,504	-6	182,821	149,824	-18	30,209	36,358	20	182,576	162,813	-11
of which: crop specific costs			284,722	243,400	-15	161,056	113,877	-29	20,052	30,533	52	155,291	124,633	-20
livestock specific costs			732	727	-1	513	511	0	2,123	834	-61	984	648	-34
Contract costs			11,032	9,881	-10	2,314	4,067	76	968	1,809	87	4,131	4,931	19
Casual labour			44,220	61,940	40	17,355	31,096	79	6,981	3,036	-57	21,344	31,545	48
Miscellaneous variable costs (including for work done on other farms)			96	3,557	3,609	1,583	273	-83	85	146	71	826	1,056	28
Total Gross Margin			229,738	242,877	6	218,371	174,166	-20	62,260	92,747	49	180,803	170,302	-6
Fixed costs			262,132	246,828	-6	179,549	119,971	-33	25,520	46,641	83	160,209	132,640	-17
of which: Regular labour			121,243	120,491	-1	103,239	57,479	-44	5,071	24,259	378	82,312	64,596	-22
Machinery costs			52,170	45,671	-12	25,452	17,915	-30	7,434	9,827	32	27,427	22,734	-17
Depreciation of glasshouses & permanent crops			6,808	4,645	-32	4,041	3,808	-6	853	828	-3	3,904	3,249	-17
General farming costs			48,839	45,773	-6	32,200	27,242	-15	8,553	8,301	-3	30,214	26,976	-11
Land and property costs			26,310	27,800	6	12,435	12,022	-3	3,365	3,242	-4	13,535	13,685	1
Miscellaneous fixed costs (including for work done on other farms)			6,763	2,448	-64	2,181	1,505	-31	244	185	-24	2,818	1,400	-50
Total Costs			602,934	566,332	-6	362,370	269,795	-26	55,729	82,999	49	342,785	295,453	-14
Agriculture share of farm business income			-32,563	-3,873	(a)	38,795	54,165	40	36,731	46,175	26	20,536	37,684	83
Agri-environment and Other Payments:														
Total Output			1,379	3,171	130	1,225	709	-42	1,055	885	-16	1,219	1,366	12
Variable costs			0	5	4,070	0	2	668	27	70	164	7	20	188
Total Gross Margin			1,379	3,166	130	1,225	707	-42	1,028	815	-21	1,212	1,346	11
Fixed costs			406	444	9	153	38	-75	187	133	-29	225	164	-27
of which: Labour costs			0	16		0	0		7	0		2	4	121
Machinery costs			3	8	201	4	1	-71	4	2	-46	3	3	-13
General farming costs (including share of interest)			336	255	-24	73	10	-86	41	25	-40	130	75	-42
Land and property costs			67	165	146	76	27	-65	135	106	-21	89	82	-8
Total Costs			406	449	11	153	40	-74	214	203	-5	232	184	-21
Agri-environment share of farm business income			973	2,722	180	1,072	669	-38	841	682	-19	988	1,183	20

TABLE 7.18 - Horticulture Farms: Output, Input Costs and Income by Performance Band

											(£ per farm)		
		Low			Medium			High			All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		97,646	45,552	-53	18,729	19,899	6	6,983	21,214	204	35,292	26,613	-25
Variable costs		38,864	9,188	-76	1,877	2,729	45	442	341	-23	10,693	3,720	-65
Total Gross Margin		58,782	36,364	-38	16,852	17,169	2	6,542	20,873	219	24,599	22,893	-7
Fixed costs		57,504	32,354	-44	8,315	8,578	3	2,149	10,089	369	18,937	14,876	-21
of which:		36,498	21,073	-42	2,814	2,081	-26	0	4,196		10,453	7,346	-30
	Labour costs												
	Machinery costs and capital costs	4,942	936	-81	828	1,884	128	177	3,098	1,652	1,681	1,960	17
	General farming costs (including share of interest)	10,490	5,025	-52	2,797	2,682	-4	713	1,168	64	4,169	2,875	-31
	Land and property costs	5,573	5,320	-5	1,875	1,931	3	1,259	1,628	29	2,635	2,695	2
Total Costs		96,368	41,542	-57	10,192	11,308	11	2,591	10,430	303	29,630	18,597	-37
Diversified share of farm business income		1,278	4,010	214	8,538	8,591	1	4,392	10,784	146	5,662	8,017	42
Single Payment Scheme:													
Total Output		2,196	3,794	73	2,736	2,062	-25	1,884	2,347	25	2,381	2,566	8
Variable Costs		0	0	-41	0	0	197	0	0	1,046	0	0	68
Fixed Costs		297	190	-36	291	134	-54	174	137	-21	262	149	-43
Total Costs		297	191	-36	291	134	-54	174	137	-21	262	149	-43
SPS share of farm business income		1,899	3,603	90	2,445	1,929	-21	1,710	2,209	29	2,119	2,417	14
Farm Business:													
Derivation of income measures:													
1	Total Output	671,761	614,899	-8	423,883	346,660	-18	102,391	153,551	50	402,272	363,661	-10
2	Variable costs	379,667	328,698	-13	184,699	152,555	-17	30,678	36,770	20	193,276	166,554	-14
3=1-2	Total Gross Margin	292,094	286,201	-2	239,184	194,105	-19	71,713	116,782	63	208,996	197,107	-6
4	Fixed costs	320,339	279,816	-13	188,307	128,721	-32	28,030	57,000	103	179,633	147,829	-18
5=2+4	Total Costs	700,005	608,514	-13	373,006	281,276	-25	58,708	93,770	60	372,909	314,383	-16
6	Profit/(loss) on sale of fixed assets	-170	77	(a)	-28	-30	(a)	-8	69	(a)	-58	22	(a)
7=1-5+6	Farm Business Income	-28,414	6,462	(a)	50,850	65,354	29	43,675	59,851	37	29,305	49,300	68

(a) Percentage change omitted because of negative values.

TABLE 7.19 - All Farm Types: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2007/08	2008/09	% Change	2008/09	2009/10	% Change
Number of farms in sample	501	496		34	47		418	434		1,875	1,887	
Average total area of farm (ha)	106.6	144.1	35.2	155.0	145.0	-6.4	147.0	146.7	-0.3	140.9	145.2	3.0
tenanted area %	43.1	48.5	12.6	76.5	66.2	-13.4	29.8	31.7	6.6	43.0	42.9	-0.5
owner occupied area %	56.9	51.5	-9.5	78.5	78.8	0.4	70.2	68.3	-2.8	57.0	57.1	0.3
Woodland, buildings, etc.	5.5	6.8	23.2	4.6	4.7	2.4	5.4	6.6	22.4	5.0	5.7	13.5
Utilised agricultural area (uaa)	101.0	137.2	35.8	150.4	140.3	-6.7	141.7	140.1	-1.1	135.9	139.5	2.7
Net land hired in for less than 1 year	-1.1	-0.7	(a)	-2.0	-0.4	(a)	-4.6	-3.9	(a)	-2.4	-1.3	(a)
Total area farmed (excl. shared rough grazing)	99.9	136.6	36.6	148.4	140.0	-5.7	137.1	136.2	-0.7	133.5	138.2	3.5
of which: Total tillage	45.5	79.7	75.4	84.4	81.0	-4.0	77.9	55.9	-28.3	73.0	74.4	1.9
Temporary grass	9.2	13.0	40.3	11.9	13.0	9.5	6.3	6.1	-2.1	9.8	11.3	14.9
Permanent grass	40.4	40.6	0.5	44.9	40.9	-8.9	42.0	53.9	28.5	43.0	44.1	2.4
Rough grazing (sole occupation)	4.9	3.3	-33.0	7.3	5.1	-30.6	11.0	20.2	84.8	7.6	8.4	10.6
CROPPING (hectares per farm)												
Winter wheat	17.4	26.8	54.0	37.7	31.4	-16.6	34.4	21.1	-38.8	31.8	27.7	-12.9
Winter barley	4.0	6.2	54.2	6.6	6.3	-4.6	6.2	3.4	-45.6	5.9	5.6	-5.3
Spring barley	2.8	7.5	166.4	4.2	6.6	56.1	5.2	3.6	-31.3	4.1	6.1	47.3
Other cereals	2.3	3.5	51.4	2.9	2.6	-11.0	2.4	1.9	-21.9	2.6	2.6	0.1
Oilseed rape	3.9	8.5	118.7	11.6	10.5	-9.6	10.6	7.9	-26.1	9.5	9.3	-1.1
Peas & beans (dry/stockfeed)	1.6	4.2	156.3	3.2	4.2	31.1	2.5	3.2	29.5	2.6	3.9	50.1
Potatoes	1.0	2.2	127.8	2.4	1.6	-32.5	1.0	0.4	-56.0	1.7	1.5	-12.8
Sugar beet	0.4	0.6	72.5	2.5	3.1	25.2	4.1	2.4	-41.5	2.3	2.3	-2.0
Other crops incl. horticultural crops	7.8	7.0	-10.0	3.5	4.6	32.3	3.2	3.8	16.4	4.5	5.0	11.1
Fallow & arable fodder crops	6.2	12.2	95.6	8.9	8.6	-3.4	7.2	7.9	10.0	7.8	9.3	19.4
Total set-aside area	0.0	0.0		0.0	0.0		0.0	0.0		0.0	0.0	

TABLE 7.19 - All Farm Types: Cropping, Stocking and Labour by Performance Band

	Low			Medium			High			All Performance Bands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
STOCKING (head per farm)												
Dairy cows & heifers in milk	18.0	25.4	41	26.7	23.6	-12	11.9	11.2	-6	20.8	21.0	1
Beef cows	12.8	12.5	-2	11.5	11.0	-4	11.0	12.2	10	11.7	11.7	-0
Other cattle	50.1	58.3	16	57.9	57.2	-1	42.1	47.0	12	52.0	54.9	6
Ewes	89.8	80.0	-11	101.8	87.9	-14	88.7	131.5	48	95.5	96.9	1
Other sheep	85.4	75.8	-11	100.4	87.7	-13	81.9	130.7	60	92.0	95.5	4
Breeding sows	8.6	5.6	-35	6.3	8.4	34	0.6	1.1	92	5.4	5.9	8
Other pigs	95.0	57.9	-39	73.5	102.6	39	36.4	28.2	-23	69.6	72.8	5
Hens & pullets in lay	867.0	438.4	-49	334.7	303.6	-9	45.1	106.1	135	395.2	287.9	-27
Other poultry	1588.5	1185.1	-25	764.8	712.2	-7	431.1	393.8	-9	887.1	750.7	-15
Other livestock	4.2	1.6	-62	1.4	2.5	82	1.0	1.2	16	2.0	2.0	-2
Total livestock units	103.1	99.1	-4	100.7	99.8	-1	64.4	73.3	14	92.2	93.0	1
LABOUR												
Total annual labour units	3.7	3.6	-1	2.7	2.6	-2	1.8	1.8	1	2.7	2.7	-1
of which:												
Farmer & spouse	1.0	1.0	-3	1.1	1.1	1	1.0	1.0	-0	1.1	1.1	-0
Wholly or mainly unpaid labour	0.2	0.2	35	0.3	0.3	5	0.4	0.3	-28	0.3	0.3	-1
Regular hired labour & manager	1.9	1.6	-12	1.0	0.9	-14	0.3	0.4	41	1.0	1.0	-9
Casual & seasonal	0.6	0.7	32	0.2	0.3	29	0.1	0.1	-1	0.3	0.4	28

(a) Percentage change omitted because of negative values.

TABLE 7.20 - All Farm Types: Output, Input Costs and Income by Performance Band

(£ per farm)															
				Low			Medium			High			All Performance Bands		
				2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of Farms in sample				501	496		956	957		418	434		1,875	1,887	
Agriculture:															
Total Output				226,928	233,449	3	221,949	215,374	-3	148,329	127,708	-14	204,758	197,958	-3
of which: Crop output (excluding subsidies)				116,331	120,491	4	105,843	98,118	-7	90,550	66,286	-27	104,636	95,744	-8
Livestock output (excluding subsidies and payments to agriculture)				102,482	102,971	0	105,219	106,754	1	50,092	53,006	6	90,730	92,363	2
Subsidies and payments to agriculture				262	366	40	493	510	4	971	547	-44	555	483	-13
Miscellaneous output (including agricultural work done on other farms)				7,853	9,621	23	10,394	9,991	-4	6,715	7,869	17	8,837	9,368	6
Variable costs				137,235	143,870	5	102,919	112,498	9	53,161	51,376	-3	99,037	105,044	6
of which: crop specific costs				58,412	62,364	7	40,753	45,731	12	28,122	25,454	-9	42,005	44,814	7
livestock specific costs				60,591	56,416	-7	48,018	50,849	6	16,086	17,392	8	43,165	43,870	2
Contract costs				9,688	12,958	34	10,195	11,054	8	6,931	6,358	-8	9,251	10,355	12
Casual labour				8,142	11,399	40	3,623	4,583	27	1,623	1,626	0	4,252	5,546	30
Miscellaneous variable costs (including for work done on other farms)				401	733	83	330	281	-15	399	544	37	365	460	26
Total Gross Margin				89,693	89,579	0	119,030	102,876	-14	95,168	76,332	-20	105,720	92,913	-12
Fixed costs				111,037	124,023	12	96,120	91,596	-5	51,607	49,178	-5	88,702	89,085	0
of which: Regular labour				33,291	32,443	-3	17,931	16,478	-8	6,618	7,425	12	18,938	18,202	-4
Machinery costs				29,031	39,179	35	34,274	33,010	-4	23,955	19,880	-17	30,379	31,266	3
Depreciation of glasshouses & permanent crops				938	553	-41	158	184	17	-78	0	(a)	294	230	-22
General farming costs				27,206	25,865	-5	20,059	18,827	-6	10,315	10,883	5	19,406	18,598	-4
Land and property costs				14,549	19,405	33	17,225	17,047	-1	7,976	7,622	-4	14,240	15,278	7
Miscellaneous fixed costs (including for work done on other farms)				6,023	6,578	9	6,474	6,049	-7	2,820	3,368	19	5,446	5,511	1
Total Costs				248,272	267,893	8	199,039	204,094	3	104,768	100,554	-4	187,740	194,129	3
Agriculture share of farm business income				-20,711	-33,693	(a)	23,607	11,939	-49	44,266	27,452	-38	17,701	4,420	-75
Agri-environment and Other Payments:															
Total Output				3,939	5,085	29	6,765	6,460	-5	8,152	9,301	14	6,406	6,827	7
Variable costs				69	76	10	142	99	-30	112	108	-4	116	96	-18
Total Gross Margin				3,871	5,009	29	6,623	6,360	-4	8,040	9,193	14	6,290	6,731	7
Fixed costs				1,239	1,218	-2	1,489	1,223	-18	1,381	1,562	13	1,400	1,307	-7
of which: Labour costs				87	219	152	154	171	11	143	276	93	134	209	56
Machinery costs				49	62	28	70	71	0	155	129	-17	86	83	-4
General farming costs (including share of interest)				353	220	-38	338	205	-39	348	336	-3	344	241	-30
Land and property costs				751	717	-4	927	777	-16	736	821	12	835	773	-7
Total Costs				1,308	1,294	-1	1,631	1,322	-19	1,494	1,670	12	1,516	1,402	-8
Agri-environment share of farm business income				2,632	3,791	44	5,134	5,137	0	6,658	7,631	15	4,890	5,425	11

TABLE 7.20 - All Farm Types: Output, Input Costs and Income by Performance Band

		Low			Medium			High			(£ per farm) All Performance Bands		
		2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Diversification out of Agriculture:													
Total Output		18,979	16,397	-14	12,602	12,079	-4	10,249	11,380	11	13,607	12,983	-5
Variable costs		4,006	1,482	-63	766	733	-4	351	180	-49	1,472	782	-47
Total Gross Margin		14,973	14,915	0	11,836	11,345	-4	9,898	11,201	13	12,135	12,201	1
Fixed costs		13,509	9,601	-29	5,401	5,058	-6	3,050	3,355	10	6,839	5,767	-16
of which:	Labour costs	5,128	3,143	-39	1,069	844	-21	779	515	-34	2,011	1,336	-34
	Machinery costs and capital costs	1,676	633	-62	715	644	-10	272	436	61	844	589	-30
	General farming costs (including share of interest)	3,232	2,479	-23	1,597	1,447	-9	685	844	23	1,777	1,554	-13
	Land and property costs	3,473	3,346	-4	2,020	2,124	5	1,315	1,561	19	2,207	2,288	4
Total Costs		17,515	11,083	-37	6,167	5,791	-6	3,401	3,534	4	8,311	6,549	-21
Diversified share of farm business income		1,464	5,314	263	6,435	6,287	-2	6,848	7,846	15	5,296	6,434	21
Single Payment Scheme:													
Total Output		18,379	28,842	57	29,323	31,245	7	28,737	28,781	0	26,440	30,028	14
Variable Costs		4	7	61	6	8	24	5	8	44	6	8	36
Fixed Costs		3,701	3,839	4	3,736	3,011	-19	2,448	1,946	-21	3,405	2,952	-13
Total Costs		3,705	3,846	4	3,742	3,019	-19	2,453	1,954	-20	3,410	2,959	-13
SPS share of farm business income		14,673	24,996	70	25,581	28,226	10	26,283	26,827	2	23,030	27,069	18
Farm Business:													
Derivation of income measures:													
1	Total Output	268,225	283,773	6	270,639	265,158	-2	195,466	177,169	-9	251,211	247,796	-1
2	Variable costs	141,314	145,435	3	103,833	113,339	9	53,629	51,671	-4	100,631	105,929	5
3=1-2	Total Gross Margin	126,911	138,338	9	166,806	151,819	-9	141,837	125,499	-12	150,580	141,866	-6
4	Fixed costs	129,486	138,681	7	106,747	100,888	-5	58,487	56,041	-4	100,346	99,110	-1
5=2+4	Total Costs	270,800	284,116	5	210,580	214,227	2	112,116	107,712	-4	200,977	205,040	2
6	Profit/(loss) on sale of fixed assets	633	751	19	698	659	-6	705	298	-58	684	592	-13
7=1-5+6	Farm Business Income	-1,942	409	(a)	60,757	51,590	-15	84,055	69,755	-17	50,917	43,348	-15

(a) Percentage change omitted because of negative values.

TABLE 8.1 - Cereal Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	12	27	6
£0 to less than £10,000	10	16	4*
£10000 to less than £20000	15	10	8
£20000 to less than £30000	13	8	10
£30000 to less than £40000	10	9	9
£40000 to less than £50000	7	5	10
£50000 to less than £75000	13	11	19
£75000 to less than £100000	6	6	0
£100000 and over	14	6	24
Average (£ per farm)	46,049	27,871	78,657

.. Suppressed to avoid disclosure

* Based on small sample

TABLE 8.2 - General Cropping Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	11	24	5*
£0 to less than £10,000	15	13	5*
£10000 to less than £20000	10	13	12
£20000 to less than £30000	12	6*	10
£30000 to less than £40000	7*	9	8*
£40000 to less than £50000	7*	7*	7*
£50000 to less than £75000	13	9	14
£75000 to less than £100000	7	5*	9
£100000 and over	19	15	30
Average (£ per farm)	66,037	48,911	104,258

* Based on small sample

TABLE 8.3 - Dairy Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	10	17	5*
£0 to less than £10,000	7	9	2*
£10000 to less than £20000	8	15	8
£20000 to less than £30000	12	12	9
£30000 to less than £40000	12	9	9
£40000 to less than £50000	10	9	12
£50000 to less than £75000	16	12	19
£75000 to less than £100000	7	6	11
£100000 and over	18	12	26
Average (£ per farm)	56,113	40,509	74,965

* Based on small sample

TABLE 8.4 - Grazing Livestock (Lowland): Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	10	25	8
£0 to less than £10,000	26	25	17
£10000 to less than £20000	26	23	25
£20000 to less than £30000	13	12	19
£30000 to less than £40000	10	5	11
£40000 to less than £50000	6	3*	7
£50000 to less than £75000	6	4*	5
£75000 to less than £100000	1*	1*	4*
£100000 and over	3*	2*	5
Average (£ per farm)	21,995	14,533	27,898

* Based on small sample

TABLE 8.5 - Grazing Livestock (LFA): Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	10	23	8*
£0 to less than £10,000	26	25	13
£10000 to less than £20000	16	19	20
£20000 to less than £30000	19	16	20
£30000 to less than £40000	11	6	16
£40000 to less than £50000	7	4	8
£50000 to less than £75000	6	4	8
£75000 to less than £100000	2*	1*	4
£100000 and over	2*	1*	4
Average (£ per farm)	22,206	15,571	29,310

* Based on small sample

TABLE 8.6 - Specialist Pig Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	9*	10*	..
£0 to less than £10,000	14*	19*	10*
£10000 to less than £20000	14*	12*	13*
£20000 to less than £30000	..	..	11*
£30000 to less than £40000	..	..	..
£40000 to less than £50000	15*	15*	..
£50000 to less than £75000	..	..	13*
£75000 to less than £100000	12*	9*	12*
£100000 and over	20	22	23
Average (£ per farm)	71,565	72,957	86,286

.. Suppressed to avoid disclosure

* Based on small sample

TABLE 8.7 - Specialist Poultry Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	12*	16*	..
£0 to less than £10,000	10*	..	..
£10000 to less than £20000	16*	24	7*
£20000 to less than £30000	..	..	17*
£30000 to less than £40000	..	..	12*
£40000 to less than £50000	..	..	7*
£50000 to less than £75000	17*	11*	8*
£75000 to less than £100000	12*	11*	7*
£100000 and over	18*	22	38
Average (£ per farm)	66,326	68,900	100,109

.. Suppressed to avoid disclosure

* Based on small sample

TABLE 8.8 - Mixed Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	15	23	13
£0 to less than £10,000	8*	20	7*
£10000 to less than £20000	17	15	11*
£20000 to less than £30000	20	11	12
£30000 to less than £40000	10	7*	11
£40000 to less than £50000	3*	3*	7*
£50000 to less than £75000	10	9	16
£75000 to less than £100000	5*	4*	8
£100000 and over	12	8	15
Average (£ per farm)	39,833	26,300	55,239

* Based on small sample

TABLE 8.9 - Horticultural Farms: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	18	15	15
£0 to less than £10,000	17	19	13
£10000 to less than £20000	7	14	7
£20000 to less than £30000	15	12	21
£30000 to less than £40000	14	12	6*
£40000 to less than £50000	6*	7*	12
£50000 to less than £75000	11	7	11
£75000 to less than £100000	2*	3*	4
£100000 and over	9	9	11
Average (£ per farm)	49,300	50,861	61,626

* Based on small sample

TABLE 8.10 - All Farm Types: Distribution of Farm Incomes, 2009/10

Percentage of farms (unless otherwise stated)

	Farm Business Income	Net Farm Income	Cash Income
Less than £0	12	23	8
£0 to less than £10,000	15	18	8
£10000 to less than £20000	15	15	13
£20000 to less than £30000	14	10	14
£30000 to less than £40000	10	8	10
£40000 to less than £50000	7	6	9
£50000 to less than £75000	11	8	14
£75000 to less than £100000	5	4	7
£100000 and over	12	8	18
Average (£ per farm)	43,348	31,498	63,445

TABLE 9.1: Cereal Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	109	109	56	56	189	189	354	354
Assets								
Total fixed assets	1,758,075	1,883,015	424,715	425,844	1,952,080	2,098,684	1,670,295	1,788,910
of which: land and buildings (including glasshouses)	1,608,819	1,731,668	195,189	211,572	1,697,989	1,852,926	1,457,458	1,581,602
breeding livestock	1,496,420	1,606,946	24,322	24,847	1,496,395	1,637,075	1,292,325	1,402,688
machinery and equipment	4,795	5,654	8,636	9,566	8,422	9,247	7,142	7,994
permanent crops	72,493	79,136	106,948	114,788	137,014	144,004	109,552	116,535
single payment scheme entitlement	110	111	0	0	831	857	455	469
miscellaneous business assets	34,815	39,634	53,962	60,925	54,333	60,812	47,235	53,182
	186	187	1,320	1,445	994	931	748	734
Total current assets	149,256	151,347	229,526	214,272	254,091	245,758	212,837	207,308
of which: crops and trading livestock	58,804	61,697	92,878	84,491	93,510	92,433	80,893	80,235
feedstuffs and goods in store	28,398	25,009	46,358	42,331	48,752	42,033	41,072	35,928
liquid assets	62,054	64,641	90,290	87,450	111,828	111,292	90,873	91,145
Liabilities								
Total external liabilities	87,734	104,155	103,456	95,993	181,080	190,029	136,618	145,990
of which: bank term loans	14,437	15,689	11,814	13,308	30,939	38,476	22,330	26,760
other long and medium term loans	30,501	44,849	7,857	8,496	66,955	74,101	45,601	54,445
bank overdraft	21,929	25,026	21,729	25,069	36,364	39,422	29,124	32,235
other short term loans	20,867	18,591	62,056	49,121	46,822	38,030	39,563	32,550
Net worth	1,670,341	1,778,860	321,259	329,850	1,771,000	1,908,655	1,533,677	1,642,920

TABLE 9.2: Genral Cropping Farms: Opening & Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	38	38	39	39	125	125	202	202
Assets	2,049,444	2,195,152	312,772	328,422	1,947,517	2,065,987	1,635,347	1,738,378
Total fixed assets	1,915,579	2,040,784	150,874	168,082	1,680,281	1,791,543	1,416,415	1,511,344
of which: land and buildings (including glasshouses)	1,769,779	1,875,021	12,697	13,669	1,427,071	1,511,802	1,208,253	1,280,069
breeding livestock	2,870	3,300	7,781	9,311	12,540	12,659	9,624	10,092
machinery and equipment	96,078	107,790	88,111	97,342	180,813	199,033	144,877	159,957
permanent crops	8,571	11,387	376	476	6,824	7,622	5,864	6,926
single payment scheme entitlement	37,943	42,959	40,384	45,723	52,342	59,153	47,008	53,157
miscellaneous business assets	338	327	1,524	1,560	690	1,275	789	1,142
Total current assets	133,865	154,368	161,898	160,340	267,237	274,445	218,932	227,034
of which: crops and trading livestock	45,312	52,828	52,935	51,538	87,277	89,877	71,835	74,611
feedstuffs and goods in store	32,527	27,559	34,471	27,740	52,504	45,871	44,810	38,492
liquid assets	56,026	73,982	74,492	81,063	127,456	138,697	102,288	113,931
Liabilities								
Total external liabilities	230,291	227,751	61,190	56,083	201,003	223,718	178,448	190,413
of which: bank term loans	101,438	101,574	1,675	787	56,994	57,063	54,689	54,576
other long and medium term loans	47,514	46,115	7,490	7,289	38,620	48,173	34,076	39,438
bank overdraft	39,217	47,493	16,220	14,220	41,805	46,122	36,076	39,905
other short term loans	42,122	32,569	35,805	33,787	63,584	72,360	53,607	56,494
Net worth	1,819,152	1,967,400	251,582	272,339	1,746,515	1,842,270	1,456,899	1,547,965

TABLE 9.3 : Dairy Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	87	87	68	68	174	174	329	329
Assets								
Total fixed assets	1,368,085	1,443,080	424,042	468,456	1,294,246	1,392,433	1,142,490	1,223,892
of which: land and buildings (including glasshouses)	1,260,338	1,342,215	313,625	351,175	1,163,010	1,262,156	1,021,625	1,104,026
breeding livestock	1,020,649	1,079,787	44,393	51,248	855,140	921,013	739,565	792,011
machinery and equipment	126,128	137,270	159,327	175,208	160,182	172,674	150,925	163,724
permanent crops	78,814	86,975	73,860	86,057	105,310	124,351	92,042	106,831
single payment scheme entitlement	0	0	0	0	0	0	0	0
miscellaneous business assets	22,267	24,945	24,531	29,385	28,862	32,360	26,249	29,795
Total current assets	12,480	13,238	11,513	9,277	13,515	11,759	12,844	11,665
of which: crops and trading livestock	107,747	100,865	110,417	117,281	131,236	130,276	120,865	119,866
feedstuffs and goods in store	44,379	46,313	45,746	51,688	58,298	61,810	52,110	55,679
liquid assets	11,833	9,573	13,066	10,446	17,017	13,659	14,855	11,936
Liabilities	51,535	44,979	51,605	55,147	55,921	54,807	53,900	52,251
Total external liabilities	192,935	212,547	98,198	116,135	208,338	233,102	182,525	204,569
of which: bank term loans	66,782	65,792	30,559	30,179	71,246	81,332	62,038	67,106
other long and medium term loans	42,875	66,573	4,072	9,852	37,882	46,690	32,553	44,738
bank overdraft	46,717	53,679	24,757	25,921	54,476	57,985	46,550	50,518
other short term loans	36,560	26,504	38,810	50,184	44,734	47,095	41,385	42,208
Net worth	1,175,150	1,230,532	325,844	352,321	1,085,908	1,159,331	959,964	1,019,323

TABLE 9.4: Lowland Grazing Livestock Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	89	89	36	36	110	110	235	235
Assets	883,199	921,540	150,709	176,199	781,738	835,396	716,104	758,888
Total fixed assets	819,231	859,632	85,423	101,869	713,034	758,944	649,872	688,615
of which: land and buildings (including glasshouses)	744,089	775,062	6,775	7,648	618,187	652,273	565,639	592,888
breeding livestock	25,945	29,207	29,355	31,997	38,242	41,850	31,824	35,131
machinery and equipment	31,885	35,568	32,413	42,386	34,988	39,153	33,313	38,262
permanent crops	0	0	0	0	0	0	0	0
single payment scheme entitlement	16,667	19,143	16,614	19,652	21,332	25,355	18,671	21,908
miscellaneous business assets	644	651	265	185	284	312	425	427
Total current assets	63,968	61,908	65,286	74,330	68,704	76,452	66,233	70,273
of which: crops and trading livestock	36,826	39,723	38,407	47,902	37,616	39,378	37,433	40,951
feedstuffs and goods in store	2,649	2,558	2,616	2,508	2,992	2,895	2,791	2,695
liquid assets	24,493	19,626	24,262	23,919	28,096	34,179	26,009	26,626
Liabilities								
Total external liabilities	49,062	52,448	41,512	48,619	64,381	70,628	54,399	59,645
of which: bank term loans	9,475	9,942	8,560	8,386	16,123	16,078	12,189	12,327
other long and medium term loans	16,307	17,068	5,539	6,307	17,739	19,960	15,112	16,504
bank overdraft	14,297	17,502	13,733	15,293	19,534	20,851	16,461	18,575
other short term loans	8,982	7,935	13,679	18,632	10,986	13,740	10,637	12,240
Net worth	834,137	869,092	109,197	127,580	717,357	764,768	661,706	699,243

TABLE 9.5 LFA Grazing Livestock Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Owner Occupied		Owner Occupied		Owner Occupied	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	80	80	49	49	109	109	238	238
Assets								
Total fixed assets	703,294	736,203	168,671	191,416	688,016	729,596	590,999	625,592
of which: land and buildings (including glasshouses)	657,155	688,765	118,895	133,741	635,173	669,266	541,283	570,634
breeding livestock	574,570	598,450	4,517	5,675	520,512	540,669	438,739	456,536
machinery and equipment	33,844	37,464	53,689	60,956	50,912	56,955	45,044	50,418
permanent crops	31,203	33,108	36,743	39,853	38,030	42,693	35,208	38,527
single payment scheme entitlement	0	0	0	0	0	0	0	0
miscellaneous business assets	17,407	19,626	23,838	27,147	22,370	25,687	20,794	23,697
	131	117	108	110	3,349	3,262	1,498	1,456
Total current assets	46,139	47,438	49,776	57,675	52,842	60,330	49,715	54,957
of which: crops and trading livestock	21,518	22,839	28,574	28,920	28,115	30,103	25,725	27,138
feedstuffs and goods in store	1,792	1,933	2,044	2,396	2,406	2,179	2,103	2,129
liquid assets	22,829	22,666	19,158	26,359	22,321	28,048	21,886	25,690
Liabilities								
Total external liabilities	22,595	22,773	24,377	26,864	68,441	65,433	42,484	41,762
of which: bank term loans	5,761	4,880	3,474	4,427	20,992	17,826	11,799	10,307
other long and medium term loans	6,350	5,973	1,931	1,647	18,382	20,044	10,603	11,113
bank overdraft	5,262	7,037	9,674	8,912	21,531	18,742	13,068	12,396
other short term loans	5,222	4,883	9,298	11,879	7,536	8,821	7,014	7,945
Net worth	680,699	713,429	144,294	164,551	619,575	664,164	548,515	583,830

TABLE 9.6 Specialist Pig Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Owner Occupied		Owner Occupied		Owner Occupied	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	37	37	..	..	15	15	61	61
Assets	630,116	667,696			871,368	1,199,768	690,021	804,070
Total fixed assets	533,439	562,695			751,645	1,068,100	558,138	650,719
of which: land and buildings (including glasshouses)	463,069	482,099			587,972	880,908	450,014	529,162
breeding livestock	27,907	30,975			39,733	40,114	36,048	39,360
machinery and equipment	38,250	44,676			107,264	123,625	64,013	72,019
permanent crops	0	0			0	0	0	0
single payment scheme entitlement	4,113	4,844			16,663	23,445	7,401	9,518
miscellaneous business assets	100	100			13	8	661	660
Total current assets	96,677	105,001			119,723	131,668	131,883	153,351
of which: crops and trading livestock	69,448	74,043			75,981	73,768	92,518	99,676
feedstuffs and goods in store	5,762	6,634			16,093	19,844	8,797	10,084
liquid assets	21,467	24,324			27,649	38,056	30,568	43,591
Liabilities								
Total external liabilities	237,914	228,286			251,944	530,840	246,583	295,821
of which: bank term loans	127,109	122,109			95,207	97,169	112,504	111,750
other long and medium term loans	36,423	37,477			47,606	299,183	42,242	95,465
bank overdraft	29,545	25,734			51,609	64,377	36,253	33,118
other short term loans	44,836	42,965			57,523	70,110	55,584	55,487
Net worth	392,202	439,410			619,424	668,928	443,438	508,249

.. Too few observations in the sample to give reliable estimates

TABLE 9.7 Specialist Poultry Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Owner Occupied		Owner Occupied		Owner Occupied	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	48	48	..	..	..	..	67	67
Assets								
Total fixed assets	696,740	758,375					698,771	762,085
of which: land and buildings (including glasshouses)	588,868	648,854					565,665	632,713
breeding livestock	509,821	565,339					487,196	544,982
machinery and equipment	1,252	825					1,951	1,934
permanent crops	72,131	76,636					70,758	79,405
single payment scheme entitlement	0	0					0	0
miscellaneous business assets	2,838	3,211					3,546	4,166
	2,826	2,843					2,214	2,226
Total current assets	107,872	109,522					133,106	129,372
of which: crops and trading livestock	42,195	46,831					39,041	43,635
feedstuffs and goods in store	5,755	5,426					6,219	5,819
liquid assets	59,922	57,266					87,846	79,918
Liabilities								
Total external liabilities	223,185	242,348					214,138	218,986
of which: bank term loans	86,766	131,877					68,372	104,826
other long and medium term loans	59,518	52,446					47,808	44,803
bank overdraft	19,783	18,058					41,484	24,608
other short term loans	57,118	39,967					56,474	44,749
Net worth	473,555	516,027					484,633	543,099

.. Too few observations in the sample to give reliable estimates

TABLE 9.8 Mixed Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	55	55	31	31	103	103	189	189
Assets								
Total fixed assets	1,169,757	1,254,620	458,261	489,281	1,275,908	1,374,075	1,136,818	1,221,849
of which: land and buildings (including glasshouses)	1,093,729	1,173,957	276,035	299,795	1,121,601	1,211,228	1,008,356	1,086,462
breeding livestock	996,132	1,065,724	53,296	52,634	941,661	1,012,303	853,969	915,547
machinery and equipment	24,545	27,972	84,307	96,992	48,650	53,353	43,982	49,180
permanent crops	51,199	55,431	91,083	98,563	94,391	104,604	77,855	85,501
single payment scheme entitlement	0	0	0	0	351	376	177	190
miscellaneous business assets	20,733	23,863	43,937	50,721	34,830	39,092	30,672	34,817
	1,120	968	3,413	885	1,718	1,500	1,701	1,226
Total current assets	76,028	80,663	182,225	189,486	154,307	162,847	128,462	135,388
of which: crops and trading livestock	45,601	48,915	93,657	107,338	90,679	96,676	74,203	80,132
feedstuffs and goods in store	8,066	8,395	28,787	25,339	21,149	18,414	17,191	15,514
liquid assets	22,361	23,353	59,782	56,809	42,479	47,757	37,068	39,742
Liabilities								
Total external liabilities	66,248	66,540	112,526	113,799	151,104	165,078	114,716	122,034
of which: bank term loans	15,739	14,595	21,931	24,702	49,912	60,914	33,744	39,208
other long and medium term loans	17,136	17,757	5,829	6,790	25,295	31,278	19,880	23,250
bank overdraft	19,962	19,992	41,364	40,589	44,244	40,588	34,824	32,895
other short term loans	13,410	14,196	43,401	41,718	31,654	32,297	26,268	26,682
Net worth	1,103,509	1,188,080	345,735	375,482	1,124,804	1,208,997	1,022,103	1,099,815

TABLE 9.9 Horticultural Farms: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	141	141	15	15	56	56	212	212
Assets								
Total fixed assets	526,670	558,062	457,092	484,262	870,945	926,788	615,582	653,331
of which: land and buildings (including glasshou	427,652	451,033	216,571	255,616	682,561	700,617	484,306	507,151
breeding livestock	384,805	405,387	77,635	101,866	559,117	574,069	414,180	433,452
machinery and equipment	144	165	0	0	2,150	2,565	677	804
permanent crops	31,550	33,804	115,385	116,000	94,846	96,008	53,455	55,320
single payment scheme entitlement	9,691	9,924	7,913	9,037	17,200	17,473	11,616	11,910
miscellaneous business assets	1,089	1,377	901	1,462	8,132	9,505	2,979	3,576
	373	376	14,738	27,251	1,116	998	1,400	2,090
Total current assets	99,018	107,029	240,520	228,646	188,384	226,172	131,276	146,180
of which: crops and trading livestock	43,133	47,763	64,478	64,823	38,933	42,019	43,227	47,194
feedstuffs and goods in store	10,468	11,651	25,643	20,477	30,153	31,244	16,653	17,447
liquid assets	45,417	47,615	150,400	143,345	119,298	152,908	71,395	81,538
Liabilities								
Total external liabilities	87,476	89,748	128,393	106,264	170,015	197,276	112,106	119,718
of which: bank term loans	10,679	10,069	1,794	4,379	8,620	12,365	9,612	10,362
other long and medium term loans	36,041	33,768	7,701	5,610	41,310	37,751	35,833	33,224
bank overdraft	19,139	19,652	31,600	12,989	51,033	49,849	28,463	27,419
other short term loans	21,617	26,258	87,298	83,285	69,052	97,310	38,197	48,714
Net worth	439,194	468,314	328,699	377,998	700,929	729,513	503,476	533,612

TABLE 9.10 All Farm Types: Opening and Closing Balance Sheets by Tenure, 2009/10

(Pounds per farm)

	Owner Occupied		Tenanted		Mixed Tenure		All Tenures	
	Opening	Closing	Opening	Closing	Opening	Closing	Opening	Closing
Number of farms in sample	684	684	311	311	892	892	1,887	1,887
Assets								
Total fixed assets	1,153,796	1,226,592	326,108	350,302	1,389,209	1,490,116	1,134,442	1,212,781
of which: land and buildings (including glasshouses)	1,054,285	1,124,458	186,902	208,795	1,218,697	1,316,418	995,534	1,071,037
breeding livestock	950,446	1,009,631	24,896	27,645	1,024,381	1,103,239	840,304	899,862
machinery and equipment	26,474	29,306	53,254	59,268	48,261	52,350	40,846	44,764
permanent crops	53,493	58,587	72,986	81,550	104,377	114,481	80,329	88,307
single payment scheme entitlement	1,892	2,087	283	330	1,976	2,106	1,680	1,821
miscellaneous business assets	20,200	23,003	31,975	36,736	36,431	41,241	29,629	33,676
Total current assets	1,779	1,843	3,508	3,266	3,271	3,000	2,747	2,607
of which: crops and trading livestock	99,510	102,134	139,206	141,506	170,512	173,698	138,909	141,745
feedstuffs and goods in store	44,685	47,978	60,084	62,752	68,089	70,044	58,033	60,604
liquid assets	13,180	12,074	21,393	18,658	27,545	24,034	21,179	18,695
Liabilities	41,646	42,082	57,729	60,097	74,878	79,619	59,696	62,447
Total external liabilities	99,790	106,919	77,104	78,623	156,114	171,279	122,574	132,582
of which: bank term loans	28,585	29,900	12,996	13,762	39,671	44,627	31,330	34,261
other long and medium term loans	28,131	33,577	6,275	7,264	39,250	47,092	29,912	35,781
bank overdraft	21,929	24,554	20,425	20,212	38,472	39,514	29,427	30,869
other short term loans	21,145	18,888	37,408	37,385	38,720	40,046	31,904	31,671
Net worth	1,054,005	1,119,673	249,004	271,679	1,233,095	1,318,837	1,011,868	1,080,199

**TABLE 10.1: Cereal Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)				
	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	7*	..	5*	6
Under £20,000	43	23*	28	33
£20,000 to less than £50,000	21	..	16	18
£50,000 to less than £100,000	13	22*	12	14
£100,000 and over	17	33	40	30
Average (Pounds per farm)	104,155	95,993	190,029	145,990

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.2: General Cropping Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)				
	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	..	..	..	..
Under £20,000	..	45	29	30
£20,000 to less than £50,000	18*	..	..	..
£50,000 to less than £100,000	25*	18*	15	18
£100,000 and over	32*	21*	44	37
Average (Pounds per farm)	227,751	56,083	223,718	190,413

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.3: Dairy Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)				
	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	..	..	..	..
Under £20,000	27	20*	15	19
£20,000 to less than £50,000	12*	18*	..	..
£50,000 to less than £100,000	..	..	14	14
£100,000 and over	50	40	58	52
Average (Pounds per farm)	212,547	116,135	233,102	204,569

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.4: Lowland Grazing Livestock Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)				
	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	7*	..	..	4*
Under £20,000	55	40*	53	52
£20,000 to less than £50,000	12*	26*	14	15
£50,000 to less than £100,000	10*	..	..	10
£100,000 and over	16	20*	21	19
Average (Pounds per farm)	52,448	48,619	70,628	59,645

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.5: LFA Grazing Livestock Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)				
	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	9*	..	..	6*
Under £20,000	52	59	45	50
£20,000 to less than £50,000	25	24*	22	24
£50,000 to less than £100,000	9*	7*	15*	11
£100,000 and over	4*	..	..	9
Average (Pounds per farm)	22,773	26,864	65,433	41,762

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.6: Specialist Pig Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)

	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	..	..	..	..
Under £20,000	..	..	..	16*
£20,000 to less than £50,000	19*	..	..	..
£50,000 to less than £100,000	21*	..	..	19*
£100,000 and over	40	59*	59*	46
Average (Pounds per farm)	228,286	..	530,840	295,821

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.7: Specialist Poultry Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)

	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	..	..	..	10*
Under £20,000	30*	..	..	27
£20,000 to less than £50,000	18*	..	..	15*
£50,000 to less than £100,000	..	..	..	7*
£100,000 and over	39	..	62*	41
Average (Pounds per farm)	242,348	..	..	218,986

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.8: Mixed Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)

	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	..	..	..	3*
Under £20,000	49	15*	33	37
£20,000 to less than £50,000	..	..	19	13
£50,000 to less than £100,000	19*	27*	..	15
£100,000 and over	23	32*	39	32
Average (Pounds per farm)	66,540	113,799	165,078	122,034

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.9: Horticultural Farms: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)

	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	17	..	..	15
Under £20,000	40	..	32*	37
£20,000 to less than £50,000	15	16*	26*	18
£50,000 to less than £100,000	5*	..	..	5
£100,000 and over	24	23*	30	25
Average (Pounds per farm)	89,748	106,264	197,276	119,718

* Based on small sample

.. Suppressed to avoid disclosure

**TABLE 10.10: All Farm Types: Total External Liabilities of Farm Businesses,
(including Bank Borrowings) by Tenure of Farm, 2009/10**

Percentage of farms (unless otherwise stated)

	Owner Occupied	Tenanted	Mixed Tenure	All Types of Tenure
Zero	7	6	2	5
Under £20,000	42	33	32	36
£20,000 to less than £50,000	16	18	16	16
£50,000 to less than £100,000	12	17	12	13
£100,000 and over	23	26	38	30
Average (Pounds per farm)	106,919	78,623	171,279	132,582

* Based on small sample

.. Suppressed to avoid disclosure

TABLE 11: All Farm T All Farm Types: Crop Yields and Implied Output Prices of Crops and Livestock

(Pounds per farm)

	North East, Yorks & the Humber			North West			East Midlands			West Midlands		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	282	280		234	234		249	250		201	207	
Yields (tonnes per hectare)												
Wheat	8.6	8.2	-5	8.3	7.8	-6	9.4	8.9	-5	8.0	8.2	3
Barley	7.1	6.5	-9	5.9	5.8	-2	6.7	6.3	-6	6.5	6.3	-3
Oilseed Rape	3.2	3.0	-8	3.1	3.3	5	3.4	3.5	4	3.4	3.5	3
Potatoes	34.7	37.6	9	34.3	37.9	10	44.7	45.0	1	41.4	43.0	4
Sugar beet	57.2	60.6	6	0.0	0.0		64.9	62.3	-4	0.0	0.0	
Milk (litres per cow)	6,876.9	7,333.8	7	7,108.8	7,274.8	2	7,476.0	7,386.6	-1	6,829.2	7,015.0	3
Prices (£ per tonne) (a)												
Wheat	113.9	108.0	-5	110.0	101.1	-8	112.3	102.7	-9	112.9	105.9	-6
Barley	112.7	95.4	-15	104.3	88.2	-16	110.9	88.2	-20	107.0	85.8	-20
Oilseed Rape	287.9	267.2	-7	303.3	258.9	-15	290.6	253.9	-13	288.9	259.3	-10
Potatoes	119.8	117.6	-2	108.6	79.8	-26	130.0	107.8	-17	114.0	115.2	1
Sugar beet	32.1	29.2	-9	0.0	0.0		29.2	32.7	12	0.0	0.0	
Prices (£ per head) (a)												
Dairy cows	785.5	606.6	-23	542.7	571.5	5	715.0	522.4	-27	704.7	661.2	-6
Dairy calves	91.4	114.2	25	95.8	131.4	37	84.8	123.2	45	103.6	123.4	19
Heifers in calf	1,230.8	1,267.6	3	1,125.2	1,481.7	32	1,557.5	988.4	-37	1,315.4	1,639.9	25
Fat cattle	893.8	946.4	6	847.5	894.6	6	815.1	870.8	7	812.7	867.7	7
Beef store cattle 1-2 years	647.8	691.7	7	671.1	663.6	-1	594.9	623.5	5	573.1	631.4	10
Beef store cattle < 1 year	264.4	278.8	5	358.6	363.2	1	291.8	433.0	48	329.8	322.8	-2
Ewes	63.9	86.1	35	70.9	87.4	23	53.7	81.3	51	61.8	73.5	19
Ewe hoggs	52.1	69.1	33	53.4	74.7	40	72.4	87.5	21	64.1	91.5	43
Fat lambs	54.9	65.9	20	55.2	64.8	17	53.6	65.8	23	58.5	66.8	14
Store lambs	39.6	49.9	26	35.9	44.3	24	45.0	51.4	14	39.2	49.2	26
Fat pigs	99.9	118.0	18	115.5	132.1	14	99.2	108.3	9	90.4	121.9	35
Store pigs	39.3	50.9	29	50.4	60.2	19	96.0	55.8	-42	52.4	55.3	6
Hens and pullet in lay	---	---		---	---		---	---		---	---	
Broilers	2.3	0.0		1.7	2.0	15	1.8	0.0		1.9	1.6	-15
Milk (pence per litre)	25.8	23.6	-9	26.5	23.8	-10	26.0	24.4	-6	26.9	25.1	-7
Wool (pence per kg)	34.1	31.5	-8	29.8	26.8	-10	37.1	38.6	4	36.5	33.3	-9
Eggs (pence per dozen)	108.0	92.4	-14	71.3	74.6	5	80.8	89.2	10	64.1	74.2	16

(a) Average unit returns (excluding direct subsidies).

--- Too few observations in the sample to give reliable estimates

TABLE 11: All Farm T All Farm Types: Crop Yields and Implied Output Prices of Crops and Livestock

(Pounds per farm)

	East			London & South East			South West			England		
	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change	2008/09	2009/10	% Change
Number of farms in sample	284	296		244	236		381	384		1,875	1,887	
Yields (tonnes per hectare)												
Wheat	9.0	8.5	-5	8.8	8.6	-2	7.6	8.0	4	8.8	8.5	-3
Barley	6.7	6.1	-8	6.0	6.2	5	6.2	6.2	0	6.5	6.2	-4
Oilseed Rape	3.1	3.8	22	3.3	3.3	1	3.0	3.3	11	3.2	3.5	7
Potatoes	39.5	36.6	-7	30.6	28.9	-5	26.3	34.1	30	38.3	39.5	3
Sugar beet	63.2	66.8	6	0.0	0.0		0.0	0.0		63.6	65.4	3
Milk (litres per cow)	7,756.3	7,546.6	-3	7,344.6	7,545.0	3	6,844.1	7,106.8	4	7,073.3	7,252.3	3
Prices (£ per tonne) (a)												
Wheat	118.8	107.1	-10	115.3	104.8	-9	107.4	101.8	-5	114.6	105.1	-8
Barley	131.7	113.2	-14	110.3	89.5	-19	113.3	91.8	-19	116.0	95.7	-17
Oilseed Rape	285.1	254.0	-11	295.3	240.1	-19	303.8	241.1	-21	290.7	252.3	-13
Potatoes	149.6	142.1	-5	159.0	125.3	-21	169.3	101.1	-40	130.8	113.9	-13
Sugar beet	27.1	30.4	12	0.0	0.0		0.0	0.0		27.7	31.0	12
Prices (£ per head) (a)												
Dairy cows	497.0	519.6	5	531.8	529.7	0	629.9	648.6	3	627.7	595.5	-5
Dairy calves	73.4	71.0	-3	65.6	103.2	57	80.0	102.2	28	87.2	113.6	30
Heifers in calf	876.1	1,033.9	18	1,525.4	1,683.0	10	1,455.6	1,672.7	15	1,414.8	1,466.2	4
Fat cattle	752.2	802.6	7	771.0	884.2	15	766.2	871.0	14	811.1	885.6	9
Beef store cattle 1-2 years	625.6	595.3	-5	563.9	623.1	10	600.1	686.4	14	613.7	659.3	7
Beef store cattle < 1 year	240.4	284.0	18	137.9	158.4	15	174.4	234.6	35	244.2	287.3	18
Ewes	48.4	46.0	-5	52.3	88.5	69	70.6	72.9	3	58.5	78.4	34
Ewe hoggs	54.7	51.0	-7	62.4	82.7	33	58.8	76.8	31	56.0	75.9	36
Fat lambs	63.8	68.9	8	49.9	63.1	26	55.8	65.0	17	55.2	65.4	18
Store lambs	67.0	75.8	13	34.7	44.3	28	35.8	49.4	38	44.0	53.6	22
Fat pigs	70.3	79.6	13	95.3	108.8	14	96.2	107.9	12	88.1	101.9	16
Store pigs	37.5	54.5	45	56.5	21.4	-62	55.6	66.5	20	45.0	56.1	25
Hens and pullet in lay	---	---		---	---		---	---		0.2	0.3	111
Broilers	1.7	1.7	-2	1.9	1.6	-14	1.9	1.9	0	1.8	1.7	-3
Milk (pence per litre)	26.6	25.6	-4	27.5	26.0	-6	27.5	25.4	-8	26.9	24.8	-8
Wool (pence per kg)	37.4	38.5	3	37.1	36.8	-1	32.5	34.2	5	34.0	32.8	-3
Eggs (pence per dozen)	91.9	90.4	-2	105.2	121.2	15	88.5	93.5	6	78.1	83.6	7

(a) Average unit returns (excluding direct subsidies).

--- Too few observations in the sample to give reliable estimates

TABLE 12 Flow of Funds Statement by Farm Type, 2009/10

	Cereals	General cropping	Dairy	Lowland Grazing Livestock	LFA Grzing Livestock	Specialist Pigs	Specialist Poultry	Mixed	Horticulture	All Types
Number of farms in sample	354	202	329	235	238	61	67	189	212	1,887
SOURCES										
Farm Business Income	46,049	66,037	56,113	21,995	22,206	71,565	66,326	39,833	49,300	43,348
Sales of property, quota and miscellaneous business assets (or compensation)	9,724	12,810	657	1,042	1,234	705	2,262	3,223	1,412	4,669
Changes in loans outstanding	15,392	3,470	20,867	2,874	-227	54,997	30,239	9,717	-1,695	10,077
Other funds introduced	45,820	26,843	31,049	22,699	17,561	17,028	51,553	19,691	16,298	29,089
Building, machinery & equipment depreciation	27,631	35,900	26,425	9,662	9,230	22,622	37,806	21,837	17,165	21,898
Other adjustments	2,302	2,083	1,555	97	210	3,041	1,214	771	6,338	1,715
TOTAL SOURCES	146,919	147,142	136,666	58,368	50,214	169,958	189,399	95,073	88,818	110,797
DISPOSALS										
Valuation change	-5,722	-3,734	6,556	3,605	1,965	9,061	3,974	5,673	4,817	1,210
Purchases of property / quotas and miscellaneous business assets	19,361	12,629	20,203	4,274	1,628	69,934	11,771	9,530	1,430	12,549
Landlord type capital improvements	10,131	5,134	12,441	4,715	3,768	9,975	47,563	9,026	4,833	8,414
Net expenditure on machinery & equipment	21,404	35,870	26,059	9,488	7,884	17,226	16,897	17,474	11,164	18,761
Private drawings	49,831	69,062	47,418	21,282	20,024	33,570	37,418	32,256	41,814	40,422
Funds transferred out	45,621	25,033	26,815	16,761	10,646	11,410	54,312	16,042	23,924	26,621
TOTAL DISPOSAL	140,626	143,994	139,492	60,123	45,915	151,176	171,936	90,000	87,982	107,977
SURPLUS / DEFICIT	6,292	3,148	-2,825	-1,755	4,299	18,782	17,463	5,072	836	2,819
Reconciliation of surplus (deficit)										
change (between opening and closing valuation) in bank balance	-579	9,981	-3,446	-1,083	4,828	11,956	18,959	7,149	2,167	2,176
<i>plus change in cash in hand</i>	51	-17	18	14	12	25	284	-1	-27	20
<i>plus change in debtors</i>	2,958	-2,891	950	-82	-235	2,425	-11,335	-1,810	9,106	903
<i>minus change in creditors</i>	-3,862	3,925	348	604	307	-4,376	-9,556	266	10,411	279
TOTAL	6,292	3,148	-2,825	-1,755	4,299	18,782	17,463	5,072	836	2,819

TABLE 13: Trading Account: Financial versus Management Account, 2009/10

FINANCIAL ACCOUNT SUMMARY		MANAGEMENT ACCOUNT SUMMARY		NOTES
Current crop sales	73,908	Current crop sales	73,908	
Sales of previous year's crop	21,686 ^a			
Crop subsidies	177	Crop subsidies	177	
(Crop sales and subsidies)	95,771			
		Current crop closing valuation	32,751	
		<i>minus Current crop opening valuation</i>	<i>11,561</i>	
		Total crop enterprise outputs	95,276	
Livestock sales	102,575	Livestock sales	102,575	
Livestock subsidies and taxes	0	Livestock subsidies and taxes	0	
Leased milk and livestock quota	0	Leased milk and livestock quota	0	
Livestock sales and subsidies	102,575			
		<i>minus Cost of livestock purchases</i>	<i>13,451 ^b</i>	
		Livestock closing valuation	72,159 ^c	
		<i>minus Livestock opening valuation</i>	<i>65,821 ^d</i>	
		<i>minus BLSA</i>	<i>2,793</i>	
		Total livestock output	92,669	
General farm subsidies and environmental payments	6,808	General farm subsidies and environmental payments	6,808	
Revenue from other miscellaneous enterprises (including non-agricultural enterprises that are integrated into the business)	51,547	Output from other enterprises (including non-agricultural enterprises that are integrated into the business)	51,547	
⁽¹⁾ Revenue from non-agricultural activities that are only semi-integrated into the farm business	852	⁽²⁾ Output from non-agricultural activities that are only semi-integrated into the farm business	852	
Interest received	302 ^e			See Occupier's fixed costs below (F.)
Sundry revenue	59,508			
		Imputed rent receipts and similar benefits in kind	440 ^f	
		Miscellaneous output	59,646	
		Sales of previous year's crop	21,686 ^a	
		Previous year's crop C/V minus O/V	-21,041	
		Disposal of previous year's crops	645	
A. Total sales	257,854			
		A. Total farm output	248,236	
		<i>minus Imputed rent receipts included in farm output</i>	<i>440 ^e</i>	= Total sales - valuation change of crops and livestock - BLSA
		B. Occupier's farm output	247,796	
Opening valuation of crops	33,058			
Opening valuation of livestock	65,821 ^d			Included in total livestock output in M/A
Opening valuation of crop inputs in store	18,580			
Opening valuation of livestock inputs in store	1,315 ⁱ			
<i>minus Closing valuation of crops</i>	<i>33,208</i>			
<i>minus Closing valuation of livestock</i>	<i>72,159 ^c</i>			Included in total livestock output in M/A
<i>minus Closing valuation of crop inputs in store</i>	<i>15,905 ^h</i>			
<i>minus Closing valuation of livestock inputs in store</i>	<i>1,335 ⁱ</i>			
Cost of livestock purchases	13,451 ^b			Netted off from output in M/A
Purchases of crop inputs	42,535 ^h			
Purchases of livestock inputs	44,118 ⁱ			
		Crop variable costs	45,210 ^h	Sum of three h columns in financial account
		Livestock variable costs	44,099 ⁱ	Sum of three i columns in financial account
B. Cost of sales	96,272	C. Total variable costs	89,309	
C. Gross profit (A - B)	161,582	D. Farm gross margin (A - C)	158,927	
		E. Occupier's farm gross margin (B - C)	158,487	= Gross profit - interest received - BLSA
Wages and salaries (incl. directors remuneration)	26,467	Wages and salaries (incl. directors remuneration)	26,467	
Machinery running costs and motor expenses	17,968 ^j)
		Machinery running costs	17,234 ^j	) Machinery rental included
Contract work	9,990 ^j			) under "machinery running costs" in F/A
		Contract costs	10,724 ^j	) but under "contract costs" in M/A
Power, electricity and heat	4,084			
Insurance, interest, bank charges and professional fees	12,593			
Other overheads	5,661			
⁽¹⁾ Costs of semi integrated non-agricultural activities	748	General farming costs	17,957	
Rent and rates	10,109	⁽²⁾ Costs of semi integrated non-agricultural activities	748	
		Rent and rates (excl. imputed rent for NF)	10,109	
Property repairs	5,888	Maintenance and repairs	5,822	) Excludes landlord type repairs
Depreciation of machinery, glasshouses and permanent crops	16,581	Insurance and landlord-type repairs	638	Excludes employees insurance
		Depreciation of machinery, glasshouses and permanent crops	16,581	
Depreciation of buildings and works	5,317	Depreciation of buildings and works	5,317	
		Net interest payments	3,508	Interest receipts are netted off
D. Total overheads	115,407	F. Occupier's fixed costs	115,105	= Total overheads - interest received e
E. Write-offs from bad debts	33	G. Write-offs from bad debts	33	
Net profit (C - D - E)	46,141	Net profit (E - F - G + 'BLSA')	46,141	
		<i>minus BLSA</i>	<i>2,793</i>	
		H. Farm business income	43,348	

^{(1) (2)} Semi-integrated activities are considered as non-agricultural activities that are semi-independent of the farm business. That is, those that still make use of the farm's resources but have a separate existence. These can usually be distinguished from integrated non-agricultural activities by the presence of one or more of the following: (i) separate bank account; (ii) separate or different management; (iii) separate tax accounts; (iv) own VAT number; (v) separate internal book-keeping. In many financial and management accounts, integrated and semi-integrated activities are combined. Accounts differ from business to business in terms of what, if anything, is included with non-agricultural activities that are only semi-integrated. It is mainly down to the judgement of the accountant, consultant or farmer, taking into consideration the scale and nature of the activity.

GENERAL

1. The FBS sample covers businesses with a Standard Labour Requirement of 0.5 and above. Practically all of the sampled accounts close within the four months from the end of December to the end of the following April with concentrations at the close of the calendar year and towards the end of March and early April. About 75 per cent of the accounts close during these two peak periods. Thus the results relate, on average, to March - February years.

CLASSIFICATION OF SURVEY FARMS BY TYPE OF FARMING AND SIZE OF BUSINESS

2. A new classification of farm types was introduced in 2003/04, which caused some changes, primarily to nomenclature. Further details on farm classification may be found at <http://statistics.defra.gov.uk/esg/pdf/farmclass.pdf>.
3. The lower size threshold for the Farm Business Survey was also changed from 8 European Size Units to 0.5 Standard Labour Requirements (in annual full-time equivalents). Therefore the results published here relate to farms with enough cropping and stocking to occupy the equivalent of one person for half their time.
4. The Standard Labour Requirement (SLR) of a farm represents the normal labour requirement, in Full Time Equivalents, for all the enterprises on a farm under typical conditions. The SLR for a farm is calculated from standard coefficients applied to each enterprise on the farm. The standard coefficients represent the input of labour required per head of livestock or per hectare of crops for enterprises of average size and performance.
5. Farms in the sample are grouped by type of farm based on the EC system of classification defined by Commission Decision 85/377/EEC (with minor modifications to adapt it to United Kingdom conditions) and Standard Gross Margins per hectare of crop area and per head of livestock estimated over the period 1999-2001.
6. The Standard Gross Margin (SGM) is a financial measure used to classify farm type. It is based on the concept of gross margin which for any enterprise is given by the enterprise output less variable costs. Standards have been calculated using information from a variety of sources for all major enterprises for three regions of England. Each farm is assigned a total SGM by aggregating the SGMs for its agricultural enterprises. The farm is classified into a 'particular' type of farming by evaluating the proportion of its total SGM deriving from different enterprises. In the EC typology the particular types are grouped into seventeen principal types. The latter are not entirely suitable for use in the United Kingdom and alternative groupings have therefore been adopted for the Farm Business Survey. Table A at the end of this appendix shows how the constituent EC particular types are grouped to give twenty five main types, of which only the first twenty are relevant to the FBS, and nine robust types.

7. The varied nature of the definitions used for the EC particular types of farming does not permit a simple description to be given of all of the main types adopted in the Survey but the chief characteristics may be summarised as follows:

<i>Dairy</i>	Farms where the dairy enterprise, including followers, accounts for over two-thirds of their total SGM.
<i>LFA grazing livestock</i>	Farms with more than two-thirds of their total SGM in cattle and sheep except holdings classified as dairy. A farm is classified as in the LFA if 50% or more of its total area is in the EC Less Favoured Area (both Disadvantaged and Severely Disadvantaged).
<i>Lowland grazing livestock</i>	Farms with more than two-thirds of their total SGM in cattle and sheep except holdings classified as dairy. A farm is classified as "lowland" if less than 50% of its total area is in the EC Less Favoured Area.
<i>Cereals</i>	Farms on which cereals, oilseeds, peas and beans harvested dry and land set aside account for over two-thirds of their total SGM (holdings with more than two-thirds of their total SGM in set-aside are excluded from the survey results).
<i>General cropping</i>	Farms with over two-thirds of their total SGM in arable crops (including field scale vegetables) or a mixture of arable and horticultural crops; and holdings where arable crops account for more than one-third of total SGM and no other grouping accounts for more than one-third.
<i>Specialist pigs</i>	Farms on which pigs account for over two-thirds of their total SGM.
<i>Specialist poultry</i>	Farms on which poultry account for over two-thirds of their total SGM.
<i>Mixed farms</i>	Farms where crops account for one-third, but less than two-thirds of total SGM and livestock accounts for one-third, but less than two-thirds of total SGM. It also includes holdings with mixtures of cattle and sheep and pigs and poultry and holdings where one or other of these groups is dominant, but does not account for more than two-thirds of the total SGM.

8. Farm business size in the United Kingdom is measured in Standard Labour Requirements (SLR) expressed in terms of full-time equivalents. Four size groups are defined for this report:

Part-time	(greater than 0.5 and less than 1.0)
Small	(greater than or equal to 1 less than 2)
Medium	(greater than or equal to 2 less than 3)
Large	(greater than or equal to 3)

9. The average economic and physical sizes of farms (of at least 0.5 SLR) as estimated from the identical FBS sample and as recorded in the 2008 June Survey are shown according to type of farming and tenure in Table B at the end of this appendix. Such comparisons cannot be exact because there are some differences of detail between classification procedure in the Survey and that used in the analyses of holdings in the Census. In the analyses of the Census standard gross margins are applied to the cropping and stocking as recorded at the day of the Census: in the Survey they are applied to the hectares of crop and average numbers of livestock over the year as a whole. Moreover, in the Survey, the minimum unit is a whole farm, which may comprise more than one holding, while in the Census the holdings making up a farm may be treated separately.
10. Farms are allocated to performance bands according to total farm output divided by total farm costs. The farms are then ranked and allocated to groups representing 25, 50 and 25 percentiles; equivalent to low, medium and high performance bands.

WEIGHTING PROCEDURE

11. Table B also shows the distribution of the sample compared with the distribution of businesses (not holdings) returned at the 2008 Census. All results in this booklet are weighted so as to provide estimates for the population. The weights are based on the ratio of numbers of businesses in the population (as given by the census) and in the sample within each farm type and size group. These weights are then further refined by a calibration process using information from sources other than the Census (mostly administrative data).

ACCURACY AND RELIABILITY OF RESULTS

12. In common with other statistical surveys, the above published estimates of income from the Farm Business Survey are subject to sampling error, as we are not measuring the whole population. This is measured by the standard error of the mean, which indicates how variable the data is. The standard errors and therefore the confidence limits, only give an indication of the sampling error. They do not reflect any other sources of survey errors, such as non-response bias and interviewer errors. A 95% confidence limit is calculated by multiplying the standard error by ± 1.96 .

Figure 1: Average farm business income (£000s) by farm type, with 95% confidence limits, England 2008/09 and 2009/10

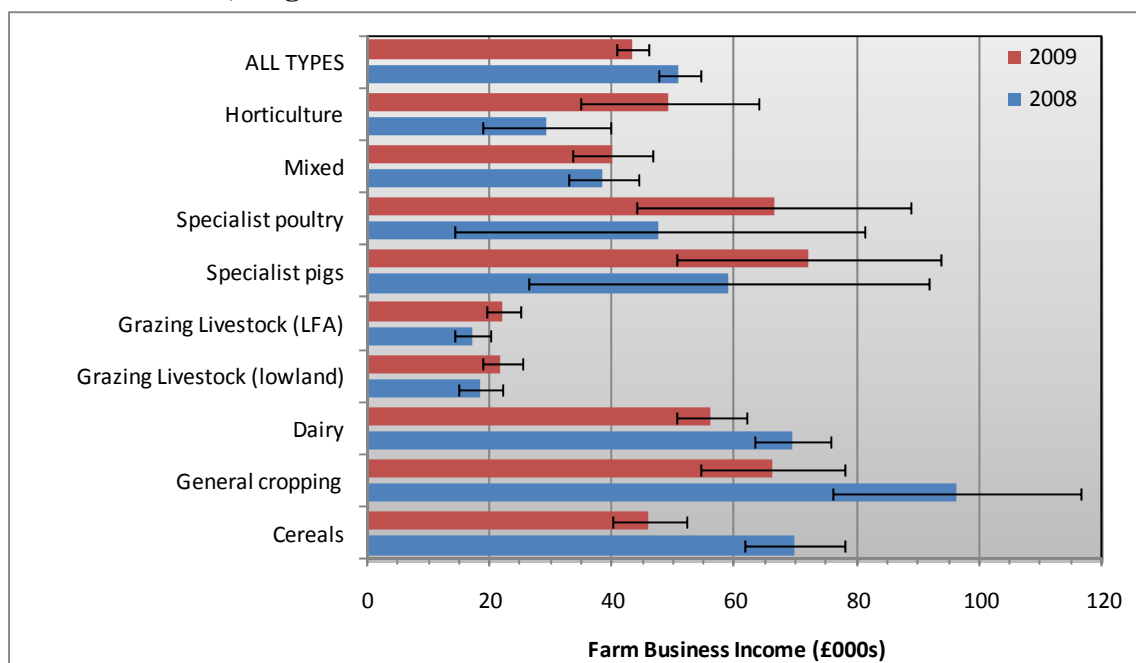


Figure 1 shows average farm business income by farm type, with 95% confidence limits as range bars around the averages. These show the range of values that may apply to the averages: we are 95% confident that the true average farm business income lies within this range either side of the published estimate.

- The smaller range of possible values that could apply to grazing livestock, dairy, cereal and mixed farms types reflects relatively large sample sizes and the relative homogeneity of these sectors in terms of the range of income levels across the farms in each of these types. .
- The range of values that could apply to general cropping and horticulture farm types reflect a more diverse range of agricultural activities, e.g. general cropping is made up of arable crop and field scale vegetable producers, while horticulture includes specialist fruit producers, hardy nursery stock and fruit and vegetables grown in glasshouses.
- Confidence limits for specialist pig and poultry farms are affected by the relatively small samples and a very wide distribution of average farm business incomes for these farm types.

Confidence limits are based on the Standard Errors (SE) multiplied by 1.96 to give the 95% confidence interval (95% CI). The standard errors only give an indication of the sampling error. They do not reflect any other sources of survey errors, such as non-response bias and interviewer errors.

TABLE A

**UK FARM CLASSIFICATION SYSTEM (REVISED 2004): COMPOSITION OF ROBUST,
MAIN AND OTHER FARM TYPES BY CONSTITUENT EC TYPE**

Robust Types	Main Types	Constituent EC Types (a)
Cereals	1 Cereals	[1312]
General Cropping	2 General Cropping	[1412], 142, 143, [1443], 602, 603, 604, [6052]
Horticulture	3 Specialist Fruit 4 Specialist Glass 5 Specialist Hardy Nursery Stock 6 Other Horticulture	3211 2012, 2022, 2032 [3401] 2011, 2013, 2021, 2023, 2031, 2033, 2034, 311, 312, 313, 314, [3402], 601, 6061, 6062
Specialist Pigs	7 Specialist Pigs	5011, 5012, 5013
Specialist Poultry	8 Specialist Poultry	5021, 5022, 5023
Dairy	9 Dairy (LFA) 10 Dairy (lowland)	411, 412 (LFA) 411, 412 (non-LFA)
LFA Grazing Livestock	11 Specialist Sheep (SDA) 12 Specialist Beef (SDA) 13 Mixed Grazing Livestock (SDA) 14 Various Grazing Livestock (DA)	441 (SDA) 421, 422 (SDA) 431, 432, 442, 443, [4443], [4444] (SDA) 421, 422, 431, 432, 441, 442, 443, [4443], [4444](DA)
Lowland Grazing Livestock	15 Various Grazing Livestock (lowland)	421, 422, 431, 432, 441, 442, 443, [4443], [4444](non-LFA)
Mixed	16 Cropping and Dairy 17 Cropping, Cattle and Sheep 18 Cropping, Pigs and Poultry 19 Cropping and Mixed Livestock 20 Mixed Livestock	811, 812 [8132], [8142] 821 822, 8232 5031, 5032, 711, [7122], 721, 722, 723
Other Types		
Other (b)	21 Specialist Set-aside 22 Specialist Grass and Forage 23 Specialist Horses 24 Non-classifiable Holdings: fallow 25 Non-classifiable Holdings: other	[1311] [1411], [1444], [4442], [6051], [7121], [8131], [8141] [4441] [91] [92]

Notes:

(a) 1985 EC Typology described in Commission Decision 85/377/EEC as amended by Commission Decisions 94/376/EC, 96/393/EC and 99/725/EC with minor modifications to adapt it to United Kingdom conditions. These minor modifications are indicated by the EC farm type number being shown in square brackets. Definitions of these additional farm types are available on request. EC types 132, 133, 1441, 1442, 3212, 3213, 322, 323, 330 and 8231 have not been allocated in the classification, since these types of production do not occur in the United Kingdom.

(b) Not included in Farm Business Survey results.

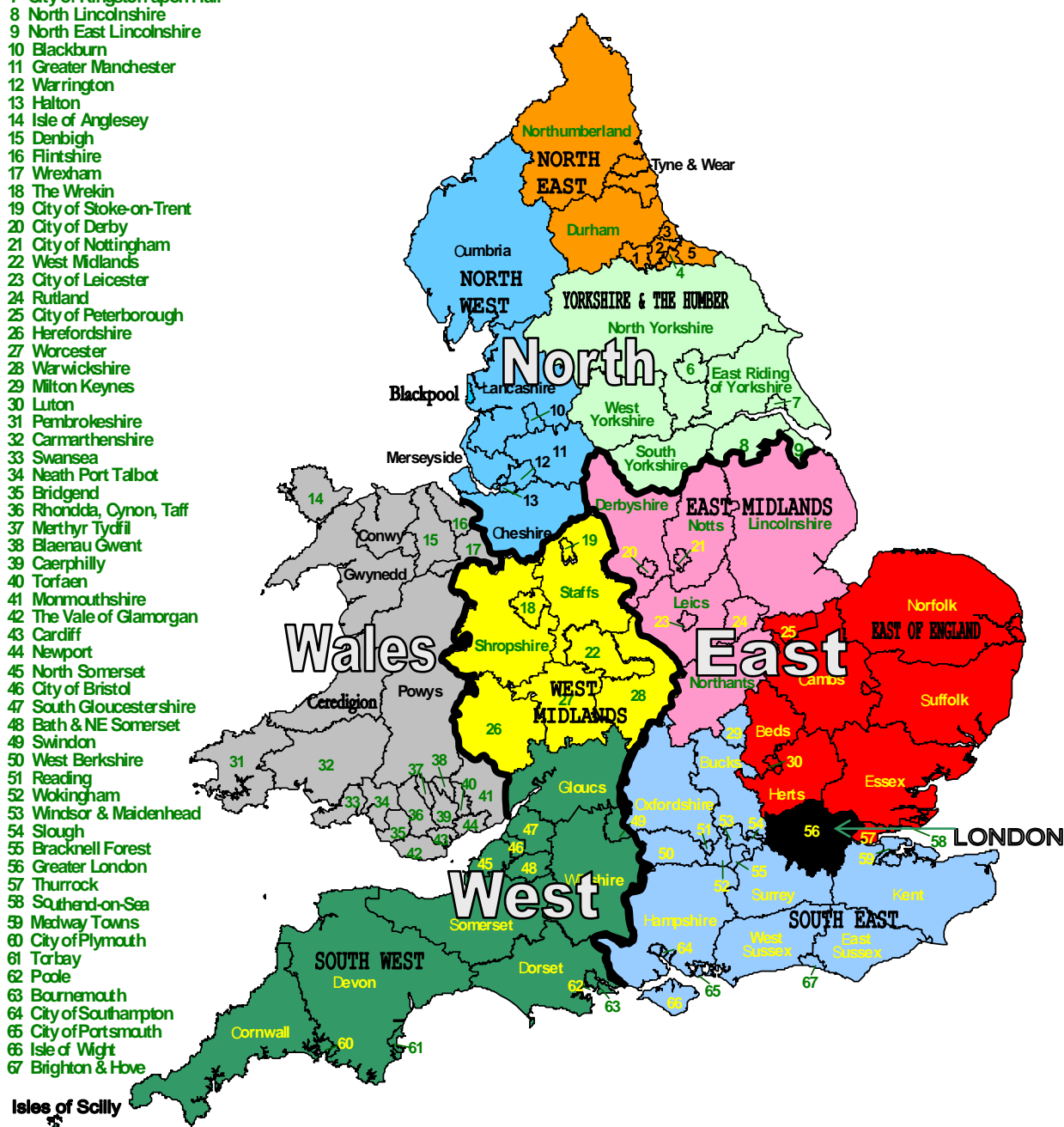
TABLE B
FARM BUSINESS SURVEY 2009/10: SAMPLE CHARACTERISTICS - ENGLAND
FARMS OF 0.5 STANDARD LABOUR REQUIREMENT AND OVER BY SIZE GROUPS (a)

Type of Farming	Size	Number of Businesses in Sample	Number of Businesses at June Census 2009	Average Size of Business by Standard Labour Requirement		Average Total Area (hectares)	
				Sample	June Census 2009	Sample	June Census 2009
Cereals	Part-Time	65	4,490	0.8	0.7	97	85
	Small	126	4,742	1.5	1.4	161	154
	Medium	72	2,156	2.5	2.4	248	249
	Large	91	2,396	5.3	5.2	524	522
	All Sizes	354	13,784	2.0	2.0	213	210
Genral Cropping	Part-Time	27	1,128	0.8	0.7	82	51
	Small	50	1,912	1.5	1.4	113	91
	Medium	41	955	2.5	2.4	181	156
	Large	84	2,014	8.3	8.9	455	427
	All Sizes	202	6,009	3.6	3.9	220	206
Dairy	Part-Time	8	391	0.9	0.8	35	39
	Small	45	1,592	1.6	1.5	58	57
	Medium	90	1,973	2.5	2.5	83	83
	Large	186	4,389	5.3	5.5	170	161
	All Sizes	329	8,345	3.8	3.8	126	117
Lowland Grazing Livestock	Part-Time	63	4,886	0.7	0.7	67	41
	Small	80	3,165	1.5	1.4	90	75
	Medium	43	968	2.5	2.4	116	123
	Large	49	858	5.6	5.2	263	255
	All Sizes	235	9,877	1.6	1.5	98	79
LFA Grazing Livestock	Part-Time	34	2,170	0.7	0.7	64	56
	Small	74	1,933	1.5	1.4	115	113
	Medium	62	895	2.4	2.4	200	216
	Large	68	874	4.8	4.9	334	490
	All Sizes	238	5,872	1.8	1.8	141	164
Specialist Pigs	Part-Time	8	262	0.8	0.7	30	8
	Small	11	270	1.5	1.5	23	12
	Medium	7	168	2.4	2.3	23	20
	Large	35	269	6.8	9.0	67	58
	All Sizes	61	969	3.5	3.5	41	25
Specialist Poultry	Part-Time	22	262	0.7	0.7	19	16
	Small	18	318	1.5	1.4	15	26
	Medium	7	141	2.3	2.4	17	31
	Large	20	226	5.9	14.0	42	95
	All Sizes	67	947	2.4	4.4	22	40
Mixed	Part-Time	17	1,582	0.7	0.7	64	45
	Small	49	1,860	1.5	1.4	90	87
	Medium	43	915	2.5	2.4	150	139
	Large	80	1,525	5.8	6.6	291	333
	All Sizes	189	5,882	2.6	2.7	147	148
Horticulture	Part-Time	17	1,206	0.7	0.7	10	8
	Small	26	1,290	1.5	1.4	16	9
	Medium	25	527	2.5	2.5	10	13
	Large	144	1,431	20.7	14.0	66	48
	All Sizes	212	4,454	6.8	5.4	27	22
All Types	Part-Time	261	16,377	0.7	0.7	69	53
	Small	479	17,082	1.5	1.4	105	96
	Medium	390	8,698	2.5	2.4	152	150
	Large	757	13,982	7.2	7.1	279	292
	All Sizes	1,887	56,139	2.8	2.8	145	140

(a) The estimates shown in this publication are based on sample results weighted by type and by size. (see Appendix 1, paragraph 11).

REGIONAL BOUNDARIES ADOPTED IN TABLES

- 1 Darlington
- 2 Stockton-on-Tees
- 3 Hartlepool
- 4 Middlesbrough
- 5 Redcar & Cleveland
- 6 York
- 7 City of Kingston upon Hull
- 8 North Lincolnshire
- 9 North East Lincolnshire
- 10 Blackburn
- 11 Greater Manchester
- 12 Warrington
- 13 Halton
- 14 Isle of Anglesey
- 15 Denbigh
- 16 Flintshire
- 17 Wrexham
- 18 The Wrekin
- 19 City of Stoke-on-Trent
- 20 City of Derby
- 21 City of Nottingham
- 22 West Midlands
- 23 City of Leicester
- 24 Rutland
- 25 City of Peterborough
- 26 Herefordshire
- 27 Worcester
- 28 Warwickshire
- 29 Milton Keynes
- 30 Luton
- 31 Pembrokeshire
- 32 Carmarthenshire
- 33 Swansea
- 34 Neath Port Talbot
- 35 Bridgend
- 36 Rhondda, Cynon, Taff
- 37 Merthyr Tydfil
- 38 Blaenau Gwent
- 39 Caerphilly
- 40 Torfaen
- 41 Monmouthshire
- 42 The Vale of Glamorgan
- 43 Cardiff
- 44 Newport
- 45 North Somerset
- 46 City of Bristol
- 47 South Gloucestershire
- 48 Bath & NE Somerset
- 49 Swindon
- 50 West Berkshire
- 51 Reading
- 52 Wokingham
- 53 Windsor & Maidenhead
- 54 Slough
- 55 Bracknell Forest
- 56 Greater London
- 57 Thurrock
- 58 Southend-on-Sea
- 59 Medway Towns
- 60 City of Plymouth
- 61 Torbay
- 62 Poole
- 63 Bournemouth
- 64 City of Southampton
- 65 City of Portsmouth
- 66 Isle of Wight
- 67 Brighton & Hove



I. BUSINESS OUTPUTS, INPUTS, COSTS AND INCOME

1. ***Farm business income*** for sole traders and partnerships represents the financial return to all unpaid labour (farmers and spouses, non-principal partners and directors and their spouses and family workers) and on all their capital invested in the farm business, including land and buildings. For corporate businesses it represents the financial return on the shareholders capital invested in the farm business. Note that prior to 2008/09 directors remuneration was not deducted in the calculation of farm business income. It is used when assessing the impact of new policies or regulations on the individual farm business. Although Farm Business Income is equivalent to financial Net Profit, in practice they are likely to differ because Net Profit is derived from financial accounting principles whereas Farm Business Income is derived from management accounting principles. For example in financial accounting output stocks are usually valued at cost of production, whereas in management accounting they are usually valued at market price. In financial accounting depreciation is usually calculated at historic cost whereas in management accounting it is often calculated at replacement cost.

1. ***Farm corporate income*** represents the return on own capital invested in the farm business, to risk and to entrepreneurship. It is derived by deducting unpaid labour, both manual and managerial, from Farm Business Income. This allows the profitability of sole traders and partnerships to be compared directly with that of companies. Currently we are able to deduct an estimate of unpaid manual labour but not of unpaid managerial labour and so the data are only approximate. However, we plan to undertake a research project to produce a method for deriving an estimate of unpaid managerial labour, so that we can produce better data for this measure in future.

2. ***Farm investment income*** represents the return on ***all*** capital invested in the farm business ***whether borrowed or not***, to risk and to entrepreneurship. It is a general measure of the profitability of farming as an activity rather than of a particular business. It is derived by adding net interest payments to Farm Corporate Income. Since currently the data for Farm Corporate income are only approximate, so too are the data for Farm Investment Income.

3. ***Net Farm Income (NFI)*** is intended as a consistent measure of the profitability of tenant-type farmingⁱ which allows farms of different business organisation, tenure and indebtedness to be compared. It represents the return to the farmer and spouse alone for their manual and managerial labour and on the tenant-type capitalⁱⁱ invested in the farm business.

ⁱ Tenant-type farming was never conceived of as including non-agricultural activities on farm (using farm resources) except perhaps for value added activities such as small-scale food processing, e.g. sales of farm produced butter and cream and retail sales of farm produced liquid milk. However, recent research has revealed that many of the more varied non-agricultural activities which have been increasing on farms over the years have been inadvertently included in the calculation of NFI, with the result that about three-quarters of non-agricultural activities on farm by value are currently included and one-quarter excluded, without any clear basis for this division. Although this means that the definition of NFI has become untenable on the current basis, it has been decided to continue with historical practice for reasons of continuity, rather than to change the definition, pending the introduction of a wider measure to include all on-farm business activities.

ⁱⁱ Tenant-type capital comprises livestock, machinery, crops in store, stocks of consumables, work in progress, orchards, other permanent crops, glasshouses, cash and other assets needed to run the business. It does not include land and buildings.

To represent the return to farmer and spouse alone, a notional deduction is made for any unpaid labour provided by non-principal partners and directors, their spouses and by others; this unpaid labour is valued at average local market rates for manual agricultural work.

To confine the measure to the tenant-type activities and assets of the business, an imputed rent is deducted for owner-occupied land and buildings and for landlord-type improvements made by the tenant. No deduction is made for interest payments on any farming loans, overdrafts or mortgages; interest earned on financial assets is also excluded.

4. **Cash income** is the difference between total revenue and total expenditure. Revenue is: receipts adjusted for debtors; and expenditure is: purchases adjusted for creditors. It is assumed, therefore, that all end of year debtor and creditor payments are settled in full, even though this may happen beyond the end of the accounting year. Cash income represents the cash return to the group with an entrepreneurial interest in the business (farmers and spouses, non-principal partners and directors and their spouses and family workers) for their manual and managerial labour and on all their investment in the business.

5. **Family farm income** is given in Tables 1.4, 2.4 and 3.4. It is a measure of farm income used by the European Commission. It is based upon actual tenure and indebtedness. However, it is a broader measure than net farm income in that it represents the return to all unpaid labour (farmers and spouses, non-principal partners and directors and their spouses and family workers). It also includes breeding livestock stock appreciation although it cannot be realised without reducing the productive capacity of the farm.

II. CROPPING, STOCKING AND LABOUR TABLES

6. **Utilised agricultural area** is the crop area, including fodder, set-aside land, temporary and permanent grass and rough grazing in sole occupation (but not shared rough grazing) i.e. the agricultural area of the farm. It includes bare land and forage let out for less than one year.

7. **Total area of farm** is the utilised agricultural area plus woodland and other areas of the farm not used for agriculture (e.g. buildings, roads, water, household gardens).

8. **Total tillage** comprises the utilised agricultural area, plus bare land and forage hired in from others in the accounting period, minus temporary and permanent grass and rough grazing in sole occupation (but not shared rough grazing).

9. **Total area farmed** comprises the total area of the farm minus woodlands and buildings, etc. plus net land hired in.

10. **Adjusted utilised agricultural area** comprises the utilised agricultural area with rough grazing in sole occupation converted to a permanent pasture equivalent.

11. **Stocking** figures are the average annual level of stocking based on estimated average livestock numbers on the farm for the year, including fractions for livestock on the farm for less than a year.

12. **Total livestock units** are used as an approximate measure of stocking intensity and are based on the estimated energy requirements of different species and ages of livestock. The factors used are set out in Appendix 2 of '*Farm Incomes in the United Kingdom 1999/00*'.

13. **Annual labour units (ALU)** are the estimated number of full time worker equivalents of persons working on the holding during the year. Part-time workers are converted to full-time equivalents in proportion to their actual working time related to that of a full-time worker. One ALU represents one person employed for 2,200 hours.

III. OUTPUTS, INPUTS AND FARM BUSINESS INCOME TABLES

14. **Agricultural output** is the main measure of individual crop and livestock output. It comprises:

(a) **Crop enterprise output**, which is the total value of crops produced by the farm (other than losses in the field and in store). It includes crops used for feed and seed by the farm business and those consumed in the farmhouse and by farm labour. Crop enterprise output is calculated on a "harvest year" as distinct from an "accounting year" basis; that is, it refers only to those crops (with the exception of certain horticultural crops) wholly or partly harvested during the accounting year and excludes any crop carried over from the previous year. Thus valuation changes (between the previous and current crops) are not relevant and the total harvested yield of the crop is valued at market prices (plus any subsidies). However, any difference between the opening valuation of any stocks of previous crops and their ultimate disposal value (sales, used on farm and any end-year stocks) is included in total farm output.

(b) **By-products, forage and cultivations**, which cover the value of output of the by-products of agricultural activity, sales of fodder, valuation changes for fodder and cultivations. It also covers revenue from the letting of bare land or forage on a short-term lease.

(c) **Livestock enterprise output** comprises the total sales of livestock and livestock products including *direct livestock subsidies* and production grants received, part of the valuation change (see below), produce consumed in the farmhouse and by labour and the value of milk and milk products fed on the farm (excluding direct suckling) adjusted for debtors at the beginning and end of the year (except for direct livestock subsidies) and transfers between enterprises; less purchases of livestock and livestock products from outside the farm business. Stock appreciation for breeding livestock (cattle, sheep and pigs - see paragraph 17) has been excluded from individual livestock enterprise outputs. However, changes in the numbers of breeding livestock between the opening and closing valuation and the total valuation change of trading livestock are included. Unlike crop enterprise output, livestock enterprise output is calculated on an accounting year basis.

(d) **Miscellaneous output** covers the value of output from those activities which are still within the agricultural cost centre but do not fall within either livestock or crop enterprise output. These will include revenue from wayleaves, agricultural hirework, sundry woodland sales, contract farming rent, miscellaneous insurance receipts and compensation payments.

15. **Agricultural costs** comprise payments and the estimated value of non-cash inputs, including home-grown feed and seed, adjusted for changes in stocks and creditors between the beginning and end of the year.

<i>Total variable costs</i>	These are taken to be costs of feed, veterinary fees and medicines, other livestock costs, seeds, fertilisers, crop protection and other crop costs.
<i>Purchased concentrate feed and fodder</i>	This represents expenditure on feeds and feed additives, including charges for agistment and rented keep.
<i>Home-grown concentrate feed and fodder</i>	This includes ex-farm value of all home produced cereals, beans, milk (excluding direct suckling), etc. fed on the farm both from the current and previous years' crops.
<i>Veterinary fees and medicines</i>	This consists of veterinary fees and the cost of all medicines.
<i>Other livestock costs</i>	This comprises straw bought specifically for costs bedding materials, breeding costs (including AI and stud fees), miscellaneous dairy expenses, disinfectants, marketing and storage costs of animal products, Milk Development Council levy and other livestock costs not separately identified.
<i>Purchased and home-grown seeds</i>	This comprises expenditure on purchased seeds, plants and trees adjusted for changes in stocks. Home-grown seed from the previous crop is included and charged at estimated market price: any seeds from current crops and sown for a succeeding crop are excluded, but are included in the closing valuation of the crop and hence in enterprise output. This enables the value of home-grown seed used in the production of the current crop to be identified.
<i>Fertilizers</i>	This includes lime, fertilisers and other manures, and is adjusted for changes in stock. Fertilisers sown for next year's crops are treated as if they were still in store and are included in the closing valuation.
<i>Crop protection</i>	This includes costs of pre-emergent sprays, fungicides, herbicides, dusts and insecticides and other crop sprays.
<i>Other crop costs</i>	These comprise all crop inputs not separately specified, e.g. marketing charges, packing materials, British Potato Council levy, baling twine and wire (though not fencing wire).

<i>Total fixed costs</i>	These are the costs of labour, machinery, contract work, land and buildings, other general farming costs and depreciation.
<i>Labour (excluding farmer and spouse)</i>	This comprises wages and employer's insurance contributions, payments in kind, and salaried management. To calculate net farm income an imputed charge for unpaid labour is made, excluding that of the farmer and spouse, valued at the rate of comparable paid labour. The value of the manual labour of the farmer and spouse is not charged as an input in calculating net farm income (i.e. it is a component of net farm income).
<i>Contract costs</i>	These costs include expenditure on work carried out by agricultural contractors, including the costs of materials employed, such as fertilisers, unless these can be allocated to the specific heading. Costs of hiring machines to be used by the farm's own labour are also included. Expenditure on contract labour is only included here if it is associated with the hiring of a machine. Otherwise it is entered under (casual) labour.
<i>Machinery running costs</i>	These represent the cost of machinery and equipment repairs, fuel and oil and car mileage expenses. It excludes depreciation.
<i>Land and building inputs</i>	For the calculation of farm business income these comprise any rent paid, insurance, rates and repairs to land and buildings incurred by the whole business. In the derivation of net farm income land and building costs also include an imputed rental charge for owner occupiers but exclude those costs associated with land ownership such as the insurance of farm buildings, and landlord-type repairs and upkeep.
<i>Depreciation of machinery, glasshouses and permanent crops</i>	Depreciation provisions in respect of machinery, glasshouses and permanent crops (e.g. orchards) are shown on a current cost basis. The rates of depreciation used (generally on a diminishing balance basis for machinery and straight line for glasshouses and permanent crops) are intended to reflect the degree of deterioration of the assets.
<i>Other general farming costs</i>	These consist of electricity, heating fuel, water for all farming purposes, insurance (excluding labour and farm buildings), bank charges, professional fees, vehicle licences, and other miscellaneous expenses not recorded elsewhere.

Interest payments Interest charges on loans taken out for business purposes, net of interest receipts on monies invested temporarily outside the business, are deducted in the calculation of farm business income.

Depreciation of buildings and works This is calculated on a current cost basis (generally on a straight line basis over 10 years) with an adjustment to allow for the effect of capital grants.

16. **Breeding livestock stock appreciation** represents the change in market prices of breeding cattle, sheep and pigs between the opening and closing valuations. It is not included in the calculation of farm business income but is shown separately within table 5.

IV. BALANCE SHEET TABLES

17. **Total fixed assets** include milk and livestock quotas, as well as land, buildings, breeding livestock, and machinery and equipment. For tenanted farmers, assets can include farm buildings, cottages, quotas, etc., where these are owned by the occupier.

18. **Liquid assets** comprise cash and sundry debtors.

19. **Bank term loans** and **other long and medium term loans** are loans which exceed 12 months.

20. **Net Worth** represents the residual claim or interest of the owner in the business. It is the balance sheet value of assets available to the owner of the business after all other claims against these assets have been met.

IV. YIELDS AND IMPLIED OUTPUT PRICES

21. **Crop yields** are calculated as total production divided by crop area.

22. **Implied output prices** are average unit returns excluding direct subsidies. For crops they are calculated by dividing the value of sales, closing stocks, farm house consumption, benefits in kind and own-produced feed by total production. Sales are value at prices actually received at the farm gate before the deduction of marketing charges paid direct by the farmer such as drying and cleaning costs. More detailed information about sales volumes is collected for livestock and, in this case, the unit returns refer to sales of livestock including casualties. In both cases, any compensation payments or insurance payouts for output produced in the current year and destroyed are included.

V. FLOW OF FUNDS STATEMENT

23. **The Flow of Funds Statement** demonstrates how funds have been generated by the business (source of funds) and where these funds have been spent (disposal of funds). It shows the importance of Net Farm Income as a source of funds compared to other sources such as sales of property, changes in loans outstanding and other funds

introduced (e.g. from a private source). To derive the amount of cash funds generated by the business a number of adjustments are made to net farm income; specifically depreciation, imputed costs and unpaid labour costs are added back to net farm income. The total cash sources are completed by adding in sales of property, changes in loans outstanding and transfers into the business of funds from outside. The disposals show how the funds have been spent, for example purchase of property and quotas, capital expenditure and private drawings. The difference between the sources and disposals is a surplus if total sources are greater than total disposals and a deficit if total disposals are greater than total sources.

24. ***The reconciliation of the flow of funds*** shows how the surplus or deficit has been distributed in terms of financial assets and financial liabilities, i.e. the change between the opening and closing valuations in terms of bank balance, cash-in-hand, debtors and creditors.

VI. METHODOLOGY FOR THE ALLOCATION AND APPORTIONMENT OF COSTS IN SECTION I (DIVERSIFIED ACTIVITIES, SINGLE PAYMENT SCHEME, AGRI-ENVIRONMENT SCHEMES) IN THE FARM BUSINESS SURVEY IN ENGLAND AND WALES

Background

A working party was set up to investigate the apportionment / allocation of costs in Section I. This working party proposed a methodology for the apportionment / allocation to FBSTG on 15 October 2008.

In response to QA recommendations, RBR had made considerable advances, via RO discussion with co-operators and through professional judgement, in terms of ensuring an enhanced coverage of allocating costs in Section I in 2007/08 than had previously been achieved.

At FBSTG concerns were raised with respect to the mechanism proposed and the philosophical principle of the cost allocation / apportionment approach proposed. The issue was referred to FBSPB.

FBSPB agreed that an enhanced mechanism for allocation of costs in Section I was required and that this should be based upon a combination of RO professional judgement and discussion with co-operators and via a mechanistic approach for other costs. It was recognised that it would be unlikely that any methodology that was proposed would achieve definitively accurate results and that any methodology introduced would be subject to review, post analysis of results.

FBSPB tasked RBR with proposing a revised mechanism for the apportionment and allocation of costs in Section I. In conjunction with Defra and FBSTG members, a draft proposal was developed, circulated and tested. The methodology to be implemented for 2008/09 is set out below.

First the methodology centres upon RO allocation / apportionment for labour (direct and overhead) across Section I activities. This relies upon ROs discussing labour usage with the co-operator and following the approach in Section P.

Second, machinery costs within Section I continue to be allocated by ROs where these are known (as currently), with a mechanistic approach for the allocation of “overhead” machinery costs.

Thirdly, the methodology details a mechanism for direct allocation of known General Farming Costs within Section I by ROs (as currently undertaken), *plus* a mechanistic approach to the allocation of “overhead” general farming costs across Agriculture, Diversification, Agri-Environment Schemes, and the Single Payment Scheme, based upon output levels, with a ‘dampened down’ cost apportionment to Rental Income, Agri-Environment Schemes and the Single Payment Scheme cost centres, reflecting their lower resource use of these costs.

Fourth, the methodology sets out an approach which relies upon a straightforward mechanism, based upon Gross Margins, for the allocation of land and property costs (including rent/rental value) across Agriculture, Agri-Environment (AE) Schemes and the Single Payment Scheme (SPS) (all of which are users of land, generally simultaneously) whilst land and property costs to other diversified activities will draw

upon ROs applying the rental allocation to income bearing assets approach currently in use within the FBS. Other property costs to all diversified activities will use the Gross Margin mechanism.

Fifth, the methodology details that occupier expenses be allocated on the same basis as land and property costs.

Sixth, whilst excluded from NFI, interest received and charged is required in calculations for FBI measures. The methodology details that the apportionment of interest as currently calculated should be included in the individual farm returns post data completion, utilising imputed Section J costs and revenues.

Seven, it is recommended that a footnote accompanies the presentation of cost and FBI data across the four cost centres to ensure that stakeholders are aware of the methodology used to apportion costs.

Methodology

The following recommendations for allocation and apportionment of costs in Section I are proposed below.

1) Labour Costs

For Section I activities, ROs should allocate **direct labour costs** and add an element of **overhead labour costs** for each activity (including SPS and AE) in Section I. Labour hours for Section I activities should be allocated in Section B, which then feeds into Section I and Section P. This labour allocation should include an overhead allocation for labour hours, as Section P splits labour between direct labour and overheads. With respect to guidance to ROs in determining an “overhead” amount, ROs should seek to determine in discussion with the farmer what proportion of their time they spend on overheads, either specific to an enterprise or more generally across their farm business. Where a proportion of labour is allocated as overheads for the Farm Business overall (e.g. 10%) this would then be split pro-rata (on the basis of labour hours) across all enterprises, including Section I activities. The link between Section B, Section P and Section I is thus important in this context. Where direct labour hours are incurred, ROs should allocate an overhead amount of labour to the activity as noted above; for pragmatic purposes, where no direct labour is incurred (e.g. wayleave payments or other non-labour requiring revenue streams) there would be no requirement to specify an overhead labour element.

2) Machinery Costs

Machinery Cost Allocation / apportionment. ROs should allocate direct machinery cost to activities within Section I, *where known*, following the current methodological approach. In addition, an “**overhead Machinery Cost**” will be allocated (for each of the following costs - Contract, Machinery Rental, Machinery equipment valuation etc, repairs and small tools, vehicle fuels and oils, car mileage expenses) on the basis outlined below, taking into account the output of the activity, with AE, SPS, and Rental Income allocation ‘dampened down’ to reflect their lower requirement of these activities for overhead machinery costs. Overhead machinery costs to all other activities will be allocated on the basis of their full output. The proportion of total machinery costs defined as “overhead” will draw upon previous research. The following activities will be excluded from the apportionment of **overhead** machinery costs and the value of their output will be excluded from the apportionment methodology within Section I: [Imputed farmhouse and imputed farm cottage rental income {320, 321, 340}, capital credits {940}, appropriate share of machinery grants {276}, appropriate share of glasshouse grants {277}, permanent crop establishment grants {274}, disaster aid {272}, FMD Distress donations {990}, Co-op trading bonuses {930}, Miscellaneous insurance receipts {950}]. The apportionment of machinery general farming costs to other Section I activities will be as set as below.

Total of the following Machinery Costs for the Farm Business (Contract, Machinery Rental, Machinery equipment valuation etc, repairs and small tools, vehicle fuels and oils, car mileage expenses) (Z_m). Take the cost already allocated to the Section I activity (Y_m). $Z_m - Y_m = V_m$ = Total machinery cost net of direct costs allocated in Section I (e.g. “Machinery Rental to Agriculture and overheads for Section I”). Assume that the overhead element of this is 11.3% (based upon report by Abigail Tiffin). Calculate the overhead machinery cost (e.g. Machinery Rental) to the business, after direct allocation to Section I, as $0.113 * V_m = X_m$.

Obtain total output for Agriculture (OutputAg), Entry Level Scheme (OutputELS), Other agri-environmental schemes (OutputOAE), SPS (OutputSPS), Rental Income (OutputRental), Other section I Output (excluding those listed above) (OutputOtherSection I) and calculate the following

$$\text{OutputAg} = G$$

$$\text{OutputELS} * 0.1 = H$$

$$\text{OutputOAE} * 0.25 = I$$

$$\text{OutputSPS} * 0.1 = K$$

$$\text{OutputRental} * 0.1 = L$$

$$\text{OutputOtherSection I} = M$$

$$G + H + I + K + L + M = J$$

Overhead machinery cost (X_m) is then allocated to each activity by

$$\text{Overhead machinery cost to Agriculture} = X_m * \frac{G}{J}$$

$$\text{Overhead machinery cost to ELS} = X_m * \frac{H}{J}$$

$$\text{Overhead machinery cost to OAE} = X_m * \frac{I}{J}$$

$$\text{Overhead machinery cost to SPS} = X_m * \frac{K}{J}$$

$$\text{Overhead machinery cost to Rental} = X_m * \frac{L}{J}$$

$$\text{Overhead machinery cost to Other Section I activities} = X * \frac{M}{J}$$

The cost allocated within Section I is then the direct machinery cost allocation *plus* the overhead machinery cost from the above formulaic approach. Note that this approach will allocate an overhead machinery cost for each type of cost where there is a positive output for the activity in Section I, for the listed machinery cost categories (assuming that the individual machinery cost for the business is greater than the cost already allocated to Section I, as will occur in most cases; where the machinery cost for the business is all allocated by the RO directly to activities in Section I, there will not be an “overhead” element to allocate via the mechanistic approach). Note that the machinery cost allocated to Agriculture will be the total machinery cost for the farm business minus the sum of machinery costs directly allocated in Section I and the overhead machinery costs apportioned to Section I.

3) General Farming Costs

For Section I activities **general farming costs** continue to be allocated directly by an RO *where these are known* for activities in Section I. In addition, an “**overhead General Farming Cost**” will be allocated (for each cost, e.g. electricity, professional fees) on the basis outlined below, taking into account the output of the activity, with AE, SPS, and Rental Income allocation ‘dampened down’ to reflect their lower requirement of these activities for general farming costs. General farming costs to other activities will be allocated on the basis of their full output. The following activities will be excluded from the apportionment of **overhead** general farming costs and the value of their output will be excluded from the apportionment methodology within Section I: [Imputed farmhouse and imputed farm cottage rental income {320, 321, 340}, capital credits {940}, appropriate share of machinery grants {276}, appropriate share of glasshouse grants {277}, permanent crop establishment grants {274}, disaster aid {272}, FMD Distress donations {990}, Co-op trading bonuses {930}, Miscellaneous insurance receipts {950}]. The apportionment of overhead general farming costs to other Section I activities will be as set as below.

Total of each general farming costs (GFC) for the Farm Business (e.g. Electricity) (Z_g). Take the Electricity already allocated to the Section I activity (Y_g). $Z_g - Y_g = X_g$ = Agriculture and Overhead GFC (e.g “Electricity to Agriculture and overheads for Section I”).

Obtain total output for Agriculture (OutputAg), Entry Level Scheme (OutputELS), Other agri-environmental schemes (OutputOAE), SPS (OutputSPS), Rental Income (OutputRental), Other section I Output (excluding those listed above) (OutputOtherSection I) and calculate the following

$$\text{OutputAg} = \mathbf{G}$$

$$\text{OutputELS} * 0.1 = \mathbf{H}$$

$$\text{OutputOAE} * 0.25 = \mathbf{I}$$

$$\text{OutputSPS} * 0.1 = \mathbf{K}$$

$$\text{OutputRental} * 0.1 = \mathbf{L}$$

$$\text{OutputOtherSection I} = \mathbf{M}$$

$$\mathbf{G} + \mathbf{H} + \mathbf{I} + \mathbf{K} + \mathbf{L} + \mathbf{M} = \mathbf{J}$$

Agriculture and Overhead GFC ($\mathbf{X_g}$) is then allocated to each activity by

$$\text{Agriculture and Overhead GFC to Agriculture} = X_g * \frac{G}{J}$$

$$\text{Agriculture and Overhead GFC to ELS} = X_g * \frac{H}{J}$$

$$\text{Agriculture and Overhead GFC to OAE} = X_g * \frac{I}{J}$$

$$\text{Agriculture and Overhead GFC to SPS} = X_g * \frac{K}{J}$$

$$\text{Agriculture and Overhead GFC to Rental} = X_g * \frac{L}{J}$$

$$\text{Agriculture and Overhead GFC to Other Section I activities} = X_g * \frac{M}{J}$$

The cost allocated and apportioned within Section I is then the direct cost allocation **plus** the overhead general farming cost from the above formulaic approach. Note that this approach will allocate an overhead general farming cost for each type of cost where there is a positive output for the activity in Section I, for each general farming cost category (assuming that the individual general farming cost for the business is greater than the cost already allocated to Section I, as will occur in most cases; where the general farming cost for the business is all allocated by the RO directly to activities in Section I, there will not be an “overhead” element to allocate via the mechanistic approach).

4) Land and Property Costs

For AE and SPS (and Agriculture) activities, **land and property costs** (including rent/rental value) be allocated on the basis outlined below; this aspect being based upon cost allocation that takes into account the Gross Margin (GM) derived to the farm business from each of Agriculture, AE and SPS, and allocates land and property costs on this basis. The GM basis is proposed for Agriculture, AE and SPS, because it is at GM level that a farmer makes a decision about which, and whether, to grow crops or produce livestock products, or not undertake any Agriculture activity. As the level of Agriculture activity falls on a farm, the allocation of land and property costs would increasingly fall on the SPS cost centre if the farm business only undertook Agriculture and SPS activities. The logical conclusion being that if a farmer ceased Agriculture production, all land and property costs would be apportioned to the SPS cost centre; if a farmer used only a small area of a farm for Agriculture and the majority under SPS without production, the majority of land and property costs would be apportioned to SPS. In typical examples, where all land is used for Agriculture, SPS (and AE), the majority of land and property costs would be apportioned to Agriculture unless the GM derived from Agriculture was particularly low. Land and property costs that are directly allocated to / for specific AE schemes (e.g. repair and maintenance of stiles) will be deducted from the total land and property costs to be apportioned across Agriculture, SPS and AE to ensure no double counting of costs occurs. Rent/rental value to diversified activities with income bearing assets will draw upon ROs applying the rental allocation to income bearing assets approach currently in use within the FBS. For those diversified activities with no income bearing assets, no overhead rent is applied. The remaining property costs will be allocated to all diversified enterprises on the basis of gross margins.

The proposed apportionment of rent / land and property costs for Agriculture, AE and SPS is set out below:

- i) Total rent / land and property costs for the Farm Business (**A**)
- ii) Total rent / land and property costs from diversified “market” activities plus any directly allocated costs to AE (**B**)
- iii) Net rent / land property costs for Agriculture, AE and SPS to be apportioned given by $A - B = (\mathbf{C})$
- iv) Sum GM for Agriculture, AE and SPS (**D**)
- v) Calculate percentage of **D** attributed to Agriculture (**Ag%**), AE (**AE%**), and SPS (**SPS%**)
- vi) Net rent / land and property cost apportioned to each activity is then given by

Rent / land and property cost to Agriculture = $\mathbf{Ag\%} * \mathbf{C}$

Rent / land and property cost to AE = $\mathbf{AE\%} * \mathbf{C}$

Rent / land and property cost to SPS = $\mathbf{SPS\%} * \mathbf{C}$

Where the GM for Agriculture is negative, a zero cut off would be imposed to reflect a similar situation to whereby no agriculture activity took place (and hence no positive agricultural GM was generated). Where property costs have been directly allocated to AE, the total rent / land and property costs for AE will be the sum of the costs directly allocated, plus the apportionment ($\mathbf{AE\%} * \mathbf{C}$) above.

5) Occupiers Expenses

Occupiers expenses (buildings works & net depreciation, insurance of farm buildings, landlord type repairs) will be applied and apportioned using the same methodology as land and property costs (tenants repairs & rates) noted above in Section 4.

6) Interest Charged and Received

Whilst excluded from NFI, interest is included within the calculation of FBI. The current apportionment of interest in the FBS as detailed in Table 9 of the GOR reports is “Interest payments have been allocated between cost centres in proportion to costs, and interest received in proportion to output”. The above calculation will be incorporated in the individual farm returns post data completion by RBR at Duchy with inclusion of imputed Section J costs and revenues from Defra.

7) Presentation of data

It is recommended that the results of the cost apportionment and resulting FBS figures are reported with appropriate footnotes to provide a brief explanation of the methodology applied. It is recommended that the following text, or similar, be noted when the four cost centres’ results are reported.

“The apportionment of land and property costs across the cost centres presented is based upon directly allocatable costs for diversified enterprises, with costs across agriculture, agri-environmental schemes and the single payment scheme apportioned on the basis of their respective gross margin contribution across these three cost centres. Apportionment of general farming costs and overhead machinery costs are based upon the respective output generated by each cost centre, weighted to reflect the degree to which each activity draws upon these costs.”

For tabular results, a presentation of data as below would aid interpretation

Farm Business Income (FBI)	£20,000
<i>Of which, by cost apportionment</i>	
FBI Agriculture	£ 5,000
FBI Agri-environment	£ 2,000
FBI Diversification	£10,000
FBS Single Payment Scheme	£ 3,000

A further note will be required to alert users to the methodological change implemented in 2008/09, and that consequently 2008/09 cost and FBI data are not directly comparable with results from previous years.

Conclusion and Recommendation

The above methodology provides a mechanism for enhanced allocation of costs to Section I activity. Given the philosophical arguments surrounding the principle of cost apportionment / allocation within Section I, it is argued that any approach should be as transparent as possible, easily understandable by ROs in terms of its implementation, and as interpretable to farmer co-operators and stakeholders who make use of the FBS data as possible.

The above methodology be implemented for 2008/09 FBS season. A brief review of a sample of accounts will be undertaken early in the 08/09 campaign, with a fuller review of the data returns after the 2008/09 to identify if further methodological changes are required.

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